

FINANCIAL CHRONICLE

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OUR REPORTER'S REPORT

Plenty of competition between banking groups appears to be in the making for the next two new security issues slated to reach market. It is a certainty that there will be no duplication of the Alabama Power Co. incident when a single group bid took the issue.

Several groups already are in process of formation for submission of bids for the Panhandle Eastern Pipe Line Company's projected offering on which tenders are due to be opened Feb. 4 next.

There will be little or no surprise should several agency bids appear and it is not considered altogether unlikely that one, or a group of insurance companies may decide to go it alone.

The total of securities involved, including \$10,000,000 of 20-year (Continued on page 434)

BROOKLYN TRUST COMPANY

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Annual Review and Outlook Number

Business and Finance Speaks After the Turn of the Year — For Opinions of Leaders in Industry and Finance Regarding Outlook for Business in 1942 see Pages 448-478.

1941 Monthly Stock and Bond Price Ranges, Pages 452-477.

Editorial—

The Securities and Exchange Commission

Chief among the many problems of the securities business that once again are being aired in resumed hearings before the House Interstate and Foreign Commerce Committee is that of the Securities and Exchange Commission, itself. This administrative agency of the Federal Government has functioned lamely and poorly during practically all of its eight years of existence, and the business of originating and dealing in securities has suffered in consequence. It is a commonplace that one of the main headaches of the financial world is the SEC.

Some of the trouble doubtless is to be attributed to the needlessly complex and difficult laws administered by the agency. Some may be due to the peculiar discovery that the economic ills of the country were not in any sense alleviated by stringent Federal control of a business which was blamed for all ills after 1929. Another factor is the persistently punitive spirit animating the Washington Administration in everything affecting finance. Many other items could be cited to account in small or large part for the dismal results of the securities enactments and the administration of those laws by the Commission.

When all is said and done, however, the personnel of the Commission stands out as the core of the problem. It is an old and settled principle that even the worst form of government is tolerable when directed by intelligent, sincere, earnest and well intentioned men. And the best form is evil if incompetence and self-seeking prevail among the authorities. Administrative government is far from admirable, and in the case of the SEC its defects have been magnified.

(Continued on page 434)

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Dunne Urges Trading Activity As Yardstick For Granting Unlisted Trading Privilege

In a hearing on Revisions of the Securities Acts held by the House Committee on Interstate and Foreign Commerce, Frank Dunne of Dunne & Co., President of the New York Security Dealers Association, urged that "public trading activity on the exchange" be made the yardstick on which the granting of Unlisted Trading Privileges and the continuance of such privileges should depend.

Mr. Dunne, appearing on behalf of the New York Security Dealers Association, said "... I suggest that public trading activity should be made the criterion of the suitability of a security for auction trading. In other words, the Securities and Exchange Commission should require satisfactory evidence as to prospective trading activity before granting unlisted trading privileges, rather than granting the privilege on what the Commission itself recognizes to be unsatisfactory evidence, in the hope that subsequent trading will, for some reason or other, turn out to be more active than the evidence indicates. Similarly, I urge that when such privileges are granted, the criterion of public trading activity be effectively ap-

plied in the ensuing period, and that continuance of the privilege depend on sufficient public trading.

"The difficulty which presents itself at this point is the definition of 'sufficient public trading activity.' The vague yardsticks now in use, such as the distribution of the security and the amount of public trading activity in the over-the-counter market within the vicinity of the exchange prior to admission, the vicinity of the exchange itself, etc., were devised in the hope that they would give a fair indication of the amount of auction trading which could be expected upon admission to exchange trading. It (Continued on page 415)

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Cuba Company Pfd.
Industrial Office Bldg. 6 - 47
Great Lakes Utility 5½ - 42
Berkeley-Carteret 5½ - 51
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January 26, 1942

Geo. P. Rea Of N. Y. Curb, John Fleek Of IBA, Testify Against SEC Amendments At Hearing

Indicating on Jan. 23, before the House Committee on Foreign and Interstate Commerce, his views on proposed changes in the Securities Acts, George P. Rea, President of the New York Curb Exchange, urged the repeal of existing requirements that officers or principal stockholders are liable to their corporations for any personal profits made in transactions involving their company's listed and registered stock if the stock is disposed of within six months of the date of its purchase by the officials.

Mr. Rea said this provision "has been an important deterrent to honest, legitimate and desirable buying and selling in the open market" and fails to "prevent misuse of confidential information." Ganson Purcell, Chairman of the SEC, told the Committee repeal of this section would "strip investors of one of their most essential protections."

According to Washington advices to the "Wall Street Journal" of Jan. 22, the proposals advocated by Mr. Rea which he said were concurred in by the New York Stock Exchange and were not opposed by the SEC included:

1. Provisions requiring so-called "insider" reports from officers and 10% stockholders and prohibiting short sales by such parties should be extended to all companies having 300 stockholders and gross assets of \$3,000,000 or more.

2. The proxy regulatory pro-

visions of the Exchange Act should be extended to all companies engaged in interstate commerce regardless of whether their securities are listed on a stock exchange.

Others heard by the House Committee at the same time were Sidney L. Schwartz of the San Francisco Stock Exchange and Russell Cunningham of the Cleveland Stock Exchange. Associated Press advices from Washington reported that:

Mr. Cunningham opposed the request of the two New York Exchanges for extension of SEC proxy regulations to certain smaller companies and urged broadening of legislation requiring so-called "insiders" to report their transactions in their own stocks.

Mr. Schwartz asked the Committee to require completion of a SEC study of regional exchanges and urged that the commission show "a more liberal" (Continued on page 415)

Bargains in

The "MINNE" Situation

Minneapolis & St. Louis 6s 1932
Minneapolis & St. Louis 5s 1934
Minneapolis & St. Louis 4s 1949

Des Moines & Ft. Dodge 4s '35
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Long Elects Hoagland Central States V.-P.

Hugh W. Long and Company, Incorporated, 15 Exchange Place, Jersey City, national distributors of Fundamental Investors, Inc., Investors Fund C, Inc., Manhattan Bond Fund, Inc., and New York Stocks, Inc., have announced the election of Arthur M. Hoagland as Central States Vice President.

Mr. Hoagland's business career started in the commercial banking field with the Liberty National Bank now the New York Trust Company. He has been identified with several prominent firms in various parts of the country, specializing chiefly in the distribution of industrial and municipal securities. In this period he was southern manager for Bancamerica-Blair Corp., supervising a number of branches in southern cities from headquarters in Atlanta. He has also been Director of Finance for the state of Georgia and a Public Work Administrator for the Government.

Mr. Hoagland has been identified with the Long Company since its inception and is not in charge of its distribution in all or in part of the states of Georgia, Indiana, Kentucky, Pennsylvania, Tennessee, Virginia, and West Virginia, and makes his office in the Union Trust Building, Cincinnati.

Railroads Granted 10% Fare Increase

The Interstate Commerce Commission on Jan. 21 approved an increase of approximately 10% in all passenger fares with the exception of those charged members of the military and naval forces traveling on furlough and fares charged as "extra fares" on particular trains. The increase will go into effect on Feb. 10, according to officials of the Association of American Railroads.

Where the total increased fares are less than one dollar, fractions of less than one-half cent shall be dropped and fractions of one-half cent or greater may be increased to the next whole cent. Where the total increased fares are more than one dollar, such fares shall end in 0 or 5, but no more than 2.5 cents shall be added to the present fares as increased by 10% in order to make such total fares end in 0 or 5.

NASD District 13 Elects Riter Chairman

Henry G. Riter, 3rd, Riter & Co., New York City, was re-elected Chairman of District No. 13 of the National Association of Securities Dealers, Inc., which includes New York, New Jersey and Connecticut. Irving Fish, Smith, Barney & Co., was named Vice-Chairman, and Frank L. Scheffey was re-elected Secretary.

Murray C. Mathews Now With Webber, Darch & Co.

(Special to The Financial Chronicle)
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Common

Triumph Explosives

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Albert Fagan Will Form Fagan & Co.

Effective Feb. 1, Albert E. Fagan, member of the New York Stock Exchange, will form Fagan & Co., with offices at 41 Broad Street, New York City. Associated with him will be Isabelle G. Kaufmann and Abraham Ungerleider as limited partners. Mr. Fagan has recently been in business as an individual stock broker on the floor of the Exchange, and prior thereto was a partner in Beauchamp & Fagan. In the past Mr. Ungerleider was a partner in Fenner, Beane & Ungerleider.

John Hutton To Join G. H. Walker & Co.

John W. Hutton will become associated with G. H. Walker & Co., 1 Wall Street, New York City, members of the New York Stock Exchange and other leading exchanges, as Manager of the Municipal Bond Department as of Feb. 1. Mr. Hutton was formerly in charge of the Municipal Department of the New York office of Bankamerica Company and prior thereto was manager of the municipal bond department for Sutro Bros. & Co. and Francis I. duPont & Co.

**COMMERCIAL and
FINANCIAL CHRONICLE**

Reg. U. S. Patent Office

William B. Dana Company
Publishers25 Spruce Street, New York
BEekman 3-3341Herbert D. Seibert,
Editor and PublisherFrederick W. Jones, Managing Editor
William Dana Seibert, President
William D. Riggs, Business Manager

Thursday, January 29, 1942

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Possessions \$26.00 per year, \$15.00 for 6
months; in Dominion of Canada, \$27.50
per year, \$15.75 for 6 months. South
and Central America, Spain, Mexico and
Cuba, \$29.50 per year, \$16.75 for 6
months; Great Britain, Continental Europe
(except Spain), Asia, Australia and
Africa, \$31.00 per year, \$17.50 for 6
months. NOTE: On account of the
fluctuations in the rate of exchange,
remittances for foreign subscriptions
and advertisements must be made in
New York funds.**New Refining Process
By Pawling—Offer Stock**

Leigh Chandler & Co., 100 Broadway, New York City, are offering 49,000 shares of the \$1.00 Par Common Stock of the Pawling Refining Corporation. The offering price is \$2.00 per share. Pawling owns a new process of degumming and dehydrating Castor Oil, which creates an essence that, added to ordinary petroleum lubricating oils, gives them an "active oiliness" formerly unknown in petroleum or any of its derivatives, according to the prospectus.

Speeded up war production of machine tools appears to be one of the first by-products of the new process. The Company having been able to produce a cutting oil which carries approximately ten times the sulphur content of ordinary cutting oils and, in addition, has the unique faculty of being transparent. This transparency is invaluable in precision work, the prospectus continues, since it enables the machine operator constantly to see the cutting edge. More than 20 additional products made possible by the new process are already on the market.

Discovery of this process permitting the distillation of Castor Oil culminates a full century of scientific search in laboratories all over the world, and Pawling's new distillate has created a whole chain of new products, in fact opening up what has been described as an entire new science of lubrication, the prospectus adds.

In cooperation with one of the Eastern Arsenals, Pawling has created a special cutting oil for aluminum which is superior to anything hitherto marketed, the prospectus states. Other new products are a core oil of greater efficacy, a powerful penetrating oil and an industrial soap completely free of abrasives.

Considerable interest is manifest in the Street, it is understood, particularly in view of the extensive market which may be opened up by the company's new motor oil.

Circular On Am. Cyanamid

A circular discussing the current situation in 5% Cumulative Preference Stock of the American Cyanamid Co. is being distributed by Bristol & Willett, 115 Broadway, New York City. Copies of this interesting circular may be obtained from Bristol & Willett upon request.

**Speculative
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**Ball Elected Chairman
Of N.A.S.D. District**

CLEVELAND, Ohio — Peter Ball, President of Ball, Coons & Co., Cleveland, has been elected Chairman of the Ohio-Kentucky District of the National Association of Securities Dealers, Inc., to succeed Ewing T. Boles of Columbus. Mr. Ball will head the business conduct committee. Roderick A. Gillis, Gillis-Russell & Co., Cleveland, will be Chairman of the quotations committee, and Robert J. McBryde, James C. Willson & Co., Louisville, Ky., was named head of the uniform practice committee.

**O'Connell & Co. To
Be Formed In Boston**

BOSTON, Mass. — Joseph E. O'Connell, member of the New York Stock Exchange, and Maxwell E. Bessell will form O'Connell & Co., with offices at 49 Federal Street, on Feb. 9. Mr. O'Connell has been a partner in Soucy & Co. which will dissolve as of Feb. 9, and prior thereto in Soucy, Swartswelter & Co.; in the past he was Vice-President of the Shawmut National Bank. Mr. Bessell was a Vice-President of Bond & Goodwin Incorporated.

Sugar Securities

Bond & Goodwin, Incorporated, 63 Wall Street, New York City, have prepared a detailed analysis on leading companies in the sugar industry and also an interesting bulletin on the industry itself, which may be had from the firm upon request.

Alabama Power Company

First Mortgage Bonds, 3½% Series due 1972

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BERKLEY H. HILL

"JOTTINGS"

Current bulge in retail buying bids fair to exceed that of September, 1939 (inflation fear), of last August (inflation fear) and last September (coming excise taxes). This time it is fear of rationing. And like two of the previous rushes it will probably hasten what it anticipates. The list of items being rushed is almost synonymous with a list of the items likely to be scarce soonest, such as textiles (particularly woolsens), rubber goods, radios, canned goods, soap, hosiery, metal notions.

Sugar is the outstanding case. Housewives seem particularly sensitive on this one, as witness the foolish rush in September, 1939, which helped to drive sugar futures up the limit day after day. This time Secretary Wickard apparently gave the final push to the hoarding snowball with his broadcast of last week.

The sugar rationing announcement is another instance of Washington action being too little and too late. Washington should have foreseen the shortage. The trade did. Yet Washington fiddled from August until mid December while forehanded industrial consumers stocked up far in advance. In Washington the ball was handed around from OPA to Agriculture to OPM to State Department and back to OPM again. Then Secretary Wickard, after having pre-

sumably known the situation for months without having done anything about it, during which time the sugar trade tried its best to prevent a housewives' rush until Washington would do something about the situation, sounded the tocsin on the radio on Jan. 18 about the shortage and precipitated the current consumer scramble for sugar. Now it will take weeks or months to straighten out the mess. However, sugar rationing will probably provide much experience and information for rationing other items.

This rationing business, in fact, looks as though it is going to be cumulative and self-accelerating in more than one way.

For instance: Shortage talk brings rush buying, which hastens the shortage and calls for rationing. Each item rationed may make
(Continued on page 434)

We have an interest in the following Public Utility Common Stocks:**ARKANSAS-MISSOURI POWER CORP.****BLACK HILLS POWER & LIGHT CO.****IOWA PUBLIC SERVICE CO.****IOWA SOUTHERN UTILITIES CO.****MISSOURI UTILITIES CO.****NORTHERN NATURAL GAS CO.****PUBLIC SERVICE CO. OF INDIANA****SIOUX CITY GAS & ELECTRIC CO.****A.C. ALLYN AND COMPANY**

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DIVIDEND NOTICES

The American Tobacco Company
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111 Fifth Avenue New York City

146TH COMMON DIVIDEND

A dividend of One Dollar (\$1.00) per share has been declared upon the Common Stock and Common Stock B of THE AMERICAN TOBACCO COMPANY, payable in cash on March 3, 1942, to stockholders of record at the close of business February 10, 1942. Checks will be mailed.

EDMUND A. HARVEY, Treasurer

January 28, 1942

THE ATLANTIC REFINING CO.

COMMON
DIVIDEND



NUMBER
146

At a meeting of the Board of Directors held January 26, 1942, a dividend of twenty-five cents per share was declared on the Common Stock of the Company, payable March 16, 1942, to stockholders of record at the close of business February 20, 1942. Checks will be mailed.

W. M. O'CONNOR

Secretary

January 26, 1942



Borden's
COMMON DIVIDEND
No. 128

An interim dividend of thirty cents (30¢) per share has been declared on the outstanding common stock of this Company, payable March 2, 1942, to stockholders of record at the close of business February 16, 1942. Checks will be mailed.

The Borden Company
E. L. NOETZEL, Treasurer

EATON MANUFACTURING COMPANY
CLEVELAND, OHIO

Dividend No. 68

The Board of Directors of Eaton Manufacturing Company has declared a dividend of Seventy-five Cents (75¢) per share of the outstanding common stock of the Company, payable on February 25, 1942, to shareholders of record at the close of business February 5, 1942.

January 23, 1942

H. C. STUESSY, Secretary

GREEN BAY & WESTERN RAILROAD
COMPANY

The Board of Directors has fixed and declared Five percent to be the amount payable on Class A Debentures (Payment No. 46), a dividend of Five percent to be payable on the capital stock, and one percent to be the amount payable on Class B Debentures (Payment No. 29), out of the net earnings for the year 1941, payable at No. 20 Exchange Place, New York, N. Y., on and after February 18, 1942. The dividend on the stock will be paid to stockholders of record at the close of business February 7, 1942. All Debentures must be accompanied by appropriate Internal Revenue ownership certificates, properly executed, except when the Debentures are owned by a domestic corporation, in which case the name and address of the holder of the Debentures must be furnished.

C. W. COX, Secretary

New York, January 28, 1942

JOHNSON AUTOMATICS INCORPORATED
Firearms Manufacturers

The Board of Directors declared an initial dividend of twenty-five cents per share on the capital stock of the Company, payable February 28, 1942, to stockholders of record at the close of business February 20, 1942.

JOHN BABCOCK HOWARD, Treasurer.
Boston, Mass.

UNITED GAS CORPORATION
\$7 Preferred Stock Dividend

At a meeting of the Board of Directors of United Gas Corporation held on January 27, 1942, a dividend of \$2.25 per share was declared on the \$7 Preferred Stock of the Corporation for payment March 2, 1942, to stockholders of record at the close of business February 6, 1942.

E. H. DIXON, Treasurer.

L. T. Hood Co. To Be
Formed In Detroit

DETROIT, Mich. — Leroy T. Hood and Henry J. Phelps, upon the dissolution of Hood, Truettner & Thisted on February 1st, will form L. T. Hood & Co. with offices in the Buhl Building to deal in municipal bonds. Partners in the new organization were both formerly partners in Hood, Truettner & Thisted.

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N. Y. Security Dealers
Dinner For March 26

The New York Security Dealers' Association announces that it will hold its fourteenth annual dinner on Thursday, March 26th, at the Waldorf-Astoria Hotel at 7 p.m.

It is suggested that reservations be sent in as soon as possible as table positions will be arranged in the order in which applications are received. Price is \$7.50 per person. Further details may be obtained from Frank Y. Cannon, Executive Secretary of the Association, 42 Broadway, New York City (Digby 4-1650) or from any member of the Dinner Committee.

The committee is composed of: John F. Sammon, Chairman, J. F. Sammon & Co.; Robert Strauss, Vice-Chairman, Strauss Bros.; John J. O'Kane, Jr., Vice-Chairman, John J. O'Kane, Jr. & Co.; Harold Allen, Allen & Co.; Walter E. Bachman, E. H. Gibb & Co.; James Currie, Jr., Hoit, Rose & Troster; Frederick D. Gearhart, Jr., Kobbe, Gearhart & Co., Inc.; Leo J. Goldwater, L. J. Goldwater & Co., Inc.; Irving A. Greene, Greene & Co.; S. Wellman Hanson, Hanson & Hanson; Wellington Hunter, Hunter & Co.; Frederick C. Kraehling, Frederic H. Hatch & Co., Inc.; Hanns E. Kuehner, Joyce, Kuehner & Co.; Joseph B. Lang, J. B. Lang & Co.; Herbert M. May, Herbert M. May & Co.; Stanley L. Roggenburg, Roggenburg & Co.; J. Arthur Warner, J. Arthur Warner & Co.; and Melville S. Wien, M. S. Wien & Co.

Moors & Cabot Add
Richardson, Et. Al.

BOSTON, Mass.—Moors & Cabot, 11 Devonshire Street, investment brokers for over half a century and members of the New York and Boston Stock Exchanges, have enlarged their organization by the addition of several men formerly connected with Williams & Southgate, also a Stock Exchange firm, recently dissolved. The group is headed by F. Harrie Richardson, who was a partner in the Williams & Southgate firm. The others are Harold W. Danser, Sr., Harold W. Danser, Jr., Raymond S. Hansbury, Charles H. Cahill, Royal Clafflin Taft, and John E. Winston.

S. A. O'Brien With
Edward A. Purcell Co.

S. A. O'Brien, formerly senior partner of S. A. O'Brien & Co. and for many years identified with trading in public utility securities, particularly in the issues of Associated Gas & Electric system, has become associated with the New York Stock Exchange firm of Edward A. Purcell & Co., 65 Broadway, New York City, in their unlisted department. Mr. O'Brien has recently been connected with Faroll Brothers specializing in Associated Gas & Electric securities.

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PERSONNEL ITEMS

If you contemplate making additions to your personnel, please send in particulars to the Editor of the Financial Chronicle for publication in this column.

NEW YORK, N. Y.—Frank Alexander McDougald, formerly with Shields & Co. and Washburn & Co., has become associated with Graham, Parsons & Co., 14 Wall St.

(Special to The Financial Chronicle)
BOSTON, MASS.—Joseph D. Hildreth has been added to the staff of Lee Higginson Corp., 30 State St.

(Special to The Financial Chronicle)
BOSTON, MASS.—Harold M. Cobb is now with Merrill Lynch, Pierce, Fenner & Beane, 45 Milk St.

(Special to The Financial Chronicle)
BOSTON, MASS.—Theodore P. Bell has become connected with J. Arthur Warner & Co., 10 Post Office Square. Mr. Bell in the past was with Jackson & Curtis.

(Special to The Financial Chronicle)
CHICAGO, ILL.—Robert Knox Foster has become affiliated with Hirsch, Lilienthal & Co., Field Building. Mr. Foster was formerly with Shields & Company, and prior thereto with Blair Securities Corp., Glore, Forgan & Co., Brown Harriman & Co. and Ames, Emerich & Co.

(Special to The Financial Chronicle)
CHICAGO, ILL.—Paul Espenshade has joined the staff of Lamson Bros. & Co., 141 West Jackson Boulevard. In the past Mr. Espenshade was with Milbank Corporation.

(Special to The Financial Chronicle)
CLEVELAND, OHIO—J. Kenneth Boylan, previously with H. C. Hopkins & Co., has become connected with McDonald-Coolidge & Co., Union Commerce Building.

(Special to The Financial Chronicle)
FORT WAYNE, IND.—Peter A. Dittoe, formerly with Wefel & Maxfield, is now associated with G. Ward Beers & Co., Old First Bank Building.

(Special to The Financial Chronicle)
LOS ANGELES, CALIF.—Louis Schiekram has joined the staff of

Hill Richards & Co., 621 South Spring St.

(Special to The Financial Chronicle)
LOS ANGELES, CALIF.—Frank C. Field has become associated with Lester & Co., 621 South Spring St. Mr. Field previously was with Merrill Lynch, Pierce, Fenner & Beane, and Banks, Huntley & Co.

(Special to The Financial Chronicle)
LOS ANGELES, CALIF.—George C. Gilchrist is now with Revel Miller & Co., 650 South Spring St.

(Special to The Financial Chronicle)
LOS ANGELES, CALIF.—Kirk L. Moon has been added to the staff of Searl-Merrick Company, 634 South Spring St.

(Special to The Financial Chronicle)
MINNEAPOLIS, MINN.—Ward F. Tucker has rejoined Paine, Webber & Co., Rand Tower. In the past Mr. Tucker was an officer of Tucker-Needham, Inc.

(Special to The Financial Chronicle)
ST. LOUIS, MO.—Harry Joseph Lange has become associated with Fusz-Schmelzle & Co., Boatmen's Bank Building. Mr. Lange was previously with Slayton & Co. and Murdoch, Dearth & White, Inc.

(Special to The Financial Chronicle)
SAN FRANCISCO, CALIF.—Robert Reid Hamlin is now with H. R. Baker & Co., Russ Building.

(Special to The Financial Chronicle)
SAN FRANCISCO, CALIF.—Daniel Mark Belmont has joined the staff of Heller, Bruce & Co., Mills Tower.

(Special to The Financial Chronicle)
SAN FRANCISCO, CALIF.—John F. Dunn has become associated with Henry F. Swift & Co., 490 California St. Mr. Dunn was previously with Walston, Hoffman & Goodwin, Schwabacher & Co. and Dickey & Co.

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Proxy Timetable

Eastern Printing Corporation, 100 Sixth Avenue, New York City, has reprinted its "Timetable for Proxy Procedure" to give effect to amendment in rules permitting brokers to vote 15 days in advance of meetings. Copies of the "Timetable," which will be found valuable in the preparation of proxies, may be had upon request from Andrew F. Gibson, Proxy Agent, of Eastern Printing Corporation.

Syracuse Bond Club Elects 1942 Officers

SYRACUSE, N. Y.—The annual meeting and dinner of the Bond Club of Syracuse took place Jan. 26, 1942, at the Hotel Syracuse. The following officers were elected for the coming year:

Daniel W. Cary, Blair F. Claybaugh & Co., President; Donald D. Dietzer, Blair & Co., Vice-President; Beverly H. Lapham, B. H. Lapham & Co., Secretary; and Al Hageman, Syracuse Savings Bank, Treasurer.

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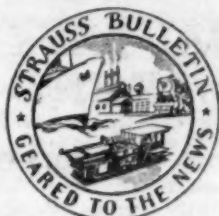
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Tomorrow's Markets

Walter Whyte

Says

Market seems again between hay and grass; technically it is in a position to break out in either direction; if stocks are still held it would be well to sell; more below.

By WALTER WHYTE

During the last few days the market has stopped going down, instead it turned around and went up. The outstanding group on the advance were the rails. Naturally this makes the forecast that they were going lower, look sillier than ever.

* * *

Now I don't relish being out on a limb any more than the next chap, but up to this writing the market has failed to show me enough to make me change what at present seems to be an uncomfortable position.

* * *

The rails went up. That was not surprising. As recently as last week, I wrote here that their action indicated further advances. Of course, you may well ask, if that is the way I felt about them, why didn't I advise their immediate purchase. The answer is, that in going up they would be close to previous highs and at such a stage any purchase would be risky.

* * *

Long ago I found out how dangerous it was to buy any stock when the market was close to what has once proved to be a resistance level. I realize, that if stocks are ever to go up, they have to go up to such a level if they expect to go through. Still there was

enough in the picture, and for that matter still is, to make me believe that any attempt to go through at this time, would meet with failure.

* * *

In the last two days the market has again recognized this zone of resistance. Selling has showed a tendency to increase and the buyers of last week, are no longer—or at least don't seem to be—interested in following them. It is possible that, before we are many days older, the picture may change again—possible, though not probable. There are too many intangibles in the way.

(Continued on page 436)

Rail Stock Interesting

There has been more interest in railroad securities during the last 30 days than there has been since the latter part of 1936 and the early part of 1937, according to Clark, Kohl & Eyman, 55 Liberty Street, New York City, specialists in railroad securities. This has caused many retail security dealers to start searching for securities in the railroad field that have a speculative appeal and a good chance for appreciation. The railroads, contrary to utility and industrial companies, offer almost no speculative opportunities in preferred stocks which are not too active for retail distribution.

An exception to this however, according to Clark, Kohl & Eyman, is the Boston & Maine Railroad, whose 1st Preferred stocks are selling under \$3 per share. In 1940 this road completed a voluntary financial reorganization which left the stocks, both preferred and common, undisturbed. The latest report for 1941 shows that the gross business of this railroad was approximately \$60,000,000 and net quick assets jumped to about \$5,000,000.

Expected rate increases should more than offset increased wages, Clark, Kohl & Eyman states, and present earnings assure increased debt reduction which will cause a rapid build-up in asset values to the preferred stocks of this system.

With the common stock selling at over \$2 per share on the New York Stock Exchange and the 1st Preferred stocks available at under \$3 per share, an interesting situation presents itself to retail distributors, the firm believes.

The preliminary report of "Nickel Plate" for 1941, released last week, makes gratifying reading for those burdened with the task of refuting the claim that the railroads are "through" and that railroad securities "have no legitimate place in an investment portfolio." "Nickel Plate's" most recent statement covers the best year in the company's history in point of gross revenues, in point of net income, and in point of financial progress.

Moreover, these new records were hung up without benefit of any unearned non-operating income such as had distorted earnings results in some past years. It is merely that the traffic is moving. "Nickel Plate" is strategically well situated to get an increasing share of this industrial and agricultural freight moving between the east and west (it has done far better, for instance, than New York Central), and physical improvement and installation of new equipment have made possible a high degree of operating efficiency.

The gross revenues of \$60,219,289 were about 30% above those of a year earlier and almost \$4,000,000 higher than the 1929 level. Moreover, and indicative of what may be accomplished with well maintained properties and equipment, nearly two-thirds of the increase in gross between 1940 and 1941 was carried through to net operating income in the face of the rise in wages in the final months of last year. Further evidence of the progress made by railroad management as a whole during the depression decade may be found in the increase of more than \$7,000,000 in net operating income as between 1929 and 1941 on a gain of less than \$4,000,000 in revenues.

The depressing influence of the constant paring of rates, accompanied by mounting taxes and wage levels, has been more than offset by the effective operating economies. Naturally these operating economies give a welcome fillip to earnings under present boom traffic conditions but their major import lies in the implication that they will afford an important cushion to earnings in the recession which presumably must inevitably follow the war. The possibility of a financial crisis when traffic declines is thus materially reduced.

The "Nickel Plate" management has taken the fullest advantage of the high level of business and earnings to consolidate its financial position through retirement of debt. In 1941 the company was able to reduce its debt, exclusive of equipments, by \$27,365,750 or close to 20% of the total. More than half of the funds for these retirements came directly from earnings. For the balance, the company sold its holdings of 115,193 shares of Wheeling & Lake Erie prior lien stock and borrowed \$2,400,000 from the banks on a short term note. Through these operations, annual fixed charges have been reduced to an estimated \$5,800,000 compared with \$7,502,000 as recently as 1936. Sale of the Wheeling stock reduces non-operating income by \$460,772 so that the net saving since 1936 approximates \$1,239,000 or some \$3.50 a share of preferred stock outstanding.

Railroad Reorganization Securities

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The reduction in charges and virtual elimination of maturity problems for years to come, places the company in an excellent position to weather what storms may be encountered in the post-war years. Moreover, further progress is likely in 1942. Traffic has continued to forge ahead in the opening weeks of the year and all present indications point to maintenance of this trend for a long time to come. Therefore, even without any increase in freight rates (which may well have been granted by the time this is published), the road's operating results for the year should at least hold to 1941 levels. Net results would have the added benefit of the lower fixed charges.

It will be necessary to replenish the treasury, and bank loans will presumably be extinguished as rapidly as possible. Thereafter, it is expected that the management will start open market purchases

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of its own bonds. The entire remaining 6% note issue, extended to 1950 in the amount of less than \$5,000,000 including bonds held by Chesapeake & Ohio, might well be retired this year. This represents the road's highest coupon rate. Retirement of bank loans and the 6% notes would reduce annual fixed charges below \$5,500,000.

It is possible that completion of such a program, including the replenishing of cash account, would satisfy the management, thus opening the way for some dividend action on the preferred which has arrears of more than \$60.00 a share. With the bank loans and 6% notes out of the way, the company would have only \$29,582,000 of bond maturities, exclusive of serial equipments, falling due within the next thirty years. These maturities, \$23,082,000 in 1947 and \$6,500,000 in 1950, represent strong divisionals, selling at relatively high prices and bearing low interest rates. Purchase of these obligations in the open market for retirement would hardly prove feasible.

With the above background it seems reasonable to look for dividend action some time towards the end of 1942. Earnings last year amounted to \$34.91 a share. As remarked last week, switching from Pere Marquette prior preference stock into these shares, as being closer to possible dividends, seems a logical move.

Rail Stock Offers Big Yield

An interesting circular has been prepared by B. W. Pizzini & Co., 52 Broadway, New York City, on the \$100 par capital stock of Nashville, Chattanooga & St. Louis Railroad Company, which the firm recommends as offering attractive semi-speculative appeal. Indications are that earnings for 1941 exceeded \$7 per capital share, according to B. W. Pizzini & Co., which should allow a dividend rate substantially higher than the \$2 per share disbursements of 1941. Copies of the circular, containing further details on the situation may be had upon request from B. W. Pizzini & Co.

Defaulted RR Bond Index

The defaulted railroad bond index of Pflugfelder, Bampton & Rust, 61 Broadway, New York City, shows the following range for Jan. 1, 1939, to date: High—36½%, low—14¾%, last—35¾%.

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Bank and Insurance Stocks

This Week — Bank Stocks

The annual stockholders' meetings of New York banks have now all been held, furnishing stockholders and investors with annual reports, comment and volunteered or solicited details from management concerning operations and condition.

Theme of the annual reports in the light of entry of the United States into World War II is the readiness of the banks to do their duty in helping to win the War by meeting all credit demands, both borrowing and investing, to the limit of their credit capacity.

In view of the magnitude of the \$42 billion 1943 fiscal year War deficit and the huge bank borrowing it will entail, even after higher taxes and public bond sales, the large New York banks, which took half of the total bank increase in Governments for the 1941 fiscal year, will surely be called upon for heavy support of the financing program.

Thus, the data furnished at the annual meetings on holdings of Government securities takes on special interest at this time. Government securities are at present the largest earning asset of New York banks, accounting for about 60% of earning assets, contributing the largest source of earnings and alone totaling 4 1/2 times capital funds. This concentration will become even heavier as the War goes on.

To a large extent, therefore, the outlook for bank earnings depends on the yields and maturities that the Treasury will place on war issues. These new issues will be fully taxable. Assuming a ceiling of 2 1/2% on "long-term" issues, the net return after heavier taxes will be low. Also, maturities of "short-term" banks would be lengthened if the Treasury "weights" offerings with maturities of 10 years and over.

Consequently, War financing is not going to make banks rich by any means. They might, on the contrary, come out of this War with such a long-term volume of Government paper that a real test of solvency might conceivably occur in a post-War inflation. No thought at this time, however, of post-War consequences can be allowed to impede support of the War effort.

Data on present Government portfolios of New York banks fortunately show relatively light proportion of holdings maturing in ten years and over. There is therefore an ability to carry long-term War issues even should they become "sticky."

Some of the banks, in fact, appear to have been "starving" earnings to preserve an extra short-term position in Governments. Chase National, for example, held \$1.4 billion in Governments at the year-end, compared to \$1.1 billion at close of 1940, on which the return was 0.59% in 1941 and 0.61% in 1940. Maturities have been kept at the low average of 2 years, 10 months, compared to 2 years, 5 months at close of 1940.

It would hardly be compromising liquidity to double the return, say to 1%, by lengthening average maturities. A 1/2 of 1% rise in yield on the present volume of Governments of Chase would pro-

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duce over 90¢ per share in increased earnings, compared to \$1.96 per share profits for 1941. Some stockholders might therefore feel that this is overdoing liquidity. Yet, the \$1.40 annual dividend has been covered 140% by profits, with the help of some security profits, and the bank is now in a splendidly "clean" position to take on longer-term War issues if called upon to do so.

Another case in point is Guaranty Trust, whose \$1 billion in Governments had an average maturity of only 2.09 years at the close of 1941, even excluding Treasury Bills from the average. This bank further shortened its maturities compared to 1940, when it reported an average maturity for all Governments held (\$1.1 billion) of 2.85 years.

Other banks have not taken such an extremely short term position, but of course their liquidity is not any less strong. For practical purposes, whether average of maturities is 2 years or 5 years or intermediate average of 7 years is really not material from a liquidity standpoint because of the "spacing" of maturities and the pressure of excess reserves on all "short-term" (under 5 years) and "intermediate" (5-10 years) yields on Governments.

Under present conditions, the ratio of "long-term" maturities (over 10 years) to capital funds would therefore probably be the demarcation point, but even there liquidity is not involved because of the carrying of large excess reserves and spaced short-term maturities. Nevertheless, the ratio would indicate cleanness of slate in the event the banks have to take long-term, low-coupon War issues.

National City Bank keeps such a clean slate, having very little maturing over 10 years. Of its \$1.2 billion in Governments Dec. 31, 1941, 77% matured in 5 1/2 years and the balance very largely up to 10 years. This compares with \$902 million in Governments Dec. 31, 1940, when about the same maturities distribution was maintained.

A bank which has replenished

The Securities Salesman's Corner

INCOME TAX AN OPPORTUNITY
FOR OPENING NEW ACCOUNTS

This is the time of year when everyone is beginning to think about making out their income tax. To most people, the thoughts of this annual headache are not very happy ones, to say the least. Here is where the alert securities salesman can capitalize upon the average person's laziness and dread of this most unpleasant task. Several years ago, the writer went over his list of active clients

and prospects, with an eye to selecting those individuals who might be pleased to accept his offer to help them with their income tax. Although the response was such as to keep him exceptionally busy during most of the evening hours from Feb. 15 to March 15, the increased business which followed as a matter of course, has repaid him many times over for this extra effort.

Here are a few suggestions which should be helpful in selecting the right type of person who might be approached with this offer of assistance. If you have any women investors on your list, they would rate number one in any group who might be most appreciative and desirous of your help. Investors of smaller or medium means are also a more desirable group to approach. The large investors do not need your help, they have their own accountants and tax experts. Likewise, large and complicated tax reports are beyond the scope of most securities salesmen. To salesmen located in States which have a personal property tax (such as Pennsylvania) an offer to supply a review of those stocks and bonds which are tax exempt can be placed before an entire clientele. This is an excellent method of acquiring lists of holdings. To those who might be interested in such a plan, this column will be pleased to answer inquiries as to where a list of tax exempt securities for the State of Pennsylvania can be procured.

By helping to prepare an investor's tax return, the salesman accomplishes several desirable

objectives. During a discussion of the various items in the report, a confidential relationship is realized that is very difficult to attain under almost any other set of conditions. The type and extent of holdings in the portfolio, as well as other sources of income and property owned are revealed. Probably the most important consideration, is that the salesman has definitely placed his client under an obligation to him. He has cemented a relationship, that from now on will begin to repay him in increased business and decreased sales resistance.

After a list of prospects has been selected, they should be approached in person. This can be tactfully accomplished by suggesting that any questions as to interest or dividends paid, during 1941, can be readily ascertained, or through offers to help on capital gains tax matters. From here on, it is just a short step to an offering of aid in preparing the report. The advantage of an indirect approach by the salesman is obvious. This invites the customer to ask for aid, or if interest is aroused the salesman can readily step forward with his offer of assistance and he does not risk appearing too forward.

This campaign takes the longer view, but it will bring results. "Give—and you will receive" is another old adage, and it is as true today as it was in days gone by.

C. A. Massie In New York

Charles A. Massie has formed the Eastern States Brokerage Company with offices at 32 Broadway, New York City, to engage in a securities business.

its Governments heavily in recent years in short-terms is Central Hanover, whose \$613 million in Governments Dec. 31, 1941 had an average maturity of 4 years, 3 months, compared with 5 years,

7 months average on \$390 million Dec. 31, 1940. At the close of 1939, average was 10 years, 8 months on \$334 million.

Maturities of Governments of other leading banks follow:

		Govt. Secs.	Maturities				Average
			5 yrs.	5-10 yrs.	Over 10 yrs.		
Bankers Trust	1941	\$586	53%	37%	10%		
	1940	589	57	29	14		
Bank of Manhattan	1941	171	44	13	43	8 yrs., 3 mos.	
	1940	133				7 years	
Chemical	1941	321	36	54	9 1/2		
	1940	219	32 1/2	67 1/2		5 yrs., 1 mo.	
Commercial National	1941	70	28.7	16.5	54.8		
	1940	54	55	17	28		
Corn Exchange	1941	184	10	15	75		
	1940	107	30	15	55		
First National	1941	458	57 1/4	35 1/2	7 1/4		
	1940	415	39	22	39		
Irving Trust	1941	290	57	39	4	4 yrs., 6 mos.	
	1940	194	60	30	10	4 yrs., 4 mos.	
Manufacturers Trust	1941	341	48 1/4	24 1/2	27 1/4		
	1940	326	48	19	33		
New York Trust	1941	197	69.9	30.1		43 months	
	1940	173	60.89	39.08	0.03	54 months	

*Millions.

Come what may, therefore, in War financing through the banks, leading New York City banks show on the whole a relatively short-term though heavy position

in Government securities that will help them assimilate War issues with comparatively least strain on capital accounts. . .

**NATIONAL BANK
of INDIA, LIMITED**

Bankers to the Government in
Kenya Colony and Uganda
Head Office: 26, Bishopsgate,
London, E. C.

Branches in India, Burma, Ceylon, Kenya
Colony and Aden and Zanzibar

Subscribed Capital . . . £4,000,000
Paid-Up Capital . . . £2,000,000
Reserve Fund . . . £2,200,000
The Bank conducts every description of
banking and exchange business
Trusteeships and Executorships
also undertaken

Royal Bank of Scotland

Incorporated by Royal Charter 1727

Over
200 Years of Commercial Banking

HEAD OFFICE—Edinburgh

General Manager
William Whyte

Total number of offices, 258

CHIEF FOREIGN DEPARTMENT

3 Bishopsgate, London, England

Capital (fully paid) . . . £3,780,192
Reserve fund . . . £4,125,965
Deposits . . . £69,921,933

Associated Bank

Williams Deacon's Bank, Ltd.

Australia and New Zealand

**BANK OF
NEW SOUTH WALES**
(ESTABLISHED 1817)

Paid-Up Capital . . . £8,780,000
Reserve Fund . . . 6,150,000
Reserve Liability of Prop. . . 8,780,000
£23,710,000

Aggregate Assets 30th
Sept., 1941 . . . £150,939,354

SIR ALFRED DAVIDSON, K.B.E.,
General Manager

Head Office: George Street, SYDNEY

The Bank of New South Wales is the oldest
and largest bank in Australasia. With over
870 branches in all States of Australia, in
New Zealand, Fiji, Papua and New Guinea,
and London, it offers the most complete
and efficient banking service to investors,
traders and travellers interested in these
countries.

LONDON OFFICES:

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47 Berkeley Square, W. 1
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throughout the U. S. A.

**Bendix Home Appliances
Awarded War Contract**

J. S. Sayre, President of Bendix Home Appliances, Inc., announces that the firm has been granted a substantial defense contract by the Government. According to Mr. Sayre the Chicago Ordnance Department has requested that the nature of the contract and the amount be kept confidential.

**H. Ruppert & J. Lynch
Join Scherck-Richter**

(Special to The Financial Chronicle)
ST. LOUIS, MO.—Henry L. Ruppert and Joseph H. Lynch have become associated with Scherck-Richter Co., Landreth Building.

Over-The-Counter Dealers Must Unite

Newspaper Quotations Now Make It Impossible To Conduct Business At Profit

In our issue of December 18 we carried an article under the above heading. It disclosed the situation which has arisen under the new NASD system of preparing quotations on over-the-counter securities for publication in the press.

We concluded with a request that over-the-counter dealers write us their views on the subject.

On December 25 and succeeding weeks we presented a number of replies received prior to that date.

Today we make room for others which have since come to hand. Further comments and suggestions are urgently asked. Requests that names not be printed will be scrupulously observed.

In my opinion, the numerous, well stated views of dealers published in your column should accomplish a great deal towards exposing our problem, and should tend to unite dealers in arriving at a more satisfactory solution. However, as I see it, the question of the spread in newspaper quotations is only a small part of the problem which should be brought out into the open. If newspaper quotations showed an offering side which was too low to allow a sale at a profit, potential purchasers would soon learn that issues could not be bought at newspaper prices. Of course, this is presuming that dealers by implied "gentlemen's agreements" trade only at reasonable and fair profits, and not indulge in the practice of cutting each others' throats just to get the business from the other fellow regardless of whether the profit is sufficient to maintain overhead.

To me, the real menace to reasonable profits is the policy of Stock Exchange firms, and one large firm in particular, of selling at wholesale prices to retail customers. As brought out in a number of the articles in this column, there is always a wholesale and a retail price in all lines of business. Members of the NASD deal with each other on a wholesale basis, but such Stock Exchange firms make no concession to dealers. They sell to the public at the same price that they sell to NASD dealers. On the other hand dealers, and particularly the large wholesale dealers, sell to these Stock Exchange firms on the same basis as they sell to the orthodox NASD dealers. The result is that the dealer, who spends his time, abilities and energies, not to mention overhead, analyzing, choosing and presenting an attractive investment opportunity, frequently finds that his prospect then goes to the Stock Exchange firm to execute the order. That firm, which has little to do but to write out the order, executes it at the same price the dealer would have to pay wholesale and adds only the NYSE commission. This small commission is profitable to the Stock Exchange firm which has expended no time or effort, but it would not be sufficient even to cover the office overhead of the dealer.

It appears to me that the solution of this problem is either to successfully prevail upon such Stock Exchange firms to maintain a distinction between wholesale and retail prices similar to the practice of dealers, or to prevail upon dealers and large wholesalers to not sell such Stock Exchange firms securities on the same wholesale basis as it sells to the thousands of dealers throughout the country.

It is my conviction that unless this problem is faced squarely with a view of arriving at a satisfactory solution, the trials and tribulations of dealer firms throughout the country will continue to increase materially. Gradually such Stock Exchange firms will be comparable to the chain store, and the dealers will find themselves relegated to the status of the old corner grocery. A few men on horses can drive thousands of cattle to the slaughter pen. As I see it, it is very important at this time that the thousands of dealers throughout the country unite for the protection of their business, and avoid being driven into that pen by a few firms who would seek to "corner" the "Over-The-Counter" markets as well as listed business.

ANONYMOUS.

Future For Ins. Stocks

Huff, Geyer & Hecht, Inc., 67 Wall St., New York City, have just issued a very interesting bulletin discussing in detail the outlook for insurance and insurance stocks in the future. "The position of the fire and casualty insurance stocks in the face of our all-out war activity," the bulletin states, "appears to be exceptionally strong for the following reasons: (1) the volume of business written by the fire and casualty industries is increasing very rapidly, and large additional gains are in prospect; (2) expense ratios—the average cost of doing business—are declining; (3) the loss outlook is becoming steadily more favorable; (4) Federal tax payments should tend to decline rather than increase; (5) such is the 'leverage' applicable to the underwriting activity that rapid increases in underwriting earnings may reasonably be anticipated; (6) the expansion in premium revenues is producing a corresponding increase in the volume of investible funds; (7) the insurance stocks offer an unusual degree of protection against (a) rising living costs and other inflationary developments; (b) the possibility of severe economic readjustment following the end of the war; (8) by reason of the foregoing, together with the continued increase in demand which

is being directed against a static share total, the market performance of the insurance stocks should continue to outstrip other classes of securities just as they have done for the past eight years."

Copies of the bulletin and also recent brief analyses of several insurance stocks, which Huff, Geyer & Hecht, Inc., consider particularly attractive at this time, may be had from them upon request.

Rail Bond Opportunities

Strauss Bros., 32 Broadway, New York City, have just issued a most interesting bulletin discussing the question of the new long-term effects of the battle of production on railroad securities. Copies of the Bulletin, which should be of particular interest to distributing dealers, may be had from Strauss Bros. upon request.

Cuban Sugar Prospects

The speculative prospects for Cuban sugar securities are particularly attractive at this time according to a circular just issued by D. H. Silberberg & Co., 63 Wall Street, New York City, members of the New York Stock Exchange. Copies of the circular may be had from D. H. Silberberg & Co. upon request.

Dunne Urges Trading Activity As Yardstick

(Continued from First Page)
is clear that these yardsticks are, so to speak, once removed from the actual measure, i.e., public trading activity on the exchange itself, and that their application has not worked out satisfactorily. Accordingly, I urge that the actual measure—public trading activity on the exchange—should be the yardstick on which the granting of Unlisted Trading Privileges and the continuance of such privileges should depend.

"We presume no adequate standard has been devised by the Securities and Exchange Commission because the New York Curb Exchange has been permitted to continue unlisted trading in securities that are seriously unsuited for exchange trading."

On the question of "more public disclosure," Mr. Dunne said "It is true, of course, that an increase in the information available on securities is of benefit to the public. I fully agree with this principle. However, information is only one of the considerations, and not the most important, which must be kept in mind in attempting to determine the benefit or injury to the public which might result from the broadening of unlisted trading privileges on exchanges. There are many other considerations, such as distribution, public trading activity, and size of the issue that enter into the problem. . . . In recent years, there have been many securities which even after full listing, had a less satisfactory market on the exchange than they had previously over-the-counter. This was due to the fact that these securities were not suited for auction trading."

"... the technique of an auction or exchange market cannot be successfully applied to securities if they have the following characteristics: 1—lack of speculative interest; 2—small capitalization; 3—limited distribution; 4—high price; 5—desirability for portfolios of institutions, such as insurance companies, which often wish to negotiate on a sizable block at one price."

Mr. Dunne said that he did not oppose exchange trading in securities that are suitable for auction trading. "However," he continued, "the public is injured when exchange technique is applied to the restricted volume type of security. It is readily understandable how a dealer would be prevented from placing a security with a customer at a price different, no matter how slight, from the price of the exchange transaction recorded in the newspapers. Therefore, the buyer and seller are not brought together. The reason for this is that an essential part of the over-the-counter technique required to obtain the best market in this type of security is the process of merchandising—intensive effort by way of circulars, telephone calls, newspaper advertising, etc. — to bring together buyer and seller who otherwise would not get in touch with each other."

"The over-the-counter market is, after all, the backbone of the securities business, being a negotiation market. Actually an exchange is only an adjunct to the investment business, taking care of transactions in those securities susceptible to auction trading."

Mr. Dunne pointed to the volume record of the New York Curb Exchange for 1940 which shows a total of 52 issues in which no trade took place; 138 issues with a trading average of about 3 shares a day and 380 issues which averaged 20 shares per day. He said that these issues are seriously unsuited for auction trading. Mr. Dunne opined that so small a degree of public interest in a security necessarily calls for the merchandising effort of the over-the-counter dealer in order to bring together the best available bid and offer.

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COMMODITY CORPORATION—CAPITAL STOCK

Prospectuses upon request

NATIONAL SECURITIES & RESEARCH CORPORATION

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Investment Trusts

Investment Company Briefs

Last year having been the third straight year of decline in the stock market, the fact that no decline has continued for more than three years, at least since 1871, as revealed by a compilation in Lord, Abbott's "Abstracts" assumes considerable importance. As "Abstracts" sums up the results:

"In every case where the market has declined as much as three years, it has turned upward in the next succeeding year. For example, the market declined in 1929, 1930 and 1931. These three consecutive years of decline were followed by a major turn in the fourth year, 1932. In the years 1882, 1883 and 1884 the market declined on balance but turned upward during the fourth year. In the years 1875, 1876 and 1877 the market declined on balance but turned upward in the fourth year. These are the only cases in addition to the present one where declines have been so extended. Besides these examples there have been three cases where the market declined two years in a row and then turned upward during the third year, and there have been eleven cases where the market declined for a single year and turned upward during the second year."

"Expressed in terms of probability, this means that after one year of net decline the chances of the market making a bottom in the next year are eleven out of eighteen. Failing to do this increases the chances to fourteen out of eighteen for the following year, and a further decline increases the chances to eighteen out of eighteen for a bottom in the next succeeding year."

More taxes and higher living costs (inflation) are coming during 1942. What the average investor requires is more income—to meet these rising costs. His problem is to find it.

National Securities and Research Corp. offers a solution in a brief printed article "More Taxes and Higher Living Costs." In it is pointed out the fact that lower-priced corporate bonds both earning and paying their interest coupons offer a desirable refuge from inflation and higher corporate taxes.

Such bonds, selling at substantial discounts, have claim on income before taxes. Interest on bonds is a fixed charge included with other corporate expenses before taxes are computed. Moreover, higher gross earnings improve the interest coverage of these bonds, making them more attractive, thus tending to cause a rise in price.

On Dec. 31, 1941 the assets of Dividend Shares consisted of stocks of 95 corporations operating in more than twenty industries. Of each \$10,000 in net assets at market, \$8,909 was invested in stocks and \$1,091 held in cash. Largest investments on that date were in the petroleum stocks (\$1,221), metals (\$1,064), and steels (\$990). Largest individual investments were in Kennecott Copper (\$327), U. S. Steel (\$315) and Standard Oil of New Jersey (\$308).

NEW YORK STOCKS, INC.

RAILROAD SERIES

PROSPECTUS ON REQUEST
HUGH W. LONG AND COMPANY
INCORPORATED
15 EXCHANGE PLACE JERSEY CITY 634 SO. SPRING ST. LOS ANGELES

In a brief leaflet discussing the philosophy of Aviation Group Shares, Hare's Ltd., the national sponsor of the Fund, says that the guiding principle in the daily management of Aviation Group Shares is that of selective and at all times weighted diversification amongst the stocks of these aviation companies which appear currently best situated, rather than wide diversification.

"To be selected and retained," it is stated, "a company must demonstrate superior earning ability and provide other indications of efficient and economical management. And, of course, the market position of its stock must be equitable. Portfolio adjustments are made from time to time in order to maintain this desired status."

To prove the soundness of this policy, and indicate the efficiency of the management, it is pointed out that Aviation Group Shares appreciated 13.5% from its inception on July 19, 1939 to Jan. 10, 1942, while the average of 24 leading aviation stocks declined 2.9% in the same period.

To try to simplify his problems may be the best program for the investor today. Get away from the annoying complexities which becloud the situation. Settle the basic difficulties and don't bother with the little ones, is the suggestion of Massachusetts Distributors.

Acting on this thought Brevits presents the following simplified concept of the basic problems and their solutions:

"First, because the period is one of general emergency, the investor should be prepared for personal emergencies. He should have some cash. And a greater than normal proportion of his capital assets should be realizable; with respect to investments this means ready marketability.

"Second, successful prosecution of the war requires money and if the war is lost, all is lost. He should therefore own defense bonds which not only support the war effort but as a safe and sound investment, immune to price fluctuations."
(Continued on page 435)

Municipal News & Notes

Needless to say, the municipal trade was in a dither this week, following Secretary Morgenthau's suggestion that outstanding State and municipal bonds should be made subject to Federal income taxes. This new threat of legislation against the \$20,000,000,000 of such securities outstanding resulted in selling pressure as dealers and investors attempted to appraise values, with a definite downtrend exhibited for most issues, although few slumped as badly as the New York City 3s. One favorable sign in the confused picture was the fact that the big institutional holders of tax exempts were not dumping their accumulations.

It now seems definite that the administration had been using its arguments, started years ago, to tax only future issues, as a veritable smokescreen. Municipal dealers have, all along, expressed their fears that such action would serve as an opening wedge, inevitably leading to taxation of outstanding bonds. The arguments repeatedly made against the recommendations to tax future issues under the pretense of a revenue measure apparently have been too strong for the proponents to answer, so it became necessary to admit that the only way any sizable amount of revenue could be obtained by that source would be to reach the outstanding issues.

The Conference on State Defense, an organization through which the States and municipalities have presented their organized opposition to Federal attempts to gain control of local financing, denounced Mr. Morgenthau's attack on outstanding bonds.

Epstein Shocked By Change

Henry Epstein, Solicitor General of the State of New York, and Chairman of the Conference, expressed shocked amazement at the Morgenthau proposal to levy a Federal tax upon the income from outstanding State and municipal bonds which had been issued under the covenant that they were tax exempt.

He added that every holder of these securities, every insurance company, every bank, every pension and retirement system throughout the country is now faced with this brazen repudiation by the Treasury of the promises and assurances which have been made by our States and cities in good faith and which have been recognized and honored down to the present moment by the Federal Government itself.

Mr. Epstein on Monday sent a telegram to Secretary Morgenthau, challenging him to engage in a nation-wide radio debate on the question of exemption.

Market Regains Some Stability

The market for tax-exempt municipals appeared Tuesday to have recovered somewhat from the initial shock of the Secretary's unexpected attack, which had nearly demoralized trading Monday. Prices among some of the more active issues, notably New York City loans and some of the public authority issues, rallied moderately from the lows established on Monday. Activity, however, was restricted as the market waited to see "how the wind is blowing."

A sufficient degree of stabilization developed, however, to allow municipal bond firms which had suspended publication of bid and asked quotations on Monday, because of the confusion, to resume those quotations late Tuesday. Closing dealers' prices, while somewhat better than the prices at which actual sales had been made on Monday afternoon, nev-

ertheless showed substantial declines from Saturday's market. New York City issues, as a group, showed losses from last week ranging from 1½ to 3 points, while declines ranging up to more than 7 points were shown in certain New York State bonds.

The city 3s of 1980 (the widely-held traction issue) rallied ¾ of a point, being quoted late Tuesday at 102½-103, against a Monday close of 101¾. Port of New York Authority bonds recorded gains of about a point, while fractionally higher quotations were placed on the Triborough Bridge and Pennsylvania Turnpike issues.

Concrete evidence of the better feeling in the market, if not a definite reflection of the belief that Congress will balk this year at granting Mr. Morgenthau's wish to reach the outstanding issues, was afforded by the sale Tuesday of \$1,000,000 State of West Virginia road bonds. The State received an interest cost basis of 1.73%, which is substantially higher than the 1.28% cost basis obtained on a \$500,000 issue last September but is considered satisfactory under the present conditions.

On the other hand, one effect of threat of taxation was the rejection by the City Council of Alexandria, Va., of all bids submitted for an issue of \$750,000 of improvement bonds on Monday. Municipal bond circles believed that the high bid for that issue of 101.28, for a fixed interest rate of 2½%, was from 5 to 6 points lower than the city would have received before Mr. Morgenthau made his speech.

Spreads Broadened

The state of the market was indicated, in the absence of trading, in the widening of spreads on most issues. Where dealers last week had been quoting securities with spreads of ¼ of a point between bid and asked prices, differences yesterday widened to several points. Some dealers refused quotations altogether on a great many issues, declaring that it was pointless to post nominal quotations.

Federal Government securities, on the other hand, showed some recovery after their set back on the previous day. The improvement was based upon the disavowal by Secretary Morgenthau of any intention to tax outstanding bonds on which the Government had given its pledge to impose no taxes. Because of the continued possibility of raising the corporate surtax, however, gains were only moderate.

The absence of trading in municipal bonds was attributed to uncertainty as to the attitude of Congress to the proposal of the Secretary of the Treasury. Bond men declared that clear indications, one way or the other, of Congressional intentions would increase market activity quickly.

Decline of Municipal Holdings by Banks Predicted

James H. Clarke, assistant vice president of the American National Bank & Trust Co., Chicago, addressing the Wisconsin Bankers Association at its annual mid-winter meeting last Thursday, on the subject of "Bank Investments in a War Market," said it is logical to expect some decline in the aggregate of municipal and corporate holdings. His comments on municipal investments are reprinted here as being of interest to the trade.

"Under the circumstances it appears that most banks will add

substantially to their government holdings during the war and prices will not change much so long as the conflict continues. Any change which does occur would, in my opinion, be a slight down-trend.

"Municipal bonds are in a somewhat different position. States and municipalities will drop most public projects and new offerings will be scarce. Short-term municipals with their tax-free provisions might become somewhat more valuable from a scarcity standpoint. On the other hand, revenue bonds, toll bridge bonds, etc., which depend very largely on fees received from gas taxes, tolls, etc., should be scrutinized pretty closely. This is true also to some extent on all municipal bonds. The Tax Research Foundation recently compiled data showing that in no case did a state derive less than 16% of its revenues from gasoline taxes, 16 states collected more than one-third from this source, and one state, 50%. The governor of New Jersey recently estimated that there would be a decrease of one-third in that state's gas revenues.

"The gradual retirement of state and municipal debt through serial maturities will be an offsetting factor in some cases as the interest load, of course, will be thus reduced.

In municipalities where city license fees for vehicles are important, there also may be some weakening in the credit structure. Municipal bonds may also suffer from the fact that many of them lack a ready market. On the other hand, where debt is reasonable, where maturities are not too long, and where special considerations such as those just mentioned are not present in a serious degree, banks can continue to hold their bonds, in my opinion."

Revenue Bond Security Analyzed

Bridge, tunnel and highway revenue bonds contain elements of safety designed to protect them in emergencies, and a decline in automobile traffic should not affect these securities as much as other departments of our national economy, according to an analysis entitled "Revenue Bonds In A War Economy," prepared by B. J. Van Ingen & Co., Inc., 57 William St., New York City.

The underlying provisions of revenue bonds, the study states, recognize and take into account the fact that volume of traffic fluctuates and that good years must take care of the lean years. The legal requirements for the creation and maintenance of substantial reserves, together with the margin of coverage of fixed charges, based upon the forecasts of the traffic engineers afford unusual safeguards against defaults.

As sharp a decline as 35% in passenger traffic on the recently completed Pennsylvania Turnpike during the ensuing year would leave a surplus after payment of operating and interest charges of approximately \$265,000, assuming a continuation of the first year's operating expenses, it is stated.

"We have referred to the Turnpike to illustrate the factors of safety which are built into public revenue financing and which are manifesting themselves even in this new project only slightly over a year old. Many older projects like the Kentucky Bridges, the Louisville Bridge, the Port of New York Authority projects and the Philadelphia-Camden Bridge, have accumulated substantial reserves for maintenance and bond interest and have paid off many of their bonds. Each individual project has to be appraised on its merits as determined by its operating experience, but the fundamental security inherent in the principle of public revenue bond financing is common to all."

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Gov. Lehman Proposes 25% N. Y. State Income Tax Cut

Governor Lehman of New York submitted Monday to the Legislature a State budget which will drastically and immediately reduce the State income tax burden. It calls for a 25% emergency reduction in the income tax payable this April 15 and April 15, 1943. In terms of cash, the move reduces the State income tax bill by \$21,600,000 this year and by \$19,000,000 next year, as compared with what taxpayers expected to pay. Actually the saving over last year's tax bill will be virtually doubled, since the 1% "emergency" over-all tax yielding \$21,000,000 annually since 1936 was not reenacted last year.

The budget itself is \$380,700,000, or five millions less than last year. Throughout it reflects lessened spending, as well as the rapid change in the economy of the people of the State, expected to be accelerated by the war.

Although the State tax bill will be cut considerably in the next two years the Governor is counting on increased taxable earnings to make up part of the drop.

Port Authority to Sell Bonds to State Funds

The Port of New York Authority has decided to complete construction of the north tube of the Lincoln Tunnel and has authorized an issue of \$5,000,000 general and refunding bonds to provide the necessary funds. The bond issue will not be publicly offered. Present plans call for the sale of the bonds to State funds of both New York and New Jersey.

The issue will be the third instalment of the fifth series of 3¼% bonds. It is understood the issue, which matures in 1977, will be sold to the State funds at 99, an interest cost to the authority of approximately 3.30%.

It had originally been planned to use current funds to pay for the construction, but in view of the present uncertainties created by the war, it was decided to conserve cash and issue bonds for the needed money.

Philadelphia Bond Trade Extended

Philadelphia, through its Council, has extended to June 15 an offer to exchange bonds through the original group of 39 investment firms and banks headed by Drexel & Co. and Lehman Brothers. Under the plan certain bonds optional for redemption up to 1947 may be exchanged for funding bonds of 1941. The offer, in effect since June 9, 1941, would have terminated otherwise on Jan. 31.

To date \$81,656,000 of the bonds has been tendered for exchange out of \$131,064,000 originally eligible.

Golden Gate Bridge Refinance Plan Deferred

Golden Gate Bridge Directors recently voted to postpone until Feb. 13 a decision on the revised plan to refinance \$35,000,000 of bridge bonds after their attorney told them the plan was illegal without a public vote.

Proponents urged adoption on the ground that it would de-

FLORIDA

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R.E. CRUMMER & COMPANY
157 N. BAY ST. CHICAGO ILLINOIS

fer approximately \$12,000,000 of scheduled charges until after 1971 in the face of uncertain war conditions, and thus keep future generations "from getting a free ride."

Roy S. West, Bridge Auditor, opposed the plan as offering inconsequential immediate relief and increasing total costs from \$14,701,025 to a possible \$17,047,790.

The plan as submitted by L. M. Kaiser, bond dealer, and advocated by Director Arnold Haase, would involve brokerage fees.

It would call for an exchange of some 55% of outstanding non-callable bonds for a new issue of \$19,175,000 in callable bonds, extending the final maturities 10 years until 1981.

Maine Authorizes \$1,000,000 War Bond Issue

The Maine Legislature Saturday authorized a \$1,000,000 war bond issue to augment the preceding \$1,000,000 for civilian defense. The bill was passed as an emergency measure at the special session, effective upon signing by Governor Sumner Sewall.

Major Sales Scheduled

We list herewith the more important municipal offerings (\$500,000 or over — short term issues excluded), which are to come up in the near future. The names of the successful bidder and the runner-up for the last previous issue sold are also appended.

Jan. 30th

\$650,000 Charlottesville, Va.
Smith, Barney & Co. of New York, was highest bidder for the last bonds, awarded in June, 1939. Second highest tender was entered by B. J. Van Ingen & Co., Inc. of New York, and associates.

Feb. 2nd

\$920,000 Baltimore Co., Md.
This twelfth issue of Metropolitan District bonds follows the preceding issue awarded in April, 1941, to a syndicate headed by Shields & Co. of New York. Runner-up in the bidding was the Harris Trust & Savings Bank of Chicago, and associates.

Feb. 3rd

\$2,157,000 Yonkers, N. Y.
Halsey, Stuart & Co., Inc., of New York headed the syndicate which obtained the award of the bonds offered last June, beating out Phelps, Penn & Co. of New York, et al.

Feb. 9th

\$11,000,000 Milwaukee Co., Wis.
Last June the county awarded bonds, the purchaser being the National City Bank of New York group. The Northern Trust Co. of Chicago, and associates, was second best, bidding on short-term, callable obligations.

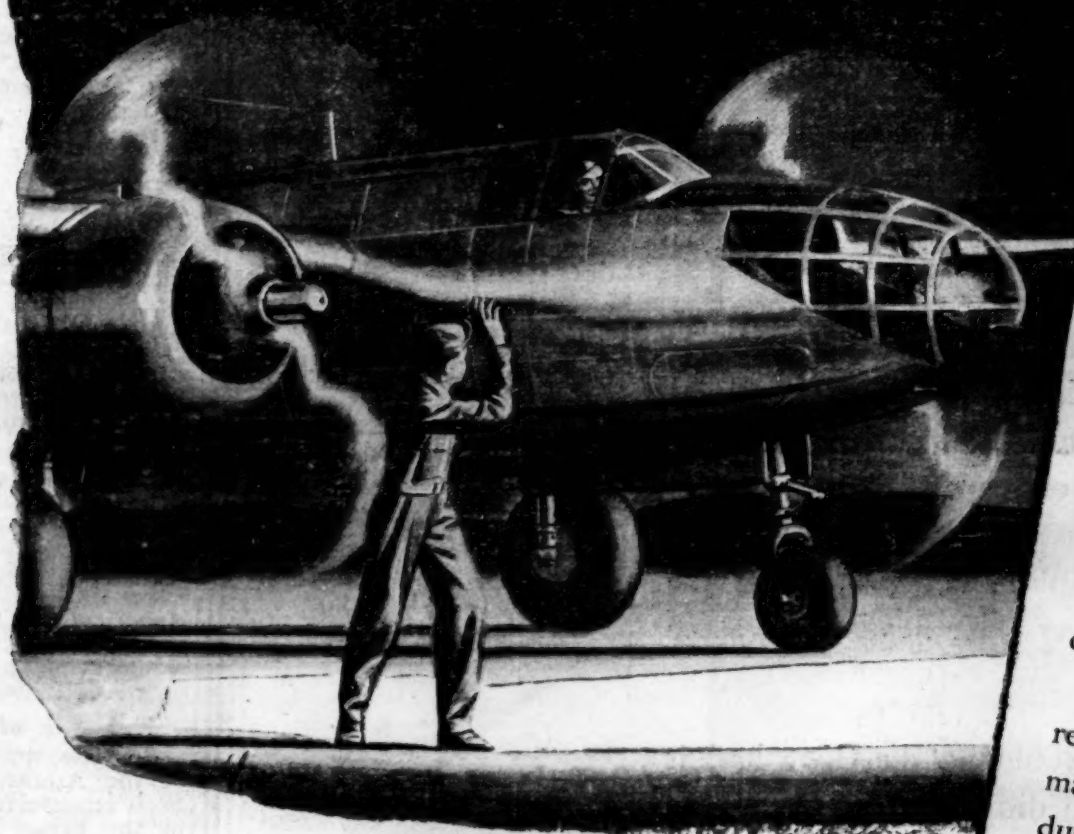
Feb. 10th

\$522,000 Maryland, State of
The First National Bank, and the Harris Trust & Savings Bank, both of Chicago, jointly, obtained the last award, which took place in June, 1941. Dick & Merle-Smith of New York was the runner-up in the bidding.

Interested In Sugar?

An analysis of Utah-Idaho Sugar, prepared by Edward L. Burton & Co., 160 South Main Street, Salt Lake City, Utah, has just come off the press. The outlook for the stock is most promising according to the Burton Company, which will send copies of the analysis upon request.

This little Pig went into DEFENSE



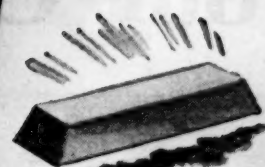
INSURANCE

Aids Industrial Teamwork

To assure continuous flow of aluminum and other vital defense materials, factories, smelters and machinery must be carefully planned to minimize danger of loss through hazard. Insurance is on hand to replace when mishaps halt INDUSTRIAL TEAMWORK. More than that, it provides facilities to ferret out and plan against traps and hazards to clear the track ahead for full-speed production. Finally, Insurance reserve dollars invested in industry become bone and muscle to the ramparts of production.

★ THE HOME ★
Insurance Company
NEW YORK

FIRE • AUTOMOBILE • MARINE INSURANCE



A BAR OF aluminum, called a "pig" in the trade, is a very essential material of defense. Where tough light metal is needed, aluminum and its alloys are used—in wire, motors, armor plate, castings and other products. A ton or more of aluminum may be necessary in the production of a single bombing plane. Making one little pig of aluminum requires the coordination of many manufacturing and processing industries. Bauxite, the principal ingredient, must be ripped from the earth. Steel mills, refineries and power plants are some of the industries called in to push aluminum from its ingot and sheet metal stages into the wings of a plane. Only by INDUSTRIAL TEAMWORK can the little pig become precious metal and the materials of living and the implements of defense be made available in quantity. Insurance, the industry that protects other industries, acts to eliminate financial loss, so that least possible obstruction will confront the national defense effort.

On The Foreign Front

European Stock Markets

Small price variations and modest trading remained the rule on the London markets for securities in recent sessions, with war developments providing one of the more important pivots on which the market turned alternately soft and firm. Cheerful occurrences, such as the able speech of the British Prime Minister and the course of the Inter-American Conference, stimulated the British market

mildly. But news of the retreat on the Malay Peninsula occasioned sinking spells.

No general market trend prevailed at London during the last six sessions. Gilt-edged issues were well supported and most industrials held their ground. Merchandising shares dipped, however, on disappointing earnings of a leading company. Latin-American loans attracted some buying, whereas Australian and other Far Eastern securities were marked lower.

Occasional reports of dealings

on French markets in Lyons and Paris reflected advancing prices in recent sessions. Limits of daily variations have been somewhat expanded by the authorities, and the demand for stocks prompted immediate rises to the limits. There are no immediate reports of trading on exchanges in enemy or other occupied countries of Europe.

American Expeditionary Forces

What is probably little more than an intimation of developments to come was afforded on

Monday, in the form of reports that the vanguard of a new American Expeditionary Force had landed at an unnamed port in Northern Ireland. Several thousand strong, this force moved secretly over the perilous Atlantic, and landed without the loss of a single man. Although reinforcements seem much more necessary in the Far East than in the United Kingdom, where several million soldiers are waiting idly for war orders, the arrival of our forces was hailed on both sides of the Atlantic. The propaganda effect of this incident in enemy countries in Europe is, of course, hardly to be exaggerated.

At a White House press conference, Tuesday, President Roosevelt asserted that the United States is sending all possible help to the South-Western Pacific area with the greatest dispatch. He suggested that it is absurd to single out the force in Northern Ireland as an expeditionary body, since this country has six, eight or ten expeditionary forces already outside the United States. The President pointedly declined to answer questions regarding the location of such forces.

Some indication of the tasks to be assigned to our forces in Ireland was furnished by Prime Minister Churchill, Tuesday, in his report to Parliament on the course of the war. Very considerable forces will follow those already landed, Mr. Churchill said, and they will take stations in the British Isles, imparting to British forces a greater freedom of movement than otherwise would have been possible. American aerial forces are to assist in the defense of Britain and in bombing Germany, while our naval units will continue to extend aid in the Atlantic, the Prime Minister added.

Eamon de Valera, Prime Minister of the Irish Free State, protested the arrival of American troops in Northern Ireland, Tuesday, on the ground that he had not been consulted by the British and United States Governments. Since the landing was effected in Ulster, which is ruled from London, the protest from Dublin would seem to have little bearing on the situation.

Battle of the Atlantic

For the time being the Battle of the Atlantic appears to have been transferred to our own side of the broad ocean which separates Europe and America, for numerous ship sinkings were noted off our coast, while hardly any comparable incidents are indicated in European waters. There is little current activity in the direct struggle between Britain and Germany. Occasional aerial raids are made by either side against the other, but the Atlantic patrol apparently is too dangerous for the German submarines elsewhere than on our own Atlantic Coast.

The German endeavor obviously is to draw back from the Atlantic lanes to Europe much of the naval force now engaged in the protection of the broad highway of supplies to our European associates in this war. Since the initial attack was reported off Long Island, on Jan. 15, the toll of lost shipping in waters off our shores has increased steadily. The U. S. merchant ship City of Atlanta went down a week ago, and loss of the Latvian vessel Ciltvaira was noted at the same time. The Norwegian tanker Varanger was sunk off the coast of New Jersey, Sunday. The U. S. ore carrier Venore was sunk Monday, and sinkings of the tankers Pan Maine and Francis E. Powell were announced Tuesday.

In grim comments on the sinkings, a Navy spokesman asserted in Washington, late last week, that counter-measures against the U-



In Your Community

You probably know several life insurance agents in your community. They have been instrumental in placing large and small amounts of insurance on the lives of your fellow citizens. Whatever the total, this life insurance is really money for women, children, and elderly people, money to provide bread and butter, a roof over their heads, and some of the comforts of life.

In most cases the money would not be there had it not been for the agent who did a real job in selling the insurance. We know that most people would not be well insured if it hadn't been for some agent. We also know that according to records about 80% of our families receive little or nothing but life insurance money when the head of the family dies.

MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY

Springfield, Massachusetts

Bertrand J. Perry, President

Organized 1851

boats are being taken, and that "some of the recent visitors to our territorial waters will never enjoy the return portion of their voyage." Secrecy as to sinkings of German submarines will be maintained, it was indicated, on the alleged ground that information regarding such sinkings would give aid and comfort to the enemy. The Berlin radio claimed, meanwhile, a far heavier toll of merchant ship sinkings in American waters than is reflected in official admissions on our side.

General MacArthur

American minds and hearts were with General Douglas MacArthur and his valiant forces on Bataan Peninsula, Monday, for that was the occasion of the General's sixty-second birthday. President Roosevelt marked the occasion by an open message of congratulation to MacArthur, in which he praised the magnificent stand of the American and Filipino troops. Prime Minister Churchill added an encomium in his speech before the House of Commons, Tuesday.

The course of the battle on the small peninsula of Luzon Island, in the Philippines, continues to suggest only a losing fight, brilliantly conducted against enormous odds. The courage displayed by MacArthur deserves more support than verbal assistance, but there is still no indication of adequate reinforcement of our last important Philippine outpost. The heartbreaking fact seems to be that Japanese naval and aerial superiority, though it may be temporary, precludes the aid that MacArthur so richly merits.

Upwards of 200,000 Japanese soldiers are now believed to be in the Philippines, pounding away at the small defense forces. The left flank of our forces, resting on the China Sea, was penetrated by infiltration and landings from ships, last Saturday. This Japanese maneuver was countered by a vigorous attack from the right flank, Sunday, and the front was stabilized, for the time being. Our aerial forces in Luzon are pitifully inadequate, but are reported making brave forays against the enemy. Small torpedo boats again raided the landings of the Japanese in Subic Bay. But press correspondents with MacArthur noted the pleading of his troops for more aerial support from the nation with the greatest airplane production facilities in the world.

Pearl Harbor Findings

Many of the essential circumstances relating to the disaster at Pearl Harbor, in Hawaii, now have been disclosed, but the responsibility for the Japanese success on Dec. 7 remains to be properly assessed. The special investigating committee appointed by President Roosevelt submitted its findings to the President last Saturday, and the full text of the report promptly was made public. Until Mr. Roosevelt read the report some doubt prevailed in Washington as to whether the public would be permitted knowledge of the text.

The report submitted by Associate Justice of the Supreme Court Owen J. Roberts, and his associates, placed the blame for the Hawaii disaster almost entirely upon Admiral Husband E. Kimmel and Lieut. Gen. Walter C. Short, the commanding officers at Pearl Harbor. The inquiry revealed that warnings of impending warfare were transmitted to these officers from time to time, and some of the warnings were quite pointed in the period just prior to the attack. Adequate precautions against a attack were not taken, however, and it is inescapably clear that the two officers must bear the odium.

For the rest, the story is an incredibly dismal one of ineptitude and error which reflects looseness and incompetence from the very top to bottom of the Administration in Washington and the military forces, in those relatively carefree days before Pearl Harbor. It is noted in the Roberts report that the psychology of the nation was much like that of our Hawaiian commanders, who may well have considered the possibility of Japanese attacks in the Far East, but apparently thought an assault on Hawaii unlikely. For this attitude and for the lack of careful supervision of the defense precautions the Administration can hardly escape criticism.

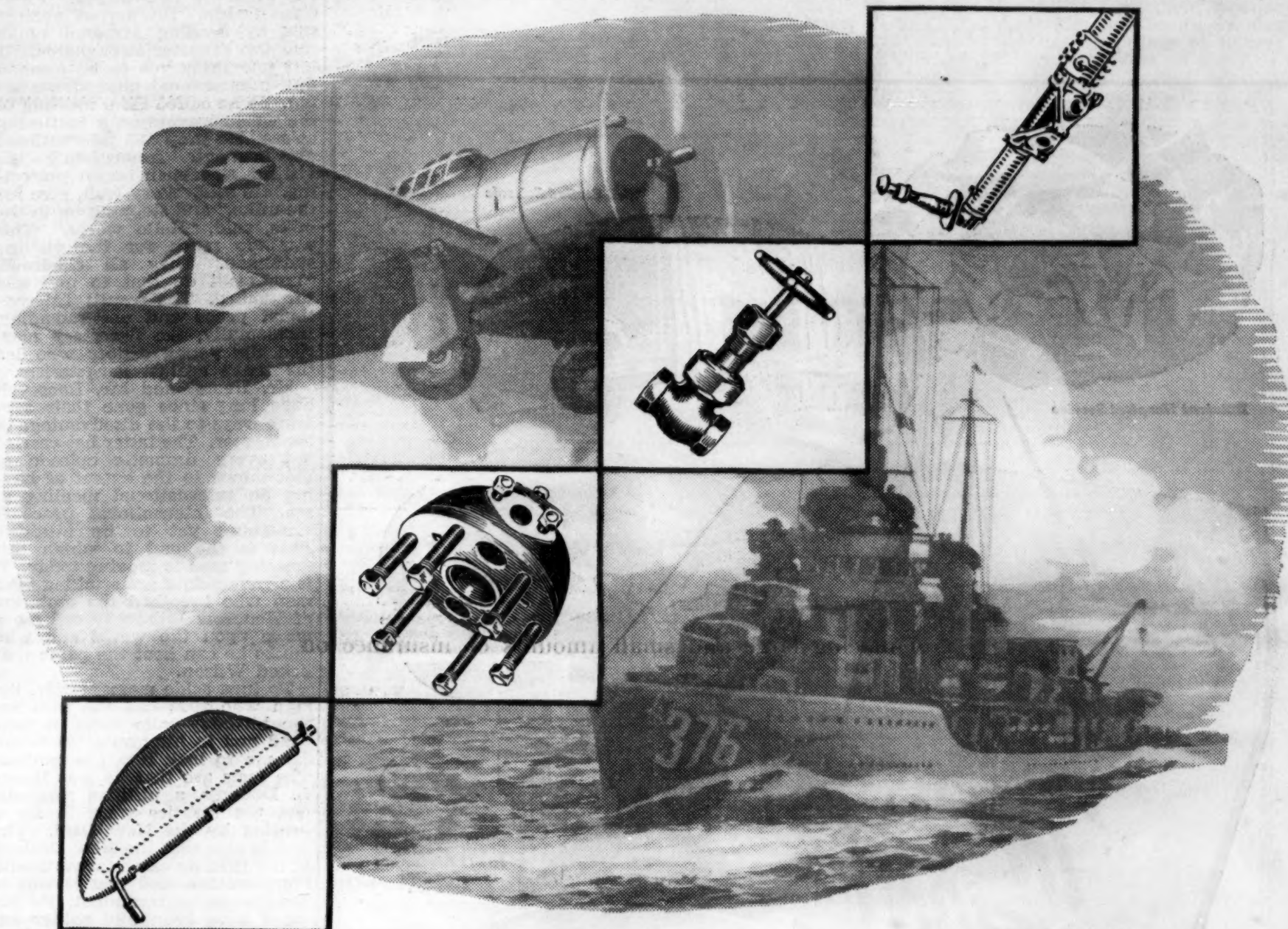
The tragedy involved such incidents as the destruction of an enemy submarine outside the base without realization by the Pearl Harbor authorities of the significance of that incident. It involved the accidental discovery by an ambitious soldier of airplane squadrons some 130 miles from the base, by means of sound apparatus, and also a total lack of appreciation of the meaning thereof by officers to whom the discovery was reported. It involved a disposition of our aerial forces in a manner to invite disaster, although such forces were

sufficient for defense of the base. The Roberts report is candid and revealing, up to the point where military information of possible value to the enemy is concerned. Whether it will stand as the conclusive document on Pearl Harbor already seems subject to a good deal of uncertainty. In countless editorial and other expressions on the report the point has been made, these last few days, that the highest officials in Washington were not accorded their proper share of responsibility for the disaster. Perhaps it will be necessary to await the end of the war for the full story.

Churchill Reports

In an accounting before the House of Commons, Tuesday, Prime Minister Winston Churchill made another in his series of great and vital war speeches, and confounded his critics by calling for a vote of confidence from the British Parliament. The conduct of the war has occasioned increasing discontent in England, since Japan entered the conflict by attacking Britain, the United States and the Netherlands East Indies. While he was absent in the United States, Mr. Churchill could not very well answer the criticisms,

(Continued on Page 422)



No Whole is Greater than its Parts

Sub-contracting in our National Effort

Great as is the industrial giant that is America, the nation's strength is not alone measured by its large corporations. Vital to the success of our arms effort are the smaller enterprises—playing a part often unseen and unknown but of major consequence.

More and more, the sub-contractor is called upon to help speed over-all production. In the next year he is destined to play a far greater part than in past months. As the full victory effort reaches flood tide, armament worth billions of dollars necessarily must be produced under sub-contract each year.

Now, in this transitional period, sub-contractors face the necessity of installing new machines, of retraining personnel, of making many other adjustments. Where credit is required, the Chase National Bank and other commercial banks throughout the land can be, and are, of assistance to many established manufacturers. That the wheels of arms production may turn more quickly, cooperation is offered not only to direct contractors but also to sound enterprises, large or small, which are capably undertaking indirect defense work.

THE CHASE NATIONAL BANK

OF THE CITY OF NEW YORK

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FROM WASHINGTON AHEAD OF THE NEWS

Mr. Roosevelt will be 60 years old tomorrow (Friday). And throughout the country there will be birthday balls for the most amazing man ever to attain the Presidency of this country. Thousands and thousands of dollars will be collected for the benefit of polio victims, the disease which struck him down in the full growth of his manhood and which has undoubtedly had a tremendous influence upon the lives of the American people, and upon the lives of people over the whole world.

This writer recalls a movie which accompanied the fantastic advent of the New Deal. It was

put out by Hearst and was accepted at the time as his version of what the New Deal should be. At the time Hearst was supporting Roosevelt. The movie was called, "Gabriel Over the White House." The American people, according to the movie, had elected a playboy to the Presidency. He was unusually close to his Secretary. Shortly after being inaugurated and with the indications being that he still intended to carry on his playboy life, the automobile in which he was travelling at about 80 miles an hour, was in a wreck and catapulted the President out on top

of his head. He was unconscious and hovering between life and death for several weeks. When he came out of his unconsciousness he was a changed man. He moved out to feed the unemployed; on one occasion a mob was moving on Washington and against the advice of the Secret Service men he walked right into the midst of them and moved them back with the promise that they would be fed. Well, sir, this man moved through America in an amazing way.

Finally, the whole chaotic situation in the country had been cleaned up by this vigorous and dramatic man of action, with the exception of two things. First: Gangsterism. He moved against this by sending armored tanks into the gangster strongholds. It left one thing yet to be cleaned up: International misunderstanding. So he called for a meeting of the world leaders on a battleship at sea. He proposed international disarmament. Immediately the visiting statesmen began protesting. He said, "Very well, give me the mike," and stepping up to the mike, said, "Hello world." This was too much for the visiting statesmen. They all clamored, "You can't do that to us," and succumbed. The result: International peace and understanding. Incidentally, the Secretary married the young officer who led the tanks against gangsterism.

Mr. Hearst and Mr. Roosevelt have long since gone their separate ways to the disadvantage of the former. The latter has carried out every dramatic episode of that movie to the extent of having an international meeting at sea. The international peace is something yet to be attained. That is the end to which this amazing man is moving today. It is a tremendous undertaking by a man who breathed the ambition of Woodrow Wilson to enforce a peace upon the world and who thinks he can beat the game that licked Wilson.

To turn aside momentarily, the man who first had the idea for the birthday-polio balls, is now dead and in his grave. It is not for me to look into his motives. The facts are that he was Henry L. Doherty, a utilities magnate, and the utilities were in for a beating by the New Deal. The fact is also that the New Dealers, at the time he came forward with his plan, assumed that it was to get him better treatment. He put up, I have been told rather authoritatively today, at least \$100,000. The night of the first ball he was to "launch" it on the radio, a nationwide radio hookup. The President had accepted the plan wholeheartedly and was to follow Doherty on the program. On that night Doherty waited in the Washington studio of the Columbia Broadcasting system for one hour—for the call from the White House to come there and make his speech. He never got it. He never got any reaction from the White House at all about having inaugurated what has come to be a yearly nationwide event. The New Dealers cackled about it at the time. Their attitude was "O. K., if he wants to put up his money for this cause, but he gets no favors from us." Of course, before his death Doherty had been eased out of the celebration. And while his properties may have fared better than Standard Gas or Associated Gas, say, they have taken their trouncing along with other utility properties.

Ordinarily, a man of Mr. Roosevelt's age is tiring. He is beginning to look at the past, his accomplishments. Probably he has wondered what they all amount to. Steel magnates and publishers are looking for diplomatic jobs at which their wives can gratify their social ambitions; the most of us are inclined to rest if we have the competence to do so.

Mr. Roosevelt has no intention of letting down. He has still one more game to beat. Whereas,

Woodrow Wilson who tasted the acclaim of the world multitude was finally hooked by European statesmen, Mr. Roosevelt is convinced he can outwit them. He has had a complex that he could do this ever since he came into office in 1933. This writer recalls the rather pathetic appeals of Hoover for Roosevelt to come to Washington and confer with a view to continuing the Hoover foreign policy. The London economic conference was coming up. Roosevelt rejected the invitation but finally agreed to talk with Hoover on his way from Albany to Warm Springs, Ga., where he was to rest prior to taking over the Presidency.

This writer rode down on the train with the Roosevelt party to Warm Springs after the conference with Hoover and he was shocked at the lightheartedness of the Roosevelt entourage. One expression that they kept repeating was: "It's his (Hoover's) baby."

Predominant in their statements that night was this one: "Those European statesmen have now met their master."

—O—

So as we head into the future, this writer has the conviction that Mr. Roosevelt is convinced that he will succeed in enforcing a world peace, where Wilson failed; that he is convinced no Clemenceau or Lloyd-George can outsmart him. And he has in mind enforcing this will of his through economic control of the world.

As to where it will all come out nobody can definitely say. I do know that if he and the New Dealers have their way there will be no such thing as tariff barriers; international currency will be a greatly changed thing. Evidence of what is ahead is in the agreement reached at Rio.

Anne Hare McCormick of the New York "Times," came down recently and had an interview with Mr. Roosevelt. She wrote a very guardedly written article, but it is sensationally revealing if one knows the background and also has been close to things here.

At the age of 60, Mr. Roosevelt has no thought of relinquishing the Presidency. He is assuming he will win the war and then he is thinking of winning the peace. That is what is still holding his vision to the future instead of the past. The most revealing thing that Miss McCormick, a most capable journalist, wrote, was that Roosevelt, being some 10 years younger than Churchill, considered it was up to Churchill to run the war and he, with his relative youth, would run the peace. Maybe the two men have some such understanding.

But Clemenceau was much older than Wilson when the two met at Paris.

A couple of days after Pearl Harbor Mr. Roosevelt was slightly pale. The full extent of that disaster had dawned upon him. But he has long since regained his confidence. There is perhaps, not a more confident, sure-of-himself man in the world today.

—O—

As sort of a ridiculous extreme, Miss Perkins seems to be fighting a rearguard action against losing out as Secretary of Labor. The labor factions are apparently united in pressing against her. The widely accepted story around town is that she is arranging to hold onto the administration of the Wages and Hours Act, if she loses the labor custodianship. From the viewpoint of business men it would be better for her to remain where she is. But the labor leaders are ganging up on her.

They've got John Lewis in an awful hole. He realizes it as much as anyone else and the consensus of opinion in Washington is that he won't try to take his mine workers out of the CIO—at this time. After all, when you come to think of labor leaders, the outstanding, most powerful labor leader is Mr. Roosevelt.



IN the Central American Republics of Guatemala, Honduras, El Salvador, Nicaragua, Costa Rica and Panama as well as the Islands of Cuba and Jamaica, B.W.I., progress is on the march. Schools are being built and administered in an ever efficient manner, hospitals and dispensaries are strung throughout these Republics and Islands. Railways, highways, bridges and other engineering achievements are today a normal part of Caribbean development. Constantly

improved living conditions, up-to-the-minute radio programs, regular and efficient transportation facilities, — all are a part of the life in Latin America.

Proud to play its part in today's firm basis of mutual respect and understanding is the Great White Fleet which for more than 41 years has faithfully and regularly served its neighbors to the South. This fleet has now become a symbol of the sincere effort to further the Good Neighbor Policy, extended by the

UNITED FRUIT COMPANY

GENERAL OFFICES: ONE FEDERAL STREET, BOSTON, MASS.

Petroleum And Its Products

A formal price ceiling for petroleum and refined products, based upon quotations generally effective at present as a result of Office of Price Administration requests and voluntary agreements with members of the industry, will be released shortly by the OPA, Leon Henderson, Administrator, announced in Washington this week. A few days prior, the OPA had announced approval of a small increase in gasoline prices on the East Coast.

The planned schedule will follow closely along the lines advanced in the general letter to the petroleum industry sent out by Mr. Henderson on Jan. 17, last, establishing maximum prices for refined petroleum products at levels prevailing Nov. 7, last, and for crude oil at prices prevailing Oct. 1, 1940. With the exception of carbon blacks, which are governed by existing agreements, the effect of the new schedule will be to formalize existing price agreements between the industry and OPA.

In addition to establishing maximum prices for petroleum and petroleum products generally, the price schedule will make provisions to include the special situation in fifteen Eastern and Southern States and the District of Columbia, where recently an increase of 3-10 cents a gallon in gasoline prices was permitted because of higher carrying charges incurred by producers to avert a gasoline shortage due to diversion of tankers to war and lend-lease use. However, the schedule does not necessarily constitute a final determination of maximum prices for crude and refined products since the OPA currently is engaged in extensive investigations into crude oil production, refining and distribution.

Slightly lower demand for crude oil during February as contrasted with the initial months of 1942 was shown in the market demand estimate of the United States Bureau of Mines this week which placed indicated demand at 4,101,800 barrels daily, against 4,133,400 barrels in January. Acting on the total Petroleum Coordinator Harold L. Ickes certified the following schedules to the various producing States:

State—	Feb., '42 barrels per day	Jan., '42 barrels per day
Texas	1,596,000	1,573,500
California	632,300	646,200
Oklahoma	395,000	415,700
Illinois	371,800	386,400
Louisiana	335,000	329,300
Kansas	251,700	259,900
New Mexico	119,200	121,200
Wyoming	78,000	78,600
Arkansas	74,500	73,700
Mississippi	57,400	60,400
Pennsylvania	48,000	47,400
Michigan	47,000	47,400
Montana	20,400	21,500
Indiana	17,200	17,300
New York	14,700	15,000
Kentucky	12,500	12,400
West Virginia	10,000	12,000
Ohio	9,000	9,000
Colorado	6,500	5,900
Nebraska	5,200	5,600
Total	4,101,800	4,133,400

In accordance with Coordinator Ickes' statement late in 1941 announcing the certification plan, which was initiated in January, the recommended production rates for February reflect minor adjustments between States to effect better balanced participation by each in producing the quantity of crude oil necessary to meet national requirements. The estimated demand for crude oil during February was off 36,600 barrels as compared with the total for January.

Following Mr. Ickes' announcement, the Texas Railroad Commission declared at its monthly proration meeting in Austin on Jan. 26 that it had been authorized to add 22,500 barrels of crude oil to its daily flow, lifting the total to 1,593,000 barrels, but must cut standard, or non-defense gasoline, by 12%. Commissioner Sadler stated that the requirements for aviation gasoline, fuel oil and lubricants made it necessary to curtail crude oil available for the refining of standard, or non-defense, gasoline.

The heavy toll taken in the

ranks of coast-wise tankers in the enemy submarine attacks which have been made off the East Coast since mid-month coupled with increased fears of further diversion of tankers to military transport needs, has caused talk in the industry of a possible revival of the plans to construct a petroleum products pipeline from Texas to the East Coast which were abandoned in 1941 when it was impossible to get priority on sufficient steel to handle the project.

Construction of a heavy-duty products pipeline from the Southwest to the Atlantic would end the need for much of the tanker tonnage currently involved in the coast-wise trade and make these vessels available for the Navy. The line also would cut the sea voyage of petroleum products from the Gulf Coast to Britain by a substantial amount, thus further releasing tanker tonnage to the United Nations. The steel needed for the line could be obtained by curtailing the present giant expansion program in the tanker field, proponents of the line feel. As one of the oilmen said, "You don't have to worry about a submarine sinking a pipeline."

The 90,000-barrel petroleum products pipeline from Baton Rouge, La., to Greensboro, N. C., owned jointly by the Standard

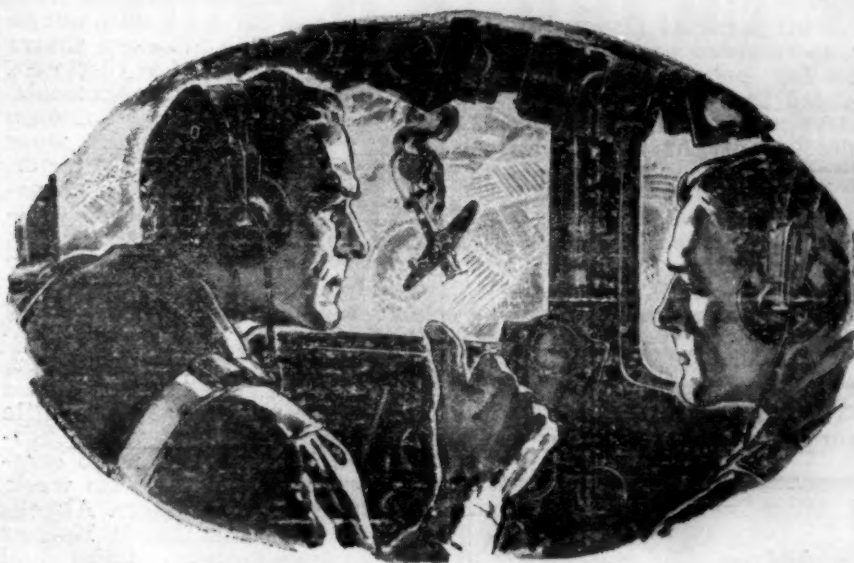
Oil Co. of New Jersey, Shell Oil Co. and Standard Oil Co. of Kentucky, is expected to start operating around Feb. 1. The new pipeline will supply domestic needs in the areas it covers and free several tankers formerly employed in serving this section for other waters where they will aid in the nation's defense efforts. With the first unit of the AEF landing at an undisclosed port in North Ireland this week, the Navy will have plenty of work for the nation's tankers to handle.

Higher production totals in virtually all major oil producing States in the country lifted daily average crude oil production for the United States during the week ended January 24 to 4,321,454 barrels, up 277,214 barrels from the previous week and substantially above the January market demand estimate of 4,138,-

400 barrels set by the Bureau of Mines, according to the "Oil & Gas Journal" on Jan. 27. Texas as usual showed the sharpest gain. Stocks of domestic and foreign crude oil held in the United States for the week ended Jan. 17 climbed 1,903,000 barrels to 246,267,000 barrels, the Bureau of Mines reported. Holdings of U. S. crude were up 1,160,000 barrels with foreign crude stocks gaining 293,000 barrels.

With the American petroleum industry already furnishing the bulk of the fuel supplies needed for the military forces of the United Nations, the industry soon is to be called upon to liberate the Allies from their dependence upon the East Indies for rubber supplies, according to Robert H. Colley, President of the Atlantic Refining Co., in Philadelphia this

(Continued on Page 423)



Radio...all out for Victory

Research and invention have placed radio in the first line of battle

COMMUNICATION—rapid communication—is a vital necessity, on land, at sea and in the air. RCA research and engineering developments in both radio and electronics are strengthening—and will further fortify—the bulwarks of our communications system. At Princeton, New Jersey, the new RCA Laboratories—the foremost center of radio research in the world—are under construction.

International circuits, operating on short and long waves, have made the United States the communication center of the world. Today, R.C.A. Communications, Inc., conducts direct radiotelegraph service with 49 countries.

Production of radio equipment is essential for news and timely information, for military and naval communications, for dissemination of news among foreign countries. The "arsenal of democracy" has a radio voice unsurpassed in range and efficiency. In the RCA Manufacturing Company's plants, workers have pledged themselves to "beat the promise," in production and delivery dates of radio equipment needed for war and civilian defense.

American life and property at sea are being safeguarded by ship-and-shore stations.

The Radiomarine Corporation of America has equipped more than 1500 American vessels with radio apparatus and is completely engaged in an all-out war effort.

Radio broadcasting is keeping the American people informed accurately and up-to-the-minute. It is a life-line of communication reaching 55,000,000 radio sets in homes and automobiles. It stands as the very symbol of democracy and is one of the essential freedoms for which America fights. The National Broadcasting Company—a service of RCA—and its associated stations, are fully organized for the coordination of wartime broadcasting.

New radio operators and technicians must be trained for wartime posts. RCA Institutes, the pioneer radio school of its kind in the United States, has more than 1,200 students enrolled and studying in its New York and Chicago classrooms.

When war came and America took its place on the widespread fighting front, radio was At the Ready... with radio men and radio facilities prepared to answer the call to duty "in the most tremendous undertaking of our national history."

David Sarnoff

PRESIDENT



Radio Corporation of America

RADIO CITY, NEW YORK

The Services of RCA: RCA Manufacturing Co., Inc. • RCA Laboratories • R.C.A. Communications, Inc. National Broadcasting Company, Inc. • Radiomarine Corporation of America • RCA Institutes, Inc.

Foreign Front

(Continued from Page 419)
but soon after his return to London he rejoined the debate.

There are occasions in the life of every Government when the situation must be clarified, said Mr. Churchill, by way of explaining his demand for a confidence vote. The hostility evinced in some sections of the British press made it necessary to dispel any doubts, at home or abroad, that his own regime had the full support of Parliament, he commented. The German Nazi, Rudolf Hess, flew to England almost a year ago because of his conviction that a governmental overturn could be achieved easily through "access to certain circles," said the Prime Minister, who added that a dozen foreign countries have inquired anxiously of late regarding the position of the British Cabinet.

Turning to the conduct of the war, Mr. Churchill gave a candid account of the situation in all theatres. He conceded that Japan may have the upper hand in the Far Pacific region during 1942, but assured the House that the position will change in 1943. He linked the Dutch East Indies with Australia and India as the basic area from which action against Japan eventually will be increased, and thus made it clear that there is no expectation of losing the Malay barrier to the Japanese. But "severe ill usage" at Japanese hands is likely to be experienced by the United Nations

before the turn comes in the Far East, Mr. Churchill said.

Much of the criticism over the threat to Singapore was answered by the Prime Minister, who also endeavored to reassure Australia and New Zealand. He announced that an Imperial War Cabinet is to be formed, with representatives of the Dominions in attendance. Cooperation between Britain and the United States with respect to the Far East already is far advanced, he revealed, with American naval forces assuring the Pacific Ocean approach to the Anzac area, while the Indian Ocean approach remains a British responsibility. Australian volunteers serving elsewhere are at liberty to return to their homeland for defense of Australia, Mr. Churchill said. But he also expressed the opinion that the Japanese are more likely to try to establish themselves in areas where fighting now is in progress, than to attempt a serious invasion of Australia.

Full personal responsibility was accepted by Mr. Churchill for decisions which preceded the action in Northern Africa, and which limited the defense arrangements of the Malay States and Singapore. Priority in war materials was accorded the Nile Valley defense, he conceded. The limiting factor, however, has been transport, rather than troops and equipment, and in this connection Mr. Churchill dwelt upon the plans of the United States for vast increases of shipping and other supplies. He refused to pre-

dict the outcome of the Libyan battle. Paying tribute to the German General, Erwin Rommel, Mr. Churchill commented that British losses in the desert fighting were less than those of the Axis.

For the valor of the Russians Mr. Churchill had only praise, and he indicated that British policy respecting Russia was of his own making. Before the turn came in Russia in December, however, the possibility of a German advance through the Caucasus and of incalculable effects upon Turkey and the Near East had to be faced, and it was largely on the basis of such problems that the defense of the Nile Valley was made paramount, Mr. Churchill indicated. Tribute to the Chinese was paid by the Prime Minister, who made it clear that China was foremost in the strategic discussions with President Roosevelt.

During his three weeks in Washington, a number of important and practical decisions were reached, said Mr. Churchill, but he added that those affecting future operations cannot be disclosed. The United Nations arrangements, and the preparations for immense increases of war strengths, were mentioned by the Prime Minister. His own relations with Mr. Roosevelt are not only those of comradeship, but of friendship, Mr. Churchill said. He closed with the assurance of "a light gleaming behind the clouds and broadening upon our path."

Southwestern Pacific

Military reports of the battle in the vast area of the Southwestern Pacific were more comforting in some ways, this week, but distressing in others. Attacks by forces of the United Nations on Japanese naval units and transports gained in intensity. Many of the Japanese ships were sunk, but on the Malay Peninsula the enemy continued to move toward Singapore, and fresh gains were made by Tokio forces on the chain of Netherlands and Australian-mandated island. An admission by Prime Minister Churchill, Tuesday, that the tide may not turn until 1943 added to the apprehensions regarding the gigantic conflict in the Far East.

Both in aerial and in

naval strength the forces of the United Nations were sharply augmented in the recent fighting. Effective attacks were made upon the Japanese supply routes, and the number of enemy ships reported sunk increased daily. Many thousands of Japanese soldiers are believed to have perished as their ships sank. It remains true, however, that the enemy everywhere retained the initiative and that the operations of the United Nations were entirely defensive.

All dispatches indicated that the Tokio forces were pouring in a vast stream toward the tremendous are of their objective, formed by the Malay Peninsula, the East Indian Islands and the Philippines. Japanese convoys were attacked increasingly, both from the sea and the air. Havoc was played with enemy shipping in the Strait of Macassar, between Borneo and Celebes, the American Asiatic Fleet coming at long last into real action on this front. The units under the command of Admiral Thomas C. Hart were especially active over the last week-end. Dutch and American aircraft bombed the Japanese convoys, and submarines took their toll.

An American submarine "probably" sank a Japanese aircraft carrier in Macassar Strait, the Navy Department announced on Monday. A Japanese battleship was similarly believed to have been destroyed by forces of the United Nations, and transports were reported sunk at a rate ranging from one to five each day. Tokio admitted, Tuesday, that no less than four transports were sunk in a single battle, last Friday, for the port of Balikpapan, in Borneo, which the Dutch evacuated only after destroying valuable oil installations. American and British fliers bombed Japanese forces and airfields in Malaya and Thailand. The struggle thus lost some of the unequal aspect of the early weeks of the Japanese attack. There is no denying, however, that the enemy continued to make progress in every important sphere.

The battle for the Malay Peninsula carried the Japanese ever nearer to the gigantic British base at Singapore. Still using their favorite methods of infiltration through the jungle and by way of the sea, the Tokio forces made position after position untenable for the British Empire units. The vital line from Batu Pahat to Mersing was in Japanese hands by Tuesday, and only two score miles now separate the aggressors from Johore Strait and Singapore. Enormous losses were inflicted upon the enemy, but the fanatical Japanese continued to advance.

With Thai forces now fully aligned with the enemy, masses of the Oriental troops began to move against Burma, and some gains were admitted by the British in the direction of Moulmein. This move may be directed against the Burma Road supply route into China, but possibly has also the objective of separating Burma from the British Commonwealth. Fighting by the Chinese was extended in scope, some forces moving against the Thai-Burma border, while others continued to battle the invaders in China, proper.

Along the 4,000 miles of the Malay Archipelago the Japanese attacked here and there, with an obvious view to securing key points and shutting off the sea and air routes of supply from the United States and England. Also among the apparent aims of the enemy is that of gaining control of oil fields and ports. Balikpapan, on Borneo, was subjected by the Dutch to a thorough "scorched earth" policy, before it

fell to the enemy last Friday. The Japanese extended their operations southward on Celebes Island, and attacked Madang, in New Guinea, and several points in the Solomon and Bougainville Islands. The latter moves were directed toward the supply line of the United Nations through Torres Strait, between Australia and New Guinea.

Russian Winter

Bitter cold was reported this week on the long front in Russia, where the Red Army continues to drive the Germans and their associates backward from the advanced posts gained by the enemy up to Dec. 8, 1941. Aerial forces are playing little part in the current phase of the struggle in Russia, and the German mechanized units appear to be useless in the sub-zero cold. The ample cavalry regiments of the Red Army remain mobile, however, and are preventing that stabilization of the line which the Germans fondly hoped could be achieved during this winter.

Generals January and February are the great Allies of the Russians, in any defense maneuvers, and in this historic year of 1942 they are fully bearing out their reputations. The bitterest cold known in Europe in several decades is reported from a score of points. Better able by far to cope with such conditions than their German enemies, the Soviet forces are taking full advantage of the plight of the Reichswehr.

Although foreign observers are debarred from the Russian front by both sides, it is fairly evident that the Moscow claims of tremendous successes against the Germans are substantially correct. After the fall of Mzhaisk to the Red Army, last week, the Reichswehr retreated rapidly, and left behind immense military stores and equipment. In the snows between Moscow and Leningrad a major Russian move was reported, with the Germans again falling back. Even in the Ukraine the Red Army made progress, but the Germans held their ground on the Crimean Peninsula.

The real question in Russia is, of course, whether the German retreat can be turned into a rout. Evidence on this point is not clear, but the rate of the movement in the last few days lends color to the belief that the military organization of the Nazis may be cracking. Typhus is said in some reports to be raging behind and perhaps within the German lines. And General February still is in reserve and is about to march his frosty legions across the Russians plains.

Libyan Reverse

Sharp contrasts steadily have marked the battle in Libya between British Empire and Axis forces, and another of the changes for which the area is famous occurred late last week. The General of the Axis forces, Erwin Rommel, suddenly emerged as the leader of offensive battalions, and turned the tables on the British, whose supply lines were much extended. Nearer to his supply base, Rommel apparently had certain advantages, and he made good use of the element of surprise.

While Cairo still was reporting a week ago that Rommel was endeavoring to extricate his "trapped" units, the Germans and their Italian associates already were on the march against the advance units of the Empire. Agedabia was retaken by the Axis last Friday, as the initial move in the latest phase of the African battle. Fresh advances were made by the Axis units early this week, with the British hammering away at their supply lines. In this swift movement the Germans penetrated far behind the British, however, and further developments

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are awaited with interest, if not with apprehension.

Heavy attacks by British naval and aerial units were made this week on the Mediterranean supply route of the Axis. A number of Italian ships went to the bottom under these batterings, but it was admitted in London, Tuesday, that the British battleship Barham, 31,000 tons, had been sunk in the Mediterranean as long ago as Nov. 25, 1941. The British Admiralty explained elaborately that the sinking was kept "secret" for two months in order to cheat the enemy out of any advantage that knowledge of the sinking might entail. But the Barham was declared quite positively sunk by Berlin a long while ago.

The Americas

Inter-American solidarity was advanced to a considerable degree this week, at the Pan-American Conference in Rio de Janeiro, by agreement upon severance of relations with the Axis Powers. All delegations agreed to "recommend" a complete diplomatic break with Germany, Italy and Japan. This falls short of the Washington objective of immediate exchanges of passports and war declarations, but it does put all of the Latin-American Republics on record as favoring the cause of the United Nations.

Argentina and Chile prevented the adoption of motions for prompt severance of relations with the Axis, by all Latin-American States. But other countries were so convinced of the propriety of such action that a number of them acted before the Rio Conference ended. Among such countries are Peru, Uruguay, Bolivia and Paraguay.

Economic suggestions made in the course of the Rio Conference were sweeping, but not necessarily conclusive. There were indications that Washington favored a unified currency for all of the Americas, and some accounts stated that our gold holdings might be utilized to make such a currency effective. The palaver boiled down, however, to a question whether a conference leading to such a currency, the abolition of customs barriers and other developments, should be held. There is, plainly, a long path to be traveled before aims of this sort could be realized.

ABA Graduate School Reunion On April 11

The annual organization meeting of the faculty of The Graduate School of Banking of the American Bankers Association, and the annual reunion of the alumni of The Graduate School of Banking will be held at the Manhattan Club in New York City on April 11, it is announced by Dr. Harold Stonier, Director of The Graduate School. The faculty meeting is in the nature of a conference for study of plans for the resident session of the school which will be held at Rutgers University, New Brunswick, N. J., from June 15-27 of this year.

The reunion of the alumni will consist of a series of afternoon conferences on various aspects of commercial banking, investments, savings banking, and trusts, followed by a dinner in the evening at which the faculty members will be invited guests. The reunion this year will mark the fifth anniversary of the class of 1937 and will be in charge of David C. Bary, Vice-President of the Lincoln-Alliance Bank & Trust Co., Rochester, N. Y., as chairman of the committee in charge. The resident session at Rutgers University next Summer will mark the beginning of the eighth year of The Graduate School of Banking. The class of 1942 will graduate approximately 225 bank officers.

Petroleum And Its Products

(Continued from Page 421)
week. The part petroleum is to play in the production of synthetic rubber is a perfect illustration of the almost universal role petroleum plays in the nation's economy, Mr. Colley said.

"Because the rapid growth of the petroleum industry has paralleled the rise of motorized transportation both on land and in the air, it is natural to think of the industry primarily in connection with the automobile and airplane," he explained. "But it is also true that oil today flows through all of the industrial arteries of the world. It turns the wheels or provides the lubrication for every machine that moves. It heats many of our homes and other buildings. It is the source of materials that enter into the fabrication of countless commodities that play a part in our everyday lives."

There were no crude oil price changes posted during the week.

Prices of Typical Crude per Barrel At Wells (All gravities where A. P. I. degrees are not shown)	
Bradford, Pa.	\$2.75
Corning, Pa.	1.31
Eastern Illinois	1.22
Illinois Basin	1.37
Mid-Cont'n't, Okla., 40 and above	1.25
Smackover, Heavy	0.83
Rodessa, Ark., 40 and above	1.20
East Texas, Texas, 40 and above	1.25
Kettleman Hills, 37.9 and over	1.29
Pecos County, Texas	0.95
Lance Creek, Wyo.	1.12
Signal Hill, 30.9 and over	1.23

East Coast motorists paid 0.3 cents a gallon more for their gasoline this week as the Office of Price Administration approved an advance of this amount in motor fuel prices in 15 States in the East on Jan. 22, explaining that the increase was permitted in order that the companies operating in this area might be compensated for their increased operating costs due to expanding use of the more expensive railroad tank car transportation instead of the normal tanker movements.

The increase was originally asked for by the companies last summer when the tanker "shortage" forced them to sharply increase their use of railroad tank cars. With the enemy submarines lurking along the Atlantic Coast-line already having sunk several coast-wise tankers, Deputy Petroleum Coordinator Davies last week asked the companies to again increase their use of railroad tank cars, both on the East and West Coasts. This means further increase in operating costs with probably OPA-approved markups in wholesale and retail quotations to offset the rising costs.

With movements of kerosene and No. 2 fuel oil by railroad tank car from the Southwest to the East Coast also rising, oilmen had anticipated and still hope for OPA approval of some advance, probably the same that was allowed in the motor fuel field, in prices of these two refined products. However, no decision on this point was announced by the OPA this week, Leon Henderson, Administrator, confining his rulings to gasoline and Grade C bunker fuel oil and No. 6 grade fuel oil prices on the East Coast, with the latter being placed under a ceiling at the prices ruling last Jan. 9 with a maximum of \$1.35 for Atlantic Coast ports and 85 cents for the Gulf Coast ports.

Standard Oil of New Jersey and its marketing affiliates took the lead in posting higher prices for motor fuel in the East Coast area on Jan. 23 with a grand total of 15 companies winning approval of higher prices, all of whom took

advantage of the OPA permission during the week. Under the new schedule, the average net dealer price for this area was approximately 10.3 cents a gallon, highest in eight years.

Price changes follow:

Jan. 22—The Office of Price Administration announced approval of a price advance of 0.3 cents a gallon for gasoline on all methods of delivery and all grades in 15 eastern states.

U. S. Gasoline (Above 65 Octane), Tank Car Lots, F. O. B. Refinery	
New York—	
Socony-Vac.	\$.08
Tide Water Oil	.08
Texas	.08
Shell Eastern	.08

Other Cities—	
Chicago	.06-.06%
Gulf Coast	.06-.06
Oklahoma	.06-.06%
y Super.	
Kerosene, 41-43 Water White, Tank Car, F. O. B. Refinery	
New York (Bayonne)	\$.053
Baltimore	.052
Philadelphia	.052
North Texas	.04
New Orleans	4.25-4.62
Tulsa	.04%-.04%

Fuel Oil, F. O. B. Refinery or Terminal	
N. Y. (Harbor) bunker C	\$1.35
Diesel	2.12
Savannah, Bunker C	1.30
Philadelphia, Bunker C	1.35
Gulf Coast	.85
Halifax	1.70

Gas, Oil, F. O. B. Refinery or Terminal	
N. Y. (Bayonne) 7 plus	\$.04
Chicago, 28.30 D	.053
Tulsa	.03%

Readjustment In Industry

Readjustment now taking place in industry from a peace to a war basis bearing on eight long established companies is outlined in a circular being distributed by J. Roy Prosser & Co., 52 William Street, New York City. Copies may be had from the firm upon request.

America opens another floodgate to Victory



Laying the new 456-mile Southeastern Pipe Line, which was formally opened December 19, 1941. Line-laying tractor lifts 40-foot, three-quarter-ton section of steel pipe into position preparatory to welding.

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This new 456-mile artery—the first in the Southeast—provides a continuous supply of gasoline to important military and industrial areas in our Southeastern states.

Before the line was constructed, the people, the industries and the military bases of the Southeast were mainly dependent for gasoline upon ocean-going tankers, plying between the Gulf Coast and middle-Atlantic ports. The new line cuts the week-long tanker haul around Florida to 54 hours, reduces the dangers of wartime attack, releases much-needed tankers for important service elsewhere.

The Pure Oil Company is proud to be a substantial owner in this important contribution to the national victory.



FACTS ABOUT THE NEW SOUTHEASTERN PIPE LINE

Capacity: 30,000 barrels—1,260,000 gallons of gasoline or lighter petroleum products daily.

Construction: 31,000 tons of steel pipe, laid in a ditch 2,408,000 feet long and buried 3 feet underground.

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Schram, NYSE Head, Opposes SEC Amendments At Hearing Before House Committee In Capitol

In voicing on Jan. 23, his objections to proposals of the Securities and Exchange Commission as to amendments to the Securities Exchange Act of 1934, Emil Schram, President of the New York Stock Exchange, expressed to the House Committee on Foreign & Interstate Commerce the fear that the cumulative effect of the proposals in question "would be to transfer the management of our exchanges to the Commission." In urging upon the House Committee "the desirability of preserving the self regulatory powers of our exchanges" Mr. Schram stated that "in a private enterprise system such as we all are seeking to preserve, Governmental regulation cannot provide the incentive which is essential to growth and development." Mr. Schram opposed the proposal to empower the SEC to expel exchange members who violate rules of the exchange; he likewise indicated his objections to the proposal that the powers of the Commission be extended to include the methods of election of officers and committees and that the Commission be given power to stay new rules of the Exchange. Mr. Schram, who previously had been heard by the House Committee on Oct. 30, urged at that time "the desirability of leaving to the Exchanges the freedom and independence that are needed to deal with constantly changing problems in the every-day administration of our markets." His testimony at that time was given in our issue of Nov. 6, page 914. Mr. Schram's statement before the Committee on Jan. 23 follows:

Before discussing the specific proposals which the Commission has made with the respect to the amendment of Section 19 of the Securities Exchange Act,

I would like to take a minute to discuss with you the broader problem of regulation of the securities industry.

Introduction

The Securities Act of 1933 and the Securities Exchange Act of 1934 were, as you know, written against a background of specific instances of wrongdoing and of certain abuses of our market machinery—abuses which all of us agree will never be permitted to return. It is only natural that the success of these laws and of their administration should for a time have been measured by the prevention of abuses—a negative yardstick. Unless I misjudge the tenor of the times, however, we are at the point where the usefulness of the laws and the effectiveness of their administration will be judged as much by the success and health of the business which is being regulated as by the prevention of wrongdoing—a positive yardstick. I will go further and say that the time has come when the value of these laws will be judged as much by the number of men of the right type who are attracted to the industry which is being regulated as by the number of men of the wrong type who are driven from or kept out of that indus-

try. It is a sad commentary on a physician's skill when the patient's chart records "the disease was eradicated, but the patient died."

When the regulating agency judges its success by the success of the industry regulated, as well as by the amount of wrongdoing prevented, the differences which have developed between the Securities and Exchange Commission and some segments of the financial business will largely disappear, and that agency will be as zealous in avoiding interferences with honest business as it is zealous in apprehending and preventing occasional wrongdoing.

Let me turn now to the Securities and Exchange Commission's proposals for amendment to Section 19, and let me point out to you why we think that the adoption of such proposals would tend to keep desirable people out of our exchanges and to interfere with the efficient management of the exchanges.

Commission's Proposed Amendment of 19(a)1 and 19(a)3

In 1934 you gave the Commission power to expel exchange members who violate the law or the rules of the Securities and Exchange Commission. The Commission now asks that you give it power to expel exchange members who violate rules of the exchanges.

Where there is a question of the violation of the Securities Exchange Act or the rules of the SEC, the Commission, as the enforcing agency, should have the power to punish an exchange which fails to use its best efforts to have its mem-

bers and issuers comply with the law, or to suspend or expel a member who violates the law. But it is an entirely different matter to give the Commission the power to suspend or revoke the registration of an exchange or to suspend or expel a member for a violation of an exchange rule.

The many complicated rules of our exchanges are not the product of a single effort, but represents years of accumulated experience. Unless our forward progress is to be halted, this process of evolution must be permitted to continue. It seems clear to me that the Commission's proposal would act as a deterrent to the adoption of any untried rule, however worthy the object sought to be accomplished. I do not think it is desirable to reduce the governors of our exchanges to mere automata.

Moreover, whatever may be said with respect to the speed of the administrative process, I have no doubt that the Commission will agree that the exchanges act more promptly in disciplinary proceedings than the Commission itself.

I submit that the Commission does not need these additional powers. To use the New York Stock Exchange as an example, the administrative organization of our Exchange has been completely overhauled within the last few years. From the viewpoint of its efficiency, its sense of responsibility and its determination to merit public confidence, I will match the New York Stock Exchange against any organization in the country. We have set up a great many safeguards surrounding our member firms, for the public benefit. We are vigilant in our scrutiny of the business

conduct of our firms. Our discipline is swift and stern. And we are not hampered in our disciplinary procedure by the cumbersome processes under which the Commission necessarily must operate.

I want to point out that the Congress in adopting the Maloney Act, relating to the self-regulation of brokers and dealers in the over-the-counter markets, did not find it necessary to give the Commission this power to suspend or expel members of those associations for a violation of the association's own rules.

For these reasons, we ask that you reject the amendments to Section 19(a)1 and 19(a)3 proposed by the Commission.

Commission's Proposed Amendments to 19(b)

The Commission, as you know, also suggests an amendment to Section 19(b). (This section is set out in the Committee Print on page 110, beginning at line 1, and the amendments proposed by the Commission commence on page 111, at line 9.) This Section now gives the Commission power, if an exchange shall refuse, to alter or modify the rules of an exchange with respect to twelve specific matters, and matters similar to those specifically enumerated. The Commission proposes that these powers be extended to cover, in addition to the 12 items now covered, — I quote:

"13. The methods of election of officers and committees to insure a fair representation of the membership, and the classification of members for such purposes. (and)

"14. The suspension, expulsion and disciplining of members."

You will recall, Gentlemen, that the original bill introduced in the House (H.R. 7852 73rd Congress, 2nd session) contained similar provisions, but that this Committee rejected them and directed the Commission to make a study concerning these matters. A study was made by the Commission and a report was rendered by the Commission to you.

In his opening statement, Mr. Purcell said that some of the exchanges had not agreed with the Commission's view that the nominating committee system tended to perpetuate those in office.

The self-perpetuating evil



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FERTILIZER—larger tonnages of "International Fertilizers" are being manufactured to help farmers produce with less labor the huge crops which will be needed by the country and the world in 1942.

CHEMICALS—phosphoric acids and associated chemicals are being supplied by International for use in many essential war materials.

Today with rapid expansion in its activities, with new manufacturing plants being built and planned, with a larger research staff working on product improvement and development for all divisions of the corporation and with a steadily growing organization, International is well prepared to meet its present and future responsibilities to agriculture, industry and America.

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was frankly recognized by our Exchange some years ago. There was, in fact, a strong demand from within our own membership to correct this situation. As a result, the New York Stock Exchange mended its Constitution so as to prohibit a Governor from serving for more than two consecutive terms. In other words, a Governor is not eligible for reelection if he has served two terms, but he again becomes eligible after an interval of one year.

Under our method of nominating Governors, we have a Nominating committee which is elected by the membership to serve for a term of one year. Members of a Nominating Committee are not eligible to succeed themselves. The Nominating Committee presents a slate of Governors after requesting the members of the Exchange to suggest nominees and after giving the members of the Exchange an opportunity to express themselves fully and freely on the qualifications of the persons proposed. The Committee also presents a slate of nominees for the succeeding Nominating Committee and, in making these nominations, the Committee gives to the membership the same opportunity.

With respect to candidates for vacancies on the Board of Governors and for membership on the Nominating Committee, the membership of the Exchange, under the Constitution, has the explicit right to present independent nominees. Our Constitution provides that forty members may propose a nominee for elective office and one hundred members may propose an entire ticket. This privilege is well known to the entire membership and there is no restraint upon the exercise of it.

Our nominating method is

not only truly representative, but it is the best method which has yet been devised on the basis of a very long experience.

In its proposal to amend Section 19(b), the Commission also asks for power with respect to, I quote: "The suspension, expulsion and discipline of members." We do not know the extent of the powers sought by the Commission under this proposal. Here again we fear that these proposals encroach upon the self-regulatory machinery of our exchanges and we earnestly request that you do not adopt these proposals of the Commission.

Securities Industries Proposed Amendment to 19(b)

The representatives of the industry have proposed that the words "and similar matters" be deleted from the present Section 19(b). This suggestion is consonant with our desire for greater certainty in the matter of regulation. We feel that those in our exchanges and those contemplating coming into our exchanges, are entitled to have a clear-cut picture of the field in which the Commission may legislate with respect to our exchanges.

In its report the Securities and Exchange Commission says that if the phrase be eliminated, it would be necessary to expand materially the limited number of general matters now enumerated. We urge, therefore, that the Congress delete the words "and similar matters", and if it finds that there are other specific subjects which should be entrusted to the Commission under this Section, that those subjects be specified in the statute itself.

Amendment on Temporary Stay of New Rules

The Commission also proposes that they be given power to stay any new rule of the Exchange for a limited period, if that new rule falls within the enumerated powers of Section 19(b), and if the Commission feels that they may want to require its alteration. In the only proceeding which has been brought under this section to date, the New York Stock Exchange of its own volition stayed the effectiveness of the proposed application of a rule. We do not object to the proposal of the Commission as limited in the Committee Print.

Conclusion

In conclusion let me say, frankly, that our fear is that the cumulative effect of all of these proposals, if adopted, would be to transfer the management of our exchanges to the Commission. No regulatory agency, however capable, can supply the initiative, the energy and particularly the responsibility that are required if a business or an industry is to cope successfully with the ever-changing conditions of our modern economy. Regulation is one thing — management another. I would like to repeat what I have often said, — that in the field of regulation the most powerful ally which a governmental agency can have is an industry which is willingly cooperative.

It is in no narrow or selfish sense that I urge upon you the desirability of preserving the self-regulatory powers of our exchanges. Governmental controls in the past have resulted from the unwillingness or inability of various segments of our national economy to exercise self-discipline. This we all recognize. In a private enterprise system such as we all are seeking to preserve, governmental regulation cannot provide the incentive which is essential to growth and development.

Mr. Chairman, I want to take this opportunity, to thank you and the members of this committee for the consideration and the courtesy which you have shown to us throughout these hearings. Anyone who has participated in these hearings must have had his faith in our constitutional form of government reaffirmed by your spirit of fairness and by your thoughtful and objective search for a solution of the serious problems which are before you.

At the hearing Jan. 23, according to the Associated Press, Clare Morse Torrey, member of a firm holding membership in the New York Stock Exchange, accused the Exchange management of having "little or no comprehension * * * of the place of that institution in the American investment world." He proposed widening the circle of membership by including non-member dealers and suggested that the Stock Exchange attempt "in some sensible fashion to cooperate with the New York Curb Exchange."

NY State Banking Board Relaxes Restrictions On Bank Financing Defense

The report of the New York State Banking Board, which was made public on Jan. 19 with the annual report of the State Superintendent of Banks, William R. White, releases the text of regulations adopted by the Board during the year. One of the regulations relaxes the restrictions applicable to participation

by banking institutions in financing the expansion of plants necessary for increased production of defense materials and supplies. Another regulation removes restrictions which would unduly limit participation by banks and trust companies in financing the production, acquisition and carrying of strategic and critical materials by Federal agencies. A third regulation makes it possible for banks and trust companies to finance defense housing projects under Title VI of the National Housing Act.

In discussing the present crisis the Board said:

Events which have occurred since the last report have served to emphasize the need for a coordinated policy among banks, bank supervisors, and governmental lending agencies, for the purpose of enabling banks to make a maximum contribution to the armament program. Banks must continue to discover those credit needs arising from the emergency which may properly be financed by them. Supervisors must be prepared to look with sympathy upon sound credit transactions even though they be novel in form; and lending agencies of the Federal Government must adhere to the principle of encouraging banks to give a maximum of assistance to industries engaged in the production of war necessities.

When the nation is engaged in a war, we must be prepared to vest in Government extraordinary powers and responsibilities. To the greatest pos-

sible degree, however, we must in the prosecution of this effort utilize the private industrial and financial power of the nation. To the extent that the services of industry and banking, even during the emergency, are assumed by Government, the problem of returning to normal after the war will be seriously aggravated. With this consideration in mind, the Banking Board has cooperated with the banks of this State in their desire to meet the extraordinary credit needs of industry. In assuming this attitude the Board believes that it is effectively promoting our war effort and at the same time making it possible for the public to continue to have confidence in and to rely upon those banking services which long have been fostered by American democracy.

Auto Stamps On Sale

Commissioner of Internal Revenue Guy T. Helvering announced on Jan. 15 that the motor vehicle use tax stamps are now on sale at all post offices and offices of collectors of internal revenue. The cooperation of the public in applying for their stamps at the earliest possible date was requested by the Commissioner. The cost of the stamp is \$2.09 and it is to be affixed to the windshield unless prohibited in any case by State traffic regulations. Vehicles without windshields should have stamps affixed at some appropriate place, Internal Revenue officials said.

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The Building Industry Tackles its Biggest Job

A statement by

Melvin H. Baker, President

NATIONAL GYPSUM COMPANY

THE first concern of the building industry is the safety of American lives and American homes. We are in a war where half-hearted measures cannot win. It will take sacrifice and a grim determination to deliver the goods, whatever the cost. National Gypsum Company recognizes this responsibility, and has organized to cooperate in these four ways:

1. **FOR IMMEDIATE MILITARY NEEDS**, National's entire research and production resources are available to the President and his aides. In the past year, we have added three more plants and greatly increased the efficiency and volume of the remaining 18. A new defense-developed insulation board is already being used in large quantities for Army and Navy bases and in industrial plants. Capacities at the company's four chemical lime plants and three rock wool plants are ready for other important defense needs.

2. **400,000 HOMES FOR DEFENSE WORKERS** must be built in 1942, according to the O.P.M. To speed up this vital \$2,000,000,000 job, National Gypsum's 21 plants are prepared to supply quickly thousands of carloads of plaster, wall-

board, sheathing, lath, paint and insulation.

3. **\$3,000,000,000 IN HOME REMODELING** will be necessary in 1942, according to government estimates. For instance, uninsulated homes now waste \$1,000,000,000 in fuel every year, menace national health, overburden transportation systems, and require man-power sorely needed for armament production. National Gypsum Company is ready to serve this market with efficient rock wool insulation.

4. **INCREASED FARM BUILDING** will be necessary to produce agricultural products needed by the United States and her allies. National Gypsum Company has already developed a distribution plan to serve 1942's estimated \$500,000,000 farm building market.

TODAY NATIONAL GYPSUM COMPANY dedicates all its energy, experience and resources to the most important building job in its history. It won't be an easy job and it won't be a quick one. But we are confident that a unified America is going to rebuild a world where homes are safe and men are free.

21 STRATEGICALLY-LOCATED MODERN PLANTS
New York, N. Y. . . . Clarence Center, N. Y. . . . Akron, N. Y. . . . Portsmouth, N. H. . . . National City, Mich. Fort Dodge, Ia. . . . Medicine Lodge, Kan. . . . Rotan, Tex. . . . Savannah, Ga. . . . Luckey, O. . . . Bellefonte, Pa. . . . York, Pa. . . . Oranda, Va. . . . Saltville, Va. Niles, O. . . . Mobile, Ala. . . . Newburgh, N. Y. Alexandria, Ind. . . . Dubuque, Ia. . . . Dover, N. J.

150 BETTER BUILDING MATERIALS, including Plaster . . . Insulation . . . Metal . . . Sound Control . . . Wallboard . . . Lath . . . Lime . . . Sheathing . . . Wall Paint.

BUILD BETTER WITH

Gold Bond

Everything for walls & ceilings

Savings And Loan Ass'ns To Buy Defense Bonds

In addition to pushing the sales of Series E Defense bonds, "the people's bonds," savings and loan associations are expected to invest their own funds widely in the higher denomination Series F and G bonds, according to the current issue of the Federal Home Loan Bank "Review." The "Review" also says:

"Series F and G bonds, of which a thrift institution can purchase up to \$50,000 in any one year, already have been acquired by many associations in substantial amounts. As government restrictions on home building are likely to curtail the volume of new mortgage loans, home-financing institutions will probably be faced with the problem of seeking other investment outlets, and such investments offer another tangible means by which savings and loan associations can assist in the victory program."

Associations also are assisting in the development of pay-roll deduction plans for the sale of bonds to employees of factories and business houses, according to the "Review." "The institution contacts both employers and employees," it states. "The former agree to collect the installments each pay day and to transfer them to the association, which maintains a separate account for each employee. The institution then purchases bonds for the employee as the account reaches sufficient size."

Bank Debts Up 20% From Last Year

Bank debts as reported by banks in leading centers for the week ended Jan. 21 aggregated \$11,269,000,000. Total debts during the 13 weeks ended Jan. 21 amounted to \$148,870,000,000, or 18% above the total reported for the corresponding period a year ago. At banks in New York City there was an increase of 11% compared with the corresponding period a year ago, and at the other reporting centers there was an increase of 23%.

SUMMARY BY FEDERAL RESERVE DISTRICTS (in millions of dollars)

Federal Reserve District—	Week Ended		13 Weeks ended	
	Jan. 21, 1942	Jan. 22, 1941	Jan. 21, 1942	Jan. 22, 1941
Boston	680	550	8,599	7,441
New York	4,321	3,604	58,996	52,923
Philadelphia	572	476	8,054	6,658
Cleveland	821	811	10,988	8,936
Richmond	451	374	5,947	4,799
Atlanta	392	283	4,972	3,941
Chicago	1,751	1,365	22,470	18,218
St. Louis	391	299	4,915	3,863
Minneapolis	214	163	2,813	2,183
Kansas City	390	301	4,684	3,713
Dallas	321	242	4,120	3,136
San Francisco	987	864	12,305	9,848
Total, 274 reporting centers	11,269	9,331	148,870	125,604
New York City*	2,914	2,599	33,819	28,571
140 Other leading centers*	6,325	5,282	82,058	66,999
133 Other centers	1,030	790	12,994	10,093

*Included in the national series covering 141 centers, available beginning with 1919

Weekly Coal And Coke Production Statistics

The Bituminous Coal Division, U. S. Department of the Interior in its latest coal report stated that the total production of soft coal in the week ended Jan. 17 is estimated at 11,300,000 net tons, an increase of 250,000 tons, or 2.2%, over the preceding week. Production in the corresponding week a year ago amounted to 9,654,000 tons.

The U. S. Bureau of Mines reported that production of Pennsylvania anthracite for the week ended Jan. 17 was estimated at 1,232,000 tons, an increase of 405,000 tons (about 49%) over the preceding week. Output in the corresponding week of 1941 was 1,184,000 tons.

ESTIMATED UNITED STATES PRODUCTION OF SOFT COAL, IN THOUSANDS OF NET TONS, WITH COMPARABLE DATA ON PRODUCTION OF CRUDE PETROLEUM

	Week Ended			Jan. 1 to date		
	Jan. 17, 1942	Jan. 10, 1942	Jan. 18, 1941	Jan. 17, 1942	Jan. 18, 1941	Jan. 16, 1937
Bituminous coal a—	11,300	11,050	9,654	26,030	24,845	23,029
Total, including mine fuel	11,300	11,050	9,654	26,030	24,845	23,029
Daily average	1,883	1,842	1,609	1,859	1,656	1,771
Crude petroleum b—						
Coal equivalent of weekly output	6,480	6,774	5,786	16,448	14,770	11,761

a Includes for purposes of historical comparison and statistical convenience the production of lignite. b Total barrels produced during the week converted to equivalent coal assuming 6,000,000 B.t.u. per barrel of oil and 13,100 B.t.u. per pound of coal. Note that most of the supply of petroleum products is not directly competitive with coal. ("Minerals Yearbook," 1939, page 702).

ESTIMATED PRODUCTION OF PENNSYLVANIA ANTHRACITE AND BEEHIVE COKE (IN NET TONS)

	Week-Ended			Calendar year to date—		
	Jan. 17, 1942	Jan. 10, 1942	Jan. 18, 1941	Jan. 17, 1942	Jan. 18, 1941	Jan. 19, 1939
Penn. anthracite—	1,232,000	827,000	1,184,000	2,171,000	2,604,000	4,325,000
colliery fuel	1,170,000	786,000	1,125,000	2,062,000	2,474,000	4,014,000
Beehive Coke—						
U. S. total	138,200	135,500	120,100	345,000	286,500	322,400
Daily average	19,743	19,357	17,157	20,294	15,917	16,968

a Includes washery and dredge coal, and coal shipped by truck from authorized operations. b Excludes colliery fuel.

ESTIMATED WEEKLY PRODUCTION OF COAL, BY STATES (In Thousands of Net Tons)

(The current weekly estimates are based on railroad carloadings and river shipments and are subject to revision on receipt of monthly tonnage reports from district and state sources or of final annual returns from the operators.)

State—	Week Ended			Jan. 1 to date		
	Jan. 10, 1942	Jan. 3, 1942	Jan. 11, 1941	Jan. 10, 1942	Jan. 9, 1941	Jan. 9, 1937
Alaska	4	4	4	2	2	(f)
Alabama	365	231	320	332	274	434
Arkansas and Oklahoma	104	91	108	117	90	93
Colorado	211	176	169	200	221	226
Georgia and North Carolina	1	1	1	1	1	(f)
Illinois	1,435	1,183	1,258	1,300	1,395	2,111
Indiana	507	436	513	490	474	659
Iowa	68	47	66	56	114	140
Kansas and Missouri	204	178	196	222	205	190
Kentucky—Eastern	902	639	781	835	892	607
Western	292	258	234	257	227	240
Maryland	38	32	33	40	41	55
Michigan	5	6	13	15	21	32
Montana	99	90	80	70	85	82
New Mexico	32	28	25	29	43	73
North and South Dakota	88	73	70	67	78	750
Ohio	605	512	500	488	626	814
Pennsylvania bituminous	2,343	2,403	2,473	2,231	2,737	3,402
Tennessee	151	129	124	130	114	133
Texas	10	8	9	15	14	26
Utah	118	100	104	96	117	109
Virginia	390	346	309	311	307	211
Washington	39	39	42	43	56	74
West Virginia—Southern	2,075	1,840	1,872	1,896	1,982	1,134
bNorthern	771	708	681	666	669	762
Wyoming	192	152	157	130	156	186
Other Western States	1	1	1	1	1	7
Total bituminous coal	11,050	9,800	10,143	10,069	10,947	11,850
Pennsylvania anthracite	827	728	1,056	1,410	1,188	1,968
Total, all coal	11,877	10,528	11,199	11,479	12,135	13,818

a Includes operations on the N. & W. C. & O.; Virginian; K. & M.; B. C. & O.; and on the B. & O. in Kanawha, Mason, and Clay Counties. b Best of State, including the Panhandle District and Grant, Mineral, and Tucker Counties. c Includes Arizona, California, Idaho, Nevada, and Oregon. d Data for Pennsylvania anthracite from published records of the Bureau of Mines. e Average weekly rate for entire month. f Alaska, Georgia, North Carolina, and South Dakota included with "other Western States." Less than 1,000 tons.

Electric Output For Week Ended Jan. 24, 1942, Shows 14.8% Gain Over Same Week In 1941

The Edison Electric Institute, in its current weekly report, estimated that the production of electricity by the electric light and power industry of the United States for the week ended Jan. 24, 1942, was 3,440,163,000 kwh., which compares with 2,996,155,000 kwh. in the corresponding period in 1941, a gain of 14.8%. The output for the week ended Jan. 17, 1942, was estimated to be 3,450,468,000 kwh., an increase of 14.5% over the corresponding week in 1941.

PERCENTAGE INCREASE OVER PREVIOUS YEAR

Major Geographic Divisions—	Week Ended			
	Jan. 24, '42	Jan. 17, '42	Jan. 10, '42	Jan. 3, '42
New England	16.0	16.4	18.1	16.9
Middle Atlantic	11.6	11.0	12.8	11.5
Central Industrial	13.2	12.9	14.5	13.7
West Central	12.5	14.3	14.4	13.0
Southern States	16.9	15.4	16.5	17.8
Rocky Mountain	18.2	15.8	19.9	16.2
Pacific Coast	21.0	23.0	22.7	24.5
Total United States	14.8	14.5	15.7	15.6

*Revised.

DATA FOR RECENT WEEKS (Thousands of Kilowatt-Hours)

Week Ended—	1941		1942		1939		1937	
	1941	1940	1941	1940	1939	1938	1937	1936
July 5	2,903,727	2,425,229	+19.7	2,145,033	1,937,486	2,139,281	2,358,438	2,321,531
July 12	3,178,054	2,651,626	+19.9	2,402,893	2,154,099	2,321,531	2,321,531	2,321,531
July 19	3,199,105	2,681,071	+19.3	2,377,902	2,159,667	2,312,104	2,312,104	2,312,104
July 26	3,220,526	2,760,935	+16.6	2,426,631	2,193,750	2,341,103	2,341,103	2,341,103
Aug. 2	3,263,082	2,762,240	+17.9	2,413,600	2,198,266	2,369,910	2,369,910	2,369,910
Aug. 9	3,238,242	2,743,284	+17.9	2,453,556	2,203,560	2,365,859	2,365,859	2,365,859
Aug. 16	3,238,100	2,714,193	+19.0	2,434,101	2,202,454	2,351,233	2,351,233	2,351,233
Aug. 23	3,231,750	2,736,224	+19.2	2,442,021	2,216,648	2,360,301	2,360,301	2,360,301
Aug. 30	3,132,954	2,591,957	+20.9	2,375,852	2,109,985	2,211,398	2,211,398	2,211,398
Sept. 6	3,322,346	2,773,177	+19.8	2,532,014	2,273,233	2,338,370	2,338,370	2,338,370
Sept. 13	3,273,375	2,769,346	+18.2	2,538,118	2,211,059	2,321,277	2,321,277	2,321,277
Sept. 20	3,273,376	2,816,358	+16.2	2,558,538	2,207,942	2,311,415	2,311,415	2,311,415
Oct. 4	3,330,562	2,792,067	+19.3	2,554,290	2,228,586	2,339,384	2,339,384	2,339,384
Oct. 11	3,313,516	2,817,465	+16.8	2,576,331	2,281,328	2,327,212	2,327,212	2,327,212
Oct. 18	3,340,768	2,866,827	+16.5	2,622,267	2,283,831	2,297,785	2,297,785	2,297,785
Nov. 1	3,790,488	2,882,137	+17.3	2,608,664	2,270,534	2,245,449	2,245,449	2,245,449
Nov. 8	3,368,690	2,858,054	+17.9	2,588,618	2,276,904	2,214,337	2,214,337	2,214,337
Nov. 15	3,447,893	2,889,937	+15.8	2,587,113	2,325,273	2,263,679	2,263,679	2,263,679
Nov. 22	3,247,938	2,839,421	+14.4	2,560,962	2,247,712	2,104,579	2,104,579	2,104,579
Nov. 29	3,339,364	2,931,877	+13.9	2,605,274	2,334,690	2,179,411	2,179,411	2,179,411
Dec. 6	3,414,844	2,975,704	+14.8	2,654,395	2,376,641	2,234,135	2,234,135	2,234,135
Dec. 13	3,475,919	3,003,543	+15.7	2,694,194	2,390,388	2,241,972	2,241,972	2,241,972
Dec. 20	3,495,140	3,052,419	+14.5	2,712,211	2,424,935	2,053,944	2,053,944	2,053,944
Dec. 27	3,234,128	2,767,259	+17.3	2,464,795	2,174,816	2,033,319	2,033,319	2,033,319

*Revised.

DATA FOR RECENT MONTHS (Thousands of Kilowatt-Hours)

Week Ended	1942		1941		1939		1937	
	1942	1941	1941	1940	1939	1938	1937	1936
Jan. 3	3,288,685	2,845,727	+15.6	2,558,180	1,619,265	1,542,000	1,542,000	1,542,000
Jan. 10	3,472,579	3,002,454	+15.7	2,688,380	1,602,482	1,733,810	1,733,810	1,733,810
Jan. 17	3,450,468	3,012,638	+14.5	2,673,823	1,598,201	1,736,729	1,736,729	1,736,729
Jan. 24	3,440,163	2,996,155	+14.8	2,660,962	1,588,967	1,717,315	1,717,315	1,717,315

*Revised.

DATA FOR RECENT MONTHS (Thousands of Kilowatt-Hours)

Month	1942		1941		1939		1937	
	1942	1941	1941	1940	1939	1938	1937	1936
January	13,149,116	11,683,430	+12.5	10,183,400	9,290,754	9,787,901	9,787,901	9,787,901
February	11,831,119	10,589,428	+11.7	9,256,313	8,396,231	8,911,125	8,911,125	8,911,125
March	12,882,642	10,974,335	+17.4	10,121,459	9,110,808	9,886,443	9,886,443	9,886,443
April	12,449,229	10,705,682	+16.3	9,525,317	8,607,031	9,573,698	9,573,698	9,573,698
May	13,218,633	11,118,543	+18.9	9,868,962	8,760,840	9,665,137	9,665,137	9,665,137
June	13,231,219	11,026,943	+20.0	10,068,845	8,832,736	9,773,908	9,773,908	9,773,908
July	13,836,992	11,616,238	+19.1	10,185,255	9,170,375	10,036,410	10,036,410	10,036,410
August	14,118,619	11,924,381	+18.4	10,785,				

First Nat'l Of Pittsburgh Deposits, Earnings Up

Total deposits of the First National Bank at Pittsburgh amounted to \$138,996,464 as of Dec. 31, 1941, as compared with \$123,386,728 on Dec. 31, 1940, according to the annual report made public by Frank F. Brooks, President. Earnings for the year totalled \$1,466,071, equivalent to \$24.43 per share of capital stock.

Total resources amounted to \$153,603,582 as of Dec. 31, 1941 of which amount \$45,564,833, or 30%, was cash or due from banks. Loans and discounts totalled \$24,591,364, an increase of \$7,054,605, or 40%, over like period of 1940; U. S. Government obligations



Frank F. Brooks

held by the bank amounted to \$50,844,341 as compared with \$33,943,393; other investments, including state, county and municipal bonds, other bonds and stocks \$27,944,694 as against \$27,971,215. As of Dec. 31, 1941 the book value of the capital stock was \$228.62 compared with \$220.30 at end of 1940.

"Deposits of all Pittsburgh banks during 1941 crossed \$1,500,000,000 and our percentage gain in deposits was far more than that of some of our neighboring institutions," Mr. Brooks states in letter to stockholders. "Pittsburgh, as the heart of the steel industry has enjoyed, along with the rest of the country, a year of excellent business. In fact, 1941 was the best year on record in many respects for business in the Pittsburgh district. Production in many of the leading industries reached new high levels," the letter states.

Government Expenditures In 1941 Pass 1919 Peak

Total Federal, State and local government expenditures are estimated by the Division of Industrial Economics of The Conference Board at \$21,939,000,000 in the fiscal year 1941, as compared with \$18,186,000,000 in 1940, \$17,343,000,000 in 1939, \$15,771,000,000 in 1938, and \$21,107,000,000 in the fiscal year 1919, when the cost of the First World War raised total expenditures to a peak which was not exceeded until the fiscal year 1941. In its announcement of Jan. 22, the Board further said:

Federal expenditures in the fiscal year 1941 were not quite as large as in the fiscal year 1919, in spite of the efforts of the Federal Government to expedite national defense. But State and local government expenditures were much higher than in 1919, so that the grand total of Federal, State and local expenditures was \$882,000,000 greater in 1941 than in 1919.

Total State and local government expenditures rose every year from 1933 to 1941. Most of this increase was in State expenditures. Local expenditures, up to 1939, and probably up to 1941, were not as large as in 1929, when they reached an all-time high record.

Total Federal, State and local government expenditures amounted to \$165.31 per capita in the fiscal year 1941, as com-

pared with \$137.82 in 1940, \$132.55 in 1939 and \$121.48 in 1938. Federal expenditures amounted to \$93.89 per capita in 1941, and State and local expenditures to \$71.42.

The following table gives the latest available figures, as compiled by The Conference Board from information supplied by the Treasury, the Bureau of the Census, and State and local officials:

Government Expenditures by Fiscal Years

	State and Local			Total
	Fed.	State	Local	
1938---	6,993	3,177	5,601	15,771
1939---	8,532	3,322	5,494	17,348
1940*	8,786	---	---	18,186
1941*	12,489	---	---	21,989

*Preliminary.

CCC Wheat For Feed

The Department of Agriculture announced on Jan. 19 a plan for the offering of approximately 100,000,000 bushels of wheat by Commodity Credit Corporation for feed, to aid producers of livestock, dairy and poultry products in attaining the goals established under the production program of the department. Also, the disposal of substantial quantities of wheat will aid in making additional storage space available for the 1942 grain crops, said the department, which further stated:

Under this plan the feed wheat sales price per bushel for cracked wheat delivered to the purchaser will be the lower of (1) the 1941 wheat loan value

at point of delivery; or (2) the Commodity Credit sales price for corn per bushel at point of delivery. No sales of cracked wheat will be made at a price delivered of less than 90 cents per bushel except wheat produced and stored in those counties where the 1941 wheat loan value is below 90 cents.

Sound wheat of any subclass, grade or quality will be deliverable under any sale. All sales of bulk wheat for feed will be on the basis of an agreement, protected by a bond, that the wheat will be cracked and used as feed or fed to livestock as whole wheat. The county committees of the Agricultural Adjustment Administration will

check the compliance with the agreements to be sure the wheat is used as feed.

Sales will be made first of the lower grades of wheat held by the corporation. In order that the highest quality wheat may be available for flour, the corporation may sell such high-quality wheat on the market and buy back low-grade wheat or wheat of other subclasses which is suitable for use as feed. Such sales will be made to the extent necessary to acquire sufficient wheat for the feed sales plan.

It is added that the CCC will continue to sell wheat under the export and general sales programs previously announced.



Power for Victory

EVERY electric switch in America is a shining symbol of the country's power to forge the weapons of victory.

Almost everything we must fashion for the defeat of our enemies requires electric power. And, we produce more of it than all the Axis partners combined. We have this power because American investors and American private enterprise built great electric companies.

We have it because companies, such as those forming the Commonwealth & Southern group, long ago systematically began encouraging ever increasing use of electricity... in the home, in the shop, on the farm and in the factory.

And, ever since World War I,

our and other groups of electric companies have been steadily extending high power transmission lines. Power is now being sent long distances over them to munitions factories which could not otherwise be supplied quickly. Over 80% of all such lines now in this country were built by holding company groups.

The American principle of mass production has created electric power groups as well as huge automotive companies, giant steel mills and other vast manufacturing plants. All together these large private enterprises are now able to turn out vast numbers of planes, tanks, guns, ships and other war matériel.

Electric power will help to win this

war. The combined strength of a free people and their great free enterprises will prove the everlasting weakness of those who would enslave us.

Justin R. Whiting,
PRESIDENT

Commonwealth & Southern Companies operate in 10 states where hundreds of war industries are located. This group of companies expended more than \$210,000,000 during the past six years to increase facilities. Capacities for producing electricity were enlarged from 1,835,000 kilowatts in 1935 to 2,359,000 kilowatts in 1941. In 1942 we will have available at least 2,544,000 kilowatts.

The COMMONWEALTH & SOUTHERN CORPORATION

Moody's Daily Commodity Index

Tuesday, Jan. 20.....	223.9
Wednesday, Jan. 21.....	223.8
Thursday, Jan. 22.....	224.5
Friday, Jan. 23.....	225.7
Saturday, Jan. 24.....	225.9
Monday, Jan. 26.....	226.9
Tuesday, Jan. 27.....	227.3
Two weeks ago, Jan. 13.....	221.9
Month ago, Dec. 27.....	217.8
Year ago, Jan. 27.....	174.4
1941 High—Sept. 9.....	219.9
Low—Feb. 17.....	171.6
1942 High—Jan. 27.....	227.3
Low—Jan. 2.....	220.0

NAM Chairman Praises Appointment Of Nelson

President Roosevelt's appointment of Donald M. Nelson as War Production Chief, was the "most important move since the declaration of the war emergency," according to Walter D. Fuller, Chairman of the Board of the National Association of Manufacturers. In an address before the Advertising Club of New York on Jan. 14, Mr. Fuller said the President, by his action, "has created a most vitally needed office of single authority" and has selected "a man without peer in the business world." Mr. Fuller added that by delegating complete power to Mr. Nelson the President has "assured the entire nation of fulfillment of our common aim to massacre the Axis by mass production."

Steel Demand Swelled By Wider War Output Orders Exceed Production And Shipments

Despite the stringency in scrap supplies steel ingot production this week gained a half point to 97% according to "The Iron Age" estimates. This week is the fifth consecutive 7-day period in which the rate has been below the 97.5% level of the week before Christmas, states "The Iron Age" in its issue of today (Jan. 29), adding: "Chicago district operations gained a point this week to 103% of capacity, while the Youngstown rate rose two points to 97%. The St. Louis rate advanced 2½ points to 87½%. Pittsburgh production is unchanged at 97% eastern Pennsylvania at 97 and Cleveland at 91. Loss of a point to 101% was recorded in the south Ohio river area while ingot output in the East declined five points to 98%. Detroit operations rose six points to 100%.

"The ever-growing demand for steel plates is expected to draw an increasing share of semi-finished material from other steel product departments. Furthermore, the likelihood that lease-lend requirements in the second quarter of 1942 will double the first quarter, and continue for some time to come, also points to additional tightness in semi-finished steel supplies. The sharp increase in demand for structural shapes and concrete reinforcing bars for construction of new war plants and the rehabilitation of damaged equipment will fall heavily upon the structural mills.

"Such factors lead to the conclusion that bar, pipe and sheet mills and some other units soon will face curtailment in varying degrees. For non-integrated mills, the situation is already grave. Some have already suspended operations. The heavy drain on semi-finished steel for allocations and high priority orders has been felt by some non-integrated sheet and strip mills whose supply of material had to be cut despite their heavy bookings of priority rated material.

"Within the past week steel orders have been running ahead of a month ago and the volume of new business exceeds production and shipments, a condition which few could foresee before the actual outbreak of war. This situation reflects in part the degree to which hundreds of metal product plants have been able to change over to war goods production. Although there is almost no non-rated steel business, steel bookings have expanded, a development which is significant in measuring the progress of the nation's war effort, and

the extent of the conversion of civilian industry to a war industry. "Structural steel awards, on which details are being withheld due to censorship, total 28,850 tons, compared with 29,000 tons a week ago while new structural projects are estimated at 21,100 tons against 24,500 tons last week. Reinforcing steel awards total 41,400 tons against 28,000 tons last week, with new projects aggregating 6,200 tons against 33,100 tons a week ago.

"A large sheet order for Russia has been allocated to various producers. Manufacturers planning to make air raid shelters for possible use on the coasts have been told that priority assistance will not be granted for that purpose. Requests for railroad steel requirements for 1942 include estimates of 1,632,394 tons of rails and 2,122,530 tons of additional rolled steel.

"Because political backbiting and gouging in the now abandoned OPM multiplied difficulties in getting into war goods production, the metalworking industry this week watched the new War Production Board closely for clues as to its course. There was encouragement in WPB Chairman Nelson's warning to his staff that "neither past accomplishments or personal relationships count" in the board's efforts to expedite war production.

"No important changes in operations of the priority system of distributing material and equipment to war plants under the newly-organized WPB seem likely at this time.

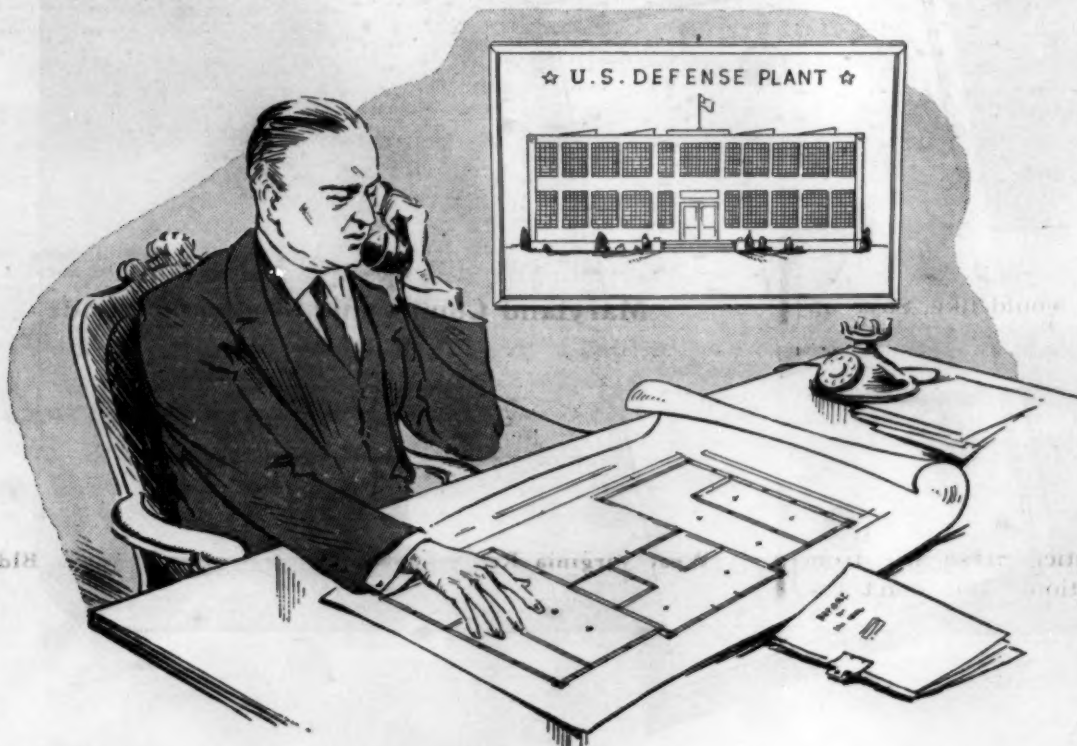
"An early report by the WPB on alleged priority regulation violations within the steel industry is not an impossibility. Some time ago representatives of OPM visited various steel companies to check adherence to priority regulations. The visits were before Pearl Harbor."

THE "IRON AGE" COMPOSITE PRICES

Finished Steel		High		Low	
Jan. 27, 1942, 2.30467c. n. Lb.		1939	-----	\$22.61	Sep 19 \$20.61
One week ago	2.30467c.	1938	-----	23.25	Jun 21 19.61
One month ago	2.30467c.	1937	-----	23.25	Mar 9 20.25
One year ago	2.30467c.	1936	-----	19.74	Nov 24 18.73
		1935	-----	18.84	Nov 5 17.83
		1934	-----	17.90	May 1 16.90
		1933	-----	16.90	Dec 5 13.58
		1932	-----	14.81	Jan 5 13.56
		1931	-----	15.90	Jan 6 14.79
		1930	-----	13.21	Jan 7 15.90
		1929	-----	18.71	May 14 18.21
					Dec 17
Weighted index based on steel bars, beams, tank plates, wire, rails, black pipe, hot and cold-rolled sheets and strip. These products represent 78% of the United States output.					
		High		Low	
1941	2.30467c.	Sep 2	2.30467c.	Sep 2	
1940	2.30467c.	Jan 2	2.24107c.	Apr 16	
1939	2.35367c.	Jan 3	2.26689c.	May 16	
1938	2.58414c.	Jan 4	2.27207c.	Oct 18	
1937	2.58414c.	Mar 9	2.32263c.	Jan 4	
1936	2.32263c.	Dec 28	2.06200c.	Mar 10	
1935	2.07642c.	Oct 1	2.06492c.	Jan 8	
1934	2.15367c.	Apr 24	1.95757c.	Jan 2	
1933	1.95578c.	Oct 3	1.75836c.	May 2	
1932	1.89199c.	Jul 5	1.83901c.	Mar 1	
1931	1.99629c.	Jan 13	1.86586c.	Dec 29	
1930	2.25488c.	Jan 7	1.97319c.	Dec 8	
1929	2.31773c.	May 28	2.26498c.	Oct 29	
Fig Iron					
Jan. 27, 1942, \$23.61 a Gross Ton					
One week ago	\$23.61				
One month ago	23.61				
One year ago	23.45				
Based on averages for basic iron at Valley furnaces and foundry iron at Chicago, Philadelphia, Buffalo, Valley and Southern iron at Cincinnati					
		High		Low	
1941	\$23.61	Mar 20	\$23.45	Jan 2	
1940	23.45	Dec 23	22.61	Jan 2	
		High		Low	
1941	\$22.00	Jan 7	\$19.17	Apr 10	
1940	21.83	Dec 30	18.04	Apr 9	
1939	22.50	Oct 3	14.08	May 16	
1938	15.00	Nov 22	11.00	Jun 7	
1937	21.92	Mar 30	12.92	Nov 10	
1936	17.75	Dec 21	12.67	Jun 9	
1935	13.42	Dec 10	10.33	Apr 29	
1934	13.00	Mar 13	9.50	Sep 25	
1933	12.25	Aug 8	6.75	Jan 3	
1932	8.50	Jan 12	6.43	Jul 5	
1931	11.33	Jan 6	8.50	Dec 29	
1930	15.00	Feb 18	11.25	Dec 9	
1929	17.58	Jan 29	14.08	Dec 3	

The American Iron and Steel Institute on Jan. 26 announced that telegraphic reports which it had received indicated that the operating rate of steel companies having 91% of the steel capacity of the industry will be 97.3% of capacity for the week beginning Jan. 26, compared with 97.7% one week ago, 96.1% one month ago and 97.1% one year ago. This represents a decrease of 0.4 points or 0.4% from the preceding week. The operating rate for the week beginning Jan. 26, 1942, is equivalent to 1,607,600 tons of steel ingots and castings, compared to 1,614,200 tons one week ago, 1,587,800 tons one month ago, and 1,567,100 tons one year ago. Weekly indicated rates of steel operations since Jan. 6, 1941, follow:

1941—	Apr 14.....98.3%	Jul 28.....97.6%	Nov 10.....96.6%
Jan 6.....97.2%	Apr 21.....96.0%	Aug 4.....96.3%	Nov 17.....97.0%
Jan 13.....98.5%	Apr 28.....94.3%	Aug 11.....95.6%	Nov 24.....95.9%
Jan 20.....96.5%	May 5.....96.8%	Aug 18.....96.2%	Dec 1.....97.6%
Jan 27.....97.1%	May 12.....99.2%	Aug 25.....96.5%	Dec 8.....97.5%
Feb 3.....96.9%	May 19.....99.9%	Sep 2.....96.3%	Dec 15.....97.9%
Feb 10.....97.1%	May 26.....98.6%	Sep 8.....96.9%	Dec 22.....93.4%
Feb 17.....94.6%	Jun 2.....99.2%	Sep 15.....96.1%	Dec 29.....96.1%
Mar 3.....97.5%	Jun 9.....98.6%	Sep 22.....96.8%	
Feb 24.....96.3%	Jun 16.....99.0%	Sep 29.....96.9%	
Mar 10.....98.8%	Jun 23.....99.9%	Oct 6.....98.1%	1942—
Mar 17.....99.4%	Jun 30.....91.8%	Oct 13.....98.4%	Jan 5.....96.4%
Mar 24.....99.8%	Jul 7.....94.9%	Oct 20.....97.8%	Jan 12.....97.8%
Mar 31.....99.2%	Jul 14.....95.2%	Oct 27.....99.9%	Jan 19.....97.7%
Apr 7.....99.3%	Jul 21.....96.0%	Nov 3.....98.2%	Jan 26.....97.3%



Time's short... and Defense Plants can't wait!

THROUGHOUT the length and breadth of Long Island national defense is on the march. In no small measure, Long Island Lighting System's long-time policy of being ever prepared to meet new needs for electricity and gas has made this possible.

All around us, we now see new and expanding industries, growing army posts, multiplying defense projects, more homes for thousands of new workers. Over night they seem to have gone up. Long Island, of course, offered ideal locations to them. Our communities are strategic and they provide many outstanding advantages.

Important, among these advantages, is an adequate, and reserve, supply of electricity and gas. If that had not been promptly available, many of the defense plants we see would have had to look elsewhere.

Long Island Lighting System was pre-

pared. We had facilities all ready to serve them. Few people stop and realize it, but the utilities which furnish electricity and gas cannot build plants and equip them, with their intricate machinery, in a day, or a month, or a year. It takes, actually, about two years to complete a modern electric generating station.

Today, when the Island's aviation industry calls for more power it is there... more gas is available too for both domestic and industrial uses. That is one reason why Long Island is a good place for industry to locate. This instant availability reflects the policy which the Long Island Lighting System management has always maintained... to grow soundly with Long Island... to look ahead, plan ahead and build ahead in order to keep pace with the important territory it serves.

Let's Go, Long Island—"Keep 'Em Flying!"

Long Island Lighting Company

Queens Borough Gas & Electric Company Kings County Lighting Company
Nassau & Suffolk Lighting Company Long Beach Gas Company, Inc.

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New York Produce Exchange Detroit Stock Exchange
Wool Associates of N. Y. Cotton Exchange Winnipeg Grain Exchange
Chicago Mercantile Exchange Canadian Commodity Exchange, Inc.
Liverpool Cotton Association

"Steel" of Cleveland, in its summary of the iron and steel markets, on Jan. 26 stated:

Transition from peacetime production to manufacture of war material is gaining speed and is reflected in increasing demand for steel of all descriptions for the latter purpose. For several weeks, since about the turn of the year, general demand was light but as more plants have obtained war contracts and have retooled for new lines orders with high priority are increasing rapidly.

Momentum of war buying is so heavy that reorganization of government control agencies under the War Production Board has proceeded thus far without effect on steel demand, which has reflected no hesitation because of expected changes. Many observers believe there will be no marked change in the general organization of the Iron and Steel Branch and that the principal influence of the new plan will be an acceleration of the trend toward broader allocation and concentration of production on war work, accompanied by sharper appraisal of essential civilian requirements.

Due to the announced policy of shifting industry in general over to an all-out war effort as quickly as possible companies engaged on purely commercial work are pushing harder than ever for rearmament work. In the meantime deliveries of all major steel products are becoming tighter. Even in other products than plates and bars, which are most in demand, most mills offer little hope of shipping much tonnage in the lower priority brackets or in non-rated tonnage. Many producers make no promises of delivery in spite of heavy pressure. Expected increase in freight rates is a factor in this pressure.

Placing of 402 cargo ships with builders on the Pacific Coast will require a heavy tonnage of plates and shapes, which is expected to be allocated among mills in that area. The ships have been awarded to yards in California, Oregon and Washington.

Scrap scarcity has not been relieved sufficiently to allow resumption of steel production in idle open hearths in condition to operate. Except in a few cases steel plants are operating on a narrow margin of shipments from day to day with no assurance of continuance. Numerous campaigns are under way in cities and rural districts looking to discovery and utilization of obsolescent material and some method is being sought to obtain the potential scrap existing in automobile wrecking yards. The latter is considered the most promising source of large tonnage. Collection and preparation had been interrupted by snow and cold but the current generally mild weather has aided collectors for the most part. Inspectors detailed by OPM to prevent upgrading constitute a threat to this form of price evasion but efficacy of their efforts remains to be proven.

Slightly better scrap supply at several steelmaking centers caused an advance of 1 point in the national production rate, to 97%. Chicago increased 1 point to 102%, Eastern Pennsylvania 1 point to 90%, Cleveland 4½ points to 94½, Detroit 6 points to 92 and Youngstown 2 points to 86. New England dropped 15 points to 85%, Wheeling 1 point to 88, Cincinnati 3½ points to 88 and St. Louis 5 points to 76. Previous rates were maintained at Pittsburgh 95%; Buffalo, 79½% and Birmingham, 90%.

Regulation of the steel warehouse trade by OPA has been met by numerous objections on the part of the industry. Delicate adjustments worked out by years of experience have been thrown out of gear and Administrator Henderson has been asked to permit a conference in which the points at issue can be explained and discussed. Meanwhile trading is slow in the face of strong demand, both because of broken stocks and lack of clear knowledge of provisions of the price-fixing order.

OPA has established maximum price on maintenance grades of dead-burned magnesite, at the level prevailing the past three years and will follow this by an order covering other grades and basic refractory brick, whether containing magnesium or any combination. Automobile builders assembled 79,930 units last week, an increase of 4,905 over 75,025 in the previous week. This compares with 121,948 in the corresponding week last year. The industry is close to the quota set for January production.

Price composites continue as for months past, held steady by government regulations. Finished steel composite is \$56.73; semi-finished steel \$36; steelmaking pig iron \$23.05; steelmaking scrap \$19.17.

Sees Action Needed To Curb Inflation

A warning that inflation is inevitable unless prompt and vigorous action is taken to restrain it is contained in the Public Affairs Pamphlet, "How to Check Inflation," published on Jan. 23 by the Public Affairs Committee, Inc., New York.

Pointing out that the movement of prices since 1939 parallels closely that of the First World War, John M. Clark, Professor of Economics at Columbia University, author of the pamphlet, asserts that although "we know more about the mechanics of inflation . . . than we did 25 years ago, we shall have to make better use of our knowledge than we have so far if we are to make a much better record." He further declared:

"If there is much more buyers' money looking for goods than there are goods looking for buyers, inflation will happen in spite of all the price-ceiling orders the administrator can issue. . . . An administrator can attend to the most important commodities, but he cannot hold on to them if other prices keep getting out of line. His actions need to be backed up by financial and credit policies that will trim the volume of money demand to fit the supply of goods. . . . The exemption of the personal in-

come tax has been reduced, because when we are taxing to reduce spending, it is necessary to reach those who do most of the spending.

"This sounds as if the gov-

ernment were planning its taxes to deprive people of goods, but that is not the case. The requirements of defense have already done that. What the taxes are for is to save people from wasting their incomes in driving up prices by futile bidding for goods that are not there. If the tax collector does not take the money, increased prices will—in a more injurious way."

The job of curbing inflation rests primarily with the government, according to Dr. Clark, who at the same time makes the following suggestions for the average citizen:

If you are a housewife, study the requirements of a healthy diet. There is no need of undernourishment, but don't waste foods or other scarce materials, and don't hoard them. Take your chances with the rest. Co-operate in programs of waste collection—newspapers, for instance. Remember that the little savings grow important when they are made in 30,000,000 homes.

If you are a worker or a farmer who is "getting a break" for the first time in some years, don't try to push your advantage too hard. If you do, there won't be enough real goods, and it is better to gain a few real dollars than a lot of rubber ones. The money may come from your boss or from an impersonal market, but the goods you expect to buy will mostly be taken from people like yourself, some of whom have less than you and no chance of getting more.

If your income is medium sized, and your taxes hurt, remember there are a lot of people who have had too little for a long while, and it may be your turn to go without a few things you would like. Save up in advance to pay your taxes; and buy some defense bonds besides.

If you are an employer, absorb all the increased costs you can. Most employers are doing it. Have confidence in the readiness of the government to do its best to make right any real injustices resulting from its regulations. But don't ask for favors unless you really need them.

"How to Check Inflation" is the 64th of a series of popular, factual, 10-cent pamphlets published by the Public Affairs Committee, 30 Rockefeller Plaza, New York City.

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Peruvian Sugar Exports

Sugar exports by Peru during the first eleven months of 1941 totaled 335,293 long tons, raw value, as contrasted with 288,813 tons in the corresponding period of 1940, an increase of 46,480 tons, or 16.1%, according to advices received by Lamborn & Co., New York. The exports for the eleven months of 1941 are the largest of any similar period on record. The previous high was established in 1933 when the January-November shipments totaled 303,092 tons. The firm's announcement added:

The United States tops the list of the countries to which Peru's sugar exports during the eleven months of 1941 were destined, accounting for 134,416 tons. Chile follows with 118,945 tons, Bolivia 37,494; Uruguay 16,628; Finland 13,180; Russia 8,456; and 6,174 tons to other countries.

In the 1940 period Chile with 133,814 tons headed the list, followed by the United Kingdom with 32,628 tons; while to the United States 27,439 tons were shipped.

Peru's 1941-42 sugar crop is estimated at 433,000 long tons. Approximately 100,000 tons is used for home consumption and the balance is available for export, according to Lamborn & Co.

D. W. Bell Says Monthly Defense Bond Sales Must Exceed Half-Billion

In a recent address to the Washington Board of Trade, Daniel W. Bell, Under-Secretary of the Treasury, said that in the months to come even half a billion dollars in sales of Defense Savings Bonds monthly will not be enough, since war expenditures will be mounting to a monthly rate of three, four, and ultimately five billion dollars. Regarding reports that a country at war, with war-time taxes and other unaccustomed burdens, cannot save at the rate which will be needed, Mr. Bell cited England's experience in the war savings movement. He said that England in its second year of operation produced the equivalent of \$2,400,000,000, accounting for 10% of the British national income. Mr. Bell added that 10% of this country's national income would be between nine and 10 billion dollars, at the same time pointing out that the American people should do much better than the British because our limit on individual holdings of savings securities is much higher than theirs. He predicted that this will be done but only after the people fully realize the country's need.

BAKER, WATTS & Co.

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Symbol of Seventy-Five Years of Service to You

This is Armour and Company's 75th consecutive year in business. 1942 is our Diamond Jubilee Year.

We are naturally proud of this long record of progress.

But we are keenly aware that it would never have become a reality if it were not for our policy of full cooperation with the livestock producers.

The result of that policy is the kind of market we provide for livestock.

A daily cash market.

At the best prices that can be paid.

By far the greatest share of every dollar we take in from the sale of meat and by-products goes back to the livestock raiser.

Some commodities are bought cheaply as raw materials. . . . sold dearly as finished products.

That is not true of Armour and Company's products. For years this company has returned to the livestock raiser approximately three-fourths of every dollar taken in from the sale of meat and by-products.



With the balance of that dollar, we have built one of the world's great service corporations. We provide people with the fine meats they want . . . when and where they want them.

But the major "stake" in this company is held by the stock raiser, for he receives the lion's share of Armour income.

That Armour policy of cooperation with the livestock industry is now 75 years old . . . and still sound, still healthy, still growing.

Ed Bastwood
President
ARMOUR AND COMPANY

Fertilizer Assn. Price Index Gains Halted

The rising trend in the general level of wholesale commodity prices was halted last week, according to the wholesale price index compiled by The National Fertilizer Association, which was made public on Jan. 26. In the week ended Jan. 24, 1942, this index fell off to 121.8 from 122.0 in the preceding week. A month ago the index stood at 119.2 and a year ago at 100.6, based on the 1935-1939 average as 100.

The slight drop in the all-commodity index last week, was due primarily to declining prices for foodstuffs and some farm products. The upward movement in the food price index was halted as declines for butter, eggs, prunes, and meats more than offset advances in 5 of the less important items included in the group; the net result was a moderate recession in the food group average. Livestock quotations were lower, but advances in cotton and most grains were more than sufficient to raise the farm product price index fractionally. Continued price advances for raw cotton, cotton yarns, and certain cotton goods took the textile average to a new high level. This group index is now well above the average for 1929, the previous peak year. Linseed oil and white lead prices were higher causing a small increase in the building material price index. The only other principal group average to change last week was that representing the prices of miscellaneous commodities, which advanced due to another upturn in cattle feed prices.

Although the all-commodity price index fell off during the week, price advances outnumbered declines 27 to 15; in the preceding week there were 47 advances and 12 declines; in the second preceding week there were 45 advances and 3 declines.

WEEKLY WHOLESALE COMMODITY PRICE INDEX
Compiled by The National Fertilizer Association
[1935-1939 = 100]*

Each Group Bears to the Total Index	GROUP	Latest Week Jan. 24, 1942	Preceding Week Jan. 17, 1942	Month Ago Dec. 20, 1941	Year Ago Jan. 25, 1941
25.3	Foods	118.5	119.7	116.4	91.5
	Fats and Oils	131.8	130.8	126.2	75.0
	Cottonseed Oil	158.4	156.1	156.0	74.7
23.0	Farm Products	130.5	130.4	123.6	95.3
	Cotton	185.1	179.4	163.5	96.4
	Grains	121.6	121.5	115.0	87.4
	Livestock	121.3	122.6	117.5	94.1
17.3	Fuels	113.0	113.0	112.9	101.5
10.8	Miscellaneous Commodities	127.7	127.2	126.8	110.0
8.2	Textiles	150.2	149.0	140.9	112.4
7.1	Metals	104.0	104.0	104.0	103.1
6.1	Building Materials	132.0	131.8	131.6	117.8
1.3	Chemicals and Drugs	120.1	120.1	112.0	103.9
.3	Fertilizer Materials	117.4	117.4	115.5	106.0
.3	Fertilizers	114.0	114.0	119.7	104.0
.3	Farm Machinery	103.4	103.4	103.4	99.7
100.0	All Groups Combined	121.8	122.0	119.2	100.6

*Indexes on 1926-28 base were: Jan. 24, 1942, 94.9; Jan. 17, 1942, 95.0; Jan. 25, 1941, 78.4.

Lumber Movement Week Ended Jan. 17, 1942

Lumber production during the week ended Jan. 17, 1942, was 8% greater than the previous week, shipments were 7% greater, new business 29% greater, according to reports to the National Lumber Manufacturers Association from regional associations covering the operations of representative hardwood and softwood mills. Shipments were 7% above production; new orders 49% above production, compared with the corresponding week of 1941, production was 4% less, shipments 3% less, and new business 16% greater. The industry stood at 155% of the average of production in the corresponding week of 1935-39 and 150% of average 1935-39 shipments in the same week.

Year-to-date Comparisons

Reported production for the first two weeks of 1942 was 9% below corresponding weeks of 1940; shipments were 9% below the shipments, and new orders 8% above the orders of the 1940 period. For the 2 weeks of 1942, new business was 37% above production, and shipments were 8% above production.

Supply and Demand Comparisons

The ratio of unfilled orders to gross stocks was 42% on Jan. 17, 1942, compared with 32% a year ago. Unfilled orders were 25% greater than a year ago; gross stocks were 6% less.

Softwoods and Hardwoods

Record for the current week ended Jan. 17, 1942, for the corresponding week a year ago, and for the previous week, follows in thousand board feet:

	Softwoods and Hardwoods 1942		
	1942 Week	1941 Week	Previous Week (rev.)
Mills	461	461	466
Production	211,952	221,341	195,481
Shipments	227,792	235,315	213,818
Orders	315,948	272,344	243,997

	Softwoods		Hardwoods	
	1942 Week	1941 Week	1942 Week	1941 Week
Mills	383	90		
Production	201,281—100%	10,671—100%		
Shipments	217,277—108%	10,515—99%		
Orders	300,714—149%	15,234—143%		

Revenue Freight Car Loadings During Week Ended Jan. 17 Amounted to 811,196 Cars

Loading of revenue freight for the week ended Jan. 17, totaled 811,196 cars, the Association of American Railroads announced on Jan. 22. The increase above the corresponding week in 1941 was 107,699 cars or 15.3%, and above the same week in 1940 was 164,814 cars or 25.5%.

Loading of revenue freight for the week of Jan. 17 increased 74,024 cars or 10% above the preceding week.

Miscellaneous freight loading totaled 355,287 cars, an increase of 36,996 cars above the preceding week, and an increase of 54,930 cars above the corresponding week in 1941.

Loading of merchandise less than carload lot freight totaled 146,688 cars, an increase of 6,844 cars above the preceding week, but a decrease of 1,094 cars below the corresponding week in 1941.

Coal loading amounted to 174,142 cars, an increase of 7,932 cars above the preceding week, and an increase of 27,140 cars above the corresponding week in 1941.

Grain and grain products loading totaled 49,488 cars, an increase of 13,646 cars above the preceding week, and an increase of 18,193 cars above the corresponding week in 1941. In the Western Districts alone, grain and grain products loading for the week of Jan. 17 totaled 33,866 cars, an increase of 12,009 cars above the preceding week, and an increase of 14,989 cars above the corresponding week in 1941.

Live stock loading amounted to 13,825 cars, a decrease of 2,114 cars below the preceding week, but an increase of 1,275 cars above the corresponding week in 1941. In the Western Districts alone, loading of live stock for the week of Jan. 17 totaled 10,279 cars, a decrease of 1,661 cars below the preceding week, but an increase of 1,067 cars above the corresponding week in 1941.

Forest products loading totaled 43,993 cars, an increase of 8,962 cars above the preceding week, and an increase of 5,507 cars above the corresponding week in 1941.

Ore loading amounted to 12,896 cars an increase of 1,078 cars above the preceding week and an increase of 388 cars above the corresponding week in 1941.

Coke loading amounted to 14,877 cars, an increase of 380 cars above the preceding week, and an increase of 1,360 cars above the corresponding week in 1941.

All districts reported increases compared with the corresponding weeks in 1941 and 1940.

	1942	1941	1940
Week of January 3	676,534	614,171	592,925
Week of January 10	737,172	711,635	668,241
Week of January 17	811,196	703,497	646,382
Total	2,224,902	2,029,303	1,907,548

*Revised.

The following table is a summary of the freight carloadings for the separate railroads and systems for the week ended Jan. 17,

Guaranty Trust Company of New York

140 BROADWAY

Fifth Ave. at 44th St. Madison Ave. at 60th St.

LONDON VICHY PARIS BRUSSELS

Condensed Statement of Condition, December 31, 1941

RESOURCES

Cash on Hand, in Federal Reserve Bank, and Due from Banks and Bankers	\$ 883,795,875.57
U. S. Government Obligations	1,018,486,210.88
Public Securities	49,327,006.47
Stock of the Federal Reserve Bank	7,800,000.00
Other Securities and Obligations	22,032,385.91
Loans and Bills Purchased	550,865,729.43
Credits Granted on Acceptances	5,473,967.43
Accrued Interest and Accounts Receivable	6,788,221.57
Real Estate Bonds and Mortgages	1,755,325.57
	2,546,324,722.83
Bank Buildings	10,930,820.19
Other Real Estate	1,332,155.47
Total Resources	\$2,558,587,698.49

LIABILITIES

Deposits	\$2,242,977,816.97
Checks Outstanding	16,917,584.52
	\$2,259,895,401.49
Acceptances	\$9,550,144.36
Less: Own Acceptances	
Held for Investment	4,076,176.93
	5,473,967.43
Liability as Endorser on Acceptances and Foreign Bills	94,097.00
Foreign Funds Borrowed	152,550.00
Dividend Payable January 2, 1942	2,700,000.00
Items in Transit with Foreign Branches and Net Difference in Balances Between Various Offices Due to Different Statement Dates of Some Foreign Branches	926,492.29
Miscellaneous Accounts Payable, Accrued Taxes, etc.	9,874,333.76
	2,279,116,841.97
Capital	\$ 90,000,000.00
Surplus Fund	170,000,000.00
Undivided Profits	19,470,856.52
Total Capital Funds	279,470,856.52
Total Liabilities	\$2,558,587,698.49

Securities carried at \$16,504,385.75 in the above Statement are pledged to qualify for fiduciary powers, to secure public monies as required by law, and for other purposes.

This Statement includes the resources and liabilities of the English and French Branches as of December 26, 1941, and Belgian Branch as of October 31, 1941.

Member Federal Deposit Insurance Corporation

DISCOUNT CORPORATION OF NEW YORK

Statement of Condition December 31, 1941

ASSETS

Acceptances Discounted	\$ 1,259,209.14
United States Government Securities, Direct and Fully Guaranteed, and Security Contracts, at Market	62,404,949.31
Interest Receivable Accrued	184,107.12
Sundry Debits	44,002.44
Cash in Banks and on Hand	1,755,126.24
	\$65,647,394.25

LIABILITIES

Capital	\$2,000,000.00
Surplus	2,000,000.00
Undivided Profits	1,598,498.70
	\$ 5,598,498.70
Reserve for Premium, Discount, Taxes and Contingencies	552,189.73
Loans Payable and Due to Banks and Customers	42,930,784.55
Security Contracts	16,545,718.77
Unearned Discount	855.47
Sundry Credits	19,347.03
	\$65,647,394.25

OFFICES: FIFTY-EIGHT PINE STREET

Home Loan Bank Dividends

Payment of dividends by the 12 regional Federal Home Loan Banks at the end of 1941 brought total earnings on the Banks' stock held by their member institutions and the Government to nearly \$17,410,000, James Twohy, Governor of the Federal Home Loan Bank System, announced on

Jan. 24. In making this known the Board said:

Paid semi-annually by 10 and annually by two of the Federal Home Loan Banks, dividends for the six-month period ending Dec. 31, 1941, totaled \$1,210,499, an increase of \$78,213 over the same period last year. Of the total, \$876,788 went to the Reconstruction Finance Corporation—which last year acquired the Government's stock in the Banks from the U. S. Treasury—and \$333,711 to member savings and loan associations, cooperative banks, mutual savings banks and insurance companies, in proportion to their ownership of the Banks' capital stock.

Since their establishment in October, 1932, the Banks—which provide a home mortgage credit reservoir for some 3,850 thrift and home-financing institutions—have paid their members \$3,928,308, and the Government \$13,481,182 in dividends. Distribution according to Bank districts follows:

District Bank—	To Member Institutions	To Govt.
Boston	\$298,960	\$1,032,480
New York	479,142	1,969,933
Pittsburgh	257,671	1,224,232
Winston-Salem	320,613	880,071
Cincinnati	914,521	1,946,778
Indianapolis	320,877	854,526
Chicago	531,980	2,016,035
Des Moines	233,465	930,109
Little Rock	169,848	814,477
Topeka	113,261	533,261
Portland	86,184	528,501
Los Angeles	201,586	750,690

Total \$3,928,308 \$13,481,182

When the Bank System was established, the Government subscribed \$124,741,000 for capital stock, with additional stock to be purchased by each member institution. Provision was made for gradual retirement of the Government's stock so that the Banks eventually would be owned by their membership. The Government has paid its subscription in full and no payment has been made since 1937, while members' stock now totals \$48,822,475, an increase of more than \$4,000,000 in the last year.

1942. During this period 112 roads showed increases when compared with the corresponding week last year.

REVENUE FREIGHT LOADED AND RECEIVED FROM CONNECTIONS (NUMBER OF CARS)—WEEK ENDED JANUARY 17

Railroads	Total Revenue Freight Loaded			Total Loads Received from Connections	
	1942	1941	1940	1942	1941
Eastern District—					
Akron	541	542	571	1,696	1,339
Bangor & Aroostook	2,301	1,775	1,829	239	171
Beacon & Maine	8,565	7,554	7,555	13,505	11,184
Chicago, Indianapolis & Louisville	1,478	1,383	1,443	2,479	2,604
Central Indiana	35	12	18	59	63
Central Vermont	1,452	1,216	1,239	2,149	2,207
Delaware & Hudson	7,125	6,704	4,746	10,627	8,253
Delaware, Lackawanna & Western	9,656	9,158	8,955	9,801	7,785
Detroit & Mackinac	253	188	240	144	89
Detroit, Toledo & Ironton	2,404	3,006	2,828	1,864	1,421
Detroit & Toledo Shore Line	389	342	291	4,777	3,645
Erie	14,406	13,052	11,409	16,021	13,607
Grand Trunk Western	5,445	5,408	4,627	9,122	8,714
Lehigh & Hudson River	178	134	122	2,806	2,225
Lehigh & New England	1,837	1,843	1,678	1,318	1,428
Lehigh Valley	9,482	9,519	9,082	9,742	7,731
Maine Central	3,363	4,360	3,033	3,514	2,775
Monongahela	6,149	1,606	2,039	449	283
Montour	2,358	1,606	2,039	25	32
New York Central Lines	48,500	43,629	38,659	51,906	44,030
N. Y. N. H. & Hartford	12,719	10,300	9,632	15,740	12,958
New York, Ontario & Western	911	983	1,036	2,364	2,148
N. Y. Chicago & St. Louis	6,557	5,418	5,027	14,118	12,137
N. Y. Susquehanna & Western	532	356	344	1,443	1,769
Pittsburgh & Lake Erie	8,036	7,355	6,352	7,529	6,420
Pere Marquette	5,440	6,329	5,662	7,139	5,994
Pittsburgh & Shawmut	587	557	499	56	26
Pittsburgh, Shawmut & North	408	440	441	249	289
Pittsburgh & West Virginia	909	756	904	2,630	1,821
Rutland	540	549	539	1,038	1,018
Wacoah	6,069	5,530	5,180	11,903	10,163
Wheeling & Lake Erie	4,912	3,893	3,469	4,677	3,742
Total	173,537	156,654	144,219	211,129	176,011

Allegheny District—					
Akron, Canton & Youngstown	607	581	379	1,039	1,082
Baltimore & Ohio	38,553	33,139	29,009	21,953	18,299
Beasemer & Lake Erie	3,074	2,752	2,067	1,396	1,887
Buffalo Creek & Gauley	332	288	295	3	4
Cambria & Indiana	1,908	1,923	1,549	9	11
Central R.R. of New Jersey	7,593	6,913	6,164	15,636	12,813
Cornwall	607	551	475	64	60
Cumberland & Pennsylvania	293	299	275	13	33
Ligonier Valley	130	153	180	38	49
Long Island	795	656	509	2,917	2,859
Penn-Reading Seashore Lines	1,780	1,114	970	1,782	1,491
Pennsylvania System	78,849	68,144	59,930	55,224	41,735
Reading Co.	16,408	15,880	14,278	23,439	19,498
Union (Pittsburgh)	19,682	19,530	17,236	3,425	3,320
Western Maryland	4,042	3,801	3,646	9,379	7,427
Total	174,653	155,724	136,962	136,317	110,569

Pocahontas District—					
Chesapeake & Ohio	25,665	21,832	22,648	10,227	9,440
Norfolk & Western	21,258	20,536	19,449	5,893	6,192
Virginian	4,534	4,144	4,297	2,052	1,971
Total	51,457	46,512	46,394	18,172	17,603

Southern District—					
Alabama, Tennessee & Northern	405	314	231	236	196
Atl. & W. P.—W. R.R. of Ala.	888	744	690	1,980	1,634
Atlanta, Birmingham & Coast	715	663	516	1,395	1,188
Atlantic Coast Line	11,940	11,310	9,315	7,366	6,624
Central of Georgia	4,307	4,053	3,596	3,823	3,689
Charleston & Western Carolina	422	419	396	1,772	1,668
Clinchfield	1,677	1,527	1,464	3,047	2,869
Columbus & Greenville	262	335	200	365	256
Durham & Southern	180	173	179	769	480
Florida East Coast	1,433	913	1,034	1,080	1,210
Gainsville Midland	35	29	24	99	78
Georgia	1,370	1,108	873	2,385	1,861
Georgia & Florida	443	408	218	685	561
Gulf, Mobile & Ohio	3,968	4,326	2,946	3,393	3,161
Illinois Central System	30,390	22,294	21,955	15,374	12,202
Louisville & Nashville	26,633	23,928	23,676	8,429	6,852
Macon, Dublin & Savannah	215	145	137	821	1,215
Mississippi Central	194	132	119	449	395
Nashville, Chattanooga & St. L.	3,197	3,017	2,436	3,752	3,055
Norfolk Southern	1,178	1,061	983	1,343	1,130
Piedmont Northern	506	394	390	1,692	1,543
Richmond Fred. & Potomac	480	331	291	8,010	5,608
Seaboard Air Line	10,162	9,983	8,596	7,025	6,239
Southern System	24,432	22,687	19,902	21,736	17,725
Tennessee Central	575	492	441	862	601
Winston-Salem Southbound	126	132	157	868	792
Total	126,133	110,918	100,765	98,756	82,845

Northwestern District—					
Chicago & North Western	18,133	15,012	13,268	14,822	11,661
Chicago Great Western	3,077	2,400	2,148	3,827	3,177
Chicago, Milw., St. P. & Pac.	23,883	19,668	18,952	10,560	8,696
Chicago, St. Paul, Minn. & Omaha	4,962	3,841	4,269	4,280	3,769
Duluth, Missabe & Iron Range	1,135	868	1,025	400	192
Duluth, South Shore & Atlantic	733	613	441	607	422
Elgin, Joliet & Eastern	10,153	9,460	7,689	11,295	8,239
Ft. Dodge, Des Moines & South	472	411	255	164	101
Great Northern	12,924	9,421	8,763	4,477	3,003
Green Bay & Western	638	525	535	707	691
Lake Superior & Ishpeming	287	226	180	67	77
Minneapolis & St. Louis	2,146	1,578	1,485	2,569	1,821
Minn., St. Paul & S. B. M.	6,350	5,013	4,774	3,332	2,746
Northern Pacific	11,531	9,559	9,444	4,338	3,573
Spokane International	76	91	85	343	222
Spokane, Portland & Seattle	2,366	1,586	1,514	2,160	1,550
Total	98,866	80,271	74,827	63,948	49,932

Central Western District—					
Atch. Top. & Santa Fe System	22,705	18,197	16,672	8,363	6,556
Alton	3,595	2,761	2,542	3,539	2,420
Bismarck & Garfield	490	432	427	104	91
Chicago, Burlington & Quincy	19,253	15,579	14,787	1,581	8,387
Chicago & Illinois Midland	2,891	2,662	2,824	989	798
Chicago, Rock Island & Pacific	12,722	10,261	9,384	11,499	9,288
Chicago & Eastern Illinois	2,959	2,755	2,689	3,536	3,089
Colorado & Southern	819	777	788	1,757	1,540
Denver & Rio Grande Western	3,630	2,921	3,014	4,189	2,662
Denver & Salt Lake	901	662	936	12	12
Fort Worth & Denver City	1,147	890	861	1,146	999
Illinois Terminal	2,120	1,682	1,880	1,666	1,479
Missouri-Illinois	1,004	855	925	596	360
Nevada Northern	1,950	1,760	1,672	98	120
North Western Pacific	*1,021	567	484	*451	380
Peoria & Pekin Union	23	31	31	0	0
Southern Pacific (Pacific)	28,916	22,654	21,635	8,870	5,816
Toledo, Peoria & Western	210	353	284	216	1,254
Union Pacific System	16,970	14,210	12,925	12,408	8,382
Utah	717	424	639	5	5
Western Pacific	2,390	1,536	1,599	2,806	1,828
Total	126,433	101,969	96,992	73,861	55,478

Railroads

Southwestern District—			
Burlington-Rock Island	193	142	139
Gulf Coast Lines	4,421	3,524	2,823
International-Great Northern	2,118	1,596	1,625
Kansas, Oklahoma & Gulf	295	163	185
Kansas City Southern	3,128	2,245	2,291
Louisiana & Arkansas	2,312	2,237	1,570
Litchfield & Madison	368	396	364
Midland Valley	834	595	774
Missouri & Arkansas	204	122	122
Missouri-Kansas-Texas Lines	4,944	4,031	3,648
Missouri Pacific	16,951	14,921	13,845
Quinnah Acme & Pacific	120	97	67
St. Louis-San Francisco	9,414	7,545	6,947
St. Louis-Southwestern	3,230	2,654	2,102
Texas & New Orleans	7,456	7,136	6,161
Texas & Pacific	3,974	3,913	3,341
Wichita Falls & Southern	126	116	175
Weatherford M. W. & N. W.	29	16	44

Total 60,117 51,449 46,223 49,350 39,048

*Previous figures.

Note—Previous year's figures revised.

A. M. Creighton Chairman Of Boston Reserve Bank

The Board of Governors of the Federal Reserve System on Jan. 17 announced the appointment of Albert M. Creighton of Boston, Mass., as a class "C" director of the Federal Reserve Bank of Boston for the unexpired portion of the term ending Dec. 31, 1944, and his designation as Chairman and Federal Reserve Agent for the year 1942. Mr. Creighton succeeds Frederic H. Curtiss, who had served continuously as Chairman of the Federal Reserve Bank of Boston since the organization of the Reserve System in 1914. Last August Mr. Curtiss asked to be relieved of this responsibility but consented to remain until the expiration of his term at the end of the year.

STATEMENT OF THE FIRST NATIONAL BANK AT PITTSBURGH, PA.

AS AT DECEMBER 31, 1941

RESOURCES

Cash and Due from Banks	\$ 45,564,833.39
U. S. Government Obligations, direct and fully guaranteed	50,844,340.54
State, County and Municipal Securities	8,449,838.49
Other Bonds and Investments	19,722,765.14
Loans and Discounts	24,591,364.04
Bank Buildings and Other Real Estate	4,179,876.78
Accrued Income and Prepaid Items	250,426.73
Overdrafts	137.12
Total	\$153,603,582.23

LIABILITIES

Capital	\$ 6,000,000.00
Surplus	4,600,000.00
Undivided Profits and Reserves	3,117,029.38
Reserve for Dividends (Payable Jan. 2, 1942 and April 1, 1942)	240,000.00
Deposits	138,996,463.66
Accrued Expenses and Deferred Credits	438,562.86
Com'l. Letters of Credit, Acceptances, etc.	211,526.33
Total	\$153,603,582.23

DIRECTORS

FRANK F. BROOKS

President, First National Bank,

Director, Federal Reserve Bank of Cleveland

GEORGE H. BUCHER

President, Westinghouse Electric & Manufacturing Co.

HENRY CHALFANT

Spang Chalfant, Inc.

ROBERT L. CLAUSE

President, Pittsburgh Plate Glass Co.

W. D. GEORGE

Real Estate

J. H. HILLMAN, JR.

Chairman of Board, Hillman Coal & Coke Co.

WM. LARIMER JONES, JR.

Vice President, Jones & Laughlin Steel Corp.

GEORGE T. LADD

President, United Engineering & Foundry Co.

GEORGE E. PAINTER

Vice President, Union Storage Company

GWILYM A. PRICE

President, Peoples-Pittsburgh Trust Co.

A. C. ROBINSON

President, Pittsburgh Steel Company

HENRY A. ROEMER

Vice President, Pennsylvania Railroad Co.

E. W. SMITH

Vice President, Pennsylvania Railroad Co.

CLYDE C. TAYLOR

Senior Vice President, First National Bank

VERNON F. TAYLOR

Oil and Gas Producer

ALEXANDER E. WALKER

The State Of Trade

Business activity showed appreciable gains for the week, with most leading industries continuing on the uptrend. The transition of the steel industry from peace-time to war material production is gaining speed, and is reflected in increased demand for steel for all munitions purposes, the magazine "Steel" reports in its current summary. For several weeks, it points out, general demand was light, but as more plants obtained war contracts and have retooled for new lines, orders with high priority are increasing rapidly.

Steel production in the United States is scheduled this week at 1,607,600 net tons or 97.3% of capacity, against 1,614,200 tons or 97.7% of capacity last week, the American Iron & Steel Institute reports. A month ago output was at 96.1% basis or 1,567,100 tons weekly.

The consumers' buying rush which last week sent department store sales 45% above the same week in 1941, is showing signs of gathering further momentum rather than diminishing, it was learned recently.

Retail trade during the four weeks ended last Saturday was some 36 per cent higher than in the same period last year, according to the Federal Reserve Board. In view of the continuing buying rush this rate of gain should be somewhat increased, so that department store sales for January may very well run some 40 per cent ahead of January, 1941. In that event the adjusted Federal Reserve Board index of depart-

ment store sales for the month may possibly approximate 140% of the 1923-25 average. This would constitute a new all-time peak.

Reflecting substantially increased loadings of miscellaneous freight and grain and grain products, railroads loaded a total of 811,196 cars of revenue freight during the week ended Jan. 17th, the Association of American Railroads reported, an increase of 74,024 cars, or 10% over the previous week. This represented a more than seasonal improvement. The gain over the same week a year ago was 167,699 cars, or 15.3%, primarily as a result of sharp increase in miscellaneous coal and grain freight. The national improvement over the same week in 1940 amounted to 164,814 cars or 25.5%.

A total of 3,450,468,000 kilowatt hours of electric energy was distributed during the week ended Jan. 17th by the electric light and power industry, according to the regular report of the Edison Electric Institute. This represented a decline of nine-tenths of 1% from

the revised production for the previous week. The gain over the same week a year ago was 14.5%, against the previous showing of 15.7%.

Engineering construction awards for the week \$127,640,000, are 53% higher than for last week, but are 18% lower than in the corresponding 1941 week as reported by Engineering News-Record. Federal awards, which make up 86% of this week's volume, are 93% higher than a week ago, and are responsible for the increase. They top the 1941 week by 7%.

Public construction is 69% above last week, but 1½% under the week last year. Private awards are 45 and 81% lower, respectively, than a week ago and a year ago.

Retail food sales this month are approximately 30% higher than in January of last year, about 5% of the increase in dollar volume being attributable to hoarding of sugar, canned goods and other foods, according to the American Institute of Food Distribution, Inc. Wholesale grocers are also experiencing a heavy pick-up in buying because retailers are stocking ahead now at prices they fear will go higher.

The present food movement, the institute reports, represents another buying rush similar to the accumulating sales of last August and September. The buying, however, is at appreciably higher prices which consumers and retailers were resisting until the United States entered the war.

Labor trouble is looming again as a disturbing influence. A development causing concern is the action of the executive board of the C. I. O. at a closed meeting at the Hotel Roosevelt, recommending that affiliated unions demand a "substantial wage increase." They contend that increases in the cost of living threaten the living standards of workers while employers in many lines are making greater profits than in recent years notwithstanding taxation.

Seemingly as a refutation of this latter statement, a careful official analysis of the data presented by the Vinson committee, that report which shocked Congress and the nation last week by disclosing that many firms engaged in the manufacture of war materials had made so-called profits running into fat percentages—reveals that the true picture of profits on war contracts thus far negotiated is about as follows:

In spite of the sensational disclosures concerning profits which in one instance soared to a level of 247% on one contract, the average profit—as the Government reckons profit—on all contracts was under 8%. That means that for every contract upon which a manufacturer realized more than 8%, some other contract was fulfilled at a loss correspondingly below 8%. Large numbers of losses were reported on contracts studied by the committee and some of these were substantial.

Dyer Index Of Sugar Distribution Advances

The preliminary December distribution of 704,294 tons as reported by the A.A.A. was approximately 144% of the normal December distribution, according to the Index of Sugar Distribution (adjusted for season variation and long-term trend) prepared by B. W. Dyer & Co., New York, sugar economists and brokers. Their December figure compares with 120 in November and 111 in December 1940, and is the second highest figure recorded for 1941, being exceeded only by the March figure of 183.

The Dyer firm states that December distribution increased as consumers added further large amounts of sugar to their inventories. They estimate that inventories (consumers inventories) advanced considerably during the year.

Cotton Ginnings Below A Year Ago

Number of bales of cotton ginned from the growth of 1941 prior to Jan. 16, 1942 and comparative statistics to the corresponding date in 1940 and 1939.

State—	RUNNING BALES (Counting round as half bales and excluding linters)		
	1941 *10,240,027	1940 11,930,932	1939 11,412,433
Alabama	773,474	762,575	768,625
Arizona	146,580	139,126	186,166
Arkansas	1,375,905	1,426,145	1,358,131
California	308,295	508,762	421,820
Florida	14,450	17,801	9,627
Georgia	642,169	998,762	907,310
Illinois	5,474	3,515	4,110
Kentucky	17,039	10,905	13,029
Louisiana	310,200	447,233	177,485
Mississippi	1,386,015	1,203,362	1,534,610
Missouri	470,593	372,642	426,903
New Mexico	87,720	109,763	60,672
North Carolina	566,586	739,944	459,222
Oklahoma	667,104	717,933	508,703
South Carolina	465,949	940,062	849,423
Tennessee	572,896	490,822	431,256
Texas	2,463,370	3,015,576	2,715,166
Virginia	23,208	20,899	10,167

*Includes 1,969 bales of the crop of 1941 ginned prior to Aug. 1 which was counted in the supply for the season of 1940-41, compared with 32,187 and 137,254 bales of the crops of 1940 and 1939.

The statistics in this report include 871 round bales for 1941; 3,457 for 1940 and 173,428 for 1939. Included in the above are 49,833 bales of American-Egyptian for 1941; 25,960 for 1940; and 25,063 for 1939; also 2,807 bales Sea-Island for 1941, 4,714 for 1940 and 2,142 for 1939.

The statistics for 1941 are subject to revision when checked against the individual reports being transmitted by mail. The revised total of cotton ginned this season prior to Dec. 13, is 9,916,519 bales.

Consumption, Stocks, Imports And Exports — United States

Cotton consumed during the month of December, 1941, amounted to 887,326 bales. Cotton on hand in consuming establishments on Dec. 31, was 2,393,782 bales, and in public storages and at compresses 13,713,773 bales. The number of active consuming cotton spindles for the month was 23,063,112.

In the interest of national defense, the Department of Commerce has decided to discontinue until further notice the publication of statistics concerning imports and exports.

World Statistics

Because of war conditions and the difficulties in obtaining dependable world statistics such data are being omitted from this report for the time being.

Moody's Bond Prices And Bond Yield Averages

Moody's computed bond prices and bond yield averages are given in the following tables:

MOODY'S BOND PRICES* (Based on Average Yields)											
1942— Daily Average	U. S. Govt. Bonds	Corp. Rate *	Corporate by Ratings *			Corporate by Groups *					
	Aaa	Aa	A	Baa	R. R.	P. U.	Indus.				
Jan. 27	117.47	106.92	116.22	113.89	107.80	92.06	97.31	110.52	113.70		
26	117.21	106.92	116.22	114.08	107.62	92.06	97.31	110.52	113.70		
24	117.38	106.92	116.22	114.08	107.62	91.91	97.31	110.52	113.70		
23	117.51	106.92	116.22	114.08	107.62	91.91	97.31	110.70	113.70		
22	117.68	106.92	116.22	114.08	107.62	91.91	97.31	110.70	113.50		
21	117.65	106.74	116.41	113.89	107.62	91.77	97.31	110.70	113.50		
20	117.61	106.92	116.61	113.89	107.62	92.06	97.47	110.70	113.70		
19	117.60	106.92	116.41	113.89	107.62	92.06	97.47	110.70	113.70		
17	117.59	106.92	116.41	113.89	107.62	92.06	97.31	110.70	113.70		
16	117.60	106.92	116.41	113.89	107.62	91.91	97.31	110.52	113.70		
15	117.53	106.92	116.41	114.08	107.62	92.06	97.31	110.70	113.70		
14	117.81	106.92	116.41	114.08	107.62	92.06	97.31	110.70	113.70		
13	117.86	106.92	116.41	113.89	107.62	92.06	97.31	110.70	113.70		
12	117.91	106.92	116.41	113.89	107.62	91.91	97.31	110.70	113.70		
10	118.09	106.92	116.61	114.08	107.62	91.77	97.16	110.70	113.89		
9	118.00	106.92	116.61	114.08	107.62	91.77	97.16	110.70	113.89		
8	118.10	106.92	116.61	114.08	107.80	91.62	97.16	110.70	113.89		
7	117.94	106.92	116.61	114.08	107.62	91.62	97.00	110.70	113.89		
6	117.82	106.74	116.61	114.08	107.62	91.85	96.85	110.88	113.70		
5	117.95	106.56	116.02	113.70	107.44	91.34	96.54	110.70	113.31		
3	117.85	106.39	115.82	113.70	107.27	91.05	96.23	110.52	113.31		
2	117.61	106.04	115.82	113.50	107.09	90.63	95.92	110.34	113.31		
1											
High 1942	118.10	106.92	116.61	114.08	107.80	92.06	97.47	110.88	113.89		
Low 1942	117.21	106.04	115.82	113.50	107.09	90.63	95.92	110.34	113.31		
High 1941	120.05	108.52	118.60	116.02	109.60	92.50	97.78	112.56	116.41		
Low 1941	115.89	105.52	116.22	112.00	106.04	89.23	95.62	109.42	111.62		
1 Year ago											
Jan. 27, 1941	117.54	106.56	117.80	113.70	106.56	90.91	97.16	109.97	113.50		
2 Years ago											
Jan. 27, 1940	115.54	102.13	115.63	112.00	100.81	84.17	90.48	106.74	110.70		

MOODY'S BOND YIELD AVERAGES* (Based on Individual Closing Prices)											
1942— Daily Average	U. S. Govt. Bonds	Corp. Rate *	Corporate by Ratings *			Corporate by Groups *					
	Aaa	Aa	A	Baa	R. R.	P. U.	Indus.				
Jan. 27	3.34	2.84	2.96	3.29	4.27	3.92	3.14	2.97			
26	3.34	2.84	2.95	3.30	4.27	3.92	3.14	2.97			
24	3.34	2.84	2.95	3.30	4.28	3.92	3.14	2.97			
23	3.34	2.84	2.95	3.30	4.28	3.92	3.13	2.97			
22	3.34	2.84	2.95	3.30	4.28	3.92	3.13	2.93			
21	3.35	2.83	2.96	3.30	4.29	3.92	3.13	2.98			
20	3.34	2.82	2.96	3.30	4.27	3.91	3.13	2.97			
19	3.34	2.83	2.96	3.30	4.27	3.91	3.13	2.97			
17	3.34	2.83	2.96	3.30	4.27	3.92	3.13	2.97			
16	3.34	2.83	2.96	3.30	4.28	3.92	3.14	2.97			
15	3.34	2.83	2.95	3.30	4.27	3.92	3.13	2.97			
14	3.34	2.83	2.95	3.30	4.27	3.92	3.13	2.97			
13	3.34	2.83	2.96	3.30	4.27	3.92	3.13	2.97			
12	3.34	2.83	2.96	3.30	4.28	3.92	3.13	2.97			
10	3.34	2.82	2.95	3.30	4.29	3.93	3.13	2.96			
9	3.34	2.82	2.95	3.30	4.29	3.93	3.13	2.96			
8	3.34	2.82	2.95	3.29	4.30	3.93	3.13	2.96			
7	3.34	2.82	2.95	3.30	4.30	3.94	3.13	2.96			
6	3.35	2.82	2.95	3.30	4.31	3.95	3.12	2.97			
5	3.36	2.85	2.97	3.31	4.32	3.97	3.13	2.99			
3	3.37	2.86	2.97	3.32	4.34	3.99	3.14	2.99			
2	3.39	2.86	2.98	3.33	4.37	4.01	3.15	2.99			
1											
High 1942	3.39	2.86	2.98	3.33	4.37	4.01	3.15	2.99			
Low 1942	3.34	2.82	2.95	3.29	4.27	3.91	3.12	2.96			
High 1941	3.42	2.86	3.06	3.39	4.47	4.03	3.20	3.08			
Low 1941	3.25	2.72	2.85	3.19	4.24	3.89	3.03	2.83			
1 Year ago											
Jan. 27, 1941	3.36	2.76	2.97	3.36	4.35	3.93	3.17	2.98			
2 Years ago											
Jan. 27, 1940	3.62	2.87	3.06	3.70	4.85	4.38	3.35	3.13			

* These prices are computed from average yields on the basis of one "typical" bond (3% coupon, maturing in 25 years) and do not purport to show either the average level or the average movement of actual price quotations. They merely serve to illustrate in a more comprehensive way the relative levels and the relative movement of yield averages, the latter being the true picture of the bond market.

† The latest complete list of bonds used in computing these indexes was published in the issue of Oct. 2, 1941, page 409.

The DIME SAVINGS BANK OF BROOKLYN

Incorporated 1859

DE KALB AVENUE AND FULTON STREET
BROOKLYN, N. Y.

Statement, January 1, 1942

RESOURCES

Cash on Hand and in Banks	\$13,661,693.97
Bonds of the United States *	51,288,235.73
Bonds Guaranteed by the United States	6,809,150.00
Bonds of States	416,055.12
Bonds of Cities	9,629,345.40
Bonds of Counties	1,324,899.00
Bonds of Towns	611,729.46
Bonds of Railroads	6,214,345.11
Bonds of Public Utilities	5,965,684.73
Investment in Savings Banks Trust Company and Institutional Securities Corporation	1,247,850.00
Bonds and Mortgages (less Reserves)	135,934,869.96
Banking Houses	3,453,067.33
Other Real Estate	3,941,961.00
Interest Due and Accrued	1,532,024.06
Prepaid Taxes	61,977.96
Other Assets	59,148.37
	\$242,352,037.23

THE BOND SELECTOR

ALABAMA POWER COMPANY First 3½s, 1972

Recent Refunding Offers Improved Mortgage Of Southern Operating Company

A lesson on how to sweeten a refunding mortgage and thus successfully woo the prospective bond buyers was given in last week's sale of \$80,000,000 First Mortgage 3½% bonds of Alabama Power Company. This new \$80,000,000 mortgage replaces a series of old mortgages totaling \$95,583,600 which carried interest rates of 4½% and 5%. In effect, the company's mortgage debt is being cut 16% and the annual interest cost thereon by about 40%. The new 3½s were offered at 101¾ to yield 3.40% to their due date in 1972.

Since the company covered its interest charges on the average of only 1.72 times for the three years 1938, 1939 and 1940, it is quite obvious that 3½% bonds could not have been sold successfully at par or better without considerable change in the company's capital setup. Consequently, the bankers sat down with the company and agreed to shape the situation so that the bonds would be acceptable to institutional buyers.

Step number one in this procedure was the net reduction in the mortgage. This was accomplished by making up the difference between the \$97,503,000 required to redeem the old bonds and the \$80,000,000 of new bonds by borrowing \$12,000,000 from banks and by putting up approximately \$5,000,000 of the company's own cash. The \$12,000,000 of bank loans are due serially in eight years, \$750,000 payable semi-annually. Step number two went hand in hand with the mortgage reduction, being the substantial annual interest saving through the issuance of 3½s in place of 4½s and 5s. In 1940, total interest charges amounted to \$4,597,000. Interest requirements on the new bonds will be \$2,800,000 and interest the first year on the \$12,000,000 bank loans at 2½% will total \$345,000—the maximum; this will taper off by \$43,125 every year as the instalments are paid off, until at the end of eight years, mortgage interest alone will be payable. Thus, interest at the maximum (excluding amortization of debt discount and expense) will total \$3,145,000 compared with around \$4,600,000.

Alabama Power Company is a subsidiary of Commonwealth & Southern Corporation, which owns 91.38% of its common stock. The company is engaged, within the State of Alabama, in the generation and purchase of electric energy and its distribution and sale at retail in a service area estimated to have a population in excess of 2,250,000. Number of customers served is approximately 167,000. Of total revenues for the twelve months ended October 31, 1941, 38% were derived from industrial customers, 25% from resale to affiliated and other electric companies, other important sources being, in order, urban residential, urban commercial and rural (residential and commercial). The principal industries which make up the company's industrial load are, in order, textile products, iron and steel manufactures, coal mining, paper and printing and chemical and allied products.

As stated previously, fixed charges have been covered on the average only about 1.72 for the three years ending with 1940. In 1940, charges were earned 1.62 times and for the first ten months of 1941, the ratio increased to 1.75 times. Had the present financing been accomplished and in effect during this latter period, fixed charge coverage would have been

increased to better than 2.30 times, so substantial has been the interest saving.

For the first ten months of 1941, gross revenues totaled \$21,727,000, and it is estimated that gross for the full year will approximate \$26,000,000, 13% ahead of 1940. During the 1941 period through October, depreciation and maintenance amounted to \$3,206,000, or 14.7% of gross revenues compared with 17.6% charged for the full 1940 year. Since operating expenses, and more particularly taxes, have risen considerably, it is not expected that a large percentage of the increase in gross will be carried through to income available for fixed charges. A full year estimate of around 1.70 times seems reasonable, this figure being somewhat better than for 1940.

Since some \$5,000,000 is being expended out of the company's funds to round out the amount needed to retire the old mortgage bonds, the working capital position doesn't look too good on a pro-forma basis. Giving effect to the financing, cash stands at \$2,424,000, and net working capital at \$478,000 compared with \$6,534,000 actual net working capital at Oct. 31, 1941. The following shows actual and pro-forma figures of current assets and current liabilities as of Oct. 31, 1941:

Current Assets—	Pro-forma	Actual
Cash and marketable securities	\$2,423,816	\$9,521,828
Accounts receivable, net	1,961,821	1,961,821
Materials and supplies	1,927,359	1,927,359
Other current assets—cash funds	84,576	111,519
Total current assets	\$6,397,572	\$13,522,527
Current Liabilities—		
Tax reserve	\$4,431,710	\$4,431,710
Preferred dividends payable	585,531	184,268
Accounts payable & accrued	647,333	647,329
Accrued interest	3,296	1,473,855
Other current liabilities	251,543	251,543
Total current liabilities	\$5,919,413	\$6,988,705
Net working capital	\$478,159	\$6,533,822

Concurrently with the recent financing, the company's utility plant account is being written down from \$189,736,000 to \$166,587,000, a reduction of \$23,149,000, of which amount \$17,992,000 represents the writedown ordered by the Alabama Public Service Commission and/or the Federal Power Commission. On the basis of this total reduction of \$23,149,000, net plant account stands at \$151,438,000 against the previous figure of \$176,474,000. The \$80,000,000 of mortgage debt now outstanding thus represents 53% of net book value of utility plant, including intangibles.

The overall picture reveals a medium grade bond, pointing slightly above the middle-class average. The overhauling done to the mortgage and the various changes made on the company's books obviously were for the purpose of selling the bonds. That the entire procedure was successful is evident in the fact that the bonds went to a substantial premium almost immediately.

WHISPERINGS

C. Robert Maxfield, of R. E. Swart & Co., is quite proud of his six-month-old baby, and usually devotes his time to two things: Talking about the baby or trying to make a trade. If business is slack he can always tell people about the baby; how it gurgles; how cute it is, etc. However, the other day he came in with a new bit of philosophy that he got from his maid: "A girl can't believe everything she hears," she explained, "but she can always repeat it."

In one of the uptown offices of a member house a group of ex-customers have accustomed themselves to drop in at regular intervals to discuss, not securities, the market or the

Securities and Exchange Commission

(Continued from First Page)

Excessively rapid turnover of Commission membership has pointed the personnel problem in recent weeks and months. With disturbing regularity the members have used the agency as a mere springboard for hoisting themselves into Federal judgeships. Blasts at the securities business usually have signalized such elevations by President Roosevelt, which in itself is a circumstance that provides ample food for thought. Squabbles within the Commission as to the Chairmanship, which is not a statutory office, have reflected a disgraceful playing of politics among some members.

It is not surprising, in view of all this, that John S. Fleek, as the chosen spokesman of the investment bankers, turned to the question of the Commission, itself, when hearings again were held last week on proposed changes in the various enactments administered by the SEC. Like other elements of the financial community, the investment bankers well realize that regulation is here to stay, and they are anxious to make the regulations merely an ordinary part of their daily affairs, rather than a capricious and continually disturbing factor that can nullify at the whim of the regulators months of hard work and years of established relationships. With an unfortunate Commission personnel and new faces appearing at speedy intervals, this is hardly likely to be achieved.

In his statement before the House Committee, Mr. Fleek advocated changes in the law relating to the Commission which long have been pondered by the investment bankers. He urged enlargement of the Commission to nine members from the current five, pointing out that numerous and extraordinary burdens have been added to those which the Commission originally was asked to shoulder in 1934. The work schedule cited by Mr. Fleek is simply beyond the capacity of a five-member Commission, and an increase to nine members obviously is advisable to permit use of the panel or divisional system of procedure which the older and seasoned Interstate Commerce Commission has found advisable.

With a view to greater stability of Commission personnel, Mr. Fleek proposed an increase of the salaries paid to the members to \$15,000 from \$10,000, and extension of the tenure of office to ten years from five years. Both these suggestions appear to be aimed at making Federal judgeships less competitively attractive for members. Adoption of these proposals by Congress undoubtedly would be

JOTTINGS

(Continued from page 411)

the public more sensitive about others.

Each piece of rationing machinery set up will make the next easier and make Washington more willing to set it up.

Each rationed item dams back purchasing power and so increases the pressure on other commodities or services.

Notice, incidentally, how a scarcity situation is creeping up like a tide into one farm commodity after another. First pork, then dairy products, then feeds, then fats and oils. And just as rapidly, the "farm program" is being changed from the minimum production goal of the '30s, to the goal of maximum production. The present principle—of "balancing production" by getting farmers to shift from surplus to scarce crops—may be only a transition to an ultimate effort to stimulate nearly all crops. Accelerating the process will be the rise of farm wages, the migration of farm labor to arms plants, and a scarcity of steel for new farm machinery.

Current argument about whether the arms program will

make or wipe out more jobs seems futile. One guess is that in 1942 jobs in civilian industry will be cut from 44,000,000 to 33,000,000, a loss of 11,000,000, while the Army will take 2,000,000 men and arms production (including shipyards, machine tools, and other indirect arms industries) will be using 18,000,000 at the end of 1942 instead of 5,000,000 at the beginning. That would mean that this year the war will provide 15,000,000 jobs and destroy 11,000,000. But such figures are the rankest of guesses. The one thing sure is that there will be enormous dislocations, migrations, transfers, and movements of many men into better jobs and of many others into poorer jobs.

Another thing is certain. The totals of factory construction will be almost fabulous compared with previous years—even with 1918. The recent auto controversy highlighted the difficulties of converting present specialized civilian plants to highly specialized war plants. It will be new roofs and new walls housing new machines. Then there's that \$400,000,000 of synthetic rubber plant. There's a plant to be built to produce 500,000,000 or more

additional pounds of aluminum a year to say nothing of magnesium. Then there are those 100-octane gasoline refineries. New yards and ways for ships. The airplane industry will have to add perhaps 50,000,000 square feet of factory space as fast as possible. A doubling of machine-tool output must certainly mean at least a 50% increase in machine-tool shop floor-space. Mighty tank factories. Huge new toluol and chlorine plants. And so on.

For the new industries it has been double and re-double; often triple and re-triple (as in iso-octane gasoline capacity) and even more (as in magnesium, capacity to be raised from 12,000,000 pounds a year to 400,000,000).

For a cue to the pattern of international trade not only for the duration but probably post-war, watch this Rio de Janeiro conference. Trade obstructions which have been rising for a decade are tumbling—tariffs, quotas, and exchange controls. Post-war crystal-gazers still habitually worry and warn about the problem of finding post-war markets (industrialization of China, India, South America, etc.) But the real problem will probably not be how to sell goods but how to get them. So down will go the obstructions, not up—as they are already beginning to go down.

Seven reasons for the strength in the rails, in ascending order of importance:

(1) A more cooperative ICC attitude on rates. (2) The fare increase. (3) The coming freight increase. (4) New equipment, which will reduce operating costs. (5) Court decisions upsetting the ICC's hard reorganization proposals. (6) A vast prospective increase in business, due to troop movements, passenger car and tire shortages, long-haul truck shortages, diversion of coastwise and inter-coastal shipping, increased tank car movements, etc. (7) The Treasury's demand for an average-earnings exemption basis for an "excessive profits" tax.

If you feel depressed about brass hats and unimaginative military or naval leadership, here are three intensely interesting books to show you that such things have happened before—Upton's "History of U. S. Military Policy" (Supt. of Documents, 75 cents); Alfred Vagt's "History of Militarism," and Winston Churchill's "World Crisis" (written 10 years ago). Upton tells of our mistakes in the Revolution, 1812, and the Civil War; Vagt, of military men's backward thinking in the Napoleonic, Franco-Prussian, and First World Wars, and Winston Churchill tells how he had to misappropriate Admiralty funds in 1916-1917 to experiment with tanks because the Army sneered at them.

The colleges are already hard hit by the war. Fewer students and fewer endowments. But it may be the modernizing and making of them. They are, for instance, preparing to run all summer. Why do professors and students need a whole summer's rest, which other people don't get?

Some day there actually will be a power shortage, after people get tired of the FPC's perennial "wolf-wolf" which hasn't yet come true even with the 1941 defense program acceleration except where TVA had over-done on the hydro side.

REPORT OF CONDITION OF THE MANUFACTURERS NATIONAL BANK OF DETROIT

Investment Trusts

(Continued from page 415)
tuations, they have a logical place in his investment program.

"Third, living costs have gone up and are going higher and extreme price inflation is a distinct threat. To increase his income now as an offset to higher living costs and as a hedge against extreme inflation, he should own high-grade, investment calibre, common stocks broadly diversified as to industry and individual companies.

"Fourth, even a full-fledged war economy does not bar speculative profit opportunities in various special situations—speculative bonds and preferred stocks, etc. Therefore, depending upon how much capital he has, as well as the degree of risk he can assume, he may be able to take advantage of such opportunities and profit thereby.

"To sum up—without trying to solve all the problems of the day, an investor following in broad pattern some such program as this should make out reasonably well, come what may. Cash for emergencies; defense bonds for national security, and for safety and stability in his account; high-grade common stocks for generous income and inflation protection (with emphasis on broad diversification rather than selective concentration); and finally, where circumstances permit, some participation in the speculative opportunities which are always present in some form or other."

Investment Company Reports Chemical Fund—Dec. 31, 1941

The net assets of Chemical Fund, taking securities at market value, amounted to \$7,778,182 at Dec. 31, 1941 as compared with \$8,397,055 at Sept. 30, and \$8,144,166 at Dec. 31, 1940. Liquidating value per share was \$8.91 per share on Dec. 31, 1941 as compared with \$9.45 on Sept. 30, 1941 and \$9.31 on Dec. 31, 1940. During the quarter ended Dec. 31, 1941 according to the report, 28,213 shares of the company were sold and 44,570 shares repurchased, resulting in 872,537 shares being outstanding at the close of the period.

Cash dividends and stock dividends received during the quarter totalled \$150,595. Expenses amounted to \$16,331, leaving net income of \$134,264. For the nine months ended Dec. 31, 1941, the net income was \$277,667.

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Fundamental Investors, Inc.— Dec. 31, 1941

Net assets of Fundamental Investors, Inc. on Dec. 31, 1941 totalled \$5,402,243 according to the annual report. Net asset value per share on that date was \$13.51 per share, compared with \$15.51 per share on Dec. 31, 1940. The report states that the decline in net asset value per share during the year amounted to 12.9%, while Standard & Poor's 90 Stocks Index registered a decline of 17.9% and the Dow-Jones Industrial Average, a decline of 15.4%.

Gross income from dividends and interest for the year amounted to \$455,880; and after expenses of \$54,934, net income was \$400,946, compared with net income of \$336,733 for the year ended Dec. 31, 1940.

Massachusetts Investors Second Fund Inc.—Dec. 31, 1941

Massachusetts Investors Second Fund, Inc. reports that net assets totaled \$6,641,735 at market values on Dec. 31, 1941, equivalent to \$7.33 per share on the 905,872 shares of stock outstanding at that time, according to the annual report of the Fund. At the close of 1940, net assets were \$7,172,541, equivalent to \$8.66 per share on 828,255 shares then outstanding. The increase in the number of outstanding shares amounted to 9.4% for the year.

The report notes that dividends paid from investment income in 1941 totaled 47 cents per share, an increase of 7% from the figure for the previous year. Expenses for the year 1941 were 9.9% of the gross income, the lowest of any year since organization of the Fund.

Affiliated Fund, Inc.—Dec. 31, 1941

Assets of Affiliated Fund to—

WRIGHT, MARTIN AND CO.

MICHIGAN SECURITIES

Members of Detroit Stock Exchange
Bell Teletype DE 288
Cherry 3921 2066 PENOBSCOT BLDG.
DETROIT, MICHIGAN

Provident Savings Bank & Trust Co.

Municipal Bonds

CINCINNATI - - - OHIO

Maynard H. Murch & Co.

Investment Securities

Union Commerce Building

Cleveland, Ohio

Members Cleveland Stock Exchange

NATIONAL BANK OF DETROIT

Complete Banking and Trust Service

Statement of Condition December 31, 1941

RESOURCES

Cash on Hand and Due from Other Banks	\$235,807,326.77
United States Government Obligations, direct or fully guaranteed	278,584,925.82
Other Securities	54,668,827.07
Stock in Federal Reserve Bank	900,000.00
Loans:	
Loans and Discounts	\$ 84,381,368.15
Real Estate Mortgages	16,702,892.31
Overdrafts	73,810.01
Branch Buildings and Leasehold Improvements	1,067,383.35
Other Real Estate	1,490.25
Accrued Income Receivable—Net	1,718,666.16
Prepaid Expense	621,476.71
Customers' Liability Account of Acceptances and Letters of Credit	2,276,310.97
TOTAL RESOURCES	\$676,804,477.57

LIABILITIES

Deposits:	
Commercial, Bank and Savings	\$583,587,130.17
U. S. Government	

Our Reporter's Report

(Continued from First Page)
3% bonds and 150,000 shares of preferred stock, it is pointed out, is of the dimensions likely to attract plenty of bidding.

Soon thereafter the Pennsylvania Electric Co. will market a total of \$35,900,000 of bonds and preferred stock. Here again it is expected that at least four and quite likely several additional groups will be in the field.

Four syndicates are known to be shaping up and there is talk of others. This undertaking involves \$32,500,000 of 30-year mortgage bonds and \$3,400,000 of preferred stock.

Confusion Aplenty

Secretary of the Treasury Morgenthau threw the municipal bond market into a real furore with his renewed drive for ending of tax exemption on such securities.

This time, however, he went far beyond anything he had intimated previously as the Treasury's aim, and stated that such legislation would, if possible, be made to apply to

outstanding as well as future issues.

His latest blast came after the close of business on Saturday, but the market went into a tail-spin Monday morning and has since shown little or no tendency toward recovery.

As a matter of fact the market is a nominal affair with dealers reluctant to quote prices. New York City 3s, a good barometer of the general situation, backed off about 3 points from the recent high of around 105 to approximately 102.

Bid For As Taxables

Municipals, because of their tax exempt features and slim yields, have been going largely to institutions in recent years, since the average investor is not attracted to this type of paper.

Monday brought a fairly heavy rush of selling, and potential buyers were inclined to base their bids for these issues on the theory that they would ultimately lose their tax-free privilege. This made for some really thin markets.

The market flattened out later on reports from Washington indicating that there was little support in Congressional tax committees for taxation of State and

local securities, but there was little urge to reinstate positions.

Single Bid Issues

Some people in the trade have been inclined to wonder a bit on whether or not there might be a howl from Washington, if single bids became too frequent in the sale of new securities by corporations to bankers.

But generally speaking there seems to be little real worry on that score among underwriters. In such circles it is pointed out that in the case of the Alabama Power Co. sale, even though the banking group was comprised of 81 firms, there were sufficient large banking units outside that syndicate to have formed another group if interested.

Moreover, it was pointed out that the business was handled with the aid of an enormous selling group, more than 300 retailers having participated in the business. Without the wholesaling arrangement, it was admitted, there might be some basis for bringing up the question of "restraint of trade" but with the business so widely spread, it seemingly was the belief that basis for such contention was removed.

Broader Corporate Market

In corporate underwriting circles the Treasury's latest onslaught against tax-free bonds aroused little or no disturbance. On the contrary corporate underwriters feel that such a development, if it comes to pass, could conceivably aid their business.

Now there are certain institutional investors who lean to the tax-free market for obvious reasons. But with such advantages over corporate liens removed, it is contended that the market for the latter type of issues might be decidedly broadened.

So far as the corporate seasoned market is concerned, it is argued any change in the present municipal status would be unlikely to affect it seriously. Quite the reverse, municipals, it is argued would have to adjust themselves along the lines of other taxables.

Forming Zuckerman Co.

Paul S. Zuckerman, member of the New York Stock Exchange, will form Paul S. Zuckerman & Co., 39 Broadway, New York City, on Jan. 31, in partnership with Joseph A. Esposito, who will act as alternate for Mr. Zuckerman on the floor of the Exchange under Sec. 15, Art. I. Mr. Zuckerman has been in business for some time as an individual floor broker.

To Get NYSE Membership

Charles Slaughter, partner in Slaughter, Horne & Co., 66 Beaver Street, New York City, commodity brokers, will acquire the New York Stock Exchange membership of Bernard J. Harrison on Feb. 5, his firm thereby entering the general brokerage field. Other partners in Slaughter, Horne & Co. are Frederic R. Horne, Philip H. Brandt, and Guy V. Gurney.

T. L. Lewis To Manage Bond Dept. For Mills

GREENVILLE, S. C.—H. T. Mills, 22 West Washington St., announced that Thomas L. Lewis has become associated with his firm as manager of the bond department. Mr. Lewis was formerly in business as an individual dealer in Greenville and was an officer of Lewis, Law & Hammond, Inc., and McAlister, Smith & Pate, Inc.

Gude Winmill Admits

Gude, Winmill & Co., 1 Wall St., New York City, members of the New York Stock Exchange, will admit Viola T. Winmill as a limited partner in the firm on Feb. 5.

Tomorrow's Markets Walter Whyte Says—

(Continued from page 413)

Bad market or business news is still ahead. What form it will take, and when it will come to a head, I leave to others to say. That there will be further curtailment in civilian output is a virtual certainty. Taxes will also be higher. Some dividends will be cut others will be eliminated. Much of this may have been already discounted. I can't believe all of them have, if for no other reason than that nobody knows what lies ahead.

The kind of buying that forecasts things to come is no longer present. We have the SEC to thank for that. That leaves only the occasional investor and diminishing speculators to act on news they know as much about as you and I.

It can be supposed that such an advantage would be helpful. That is not the case. The "forecasting" buying of other days by what we mysteriously used to refer to as "they," used to give interpretive clues we know little about in present day markets. It's all well and good to read a surprising earnings report, but by the time one takes the report apart and decides whether it's good or bad the move—if there was any to speak of—is over.

Then there is the war to be taken into consideration.

Meanwhile the market is now again between hay and

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99 WALL STREET
NEW YORK CITY

SUGAR

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Rea, Fleek Oppose SEC Amendments

(Continued from page 410)

eral and constructive attitude" in administering the law.

The hearings on the proposed changes in the Securities Acts, which were suspended on Dec. 8 were resumed before the House Committee on Jan. 20, at which time John S. Fleek, of Cleveland, Ohio, President of the Investment Bankers' Association, speaking for that body warned the committee that the fast personnel turnover of Securities Exchange Commissioners sometimes has resulted in changes of policies which have handicapped the financial world. Advices from its Washington bureau to the New York "Journal of Commerce" reporting this, went on to say:

In a hearing on amendments to the Securities Exchange Acts of 1933 and 1934, Mr. Fleek urged an amendment to section 4 (a) of the 1934 Act which would increase the size of the commission from five to nine members, extend the tenure of office from five years to ten years, increase each commissioner's salary from \$10,000 to \$15,000, and provide for retirement pay at 70 years.

Mr. Fleek emphasized that since June, 1934, 14 men have been appointed to and have held office in the 5-man commission, and this does not take into consideration changes which are now pending. He added that a larger, more permanent commission, particularly if it were departmentalized, "would probably operate to permit the commissioners to familiarize themselves more thoroughly with the problems arising under the various acts assigned to them."

The 5-man commission, Mr. Fleek said, cannot properly administer the Securities Exchange Acts, plus the Public Utility Holding Company Act of 1935, Chapter X of the Bankruptcy Act of 1938, the Maloney Act of 1938, the Trust Indenture Act of 1939, dealers' registration provisions of the Securities Exchange Act, the Investment Companies Act of 1940, and the Investment Advisers Act of 1940. He presented charts to prove that the commissioners are overworked.

Representative William P. Cole (Dem., Md.) inquired of Mr. Ganson Purcell, SEC commissioner, the reason for the almost unprecedented turnover in the commission, and said that apparently Federal appointees were using the Commission merely as a springboard to better jobs.

Mr. Purcell replied that he did not know the reason for the turnover, and added that probably one reason was the fact that commissioners are singled out for better jobs.

Testifying in favor of some proposed amendments, Mr. Purcell said that the Government should grant more favorable

credit terms to all members of exchanges.

"The Government should not give favored treatment to members merely because they are members," Mr. Purcell said. "Exchanges still have the desire to give members more favorable treatment than the public. Special credit facilities to favored members has a bad reaction on the public."

The commission will oppose proposed amendments extending special benefits to members, Mr. Purcell said.

Howland S. Davis, Executive Vice-President of the New York Stock Exchange, said that members of the exchange are operating on a sound basis, because of the fact that "liquid capital of member firms must be 15 to 1 for that of the customer, with a minimum of \$50,000."

During the past three years there have been no failures on the New York Exchange, Mr. Davis said, and over a period of several years 98.182% of the members have remained solvent.

Mr. Davis criticized a proposed amendment which would give big legislative power to the Commission, permitting the Commission to make detailed regulations regarding everyday functions.

"Such power could handicap the course of honest business," he added.

Speaking of borrowing and lending, Mr. Davis said that 90% of borrowing of securities is done for out-of-town customers, and that borrowing and lending are important functions and should not be handicapped.

On Jan. 22 the National Association of Manufacturers declared the proxy proposals of the securities industry to be "the most serious threat to business and the most shocking attempt at class legislation on behalf of a special interest." From the Associated Press we quote:

The views were expressed by Frayser Jones of New York, Chairman of the association's sub-committee on industrial financing, as the House Interstate Commerce Committee resumed hearings on approximately 80 changes in the 1934 Securities and Exchange Act proposed by the securities industry.

The industry has recommended changes in proxy rules to require that issuers submit to security holders prior to meetings, the information required by the proxy rules and that the proxy section be made applicable not only to securities registered on national exchanges, but also to those having an interstate over-the-counter market or securities of corporations engaged in interstate commerce.

Another proposal assailed by Mr. Jones would extend to companies engaged in interstate commerce or whose securities are handled in an interstate over-the-counter market the requirements that officers, direc-

tor and 10% stockholders report their transactions in equity securities of their companies.

Mr. Jones charged the proposal was "devised and presented" without "any submission to American businessmen," and "in fact we have known of a number of industrial executives who were astonished to learn that any such proposal had been formally submitted to Congress."

Mr. Jones said he could see "no possible justification for casting unjustified burdens on American medium-sized business enterprises just because another segment of the business community had felt the weight of Securities and Exchange Commission regulations."

"In essence," he added, "American business men can only oppose with the utmost vigor proposals for the selfish benefit of the New York city's Stock Exchanges where these would be at the expenses of industry."

The Securities and Exchange Commission has approved the proposal that information required by proxy rules be submitted to holders prior to meetings, but has not indorsed the suggestion to extend application of the proxy rules or reporting requirements to securities having an interstate over-the-counter market.

On the same day (Jan. 22) Frank Dunne, President of the New York Security Dealers' Association, spoke in opposition to the suggestions of the Exchange. Earlier reference to the views of President Rea of the Curb Exchange appeared in our Nov. 6 issue, page 924. Other references to the hearings before the House Committee were given in these columns Nov. 13, page 1038 and Dec. 4, page 1336 and 1338.

STANY Appoints 1942 Standing Committees

The Security Traders Association of New York, Inc., announces the appointment of the following standing committees for the current year:

Arrangements: Allen Moore, H. Hentz & Co., Chairman; James Musson, B. J. Van Ingen & Co., Inc.; Frank Pavis, Chas. E. Quincey & Co.; Gustave J. Schlosser, Edward A. Purcell & Co.; William T. Schmidt, Laird, Bissell & Meeds; Robert Strauss, Strauss Bros.; Joaquin Titolo, Harris, Upham & Co.; Walter Saunders, The Dominion Securities Corp.

Publicity: Chester deWillers, Schoonover, deWillers & Co., Inc., Chairman, and the three honorary members, Eliot Sharp, Herbert Seibert, and Louis Walker.

Auditing: John Reilly, J. F. Reilly & Co., Chairman; Oliver Kimberley, J. K. Rice, Jr. & Co.; and David R. Mitchell, David R. Mitchell & Co.

Reception: James McGivney, Hornblower & Weeks, Chairman; Frank Bowyer, Schwabacher & Co.; Henry Bruns, H. G. Bruns & Co.; Stanley Eaton, P. J. Steindler & Co.; John French, A. C. Allyn

& Co., Inc.; John Kassebaum, Winthrop, Whitehouse & Co.; Charles King, Charles King & Co.; Thomas A. Larkin, Goodbody & Co.; John J. O'Kane, John J. O'Kane, Jr. & Co.; and Wilbur Wittich, Bond & Goodwin Incorporated.

Tax and Legislation: John Laver, R. F. Gladwin & Co.; P. Fred Fox, P. F. Fox & Co.; T. Frank Mackessy, Abbott, Proctor & Paine; Fred W. Preller, Eastman, Dillon & Co.; and Willis Summers, Hoyt, Rose & Troster.

Municipal: James Musson, Chairman; Frederick M. Grimshaw, Barr Bros. & Co.; Jack B. Hanauer, J. B. Hanauer & Co.; Louis Lebeenthal, Lebeenthal & Co.; James Maguire, James A. Maguire & Co.; Harry Peiser, John B. Carroll & Co.; and Roger Phelps, Campbell, Phelps & Co.

Bowling: Wilfred Conary, B. W. Pizzini & Co., Chairman; Wellington Hunter, Hunter & Co.; and Walter Mewing, D'Assern, O'Neil & Co., Inc.

Forthcoming activities already scheduled are: Inter-City Bowling match between New York and Philadelphia, on Feb. 11th at New York; the annual winter dinner, April 17th.

There is an important question coming up in reference to State Tax Stamps; the Association Committee is already at work on the situation and will present a report to the members shortly.

Arthur Bierma In Buffalo

BUFFALO, N. Y.—Arthur G. Bierma has opened offices at 730 Ashland Avenue to conduct a securities business.

Calendar of New Security Flotations

OFFERINGS

DIANA STORES CORP.

Diana Stores Corp. filed registration statement with SEC for 20,000 shares of 6% cumulative convertible preferred stock, \$1 par value, at \$14 per unit. Underwriting commission and 60,000 shares common stock, \$1 par value.

Address—519 Eighth Ave., New York City

Business—Operates a chain of 25 retail women's apparel stores, located in Florida, Georgia, North and South Carolina, Alabama and Virginia. Company does no manufacturing.

Underwriters—Smith, Burris & Co., Chicago, and Tobey & Co., New York

Offering—20,000 shares of 6% cumulative convertible preferred stock and 20,000 shares of common stock will be offered to the public, in units consisting of one share of preferred and one share of common stock, at \$14 per unit. Remaining 40,000 shares common stock are reserved for issuance upon the conversion of the preferred stock.

Proceeds will be added to working capital. Registration Statement No. 2-4915. Form A2 (12-17-41).

Effective 12:00 noon EST on Jan. 6, 1942. Offered Jan. 28, 1942 in units of one share of preferred and one share of common at \$14 per unit.

Following is a list of issues whose registration statements were filed less than twenty days ago. These issues are grouped according to the dates on which the registration statements will in normal course become effective, that is twenty days after filing except in the case of the securities of certain foreign public authorities which normally become effective in seven days.

These dates, unless otherwise specified, are as of 4:30 P.M. Eastern Standard Time as per rule 930(b).

Offerings will rarely be made before the day following.

SUNDAY, FEB. 1

TRUSTED ESTATES OF OREGON

Trusted Estates of Oregon filed a registration statement with the SEC for a maximum of 500 Periodic Payment Plan Agreements.

Address—Portland, Ore.

Business—Company is an investment trust. Proceeds of payments made by investors on the Agreements, and dividends and earnings realized thereon, less authorized deductions, will be used by company to purchase shares of Selected American Shares, Inc., a registered investment company of the management open-end type. These shares will be deposited in the custody of the Title and Trust Co., pursuant to a Custody Agreement.

Underwriting and Offering—Periodic Payment Plan Agreements will be issued calling for the total payment of \$1,800, \$4,500, \$9,000, \$13,500, \$18,000 or multiples thereof by the purchasers and the reinvestment of dividends and earnings thereon. The total aggregate offering price of the units to be embraced in the agreements registered is \$900,000 plus reinvestment of dividends, the amount of which is undeterminable. The Agreements are sponsored by the depositor.

Proceeds will be used for investment purposes. Registration Statement No. 2-4930. Form C1 (1-13-42).

TUESDAY, FEB. 3

TRUSTED ESTATES OF WASHINGTON

Trusted Estates of Washington filed a registration statement with the SEC for a maximum of 667 Periodic Payment Plan Agreements.

Address—Seattle, Wash.

Business—This investment trust issued "Agreements," under which the proceeds of payments made by the investors, and dividends and earnings realized thereon, less authorized deductions, will be used to purchase shares of Selected American Shares, Inc., a registered investment company of the management open-end type. These shares are and will be deposited in custody of the Seattle Trust & Savings Bank, Seattle, Wash., pursuant to a custody agreement.

Underwriting and Offering—The Periodic Payment Plan Agreements registered with the SEC call for the total payment of \$1,800, \$4,500, \$9,000, \$13,500, \$18,000 or multiples thereof by the purchasers, and the reinvestment of dividends and earnings thereon. The total aggregate offering price of the units to be embraced in the agreements registered is \$1,200,000 plus reinvestment of dividends, the amount of which is undeterminable. The offering is sponsored by the depositor.

Proceeds will be used for investment purposes. Registration Statement No. 2-4931. Form C1 (1-15-41).

TUESDAY, FEB. 10

FISHER BROTHERS CO.

Fisher Brothers Co. has filed a registration statement with the SEC for \$1,000,000 of 15-year Sinking Fund Debentures, due 1957. Interest rate will be supplied by amendment to the registration statement.

Address—Cleveland, Ohio.

Business—Operates a chain of retail food stores.

Underwriting—Principal underwriter is Merrill Lynch, Pierce, Fenner & Beane; others will be named by amendment.

Offering—Public offering price of the Debentures will be supplied by amendment. Proceeds will be applied toward the payment of all outstanding bank loans of the company.

Registration Statement No. 2-4932. Form A2 (1-22-42-Cleveland)

THURSDAY, FEB. 12

RELIANCE ELECTRIC & MANUFACTURING CO.

Reliance Electric Manufacturing Co. filed registration statement with SEC for 7,500 shares of \$5 Cumulative Convertible Preferred Stock, no par value; and 37,500 shares of common stock, \$5 par value, the latter to be reserved for issuance upon exercise of the conversion privilege of the preferred stock.

Address—Cleveland, Ohio.

Business—Engaged in the manufacture and sale of electric motors, generators, motor-generator sets, mine motors, etc.

Underwriting and Offering—The preferred stock will be offered to the public; offering price and names of the underwriters will be supplied by later amendment.

Proceeds will be used to restore cash reserve of company, and for working capital.

Registration Statement No. 2-4933. Form A2 (1-24-42-Cleveland)

DATES OF OFFERING UNDETERMINED

We present below a list of issues whose registration statements were filed twenty days or more ago, but whose offering dates have not been determined or are unknown to us.

CHAMPION PAPER & FIBRE CO.

Champion Paper & Fibre Co. registered with SEC \$8,500,000 of first mortgage bonds, due Nov. 1, 1958 (Interest rate to be filed by amendment); 40,000 shares of cumulative convertible preferred stock, no par; and an undeterminable number of shares of no par common stock, to be reserved for issuance upon conversion of the preferred stock.

Address—Hamilton, O.

Business—Largest domestic manufacturer of the types of paper known in the trade as white papers and book papers, and is one of the largest domestic manufacturers of coated papers.

Underwriters are W. E. Hutton & Co. and Goldman, Sachs & Co., both of New York, N. Y.

Offering—The bonds and preferred stock will be offered to the public, at prices to be supplied by amendment.

Proceeds will be used to redeem the outstanding aggregate of \$8,660,000 of 4½% sinking fund debentures (\$4,125,000 principal amount due 1950, at 104½%; \$4,535,000 principal amount of the 1938 Issue at 102½%), requiring \$8,947,663. Balance of net proceeds will be added to working capital.

Registration Statement No. 2-4867. Form A2 (10-25-41).

Amendment Filed—Company has filed an amendment with the SEC to its registration statement disclosing that the bonds would bear interest at the rate of 3½% per annum. The public offering price of the bonds and the preferred stock will be supplied by later amendment.

Also disclosed in the amendment is the names of the underwriters for the bonds and preferred stock, together with the amount of each issue underwritten by each, as follows (all of New York City, unless otherwise indicated):

	Prin. amt.	No. of sha.
	of bonds of pref. stk.	
W. E. Hutton & Co.	\$1,700,000	8,000
Goldman, Sachs & Co.	1,700,000	8,000
R. S. Dickson & Co.	127,000	600
Drexel & Co., Phila.	425,000	2,000
Field, Richards & Co., Cincinnati	85,000	400
First Boston Corp.	425,000	2,000
Harriman Ripley Co.	425,000	2,000
Hemphill, Noyes Co.	255,000	1,200
Hornblower & Weeks	340,000	1,600
Johnson, Lane, Space & Co., Savannah	85,000	400
Kidder, Peabody Co.	765,000	3,600
Kuhn, Loeb & Co.	850,000	4,000
W. C. Langley & Co.	340,000	1,600
Lee Higginson Corp.	511,000	2,400
Piper, Jaffray & Hopwood, Minneapolis	127,000	600
White, Weld & Co.	340,000	1,600

Amendments filed Dec. 9, Dec. 27, 1941 and Jan. 13, 1942, to defer effective date

HAMILTON WATCH CO.

Hamilton Watch Co. filed registration statement with SEC for 39,382 shares of 4½% cumulative preferred stock, \$100 par.

Address—Lancaster, Pa.

Business—Company manufactures and sells various models of high grade (17 to 23 jewel) pocket and wrist watches for men and wrist watches for women.

Underwriting and Offering—Company is making a conditional offer to holders of its 32,054 shares of outstanding 6% preferred stock of the privilege of exchanging such stock for 33,054 of the 39,382 shares of 4½% preferred stock on basis of one share of 4½% preferred stock, plus \$1.50 (equal to current quarterly dividend payable March 1, 1942, on one share outstanding 6% preferred stock), plus an unstated amount (difference between the public offering price of one share 4½% preferred stock and \$105, the redemption price of the 6% preferred), for each share of outstanding 6% preferred stock. Exchange offer expires Jan. 22, 1942. Any shares of 4½% preferred not issued under the exchange offer, plus the 6,328 shares not reserved for such exchange offer, will be offered to the public, at a price to be supplied by amendment. Harriman Ripley & Co., Inc., Philadelphia, is named principal underwriter; other underwriters will be supplied by amendment.

Proceeds will be used to redeem, on March 1, 1942, at \$105 per share, all outstanding 6% preferred stock; balance for expenditures in connection with construction and equipment of plant additions.

Registration Statement No. 2-4926. Form S2 (12-30-41).

Exchange offer and sale of stock has been postponed.

ILLINOIS COMMERCIAL TELEPHONE CO.

Illinois Commercial Telephone Co. registered with SEC \$5,750,000 of first mortgage 3½% bonds, due Oct. 1, 1971; and 24,000 shares of \$5 cumulative preferred stock no par.

Address—607 E. Adams St., Springfield, Ill.

Business—This subsidiary of General Telephone Co. is engaged in providing, without competition, telephone service to 180 communities and surrounding territories in Illinois, including Kewanee, Monmouth, Macomb, Lincoln, Belvidere, Harrisburg, Olney, Mendota and Mt. Carmel.

Underwriters, and amount of bonds and preferred stock underwritten by each, follow:

Sees Tax On Municipals As Unconstitutional

The Bond Club of New Jersey at its luncheon meeting at the Robert Treat Hotel in Newark, heard Austin J. Tobin, Secretary of the Conference on State Defense, denounce the attempt of the Federal Government to levy a tax upon the income from state and municipal bonds as threatening the very existence of the states as independent units of government. The Conference on State Defense has been opposing the imposition of a federal tax on municipal bonds for the past four years. The organization consists of mayors, corporation counsels, attorneys general of the states, and other local public officials throughout the nation, who have united to resist federal interference with their local fiscal affairs.

In discussing the fiscal effects of the proposed tax, Mr. Tobin pointed out that while all experts were agreed that such a tax would increase the cost of local borrowing from 20% to 30%, that the ultimate effect of such an increase would in many cases destroy altogether the power of the cities to finance themselves at all. He quoted from recent estimates by Professor Harley L. Lutz of Princeton, which indicated that a federal tax on New Jersey municipal bonds would ultimately increase local tax rates in New Jersey as follows: Jersey City, \$1.02 per \$1,000; Newark, \$1.03 per \$1,000; Camden, \$1.68 per \$1,000; Paterson, \$.85 per \$1,000, and Trenton, \$1.12 per \$1,000.

In summing up the effects of a federal tax on local securities, Mr. Tobin said:

"1—If the Congress has power 'by simple statute' to tax state and municipal bonds, it has, inevitably, the power to control state and municipal financing, for whether or not the power to tax is the power to destroy, it is very positively the power to control;

"2—Without the independent control of its own financing, no government can continue as a free and independent state;

"3—And free and independent local self-government is the entire basis of political democracy."

Charging that the current attempt to clothe this proposal in the garments of national defense was sheer hypocrisy, Mr. Tobin said, "Everyone knows that no current revenue whatever could be obtained by federal tax on future issues of state bonds. Indeed, no substantial revenue from this source could be obtained for from 10 to 20 years."

In concluding his discussion Mr. Tobin said "this proposal is economically unsound, it is unconstitutional, it is based upon a theory of tax evasion not supported by the facts, and it directly threatens the borrowing power of local government."

Investment Groups Aid Treasury In Selling Tax Savings Notes

The nation's leading investment organizations have offered their services entirely on a volunteer basis to acquaint investors with the Government's plan of saving for taxes by the purchase of Treasury Tax Savings Notes, and to aid in the sale of the Notes. Secretary Morgenthau announced on Jan. 26. The Treasury announcement says:

The offer of cooperation was made at a meeting with Treasury officials by James F. Burns, Jr., President of the Association of Stock Exchange Firms; Wallace H. Fulton, Executive Director of the National Association of Securities Dealers; Emil Schram, President of the New York Stock Exchange; and

John S. Fleek, President of the Investment Bankers Association of America. These investment organizations represent some 3,500 member firms in all parts of the United States with an estimated sales personnel totaling about 20,000.

The Treasury has accepted this offer and has printed a special folder to help them explain to investors the reason why they should invest funds regularly for future tax payments, particularly Federal income taxes, gift taxes, and estate taxes.

The representatives of the various firms represented by the co-operating associations will point out to clients the desirability of these Tax Savings Notes as an important part of a well-balanced investment plan, says the Treasury advice, which also state:

In letters to their members, the Investment Bankers Association, National Association of Securities Dealers, the New York Stock Exchange, and the Association of Stock Exchange Firms say:

The facilities of the industry are again placed at the disposal of the United States Government and the Treasury Department for the purpose of acquainting the public with the advantages of purchasing Tax Savings Notes.

These Notes offer an opportunity to render a worthwhile investment service to our customers and, at the same time, contribute materially, through our specialized knowledge and experience, to the nation's war effort. It is good investment advice to urge people to set aside for tax payments a portion of income as it is received.

Results Of Treasury Bill Offering

Secretary of the Treasury Morgenthau announced on Jan. 26 that the tenders for \$150,000,000 or thereabouts, of 91-day Treasury bills, to be dated Jan. 28 and to mature April 29, 1942, which were offered on Jan. 23, were opened at the Federal Reserve Banks on Jan. 26. The following details of this issue are revealed:

Total applied for—\$371,501,000
Total accepted—150,074,000
Range for accepted bids (excepting two tenders totaling \$105,000):
High—99.975. Equivalent rate approximately 0.099%.
Low—99.934. Equivalent rate approximately 0.261%.
Average Price—99.942. Equivalent rate approximately 0.231%.
(15% of the amount bid for at the low price was accepted.)

There was a maturity of a similar issue of bills on Jan. 28 in amount of \$150,010,000

Chicago Bond Club To Hold Annual Meeting

CHICAGO, Ill.—The 31st annual meeting of the Bond Club of Chicago will be held at the Palmer House at 12:15 p.m. on Feb. 7th. This luncheon meeting will replace the Club's annual dinner which will not be held this year.

The following have been nominated for officers for the coming year by the Nominating Committee: Edward C. George, Harriman Ripley & Co., Inc., President; Charles K. Morris, Charles K. Morris & Co., Inc., Secretary; George H. Willis, First Boston Corp., Treasurer.

Board of Directors (in addition to officers): Ralph Chapman, Farwell, Chapman & Co.; Eugene Hotchkiss, Blair, Bonner & Co.; J. M. Maxwell, Northern Trust Co.; Paul L. Mullaney, Mullaney, Ross & Co.; J. Sanford Otis, Central Republic Co.; and R. H. Petersen, The Illinois Company of Chicago.

Phila. Traders Get Defense Savings Bonds

PHILADELPHIA, Pa. — The January dinner of the Investment Traders Association of Philadelphia was pronounced a huge success by the 450 traders attending. In a special trading market, more than two thousand dollars in U. S. Defense Savings Bonds was awarded.

A two hundred dollar bond went to C. Stewart Alcorn, Jr. of Eastman, Dillon & Co.; one hundred dollar bonds to W.W. Wimer, Jr. of Harper & Turner and Flora Burgin of Hecker & Co.; fifty dollar bonds to R. D. Wood, Wright, Wood & Co., C. Howie Young, W. L. Morgan & Co., John E. Meyers, Jr. of Gordon Graves & Co. (New York), and E. Cristy. Fifty-eight other awards of twenty-five dollar bonds were made.

Floyd Justice, President of the Association, presided.

L. A. Exchange Names Four New Governors

LOS ANGELES, Calif. — The members of the Los Angeles Stock Exchange at their annual meeting elected four new members to the board of governors, instead of the usual three: Edward Calin, Crowell, Weedon & Co.; George E. Jones, Mitchum, Tully & Co.; Carey S. Hill, Hill, Richards & Co.; and R. N. Gregory, R. N. Gregory & Co., who will fill the unexpired term of W. G. Paul, now serving full time as Executive Secretary of the Exchange.

Write for Booklet

A booklet, "Coca-Cola in Panama," telling the story of the Panama Coca-Cola Bottling Company and giving a brief history of the Republic of Panama and the Canal Zone has been prepared for distribution by Elder & Co., 14 Wall Street, New York City, members of the New York Stock Exchange.

It points out that there is a relative lack of unemployment and very little, if any, poverty in the country due to the steady inflow in payrolls of United States money estimated to be well in excess of \$5,000,000 per month.

The Panama Coca-Cola Bottling Company holds a franchise which gives it exclusive rights to bottle and distribute bottled Coca-Cola in Panama and the Canal Zone.

Copies of the booklet may be had from Elder & Co. upon request.

Holton & Kimbrough Now With W. L. Lyons & Co.

(Special to The Financial Chronicle) LEXINGTON, KY.—William B. Holton, formerly president of Holton, Foster & Co., Incorporated, and Reese McKee Kimbrough, who was also with the same firm, have become associated with W. L. Lyons & Co., La Fayette Hotel Building. In the past Mr. Holton was an officer of J. D. Van Hooser & Co. and was a partner in Bacon, Whipple & Co. of Chicago.

First Nat'l Of Memphis Promotes Davis, Crossett

MEMPHIS, TENN. — Joe H. Davis and E. Gordon Crossett have been promoted to assistant managers of the bond department of the First National Bank of Memphis, it is announced by Norfleet Turner, Executive Vice-President of the bank.

Mr. Davis has been with the bank since 1928, representing the bond department in Mississippi. Mr. Crossett, with the institution since 1927, has represented the bank in Arkansas.

UP-TOWN AFTER 3

NEW MOVIES

"Kings Row" (WB), starring Ann Sheridan and Robert Cummings, with Ronald Reagan, Betty Fields, Charles Coburn, Claude Rains, Judith Anderson, Maria Ouspenskaya and others. Directed by Sam Wood. . . . A stirring tale of unrelieved grimness about a group of children living and growing up in a small town. One of the boys becomes a psychiatrist, another becomes a playboy, loses his money, and through the criminal operation of a surgeon, who feels he has a right to punish people who don't measure up to his code, loses both his legs. Through the whole story the thread of mental disorders weaves its path. At first there is the wife of a mysterious Dr. Tower, who is hidden away, and later there is her daughter, now grown up, who also shuns her old playmates. Suicides, death by violence and malpractices also leave their mark on a story that is completely devoid of humor. This is a big picture in every sense of the word. It has a compelling story, an excellent cast and capable direction. Ann Sheridan as the hoyden from across the tracks who marries the boy when he loses both legs, gives an outstanding performance. Robert Cummings does as well as can be expected, even though he seems miscast as the sensitive boy who grows up to be a psychiatrist. Ronald Reagan as the town blood who marries beneath him does well. However, the best job is turned in by Betty Fields, daughter of the mysterious Dr. Tower (Claude Rains), who is doomed to a life of misery. This is an adult movie dealing with adult subjects. You will either like it a lot or you will remember it with distaste. There will be no half way measures. It is that kind of a picture. . . . "Bugle Sounds" (MGM), starring Wallace Beery, with Marjorie Main, Lewis Stone, George Bancroft and others. Directed by S. Sylvan Simon. . . . A typical Wallace Beery story with a different background. In this one the blustering Beery is a top sergeant in a cavalry outfit that is being mechanized. Naturally, he doesn't like it, a condition that he confides to everybody, particularly his light 'o love, Marjorie Main, who runs the local restaurant. Later through a series of incidents and accidents he is dishonorably discharged and takes up with a gang of saboteurs. Subsequently it develops that it was all a plant. Beery wasn't actually cashiered out of the Army, he was detailed to run down the spies. . . . "Corsican Brothers" (United Artists release); the Dumas story, with Douglas Fairbanks, Jr., in a swashbuckling drama full of flowery speeches, heroic poses and a "justice will triumph" motif. A vendetta separates two brothers born as Siamese twins. Both brothers go different ways and on their 21st birthday meet to mete out justice. Best performance by Akin Tamiroff, the villain. Children will like the movie.

NEW YORK NIGHT LIFE

Despite the war and its stifling effect on night life, new restaurants and new night clubs are opening in New York almost daily. Among the newest is the "1-2-3," a restaurant that gets its name from the address—123 E. 54th. Sponsored by Mrs. Paul Mellon, Leonard Hanna, J. J. Hill 2nd, Cole Porter, Dwight Wiman and Roger Stearns, it promises to be one of the leading places of its kind in the city. From its ankle deep carpets to its subdued lighting effects it represents magnificence with a capital "M." The food here is excellent, particularly some of the sauces concocted by Paul Gatti, the headwaiter. Despite the fact that the place is open from cocktails until the wee wee hours there is no organized entertainment and no dancing. Roger Stearns, host, plays the piano but most of the people here go in for games. The current favorites seem to be such mysterious things like "Thumbs Up," "Bonanza," or "Dig" in addition to such old standbys as gin rummy and back gammon. How they're played or what they're all about I haven't the slightest idea. All I know is that Parker Bros. makes them. In any case the night I was at the "1-2-3" I saw Merle Oberon, Alexander Korda, Douglas Fairbanks, Maurice Evans and such people deeply immersed in their mysteries. . . . Another newcomer to the city's night club list is the Club Whitaker (142 E. 53d). This place is run by a triumvirate, consisting of Clarence Whitaker, former stock broker, John Rice, formerly with the Waldorf-Astoria, and Albert Fusco, whose Fusco's Restaurant in the Wall Street district has been a landmark for 35 years. Club Whitaker is a pleasant place with entertainment and music by a good orchestra, Alex Botkin's. One of the vocalists in the orchestra, a young man, Art Young, sings better than just all right. . . . Among the old favorites, Spivy's, that place on top of an office building, 57th St. and Lexington Ave., keeps things humming. Currently there are two reasons: The Revuers and Hildegarde Halliday. The Revuers are five youngsters, two girls and three boys, whose satirical lampoonings keep the crowds at Spivy's in stitches. The last time I saw the Revuers they were playing in a small night club in the Village. I thought they were grand then; they are, if anything, better today. Miss Halliday does devastating caricatures of people we know. Her interpretation of the curling pin demonstrator in the 5 and 10c. store is as funny as anything I have seen in a long time. And her Southern Belle, who is "simply dying to meet the doctor, or the lawyer, or the navy," are calculated to make you hysterical with laughter. Spivy's is an intimate sort of place—that means it's small—has no dancing, but is a good spot to visit late.

P. McDonnell Dead

Peter McDonnell, a partner in McDonnell & Co., 120 Broadway, New York City, New York Stock Exchange members, died Jan. 24 at the age of 63. For many years he represented important Italian steamship interests in New York and was an official of the Old Dominion Steamship Company. He had been a Director of the Seaboard National Bank and the Chase National Bank, but resigned from both positions when he became a member of McDonnell & Co.

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Maples & Goldschmidt Celebrate Fifty Years

Maples & Goldschmidt, of South Norwalk and Danbury, Conn., members of the New York Stock Exchange, are celebrating the fiftieth anniversary of the founding of the firm Feb. 1, 1892.

Originally founded by E. A. Boehme in Norwalk, the business was taken over by the late Alfred Goldschmidt, an employee of Mr. Boehme, upon the death of the latter in 1900. William K. Maples, of Norwalk, entered into partnership and the present title was adopted. At the same time, the business was moved to its present location in the South Norwalk Trust Company Building.

Mr. Maples retired from the firm in January, 1938, and shortly thereafter Charles Goldschmidt, of Norwalk, manager of the investment department, and Berkley H. Hill, manager of the Danbury office, were admitted as partners. Mr. Goldschmidt purchased a seat on the New York Stock Exchange and the firm became members July 28, 1938.

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United Cigar-Whelan
Evans Wallower Zinc
Mexican Internal & Ext'l Bonds
M. S. WIEN & CO.
Members N. Y. Security Dealers Ass'n
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Teletype N. Y. 1-1397

\$5,000 fine and a year's imprisonment. Officials of the government divulging information relating to prices other than in their official capacity, or using such information for personal gain, are subject to a \$5,000 fine and four years' imprisonment.

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FINANCIAL THE COMMERCIAL CHRONICLE

(Reg. U. S. Pat. Office)

Volume 155 Number 4039

New York, N. Y., Thursday, January 29, 1942

Price 60 Cents a Copy

Record Deposits Of New York State Banks And Trust Companies Reported By White

According to the annual report of William R. White, New York State Superintendent of Banks, New York State banks and trust companies as at the close of business Sept. 24, 1941, reported deposits at another all time high of \$13,168,000,000, an increase of more than one billion dollars over the Oct. 2, 1940, call figure. Investments, it is indicated, also reached a new peak of \$6,292,000,000, reflecting an increase of \$925,000,000 over the previous year's total. Loans aggregated \$3,076,000,000, a rise of \$579,000,000 above the comparable 1940 date, and a further gain over June, 1940, when the lowest total loan figure since 1921 was reported to the Department. It is also stated by the Department:

Holdings of United States Government obligations had increased \$917,000,000 during the preceding year to \$5,179,000,000, an amount equal to 82% of total securities and 35% of total assets. These high percentages were due principally to the influence of the 15 largest trust companies in New York City. These institutions, on Sept. 24, had 44% of their resources invested in securities of which 85% were United States Government bonds. The comparable percentages for the other 270 New York State banks and trust companies were 38% and 70%, but here again the influence of the larger up-State banks is to be noted.

It is further pointed out in the announcement regarding the report:

Analysis of reports of examination during the first half of 1941 showed that the quality of the commercial bank security portfolios continued to improve with 86% of the holdings being

in the first three grades. Tables showing the maturity segregations indicate continuance of the trend towards shorter term issues. In 1936 about one-quarter of the security holdings were in issues maturing in more than 20 years. The comparable percentage during the first half of 1941 was less than 9%.

"State banks and trust companies granted 8,664 new mortgage loans during the first 10 months of 1941, nearly 80% more than the number for the corresponding 1940 period.

"About half of the mortgage principal is now subject to periodic amortization in the case of New York City banks, while the proportion for other institutions is about 60%."

Mortgage loans of State banks and trust companies on Oct. 31 totaled \$247,944,000. The average interest rate charged was less than 4.5%. About 28% of total mortgage principal earns a return of 5% while rates of 4½% and 6% are each applicable to 16% of the mortgage portfolio.

The Superintendent's report, which was submitted to Gov. Lehman and the State Legislature on Jan. 19, stated that income—

(Continued on page 447)

Chairman Of Continental Bank & Trust Co. Urges Repeal of Inflationary Monetary Laws

The ability of business to adapt itself to governmental control and at the same time retain its corporate initiative will largely determine whether the American system of free enterprise emerges from the war in a stronger or weaker position, Frederick E. Hasler, Chairman of the Continental Bank & Trust Co., New York City, told stockholders at the 71st annual meeting on Jan. 21. Mr. Hasler in his report stated that "the commercial banking situation throughout the country is strong and war industries are in no danger of suffering from a shortage of bank credit," and at the same time, he said:

While the nation is faced with shortages in many essential materials, there fortunately is plenty of money which can be made available to meet the requirements of the war effort.

It is important, however, in order to help check inflationary tendencies, that too great a use should not be made of bank credit by the Government in financing the war. The more

money that the Government can borrow directly from individuals, the less it will have to rely upon commercial bank credit and the easier it will be to exercise some measure of control over inflation. As the public's stake in financing the war increases, through the payment of heavy taxes and investment in bonds for victory, there will be a growing demand for the Government to curb rising prices, to reduce to a minimum all non-defense, unessential expenditures and adhere to a sound financial policy. As a first

(Continued on page 447)

Index To Be Published

An index covering material published in the "Financial Chronicle" during the months of September, October, November and December will be mailed to all "Chronicle" subscribers in the near future. Hereafter indexes will be published each quarter, as they have in the past. These indexes will, of course, prove particularly helpful to those subscribers who bind their copies of the "Chronicle." Thus, we wish to point out that before adoption of the new form in which the "Chronicle" is now published extensive experiments in binding were made. As a result, it has been demonstrated that the new quarterly bound volumes are thinner and easier-to-use—and being thinner, they open flat which makes them easier-to-read. More than ever before, the "Financial Chronicle" is adaptable for binding for permanent reference purposes.

Foreign Funds Control In The United States

The Bank for International Settlements, Basle (Monetary and Economic Department) has just published a new edition of its pamphlet containing the Executive Order of June 14, 1941, regulating Transactions in Foreign Exchange, as well as the Regulations of the same date, the Proclamation of the President of July 17, 1941 regarding the list of certain Blocked Nationals and controlling certain exports, the Treasury Decision of July 22, 1941 concerning restricted exportations and importations, all General Rulings published up to the present together with the series of 72 General Licenses actually in force. Price: Sw.fcs 2.50. A new addition of the pamphlet containing Foreign Exchange Regulations in Great Britain is in preparation.

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Editorial—

The Year Ahead

The course of industry, trade and finance during the year that lies immediately ahead will obviously depend in large measure upon how we get on with the war effort on the home front. It will depend not only upon the speed with which we can convert our existing plants to the production of armament and construct new plants for the same purpose, but likewise upon how skillfully we do the converting not only to get maximum production of armament but to keep to a minimum the hardships imposed by the process. Much will also hinge upon the wisdom with which we deal with the thousand and one ancillary problems which will inevitably arise, such for example taxation, war borrowing, labor matters, price control and rationing (if such things we must have) and a host of other related matters.

The President, albeit as yet only in very general terms, has given American industry an account of what is expected of it. In his Annual Message he said:

I have just sent a letter of directive to the appropriate departments and agencies of our Government, ordering that immediate steps be taken:

1. To increase our production rate of airplanes so rapidly that in this year, 1942, we shall produce 60,000 planes, 10,000 more than the goal set a year and a half ago. This includes 45,000 combat planes—bombers, pursuit planes. The rate of increase will be continued, so that next year, 1943, we shall produce 125,000 airplanes, including 100,000 combat planes.

2. To increase our production rate of tanks so rapidly that in this year, 1942, we shall produce 45,000 tanks; and to continue that increase so that next year, 1943, we shall produce 75,000 tanks.

3. To increase our production rate of anti-aircraft guns so rapidly that in this year, 1942, we shall produce 20,000 of them; and to continue that increase so that next year, 1943, we shall produce 35,000 anti-aircraft guns.

4. To increase our production rate of merchant ships so rapidly that in this year, 1942, we shall build 8,000,000 deadweight tons as compared with a 1941 production of 1,100,000. We shall continue that increase so that next year, 1943, we shall build 10,000,000 tons.

These figures and similar figures for a multitude of other implements of war will give the Japanese and Nazis a little idea of just what they accomplished in the attack on Pearl Harbor.

Our task is hard—our task is unprecedented—and the time is short. We must strain every existing armament-producing facility

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Food Surpluses As Bait

Besides providing for adequate nutrition here and for lease-lend exports, the goals for 1942 look toward a reserve of foods over and above the normal carry-over. In wheat, cotton and tobacco we have reserves already, but we need a reserve of finished foods like canned pork, canned vegetables, dried eggs and evaporated milk. These are things that will keep.

We need the extra supplies to make sure that our own people will have plenty to provide food for the people of England, China and the other countries that are actively resisting aggression, and to give the starving conquered peoples of Europe something to depend on when the fighting stops and something to encourage them meantime in their fight against oppression.

Moreover, reserves are a propaganda weapon. If we have food ready to pour into the occupied countries, and even into Germany as soon as the battle for democracy has been won, Hitler's strength will crumble sooner. * * *

Under our lease-lend program now we are providing foods and munitions to repel aggression. The same logic will suggest the use of food to guard against a repetition of the danger of revolutionary upheavals in Europe. Payment may not be immediately in goods or gold. It may be simply collaboration in world healing. As such it might be highly acceptable.—The Secretary of Agriculture.

Not very much separates this conception of the use of post-war food surpluses in the United States from a notion that we could and should use such surpluses as an instrument wherewith to remodel the world to conform to our ideas of what it should be.

Let us not unconsciously fall into the error of supposing that we, and we alone, know what is best for humanity all around the globe.

We are all too prone to such ideas—and great danger lurks in them.

NYSE Asks Corporations Reveal Inventory Policy In View War Situation

The New York Stock Exchange's Department of Stock List advised the presidents of corporations having securities listed on the Exchange on Jan. 16 to make full disclosure of inventory policy in view of the present war when issuing annual reports to stockholders. In its letter, the department suggests that the detail in regard to inventory should state not only the policy as to "cost or market, whichever lower" (or whatever method may be used), but should also show the method of computing cost of goods sold. It explains that "this would give an indication of the effect, if any, of price changes upon earnings during the period."

At the same time, the department sent to corporation presidents a copy of a bulletin, entitled "Accounting for Special Reserves Arising Out of the War," prepared by the Committee on Accounting Procedure of the American Institute of Accountants, which presents recommendations for meeting war conditions in a manner consistent with accounting principles previously established. The department says that when reserves as described in the bulletin are provided "it appears to us to be desirable to comment upon them in the text of the report in order that their purpose and meaning may be made clear."

The inclusion of such information in forthcoming reports, the department's letter concludes, is believed "essential to enable security holders to obtain a better understanding of the financial statements in view of war conditions."

Price Ceilings Put On Wool For Army

The Office of Price Administration on Jan. 18 established maximum prices for several grades of wool tops and yarns used by manufacturers to make Army O. D. serge, shirting flannel and underwear. The OPA said that the order was designed to make it possible for small manufacturers to bid on large Army contracts. The prices set in the amendment to the price schedule are those which reflect the levels of the base period, Oct. 1-15. "Wool tops" it is pointed out is a term applied to semi-processed clean wool, consisting of relatively long fibres, since the shorter fibres have been combed out. They come in the form of rather thick, slightly twisted strands, or loose rope, in which the fibres lie parallel. These "tops" are spun into yarns.

Two grades of "tops" in "domestic," "foreign" and "blead" classes are given maximum prices in the new amendment, ranging from \$1.30 to \$1.44 a pound for "oil combed." For these same tops "dry combed," it is stated, the maximum prices given may be increased by 2 1/4 per cent.

Two types of serge yarn, one type of shirting flannel yarn and two types of underwear yarn are given ceiling prices ranging from \$1.20 to \$2.28 a pound.

Former Senator Blease Of South Carolina Dead

Coleman L. Blease, former governor and U. S. senator and long a political figure in South Carolina died in a hospital in Columbia, S. C. on Jan. 19. He was 73 years old. Mr. Blease was governor from 1911 to 1915, and was U. S. senator from 1925 to 1931. He is reported to have been a candidate for some office for practically every election after attaining his majority. His political career began in 1890 when he was elected to the State House of Representatives, serving there almost a decade.

THE YEAR AHEAD

(Continued from first page)

to the utmost. We must convert every available plant and tool to war production. That goes all the way from the greatest plants to the smallest—from the huge automobile industry to the village machine shop.

It is difficult to form any clear idea of the magnitude of the increase in present rates of production that would be required to perform these "impossible" tasks. In the first place, information concerning the present rate of production of armament is lacking, and in the second, the President, naturally, does not disclose what kind of planes, other than the number of first line planes, the type of tanks, or the sort of guns we must produce. There are, moreover, many things which the President does not list by name at all which must be made in unprecedented quantities. Some over-all measure of the magnitude of the task he does give in his Budget Message in the following words:

Total war expenditures are now running at a rate of 2 billion dollars a month and may surpass 5 billion dollars a month during the fiscal year 1943. As against probable budgetary war expenditures of 24 billion dollars for the current fiscal year, our present objective calls for war expenditures of nearly 53 billion dollars for the fiscal year 1943. And in addition, net outlays of Government corporations for war purposes are estimated at about 2 and 3 billion dollars for the current and the next fiscal year, respectively.

These huge expenditures for ships, planes, and other war equipment will require prompt conversion of a large portion of our industrial establishment to war production. These estimates reflect our determination to devote at least one-half of our national production to the war effort.

Problems Involved

We may assume, perhaps,—though there is no way of demonstrating it—that if we actually succeed in meeting the President's challenge in full during 1942 and 1943, many more additional man-hours of work will be required than will be lost by curtailment of ordinary business. At the same time a very substantial part of our normal labor force will of necessity be taken for military service. Analysis of the situation which lies ahead is, however, far from as simple as such general statement might seem to imply. In the first place, there is the problem of what may be termed the mobility, or perhaps better the immobility of labor. Curtailment of ordinary business may throw many men out of employment in New York City, for example, while acute labor shortages exist in Detroit, Milwaukee or Sacramento. Again, the work that is to be done requires skills, many of them new skills, while those seeking work may not be skilled, or may not have the particular skills required. Many may well not be able, for one reason or another, to acquire the necessary skills.

What may be termed the question of timing also enters in an important way. Obviously a very substantial portion of our effort this year must be devoted to getting ready to produce later this year and in 1943. New plants in substantial number, and extensions of old plants, will be needed. What is now commonly known as conversion of existing plants must be effected—which often means almost the equivalent of constructing new plants, or completely re-equipping plants now in existence. A great deal of shifting about of machinery, often probably from one plant and even one city to another, will be necessary. New machines must not only be built, but in some instances at least, designed. All this takes time, and a considerable amount of labor, but by and large labor of skills different from those which will be needed once the plant extensions are ready to operate, and in any event not nearly as much labor as will later be needed. All this and similar circumstances may well create a state of affairs during the first half of this year, possibly during a larger part of this year, which will, under good management, very largely disappear at a later date.

Precisely how extensive the dislocations incident to the period of getting ready will prove to be, is any one's guess. So also with those incident to full war production. Much will depend upon how well our affairs are managed, and likewise upon the ingenuity of various branches affected either in producing armament or in the use of materials which remain available for ordinary consumption. It may not be so severe as many observers have been inclined to expect. The fact must not be overlooked that if we are to be ready to operate effectively the converted and enlarged plant when it is completed, we must meanwhile see to it that a great many workers are trained in the skills that will later be required of them. It would be folly to double or treble our plant capacity without making certain that skilled labor is available to operate it.

A Good Start

Obviously a great deal depends upon how vigorously and how well all this is done. The Administration appears to have made a good start in deploying his forces or rather in assigning an experienced and successful business man the

task of deploying them. This man, Mr. Nelson who now is in full control of the War Production Board, appears to be proceeding in sensible and vigorous fashion with the tasks that have been entrusted to him. His burdens will be enormous, his problems exceedingly difficult. We need not and must not expect perfection. We may, however, say with very considerable assurance that the prospect of getting the right things done are immensely better than they were, for example, at the beginning of 1941. Of course, the task is greater, but the work of the past year should have done a great deal to make the "impossible" more nearly possible this year.

It hardly need be said that we shall have to better our 1941 record as regards labor relations, but since Pearl Harbor there have been no serious interruptions due to labor disputes, and it is certainly to be hoped that there will be none. It can not be said, however, that the situation has as yet been fully tested. Possibly it will not have its first real test until "conversion" has reached a stage to give employment to a great many men—when labor becomes scarce as it is very generally expected to do when armament production gets into full swing. But it is not altogether clear that the issues surrounding the so-called Reuther plan have been laid at rest for good, and of course with the complete cessation of the production of passenger cars workers in that industry will be called upon to do their bit in sacrifice, although the President's haste in asking for large sums to afford them relief may make that sacrifice more apparent than real.

A word of caution about this matter of "converting" American industry to the production of armament may be in order at this point. There appears to be much confusion on the subject. Prominent in public discussion at this time is, of course, the motor industry. A good deal of time and paper is being wasted in arguments as to whether, and to what extent, it is possible to "convert" the motor industry to mass production of armament, particularly planes and tanks. Lack of precision in the use of terms appears to be at the root of many of the current differences. Naturally it would be much easier to employ existing equipment in large part in mass production of army trucks, special types of motor vehicles and kindred articles than it would be in the case of tanks, planes, guns and a hundred other types of equipment needed by our armed forces. As to most of these latter items, the industry could be "converted" very largely to their production if by "conversion" is meant a virtual stripping of existing plants of present equipment and putting new equipment into its place. It is another story, however, if what is meant is employment of existing machinery largely as it now stands. It would not be in the least surprising if, in some instances at least, it were found cheaper and quicker to start from scratch and construct and equip new plants specially designed for the tasks assigned to them. It may be that new plants could be constructed, much more suitable for the purposes in hand, in the interim required to design and build the equipment to go in them. It may be taken for granted in any event that a very large amount of construction will be necessary to reach goals of the order of magnitude the President has now set, and that much of this construction will have to be completed before the full force of the war effort will be felt throughout our economy.

But production as such is not our only problem. The very effort to produce upon the scale now contemplated can not fail to give rise to many problems of taxation, borrowing, prices, control of materials and the like. No one not possessing the gift of prophecy can at this time even guess with any feeling of assurance what the form and extent of taxation is to be. Yet the wisdom with which our tax laws are written this year and next will be a factor of great importance in determining the effect the war effort is to have upon business. War taxation, in contrast to taxes suitable for peace times, must in substantial degree be designed to restrict consumption in many directions. What is more, it is idle to suppose, as some observers apparently do, that such a war can be financed without affecting the plane of living of even the very low income receivers. These latter will either be taxed, directly or indirectly, to a point where they must curtail their current expenditures, voluntarily put aside part of their income to finance the effort by loans, or else find their plane of living reduced by rising prices. Search for politically painless taxes will be futile, as will effort to obtain the huge new sums needed from the wealthy. If the inevitable dislocation is to be held to a minimum taxes must play an important part.

Control of vital industrial materials appears to have been placed in better organized and, it is to be hoped, more efficient hands with the creation of the War Production Board under Mr. Nelson. The accuracy with which this new and improved machinery can determine the real war needs for these materials, carefully and vigorously arrange for these needs at whatever cost, and permit any surplus to

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Guaranty Trust Co. Earns \$13,910,237; Foreign Branches Except London Closed

Earnings of the Guaranty Trust Co. of New York for 1941 were indicated as \$13,910,237 in the annual report presented on Jan. 21 to the stockholders by William C. Potter, Chairman of the Executive Committee; W. Palen Conway, Chairman of the Board, and Eugene W. Stetson, President. The report was read by Mr. Conway. The 1941 earnings compare with \$13,546,666 for 1940, representing an increase of \$363,571. Pointing out that "interest earnings from loans show a gain over last year," the report said:

The volume of loans rose during the year as a result of the broad expansion in general business, particularly in the defense industries. Interest from Government securities was greater during the year, due to the fact that the average holdings were larger in 1941 than in 1940. The investment in United States Government securities, the average maturity of which (exclusive of Treasury bills) to their respective first call dates was 2.09 years as of Dec. 31, continues to be, as for the past several years, the largest single source of the company's earnings. In 1941, interest from Government securities was approximately 43% of our total income, as compared with 41% for 1940.

However, as against these improved earnings, it should be noted that taxes have increased substantially. For the year 1941 Federal taxes included a 7% surtax on income, including practically all of the company's income from Government securities which heretofore was exempt from Federal taxes.

It cannot be assumed that the recent increase in loans will continue indefinitely. Already there are signs that the rise in industrial production for defense purposes is being accompanied by recessions in other branches of business; and the effects of priorities, allocations, shortages of labor and materials, direct restrictions on output, and regulation of instalment buying must be expected to become more serious as time goes on. Government agencies, moreover, are supplying a large amount of credit; and the recent increase in the authorized lending power of the Reconstruction Finance Corporation suggests that financing by this agency will expand.

With regard to the foreign branches of the Guaranty the report has the following to say:

At the beginning of the year it was decided to liquidate all of our foreign branches except those located in London. The Liverpool office was closed on June 30.

This liquidation has been progressing satisfactorily. Total liabilities, in dollar equivalent, in France and Belgium have been reduced from \$13,022,119, at the end of 1940, to \$5,754,601 at the end of 1941. These liabilities are covered almost entirely by cash on hand and in banks and dollar deposits with the main office. It will also be seen that loans and bills purchased have been reduced to \$5,198.

The London offices, which continue to function with reduced activity due to war conditions and the Neutrality Law, at the end of 1941 had liabilities, in dollar equivalent, amounting to \$60,325,070, of which \$19,243,250 was covered by dollar deposits with the main office in New York, \$2,208,440 was in cash on hand and due from banks, and \$34,888,460 represented loans and bills purchased. About 86% of the loans and bills purchased represent short-term loans to bankers and brokers in London secured by British Government Treasury bills and Stock Exchange securities.

At their annual meeting the

stockholders voted to amend the by-laws of the company so as to add thereto a provision reading as follows:

"Each director of the company shall be indemnified by the company against reasonable expenses actually and necessarily incurred by him in connection with the defense of any action, suit or proceeding in which he is made a party by reason of his being or having been a director of the company, except in relation to matters as to which he shall be adjudged in such action, suit or proceeding to be liable for negligence or misconduct in the performance of his duties as such director; such right of indemnification shall not be deemed exclusive of any other rights to which he may be entitled, under any

statute, by-law, agreement, vote of stockholders or otherwise."

The amendment as voted is as permitted by section 27-a of the General Corporation Law of the State of New York, which was added to the law in 1941.

The following directors, whose terms had expired, were unanimously re-elected: George G. Allen, Fannin W. Charske, Arthur C. Dorrance, Charles E. Dunlap, Walter S. Franklin, Lewis Gawtry, John A. Hartford and Cornelius F. Kelley.

At a meeting of the Board of Directors held following the stockholders' meeting, Dale E. Sharp was elected a Vice-President of the company, David E. Lynn a Second Vice-President, and Jabish Holmes, Jr., Real Estate Trust Officer. Mr. Sharp was formerly investment trust officer, Mr. Lynn was real estate trust officer and Mr. Holmes assistant real estate trust officer.

The figures of earnings of the Guaranty for 1941 were presented as follows in the report read by Mr. Conway:

The earnings of your company for the year 1941, as compared with those of the preceding year, are presented here-with:

EARNINGS			
	1941	1940	Increase
The earnings of the company were.....	\$13,910,237	\$13,546,666	\$363,571
Out of which were paid dividends of.....	10,800,000	10,800,000	
Leaving.....	3,110,237	2,746,666	363,571
During the period there were set aside as reserves, and for various charges—net.....	585,880	502,121	83,759
Resulting in a credit to undivided profits of.....	\$2,524,357	\$2,244,545	\$279,812

MEMORANDUM REGARDING PROFITS ON SECURITIES AND AMORTIZATION FUND

Profits on Securities			
	1941	1940	
During the year profits from sale of securities amounted to.....	\$6,315,957	\$7,070,492	
Deferred profits carried over from previous year.....	2,767,011	2,693,117	
	\$9,082,968	\$9,763,609	
These profits were disposed of as follows:			
Included in current earnings for year.....	1,076,823	845,541	
Credited to the amortization fund (to provide in part for amortization of bonds bought at a premium, thereby increasing the annual yield from such securities).....	5,239,134	6,151,057	
To deferred profits account.....	2,767,011	2,767,011	
Total as above.....	\$9,082,968	\$9,763,609	
Amortization Fund			
The operation of the amortization fund was as follows:			
Credit balance in fund at beginning of year.....	\$10,151,055	\$6,601,698	
Part of profits on securities sold during year credited to this fund—as above.....	5,239,134	6,151,057	
	\$15,390,189	\$12,752,755	
Proportion of bond premiums charged against this fund during the year.....	3,655,100	2,601,700	
Credit balance in fund at end of year.....	\$11,735,089	\$10,151,055	

The Dec. 31 statement of condition of the Guaranty appeared in our issue of Jan. 8, page 133.

U. S. Labor Department Reports On Factory Workers' Hours And Earnings In November

Hourly earnings of wage earners in manufacturing industries rose 1.5% to another new high level of 78.1 cents in November, but weekly earnings declined slightly as many industries reduced hours because of the Armistice holiday, Secretary of Labor Frances Perkins reported on Jan. 19. "This rise in average hourly earnings for all manufacturing was partly a result of the substantial seasonal decline in employment in the low-wage

canning industry. Wage rate increases were only a minor factor, as fewer were reported than in any month since March, 1941. Over the preceding year hourly earnings rose 15%; average hours worked per week (40.3 hours) increased 4%; and weekly earnings (\$32.81) advanced 21%," she said. Secretary Perkins further stated:

Wage increases from Oct. 15 to Nov. 15, averaging 8.0%, were received by approximately 174,000 wage earners in 630 manufacturing establishments reporting increases to the Bureau of Labor Statistics. In the durable goods industries about 98,000 workers were affected, while in the non-durable goods industries about 76,000 workers secured advances.

Industries in which substantial numbers of workers were granted wage rate increases were as follows: cotton goods (38,700); aircraft (24,700); foundry and machine shop products (11,850); blast furnaces, steel works and rolling mills (8,000); smelting and refining—copper, lead and zinc (6,300). Inasmuch as some firms may have failed to report wage increases to the

Bureau of Labor Statistics and as the survey does not cover all establishments in an industry, these figures should not be construed as representing the total number of wage changes occurring during the period.

Machine tool and machine-tool accessories industries continued to operate in excess of 50 hours per week per wage earner. Average weekly hours in other strategic industries were as follows: engines, turbines, etc. (47.4); explosives (44.6); aircraft (44.3); ammunition (43.9); electrical machinery (43.1); shipbuilding (42.5); aluminum (42.5); brass, bronze and copper products (42.3); blast furnaces, steel works and rolling mills (40.0); smelting and refining—copper, lead and zinc (39.3).

Average hours per week in durable goods in November (41.8) were 2.7% below the October level, but 4.0% higher than in November, 1940. Hours in the non-durable goods (38.6) declined 1.3% over the month, but showed an increase of 4.3% over the year. Gains in hourly earnings over the month were 1.5 and 1.1%, respectively,

but the durable goods industries showed an increase over the year of 16.4%, as compared with a rise of 12.0% for non-durable goods. Weekly earnings in the durable goods industries declined 0.9%, while those in the non-durable goods industries showed no change over the month. Weekly earnings in durable goods were 21.5% higher than in November, 1940, as compared with a rise of 16.9% in non-durable goods.

Among the non-manufacturing industries surveyed, anthracite and bituminous coal mines reported decreases in weekly earnings from mid-October to mid-November, resulting from reduced hours worked; however, weekly earnings were still 11.4% and 29.5% above November, 1940, levels. Metalliferous mining showed an increase in weekly earnings over both the month and year as hours of work increased. In wholesale and retail trade establishments, little change occurred in earnings between October and November. Weekly earnings in wholesale trade were 8.5% higher while those in retail trade were 5.4% above November, 1940.

California Business

At New All-Time High

California business activity expanded to an all-time peak during 1941 under the impetus of record activity in the aircraft and shipbuilding industries, and substantially higher farm income, according to the current "Business Outlook," released by Wells Fargo Bank & Union Trust Co. of San Francisco. The Wells Fargo index, which measures the State's business in terms of the 1935-39 average equaling 100, rose to 182.7 in December from 180.3 in the preceding month. At the beginning of 1941 the index stood at 133.5.

CCC Wheat 1c. Higher

The Commodity Credit Corporation announced on Jan. 14 that the minimum sales price for pooled wheat during the period ending Jan. 31, 1942, would be increased one cent a bushel. The new price will be not less than 16 cents above the applicable 1941 loan value at terminal locations and 19 cents above the loan rate at country locations. Premiums and discounts established under the 1941 loan program continue to apply.

THE YEAR AHEAD

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be used freely for civilian needs will bear importantly upon not only the course of our war production effort but the degree in which ordinary industry and the consumer generally may continue normal existence. There can be no doubt that restrictions will be necessary which will sorely try the ingenuity of the manufacturer who can not participate extensively in the production of armament, and the patience of the American consumer so long accustomed to an almost limitless supply of every necessity and of almost every luxury, but, of course, such is the price we must pay for winning the war. The American people are entitled only to ask that no unnecessary burdens be placed upon them.

As to price control, we have made an exceedingly poor start. The measure finally adopted by both houses is clearly unworkable and, if anything, rather worse than useless. Obviously it will not be possible to place some prices under rigid control and at the same time permit extensive advances in others. Our price structure is in the nature of the case inter-related. The cost of raw materials, many of which come from the farm, is a large factor, in some instances the determining factor in the cost of many other things. So also with the price of labor, wages. As to the latter evidence already begins to appear that rash and often wholly misleading Congressional committee "reports" alleging high profits have, as had been feared, started a movement among organized labor in key industries looking toward still higher wages. Prices are already moving upward at a most disturbing rate—with farm products in the lead closely followed by processed farm products. So-called ceilings have had to be raised in a number of instances and almost certainly will have to be further raised as time passes, particularly if there are further substantial increases in wages. This, obviously, means a higher base for computing parity prices for farm products. Thus the spiral appears to be in its initial stages—and with little observable prospect of correction.

The inflationary basis for higher prices was, of course, laid long ago, and without the slightest question will be further broadened and strengthened in the coming year or two. The Treasury is making valiant efforts to sell bonds widely to bona fide investors, and is meeting with considerable technical success, but it is to be observed that savings banks deposits are correspondingly declining. Nothing is gained by switching the ownership of Government obligations from savings banks to erstwhile depositors of those same banks. And the borrowing program has really scarcely got under way. Sooner or later the banks will be called upon to take further large amounts of Government bonds. Of that we may be certain. It may be possible, short of total control of everything and everybody, to carry forward such a war effort as we have laid out for ourselves without serious price disturbances, but it has yet to be demonstrated. We, or most of us, are aware enough of the danger. Many know, or think they know, how it could theoretically at least be avoided, but the will to take the necessary steps—and, it must be said so far as Washington is concerned, the understanding—appear to be lacking. We may escape price revolution during the next year or two, but not by the means now being employed.

Operating Profit Of Irving Trust \$3,501,063 In 1941; Ward Chairman, Enstrom President

The income from operations of the Irving Trust Co. of New York in 1941 showed an increase of more than a million dollars over 1940, according to the report presented to the stockholders at the annual meeting by President Harry E. Ward on Jan. 21. "This," said the report, "was accounted for principally by increased loans and investments." The report added:

The increase in income was accompanied by a rise of \$213,253.38 in operating expenses and by an increase of \$445,895.76 in deposit insurance and taxes chargeable against operating income. The net result was an operating profit of \$3,501,062.83, or \$400,717.49 (13%) larger than in 1940.

In addition to the profit from operations, securities profits in 1941, after taxes of \$182,981.63, amounted to \$1,065,468.04. Of this amount, \$265,468.04 was added to reserves and \$800,000 transferred to deferred income, increasing the latter account to \$2,000,000 at the year-end.

In 1941, as in 1940, all recoveries from amounts previously charged off were added to reserves.

The company's deposits on Dec. 31 were \$791,675,006.81, an increase of \$14,995,295.96 over the total shown at the end of the previous year. This experience was in line with that of other New York City banks, but in contrast with that for banks generally outside New York City, where in many instances relatively large increases in deposits occurred. This is not unusual in periods of marked industrial activity.

While a previous reference to the year-end statement of the Irving in these columns had reported the deposits as \$795,276,592, that figure included the item of deposits of \$791,675,007, as above, together with official checks of \$3,601,585. Mr. Ward reported to the stockholders that:

At the end of 1941, loans were \$30,642,091.48 higher than at the end of the previous year—the daily average having been \$198,482,000, compared with an average of \$180,361,000 for 1940. In the continued endeavor to expand loans, every effort was made to aid firms and corporations engaged in defense work as part of the company's policy to cooperate as fully as possible in the country's defense program.

Following the meeting of the stockholders, the directors on Jan. 21, at the organization meeting, elected Mr. Ward, who had been President for 23 years, to the office of Chairman of the Board. William N. Enstrom, First Vice-President, was elected President. Mr. Ward will continue as the chief executive officer of the company and will direct the policies on behalf of the Board of Directors. Mr. Enstrom will be the administrative officer. The announcement issued by the trust company says:

The new Chairman and President have long been connected with the institution and both have come up through the ranks. Last October Mr. Ward celebrated the 40th anniversary of his entry into the bank a few weeks after his graduation from Yale in 1901. Through successive promotions he was appointed to the Irving's official staff in 1907 and, after serving as Assistant Cashier, Cashier and Vice-President, became President on Jan. 1, 1919.

Mr. Enstrom, who is 53 years of age, has spent virtually all of his business life at the Irving. He has had broad experience in all phases of the company's business, having at one time or another served in practically every division of the company's activities. He became a Vice-President in 1919. For many years the new President was connected with and later was

Vice-President in charge of the Irving's important foreign business, a position for which he became qualified through broad experience in the financing of foreign trade. He has traveled extensively, visiting most parts of the world.

Also at their organization meeting the directors accepted the resignation of Lewis E. Pierson as a member of the Board, he having expressed the wish to retire. He became Honorary Chairman in 1939 after an active banking career of more than 50 years, during which he had been Cashier, Vice-President, President and Chairman of the Board.

An item bearing on the year-end statement of the Irving Trust appeared in our issue of Jan. 8, page 133.

NY Home Loan Bank 1941 Business Good

Vastly increased new dwelling operations, stimulated by expanding war efforts in the Second Federal Home Loan Bank District, which takes in all of New York, New Jersey, Puerto Rico and the Virgin Islands; growing appreciation of the present-day desirability of home ownership and the aggressive promotion of thrift by member associations, combined to produce a decidedly favorable 1941 business volume for the Federal Home Loan Bank of New York, it was pointed out by Nugent Fallon, President, in his report for the year ended Dec. 31, 1941, as submitted at the annual stockholders' meeting on Jan. 22. Advances to member savings and loan associations totaled \$24,975,246, an increase of 18.03% over 1940 and recorded a new high, the report revealed. Capital now stands at \$24,238,175, of which the United States Government, through the Reconstruction Finance Corporation, holds \$18,963,200, or 78.24%, and members have \$5,274,975, or 21.76%, registering an increase for the year of 7.13%. The further advances state:

The surplus, reserve for contingencies and undivided profits totals \$1,287,054.27, an increase for the year of 9.14%.

Net income was \$347,440.65 as compared with a gross of \$509,698.89, dividends totaling \$239,682 being disbursed at the rate of 1% per annum.

Membership declined to 377, showing a net loss for the year of 24; 19 associations withdrew from the bank on account of voluntary liquidation, 14 on account of merger, one because it was taken over by the New Jersey Department of Banking and Insurance, and nine at their own request. Nineteen new members were added, of which 15 are in New Jersey and four are in New York.

More than ever before associations are indicating their interest in insurance of accounts by the Federal Savings and Loan Insurance Corporation, Mr. Fallon reported. At the present time there are 2,326 associations throughout the United States and its possessions providing insurance of accounts by the corporation up to \$5,000 for each investor. The announcement issued by the bank likewise says:

In the Second Federal Home Loan Bank District, 184 associations, of a total membership of 377 at the end of the year, were insured. During the year,

11 savings and loan associations qualified for insurance in the district, as compared with 14 in the preceding year. It is noted that 54 associations were actually insured during the year, but due to consolidations the number resulting was 11.

Of the total of 184 insured associations in the district, 71 operate under Federal charter, and 113 under State charter.

Confusion of trends and a wide disparity between conditions in various centers, particularly as between defense areas and non-defense areas, will inspire a need for added caution in real estate lending under war-time conditions, in the opinion of Mr. Fallon, who pointed out, however, that such conditions are bound to end within a reasonable period and that great and united efforts must be exercised to maintain reasonable values and to control supply against a possibly temporary, but none the less pressing, demand. Mr. Fallon added:

"Temporarily high construction and material costs will call for particular watchfulness by mortgage lenders and we note that most are refusing to follow rising costs and are using material values of one year ago in determining the loan value of the home.

"They are, in addition, considering with greater care than ever the long-range valuations of homes rather than today's costs or sales prices.

"War production on a vast scale in the Second Federal Home Loan Bank District is the largest single factor in the present high rate of business activity, and the greatest influence on real estate sales, rentals and mortgage lending. There is every indication that war activity will increase substantially for some time to come and that it will spread rapidly through more plants engaging in war production and through more people finding occupations in such plants, even including those at considerable distances from presently designated defense areas.

"A further influence on real estate activity will be the certain restrictions on non-war goods and services. Against feverish war activity will be the effect of priorities and allocations, necessary governmental restrictions, rent controls and shortages of materials and labor. There will be further withdrawal of men of military age into the armed services, and the demand for workers at war plants some distance from their present homes and work places, and doubling up of families will result."

P. Fitzpatrick Joins Am. Arbitration Ass'n

Paul Fitzpatrick, Director of Policy and Sales Development of Motors Holding Division of the General Motors Corp., has been appointed Administrative Vice President of the American Arbitration Association. It was announced in New York City on Jan. 20 by Cornelius Vanderbilt Whitney, President of the Association. Well known in the automotive industry, having been identified with it since 1915, Mr. Fitzpatrick is credited with initiating and developing the plan for installment financing of automobiles, and organized the first such finance company in New York. Later he organized the General Motors Acceptance Corp. for General Motors, the General Exchange Insurance Corp., and a number of foreign subsidiaries of the Acceptance Corp. In 1934 Mr. Fitzpatrick was called to Washington to aid in the organization of the Federal Housing Administration, where he had charge of the promotional activities, returning to General Motors in 1938.

First National Bank of New York Earns \$10,057,764; W. L. Willkie Named Director

In his report to the stockholders at the annual meeting on Jan. 13, Leon Fraser, President of the First National Bank of New York, indicated that the net income of the bank for 1941 was \$10,057,764, or \$100.58 a share, compared with \$10,240,647, or 102.40 a share, in the previous year. After the payment of dividends, the sum of \$557,764 which remained from the 1941 net income, was added to undivided profits. The New York "Times" also had the following to say regarding the results of the year's operations:

Mr. Fraser, in explaining the bank's operations, pointed out that the net income for the year was after amortization of Government bonds and other securities, but included profits on the sale of securities of \$117,299, recoveries of \$40,985 and miscellaneous credits of \$122,990. Net earnings from loans and investments were \$14,793,476, compared with \$12,921,000. "Other earnings" for 1941 were \$443,182. Expenses for the year comprised operating expenses of \$1,193,657, taxes and assessments of \$3,252,275 and miscellaneous debits of \$1,019,237, which included two non-recurring items of \$600,000 payment to the pension fund and \$349,598 write-down on the bank building.

He pointed out that the small net profit on the sale of securities, amounting to \$117,299, compared with \$1,500,000 in 1940, was due to the fact that in 1941 the bank sold out certain second-class securities, principally rail liens, aggregating \$5,000,000.

In commenting on the recent action of the Board of Directors in cutting the dividend rate, he said this was due to higher taxes, the uncertainties of the future, and to the continuation of low interest rates.

The membership of the directorate of the bank was increased at the annual meeting to 12, to make provision for the return to the Board of Wendell L. Willkie, who had resigned as a director of the bank at the time of his nomination for President on the Republican ticket in the 1940 campaign. The bank announced on Jan. 13 that Robert G. Fuller, who had been an Assistant Cashier, has been appointed Assistant Vice-President.

Savings And Loan Funds For Defense Housing

Operation of savings, building and loan associations with approximately \$3,000,000,000 in assets in the 330 Defense Housing areas, for which housing construction has been given the highest priority rating, was pointed to on Jan. 24 by the United States Savings and Loan League in its analysis of the facilities of private industry to meet housing demands for 1942. Availability of a considerably elastic volume of funds, somewhere between \$500,000,000 and \$1,000,000,000 for new residential building loans from these thrift and home financing institutions is assured, the League points out, on basis of monthly savings receipts, monthly repayments on existing loans, and Federal Home Loan Bank system lines of credit. The League's announcement further stated:

In several states, among them the highly important Eastern war production centers of Maryland and Pennsylvania, more than two-thirds of all the savings and loan association assets are within areas with the "A" priority rating on building materials. Maryland reports 90.5% of its savings and loan resources so located and Pennsylvania, one of the largest of all savings and loan states, has 66.9% in such areas. There are 13 other states including Michigan, Ohio and Indiana, of the highly war industrialized group, where between a half and two thirds of

savings and loan assets are in these areas.

Since many associations lend within a radius of at least 50 miles of their home offices, there are actually more of them than the strict analysis shows able to make construction loans in such areas, it is pointed out. On such basis the League's Executive Vice President, Morton Bodfish, indicates that close to 75% of the assets of the nation's savings, building and loan systems are within lending radius of the "A" priority rating centers.

Last year over a third of all the private home construction financed in the continental United States was with savings, building and loan association money, and more than half of the loans for this purpose were in Defense areas, it is recalled.

Bond Conversion Saves Money For Argentina

Argentina's recent conversion of national internal bonds and national mortgage bonds, involving about 4,000,000,000 pesos of securities, will mean an estimated gain to the Treasury of 159,600,000 pesos through interest savings and new income tax revenue, according to a statement issued Jan. 19 by the Argentine Information Bureau, New York, based on the estimate of the Argentine Minister of Finance, Dr. Carlos A. Acevedo. The statement further says:

All but a very small percentage of bondholders accepted conversion, under which 5 and 4½% bonds were converted into new taxable 4% issues. Applications for redemption of the internal bonds amounted to only 0.96% and for the mortgage bonds 1.69%, reflecting the public confidence in these securities. The conversion will result in an economy of 54,800,000 pesos in interest on service of the internal bonds, plus 72,800,000 pesos deriving from the 5% tax on the interest income of the internal bonds, plus a 32,000,000 peso increase in income tax revenue from the mortgage bond interest earnings, making a total gain of 159,600,000. Conversion of the mortgage bonds entails an economy in interest payments of 57,100,000 pesos, but this economy will be passed on the borrowers under the mortgage system.

The second bond conversion was referred to in these columns of Dec. 18, page 1562.

U. S. Advances Funds For Inter-American Highway

The United States on Jan. 16 granted a loan of \$20,000,000 to five Central American republics in order to help them complete their portions of the Inter-American Highway. Of the \$20,000,000, Costa Rica will receive \$8,000,000, Nicaragua the bulk of the remaining \$12,000,000, while Guatemala, El Salvador and Honduras receive smaller amounts. The highway loan, approved by the Public Works Administration, was made from a special fund set up by Congress at President Roosevelt's request. The President last May asked Congress to appropriate the funds so as to complete the Inter-American Highway as far south as the Panama Canal (see issue of May 3, page 2781).

Shawhan Is Re-Elected President Of Chicago Mercantile Exchange

Garrett B. Shawhan was re-elected President of the Chicago Mercantile Exchange and installed in that office for a third consecutive term by governors of the butter and egg futures mart on Jan. 19. The selection of officers for 1942 and the installation of three new governors, recently elected to serve for two years, immediately followed the exchange's annual meeting at which members unanimously endorsed a proposal to amend the trading center's articles of association so as to give producers and consumers a more direct voice in its operation.

Maurice Mandeville of Fahnstock & Co., one of the newly elected governors, was selected as First Vice-President and Frank P. Collyer of Merrill Lynch, Pierce, Fenner & Beane was chosen Second Vice-President, succeeding Harry H. Field. Roy E. Eldredge was re-elected Secretary and Joseph Godow, another new governor, was named Treasurer. The Exchange in its announcement says:

The resolution adopted by the annual meeting makes room for producer and/or consumer representation on the Exchange's board by increasing the number of governors from 12, the present number, to 15. The three additional governors are to be chosen from producer-consumer groups by the 12 elected by the exchange membership. It is expected that selections to the new posts will be made at the next regular meeting of the board to be held in February.

In commenting upon the exchange's action in giving producers and consumers representation on its governing board, Lloyd S. Tenny, business manager, said:

"As far as I am aware, this is the first time that a commodity futures market has made provision for producer-consumer cooperation and administration. During the past year, as an experiment, the board invited two outsiders, one a representative of egg producers and the other, a representative of butter producers, to sit with the board as advisers. A. G. Lehman, manager of the Hamilton Farm Bureau, Hamilton, Mich., and A. L. Ronneberg, general manager of Dairy Products Marketing association, were selected. We know that that association was mutually beneficial and we expect greater benefits to flow from the closer cooperation made possible by action of the members at the annual meeting."

The announcement states that among the first decisions of the new board were to permit, beginning February 2, trading in frozen whole eggs for June, September and December, 1942 delivery; to add a frozen egg committee to the exchange's list of standing committees, and to increase membership in the potato committee from five to seven. The exchange opened a futures market in frozen eggs in April, 1937, but interest so far has been light.

In his report to the annual meeting President Shawhan, who heads the Chicago produce firm bearing his name, stated that the exchange met the "many unusual situations of the year 1941 successfully and again demonstrated the useful part futures trading plays in the economical distribution of dairy and poultry products." He pointed out that the volume of futures trading in butter, eggs and potatoes increased to the second largest annual total of record, and that the financial condition of the exchange so improved that operating income more than covered the loss sustained the previous year.

Fulton Trust Net \$219,800 in 1941

Arthur J. Morris, President of the Fulton Trust Company of New York, reported on Jan. 21, at the annual meeting of stockholders that the bank's net earnings for the year ending Dec. 31, 1941, were \$219,800, or \$10.99 per share, against \$245,200, or \$12.26 per share, in 1940. Those earnings, Mr. Morris said, do not include net profits of \$36,600 on the sale of securities, which were applied to reserves. Mr. Morris pointed out that "as of Nov. 1, 1941, reserve requirements were increased from 22 3/4 to 26% of net demand deposits and to 6% on time deposits. This increase resulted in a reduction in our earning assets by approximately \$900,000, as that is the amount of additional reserves that we were required to set up on that date." "The tax bill of 1941," he noted, "includes a surtax of 7% on corporate income which is a tax on the income from Government bonds heretofore exempt from income tax to corporations." He further stated:

Owing to these factors, plus the uncertainties of the future, now that the nation is on a war economy basis, your directors, in keeping with the conservative policies of the company, have reduced the annual dividend from \$10 per share to \$8 per share. As the earnings permitted it, an extra dividend of 50 cents was declared for the quarter ending Dec. 31, thus completing a payment of \$10 per share for the year 1941.

Our investment portfolio as of Dec. 31, 1941, shows an excess of market value over book value, notwithstanding the lower quotations for securities following the Japanese incident in early December and the declaration of war by the Axis powers. Government bonds, direct and guaranteed issues, total \$17,137,000, representing 75% of total investments. They have an average maturity to first call date of 5 1/2 years.

Our deposits during the year have averaged \$28,487,000, the peak for the year being \$31,179,000. On Dec. 31 they were \$29,593,000.

In the trust department there is a continued growth both in new trusts and in custody and advisory accounts.

At the stockholders' meeting, the following were elected directors of the company for the term ending January, 1945: John A. Larkin, Charles Scribner, E. Townsend Irvin, Charles S. Brown and Charles J. Nourse.

The Dec. 31 statement of condition of the Fulton Trust Co. was referred to in our Jan. 8 issue, page 135.

Leroy A. Mershon Dead

Leroy A. Mershon, a former Deputy Manager of the American Bankers Association and one-time Vice-President of the old United States Mortgage and Trust Co., in New York, died on Jan. 14 at his home in Sharon Hills, Pa. He was 64 years old. Mr. Mershon, a native of Princeton, N. J., began his career in the office of the Treasurer of Princeton University. In 1905 he became manager of the general ledger department of the Merchants National Bank in Philadelphia, and in 1912 he joined the United States Mortgage and Trust Company in New York as publicity manager. Mr. Mershon was Deputy Manager in New York of the American Bankers Association from 1916 to 1928, and was Secretary of the Trust Division, which he organized. He returned to the mortgage and trust firm in 1928 as a Vice-President, remaining there until 1929, when the concern was merged with the Chemical Bank and Trust Co. of New York.

President Roosevelt Asks \$28,500,000,000 For Army And Navy

President Roosevelt asked Congress on Jan. 19 for an additional \$28,500,767,495 in supplemental war appropriations and contract authorizations for the 1942-43 fiscal years. The requests were made up of \$15,961,945,021 for the Navy, \$12,525,872,474 for the Army, \$7,000,000 to start construction of an inter-American highway and \$5,950,000 for the Federal Bureau of Investigation. The President asked for the funds in a series of four letters to Speaker of the House Rayburn. Of the total for the Navy supplemental estimates for the fiscal year 1942 amount to \$8,768,783,500, including \$4,598,783,500 in cash and \$4,170,000,000 in contract authorizations. The remaining \$7,193,861,521 in naval funds would be for use in the new fiscal year starting next July 1, raising the 1943 fiscal year program to \$13,124,056,539. The bulk of the Army appropriation would go to the Air Corps, the sum being \$9,041,373,090.

According to the United Press, these supplemental appropriations raise the total spent or earmarked for the defense and war effort for the 1941-42-43 fiscal years to \$100,408,000,000. The United Press advises added:

The new estimates, officials said do not change the President's 1943 war budget of \$56,000,000,000. This sum, it was explained, represents the amount of money which experts believe the Government will be able to spend for war weapons and allied purposes during the fiscal year beginning July 1.

Fertilizer Supplies For War Crops Tight

Estimation of fertilizer supplies for the first war-time crop American farmers have put in in 22 years was made Jan. 16 by Charles J. Brand, Executive Secretary and Treasurer of The National Fertilizer Association.

"On the threshold of this fertilizer shipping season, the fertilizer industry is better prepared to meet the demand of increased crop goals than it was in 1917-18," said Mr. Brand. "But this does not mean that there is an abundance of all fertilizer materials."

"It looks today like we could squeeze through the coming season with only minor shortages and although there must be some price increases as time passes on they will not take on the extremes experienced in the last World War with its pronounced shortages of fertilizer materials," he declared.

"There is an adequate supply of potash. During the Great War we were entirely dependent upon foreign sources for this material. Today the American potash industry, built during the past 25 years, can produce what we need."

"The demands of munitions upon the nitrogen industry are enormous, but we now have three great synthetic nitrogen plants, and others on a smaller scale are beginning to produce or are in the process of building. We have a higher by-product sulphate of ammonia production than we had 25 years ago."

"Nitrates can be brought from Chile, though the number of ships available for this operation presents an ever-changing problem. It is expected that allocation which OPM will make of the available portion of the national supply of sodium nitrate for agriculture will afford and equitable distribution of it among various companies and various regions. It appears that there will not be enough nitrate of soda to go around and that supplies of sulphate of ammonia, Cyanamid, and Uramon will be sufficient to make up the deficiency in nitrogen for top-dressing and side-dressing, where some shortages will exist.

These, however, will not be severe if good distribution is accomplished.

"We have an abundant supply of phosphate rock for the manufacture of superphosphate and ample mining capacity for more. However, the future demands of war industry for sulphuric acid, which is used in making superphosphate, may cause some shortage in this material. It is hoped, however, that it will not be great."

"Already the Government has earmarked two-thirds of the burlap supply for use in sand bags and for other war purposes. The bag situation is serious. We have been asked by defense agencies to urge that all second-hand bags be conserved and reused wherever possible giving preference to superior uses. It appears that very little more burlap or osnaburg than that on hand in fertilizer factories will be available for this season. However, it is reported that sufficient paper bags have been allocated to the industry to make up the shortage. In the circumstances, manufacturers should supply themselves with paper bags."

"Increases in transportation costs, labor, and expenses incident to wartime adjustments probably will occasion some price rises. These should be only in proportion to the additional costs and difficulties of wartime production."

New Five-Cent Piece To Contain No Nickel

Research chemists of the United States Mint have developed a "nickel-less nickel" that will save for defense use annually almost 1,000,000 pounds each of vital nickel and copper, and at the same time will preserve the usefulness of the coin in mechanical devices, the Treasury Department announced on Jan. 22. Mrs. Nellie Tayloe Ross, Director of the Mint, told Secretary Morgenthau that the change-over can be made quickly, after Congressional approval, to a coin half silver and half copper, eliminating one-third of the copper and all the nickel now used. The Treasury advises of Jan. 22 further said:

Legislation to authorize the change was approved this week by a Senate judiciary committee.

Treasury officials pointed out that the materials vitally needed for defense are being replaced by a metal of which the nation has ample supply. Of the Government's total silver stock, more than a billion and a quarter ounces not currently put to monetary uses are available for this purpose. Only about 2% of this amount would be required annually for the proposed coins.

Mint officials contemplate no move to call in outstanding coins for melting down. They say that the technical difficulties are too great to warrant consideration of such salvage operations under present supply conditions of the metals involved.

The proposed new 5-cent piece would present no mechanical difficulties and would entail no necessity for change of design. The coins will present a bright, silvery color when newly struck, but the experts say they will gradually assume a yellowish appearance after circulation.

The samples are of the same weight and diameter as the 5-cent piece now in use, but are slightly thinner. The coin would function properly in such devices as subway turnstiles, telephone pay stations and countless merchandise vending machines.

Mrs. Ross also announced that the Bureau of the Mint expects to save 100,000 pounds of tin a year through a change, under present laws, in the content of the cent. In addition, 40,000

pounds of tin on hand are being turned over to defense industries.

The tin content of the one-cent piece has been reduced to a trace, without affecting materially the quality or appearance of the coin, she said. The new cent consists, for practical purposes, of 95% copper and 5% zinc; instead of 95% copper, 4% zinc, and 1% tin, as at present.

Mint chemists are making further experiments in an effort to save additional copper.

Banking Institute Pledges War Financing Support

A pledge of full support for the Government's war financing efforts and intensified educational work among the personnel of banks throughout the country to meet the demand for highly trained workers brought about by the war was voiced on Jan. 21 in a resolution adopted by the Executive Council of the American Institute of Banking, educational section of the American Bankers Association, at its annual mid-winter meeting in Evansville, Ind.

The resolution, announced by George T. Newell, A. I. B. President, who is Vice-President of the Manufacturers Trust Co., New York City, reads:

The Executive Council of the American Institute of Banking is deeply conscious of the problems facing the country at the present time. It is particularly aware of the need for adequate training of the thousands of young men and women engaged to replace similar numbers of well trained and experienced bank personnel who have answered the call to the colors. This comes at a time when the increase in business activity is placing additional burdens and responsibilities upon the banking system of our nation. With its traditional vitality the Institute is prepared to meet the challenge for the proper training of these people and to carry on its program of advanced banking education. It is also determined to do its full share in supporting the Government's financing program for the successful prosecution of this war. The Council also pledges the loyalty and the devotion of all members of the Institute to American democratic principles and looks forward to a peace that will guarantee to our citizens a continuation of the American way of life.

New Machine Tools Put Under Ceiling

New machine tools, key items in the production of all implements of modern war, were brought under a price ceiling at the levels of Oct. 1, 1941, in a new schedule issued on Jan. 21 by Price Administrator Henderson.

Defining machine tools as "all machines for the cutting, shaping, and forming of metals," the new schedule covers, in addition to lathes, planers, milling machines, etc., such items as metal-working presses, which are not ordinarily thought of as machine tools. Mr. Henderson ascribed the need for a price ceiling over new machine tools to the unbalanced situation with regard to production and demand.

The new schedule, No. 67, forbids the sale by dealers or manufacturers of new machine tools or extras on and after Jan. 20, 1942, at prices higher than the Oct. 1, 1941, list prices. If there was no list price on Oct. 1, the maximum price is the last price at which a similar tool or extra was sold between Jan. 1 and Oct. 1, 1941. A special section spells out the method of determining the maximum price for newly developed or special equipment.

U. S. Mints' Output Sets New Record In 1941

United States Mints, working "around the clock" to meet demands for coins arising from the Nation's increased business, set new all-time records in production during 1941, Mrs. Nellie Taylor Ross, Director of the Mint, reported on Jan. 20. The month of December also set a new record to climax the unprecedented operations for the calendar year, she said. According to the Treasury announcement the 1941 production of domestic coins included 43,553,812 half-dollars, 111,842,087 quarters, and 263,830,557 dimes. The value of the silver coins produced was \$76,120,483. Minor coins turned out during the year included 300,160,720 nickels and 1,108,099,100 one-cent pieces, for a total of 1,408,259,820 minor pieces. The total number of coins stamped reached 1,827,486,276, for a total value of \$102,209,510. These figures compare with 1,209,478,982 coins, worth \$50,157,850 in 1940, the previous record.

The Treasury's announcement continued:

Sharp increases in coinage of the larger pieces boosted the value of the 1941 output more sharply than comparison of figures on pieces struck for the two years would suggest.

The 1939 figures were 674,089,105 pieces worth \$38,289,170. December, 1941, production consisted of 3,222,143 half-dollars, 15,268,418 quarters, 30,535,831 dimes, 28,500,000 nickels, and 169,626,100 pennies. Total value of the month's coinage was \$11,603,020.10. The total number of pieces for the month was 247,152,492.

Increased demands from business for coins results not only from the defense expansion in trade, but stems also from increased popularity of vending machines and application of State sales taxes and Federal admissions, excise and other levies, Mrs. Ross said.

In addition to domestic coinage, the Mints turned out during 1941 more than 208,000,000 pieces for other governments. The largest order was from the Netherlands East Indies for 128,691,000 pieces. Other countries for which coins were stamped include Curacao, Dominican Republic, Liberia and Surinam.

During the 12 months, the United States Mint at Philadelphia produced 1,368,684,076 domestic coins worth \$68,410,760.45; the United States Mint at San Francisco coined 203,073,000 pieces worth \$15,473,850; and the United States Mint at Denver turned out 255,729,200 coins worth \$18,324,900.

The San Francisco mint also produced the bulk of the foreign coinage.

Treasury To Patronize Small Businesses

Widest possible use of the facilities of industries whose structures have been disturbed by the war effort will be made by the Treasury's Procurement Division in an intensified supply program, Director Clifton E. Mack said on Jan. 15. The changes in the Division's procedures will result from the full, wartime purchasing powers granted in the extension of Executive Order No. 9001, which provides all-inclusive contractual authority similar to that already given the War and Navy Departments and the Maritime Commission, said the Treasury announcement, which also said:

Under the new authority, the Division is empowered with the widest latitude to negotiate contracts without having to follow peace-time procedure of advertising or competitive bidding. The new order will enable the Division to decrease further the time necessary in buy-

ing supplies, a process which had been speeded in the past few months to permit almost immediate contracting for industrial supplies urgently required.

Buying strategic and critical materials for stockpiles and industrial materials for Lend-Lease and Defense Housing purposes as well as for the civilian needs of the Government, the Division will be aided in many ways by the new order.

Assistance to the smaller business man and more business for him were held out by the Director as result of this extension, because of the flexibility of action permitted, and because it will allow the Division to contract in the various manners needed in specific cases.

"It is the aim of this Division to aid the small business man wherever possible," Mr. Mack said. "When he is not equipped to bid on prime contracts business, we will point the way for him to bid on subcontracts. To this end, I have established a section in the Division to assist the 'little man' in his problems.

"While it is the purpose of the Division to help the small manufacturer or dealer, he must be equipped to produce the material to be purchased. And the orders will be there."

National Thrift Week Had Greater Public Interest

The 1942 observance of National Thrift Week, which closed on Jan. 23, was reminiscent of the first National Thrift Week in 1917 in point of aroused public interest in thrift, but differed widely in the breadth of its program of public education, according to a report by J. Robert Stout, Chairman of the National Thrift Committee, to the financial institutions of the country and 70 cooperating national civic, educational and welfare organizations which sponsored the movement. The Committee reported vastly greater public interest in the economic problems surrounding the financing of a great war effort, due to a realization of the economic consequences to the individual of the last war.

The Committee's program, which was endorsed by Secretary of the Treasury Morgenthau, was directed chiefly to emphasizing the importance of the creation of added savings power by the American people to absorb the Defense Bond issues of the Government. With greater public awareness of the effect of individual spending habits upon the Government's war and post-war economy, the Committee, it is said, found a receptive audience for its comprehensive program, which advocated the anticipation of tax payments, budgeting to conserve personal finances, the elimination of luxury and non-essential spending to effect additional savings, and the use of increased wages to pay debts and complete installment contracts. Under the slogan "Put Thrift to Work for America," the Committee stressed particularly the necessity for widespread and immediate shrinkage of consumer spending.

New Members Of Cotton Exchange

At a meeting of the Board of Managers of the New York Cotton Exchange, held on Jan. 23, the following were elected to membership in the Exchange: Alfred Rhett du Pont of New York City, a partner of Francis I. du Pont & Co. and Chisholm & Chapman, investment brokers; George E. Booth of Chicago, a partner of Lamson Bros. Co., brokers; and Theodore F. Bernstein of New York City, a partner of Carl M. Loeb, Rhoades & Co., brokers. Mr. Booth and Mr. Bernstein are members of a number of commodity and stock exchanges.

Payments On Danish Dollar Loans Suspended

Henrik Kauffmann, Danish Minister in Washington, issued a statement on Jan. 22 for the information of holders of Kingdom of Denmark 20-year 6% external gold bonds, due Jan. 1, 1942; 30-year 5½% external loan gold bonds, due Aug. 1, 1955; and 34-year 4½% external loan gold bonds, due April 15, 1962; City of Copenhagen 25-year 5% gold bonds, due June 1, 1952; and 25-year 4½% gold bonds, due May 1, 1953; Danish Consolidated Municipal Loan 30-year 5½% external sinking fund gold bonds, due Nov. 1, 1955; and 25-year 5% external gold bonds, due Feb. 1, 1953; Mortgage Bank of the Kingdom of Denmark 45-year 5% sinking fund external gold bonds series IX, of 1927, due Dec. 1, 1972. The statement follows:

Existing conditions in Denmark, as referred to in my announcement of Dec. 24, 1941, addressed to holders of Kingdom of Denmark 20-year 6% external gold bonds, due Jan. 1, 1942, have made it impossible for the time being to meet the principal maturity of that issue. Having regard to this and to Denmark's desire of obviating preferential treatment of bonds of any one or more of the above-named loans, it is proposed that Danish Government funds in this country will not until further notice be available for making further sinking fund or other payments on account of principal of any Danish dollar loan above referred to.

For the purpose of paying Feb. 1, 1942, coupons of Kingdom of Denmark 5½% external loan gold bonds, due Aug. 1, 1955, and Danish Consolidated Municipal Loan 25-year 5% external gold bonds, due Feb. 1, 1953, I propose to put the particular paying-agents in funds so far as it is estimated to be necessary to make coupon payments to holders, other than residents of Denmark, of bonds of these two issues.

Feb. 1, 1942, coupon payments will be subject to such licenses as may be granted to paying-agents by the United States Treasury.

The Danish Minister's statement of Dec. 24 was given in these columns of Jan. 1, page 35.

Savings Banks Trust Co. Reports Higher Profits

August Ihlefeld, Jr., President of Savings Banks Trust Company, which is wholly owned by the savings banks in New York State, reported to stockholders at the annual meeting on Jan. 21 that capital funds were \$38,888,852 at Dec. 31, 1941, reflecting a net addition to undivided profits of \$1,554,523 which compared with \$982,893 added in 1940. Net profit for 1941 was \$68.68 per share of capital stock, and dividends of \$162,500 were paid as compared with \$150,000 in 1940. It is also announced:

Aggregate deposits of \$192,099,591 at the year-end compared with \$232,194,313 on Dec. 31, 1940. The trust company acts as depository for mutual savings banks and their instrumentalities, such as The Savings Banks Association of the State of New York, the Savings Banks Life Insurance Fund, and Institutional Securities Corporation. United States Government deposits with the Trust Company were increased to \$50,000,000 during the year by authority of the Treasury Department.

Earnings assets consisted entirely of United States Government obligations. At the year-end, the liquidity ratio of Government securities and cash due from the Federal Reserve and other banks to deposits was at the high figure of 119%. All security investments were car-

ried at par or cost, whichever was lower, and the market value as of Dec. 31, 1941, was \$2,071,087 in excess of the book value.

Mr. Ihlefeld reported a 30% increase over a year ago in the par value of securities lodged with the custody department. He stated also that the Investment Information Department had 93 savings bank subscribers with bond accounts totaling \$1,637,000,000 par value. It is also announced that as a result of applications by the trust company to the New York State Banking Department, eight corporate bond issues aggregating \$435,000,000 par value were added to the list of investments legal for savings banks. During 1941 subscriptions to United States Government obligations were made by the trust company on behalf of savings banks totaling \$1,617,956,000 par value. The trust company is trustee for the Mutual Savings Banks Fund which insures deposits in mutual savings banks.

Mr. Ihlefeld likewise reported to stockholders of Institutional Securities Corporation, which is entirely owned by mutual savings banks in New York State, that as of Dec. 31, 1941, the corporation was servicing through its four offices, 7,816 mortgages and properties, representing a total investment of \$52,799,064 which was an increase of 6% for the year. The corporation had listed with it for sale during the year 1,734 properties, and of these sales totaling 892 were affected for \$5,084,053. This compared with 347 properties sold during 1940 for \$2,228,757. The announcement further says:

The comparative balance sheet at the year-end showed assets of \$5,420,227, including \$1,379,227 of bonds and mortgages awaiting assignment to savings banks, and advances on mortgages on properties under construction of \$592,964. Of the latter, \$408,330 will result in bonds and mortgages to be assigned to savings banks under commitments previously made to assume permanent financing.

After the payment of dividends to stockholders the corporation's surplus was \$346,417, which compared with \$322,990 at the end of 1940.

Exports In Oct. And Nov. Total \$1,157,000,000

United States exports for the two months October and November, including reexports, rose to an aggregate value of \$1,157,000,000, an average monthly value of \$579,000,000. General Imports (arrivals) advanced to a total of \$585,000,000, an average monthly value of \$292,000,000.

The Department of Commerce released this information Jan. 16, but in accordance with previously announced policy will withhold detailed foreign trade figures for the duration of the war, starting with the figures for October 1941. Information on the total value of foreign trade will continue to be made available either monthly or at regular intervals.

During the 11 months ending November 1941, total United States exports were valued at \$4,492,000,000, the highest figure in 11 years. The increase in total value of 21 per cent over the first 11 months of 1940, while largely due to an expansion in the volume of shipments, was partly influenced by the increase in commodity prices. In comparison with 1929 and 1930, however, the price level of exports in 1941 continued lower.

In terms of quantity, export trade in the first 11 months of 1941 rose above that in 1929 to the highest level since World War I. The volume (quantity) of exports in the period January-November 1941 was about 13 per cent larger than the corresponding 1929 volume, and 16 per cent larger than

in the corresponding period of 1940.

The high level of recorded exports for October and November reflects to some extent shipments made in immediately preceding months for which documents were received only in time for inclusion in the October-November figures. However, in the five-months' period, July-November, United States exports reached a monthly average value of \$481,000,000, a figure 3½% higher than in the first 6 months of 1941. Total United States exports in July-November, 1941 were approximately double the exports in the corresponding months of the pre-war year 1938.

The import volume in the first 11 months of 1941 was about 20% above that in the corresponding months of 1940, and approximately equal to the volume in the same period of 1937. Although imports of crude materials were unusually large in 1941, those of manufactured articles and of competitive farm products were lower than in 1937.

Total general imports increased 27% in value, from \$2,372,000,000 in the period January-November, 1940 to \$3,002,000,000 in January-November, 1941.

The average of \$292,000,000 for total imports in the months of October and November, although falling slightly under the high total of \$297,000,000 recorded last May, was about 65% higher than the average value of imports in the corresponding months of 1938, prior to the outbreak of war.

ABA Trust Conference In New York Feb. 3-5

A program developed around the theme of adapting the trust business to wartime conditions has been completed for the 23d annual Mid-Winter Trust Conference of the American Bankers Association to be held at the Waldorf-Astoria Hotel in New York City, Feb. 3-5, it is announced by Richard G. Stockton, President of the Association's Trust Division. Mr. Stockton is Vice-President and Senior Trust Officer of the Wachovia Bank & Trust Co., Winston-Salem, N. C. More than a score of speakers and participants in panel discussions, it is announced, will present information to the conference on the ways and means by which trust institutions can best serve trust beneficiaries under conditions brought about by the war and how they can provide all possible aid to the Government in its war needs and aims.

Among those scheduled to address the meeting are Henry W. Koeneke, President of the Association; Walter P. Armstrong, President of the American Bar Association, and Dr. Paul F. Cadman, Economist of the A. B. A. An earlier reference to the forthcoming meeting appeared in our issue of Nov. 27, page 1229.

Intermediate Credit Bank Financing

An offering of \$44,950,000 consolidated debentures of the Federal Intermediate Credit Banks on Jan. 19 was quickly taken up. In addition \$2,190,000 of the debentures were sold within the FCA system, making a total issue of \$47,140,000. The debentures are dated Feb. 2 and of the publicly placed total, \$25,130,000 carry a 0.75% coupon and \$19,820,000 a 0.85% coupon. The private sale comprised \$200,000 0.75s and \$1,990,000 0.85s. The proceeds to the amount of \$33,775,000 are designed for refunding purposes and \$13,365,000 for new money. The offering was made at par Jan. 19, through Charles R. Dunn, New York, fiscal agent. Previous offerings for some years have been made at a slight premium. The change to par is said to have certain tax advantages for purchasers inasmuch as taxes are calculated at the face rate of interest.

High Bank Deposits Reported By White

(Continued from First Page)
plete information indicated that gross operating income of State banks and trust companies in 1941 should be somewhat higher than for 1940. It went on to say:

"Part of this increase, however, will be offset by higher taxes and larger salary costs resulting from adjustments of compensation paid to employees in the lower income brackets. It is expected that the aggregate of disbursements to stockholders will closely approximate the total paid in 1940. Hence, it is possible that the margin of net operating income over disbursements on capital will be moderately larger than for the previous year.

"It is worthy of note that the aggregate of disbursements on capital during 1940 by institutions in New York City represented 84% of net operating income after taxes, while the comparable percentage for banks outside the city was 46%. The disparity in these figures may suggest that either the first group is paying out too much or that the second is unduly conservative. The fact is that in both groups there are some banks which are earning their dividend by a comfortable margin while a few are pressed to maintain present dividend rates and at the same time make sufficient additions to reserves."

"It is not surprising that stockholders do not always exert the proper kind of influence on banks in the determination of the dividend policy. One reason is that the stockholder, from the facts available to him, frequently has difficulty trying to decide whether the amount of the dividend he receives is consistent with the best interests of his institution. If he could be given the essential facts he would be much more likely to cooperate intelligently with management in its effort to pursue a conservative policy in the distribution of earnings. Some banks follow the practice of giving shareholders a reasonably complete earnings report while others reveal only meagre data. There has long been a need for some plan under which all banks would furnish their shareholders with full information about earnings."

The Superintendent reported that the study of trust operations which the Department has been conducted is to be continued to include the year 1941. From the data thus far obtained, on the basis of reports for 1939, the following tentative conclusions have been reached:

(a) That trust department operation as a whole is only moderately profitable.

(b) That personal trust activities are generally unprofitable.

(c) That review and revision of charges made on personal agencies would appear desirable.

(d) That refinement of cost accounting methods is needed in the departments of some institutions.

It also stated: "The analysis of the reports also indicated that a more intensive inquiry into certain income and expense items would be required before a final report on trust operations could be rendered. A major factor complicating the study of trust department operations is the irregularity with which principal commissions are collected from personal trusts and estates. While in the aggregate annual fee receipts were reasonably consistent, analysis revealed wide disparity in the fees collected by individual in-

stitutions from year to year.

"Moreover, substantial variations were found among trust companies, both with respect to the relationship of total expenses to income and with respect to the component elements of expense to total expense. These differences in expenses appear to be attributable to the difficulty of apportioning salaries among the various phases of trust activity due to the number of employees who engage in a variety of functions and the absence of definite means of measuring the service rendered in connection with the several trust activities. There is, furthermore, a definite lack of uniformity in the methods used in determining costs."

In noting that savings banks of the State on Oct. 31, had total assets of \$6,337,603,000, the principal assets consisting of mortgages of \$3,043,066,000 and securities of \$2,390,965,000, the report says:

"The trend toward lower dividend rates continued in 1941. Dividend reductions from 2% to 1½% were effected by 22 banks, while four others made such reductions applicable to that part of a deposit balance in excess of \$1,000. Two other banks differentiate in rate on the basis of length of time the funds have been on deposit. As a result, 47 institutions now pay dividends at the rate 1½% on all deposits, while six others pay the maximum permissible rate of 2% on only part of their deposit liability.

"Eighty-one savings banks, most of which are located outside the New York area, continue to pay the 2% rate on all deposits. The practice of crediting dividends semi-annually has now been adopted by nearly all institutions.

"Necessary reductions in dividend rates have prompted the study of means to effect rate adjustments which will still result in benefit so far as possible to the long-term saver of relatively small sums. Thus far, this plan is being tried on an experimental basis by the few institutions which have put into effect a rate differentiation based either upon size of deposit or length of time funds are left with the bank. Effort is also being made to facilitate future rate improvement by developing new sources of revenue, and by an analysis of costs with the hope that through reduced expenses net income can be increased.

"Investments in securities totaled \$2,474,000,000 at par value on both Jan. 1 and Oct. 31 of this year. The Government account was increased \$163,000,000, while municipal holdings were reduced by \$81,000,000, rails by \$61,000,000, utilities by \$18,000,000, and miscellaneous securities by \$3,000,000. About 79% of the combined bond account of all savings banks is in Government obligations. The figure on the first of the year was 72%. The book value of security investments on Oct. 31 was \$2,390,965,000, which was equal to 38% of total assets. The liquidation of railroad bonds has continued and this class of obligations now constitutes only about 6% of the security account. As a result of further charge-offs, the book value of railroad obligations is 57% of par value, and in the aggregate the book value is below current market quotations."

Savings Banks Real Estate

"On Oct. 31 the savings banks owned 17,766 parcels of other real estate which had a net book value of \$257,177,978, an average of \$14,476 per parcel. These figures show a reduction over the same 1940 date of 4,538 parcels, or about 20% in number of properties. Total dollar

holdings decreased \$47,217,000, or about 16%. While real estate holdings constitute only 4% of assets, they are still substantial in relation to surplus."

Mr. White said that during the first 10 months of the year the savings banks liquidated 8,205 parcels for a total sale price of \$73,638,000. In the corresponding period of 1940, they sold 5,688 parcels for \$50,824,000. For both periods sales prices were approximately equal to book value, and purchase money mortgages accepted represented nearly 80% of the sales prices.

On Oct. 31, 1941, the amount of savings bank life insurance in force, on an issued basis, was \$17,822,268, an increase of 60% over the comparable 1940 date. During 1941, 17 institutions elected to become savings and insurance banks. Included with this group were two of the three largest savings banks in the State. As a result 25 savings banks now issue life insurance policies and 18 additional institutions act as agency banks. About 40% of the policies issued are for \$500 or less and another 40% are in amounts of \$550 to \$1,000. About 93% of the applicants during the first six months of 1941 were found acceptable for insurance.

Superintendent White states in his report that the substantial increase in the loan volume of the banks of this State during the past year is accounted for in large measure by advances of credit made to promote America's war effort. He says:

"The strength of the banking system as evidenced by its capital position and liquidity is one of the important resources upon which this Nation can rely in prosecuting the war to a successful conclusion. The willingness of bank management to assume its full responsibility in the war effort is evidenced not only by the loans which have already been made and by the vital part played in financing the needs of Government, but also by the fact that all eligible institutions were prompt to qualify as agents for the Treasury in the sale of defense bonds."

War Emergency Buying Discussed By Walker

At the 31st annual convention of the National Retail Dry Goods Association, in New York City on Jan. 14, Q. Forrest Walker, Economist of R. H. Macy & Co., Inc., advised merchants to preserve a constructive attitude toward sales prospects next Spring despite the burdens of heavy income taxes, war disemployment and the inevitable dislocations arising from war priorities and restrictions.

Admitting the difficulty of making proper adjustments for the psychological upsets of war times, Mr. Walker pointed out that rising national income payments will probably cause further expansion in retail sales during the early part of 1942. He continued:

"Most thinking on the effects of income taxes ignores the fact that tax collections are promptly returned to the stream of purchasing power. High income taxes can impair the buying ability of higher income groups, but these tax receipts and additional funds from borrowing will swell the aggregate purchasing power of the nation. We cannot now foresee economic controls or changes in the functioning of the monetary mechanism that are likely to dam effectively the rising and swelling stream of purchasing power.

While the prospect of dwindling production of certain types of consumer goods is a factor to be considered, Mr. Walker believes that existing stocks are large enough to ease the transition to a full war economy and that it is unlikely that production restraints

on consumer goods will be as severe as in Great Britain. He warned, however, that war-time restraints should not be underestimated.

Despite the optimistic note on the broad sales trends, he cautioned merchants about the need for preserving well balanced inventory positions. The size of existing inventories, the higher level of prices, the possible impairment of working capital by excessive inventories, the effects of future Government controls, the increasing price risk and the uncertainties of the war were cited as reasons for very careful forward buying policies.

Demands Repeal Of Inflationary Laws

(Continued from First Page)
step toward further strengthening the credit structure of the nation, Congress should repeal all inflationary monetary laws. In "the speedy prosecution of the war to final and complete victory," said Mr. Hasler, "the commercial banks of the nation have a threefold role to play—the direct financing of war industries, the placing of their credit at the disposal of the Government and the encouragement of the widest possible public participation in financing the huge costs of the war."

Mr. Hasler declared there were no comparable conditions on which to base a prediction on the business outlook for the current year. He observed that "our course is set on an uncharted sea; there is no past economic experience in the history of the world of sufficient magnitude to guide us," adding that the earnings of commercial banks, in common with all business, would be adversely affected by higher taxes, dislocation of civilian industries, increased costs of living and advancing prices for all commercial supplies. Net earnings of the bank in 1941 had increased more than 22% over the previous year to reach a total of \$491,724, and deposits of \$88,237,991 at the year-end were 13% greater than at the close of 1940. Mr. Hasler told the stockholders. Commercial loans reached a record peak and profits from the sale of securities, which amounted to \$93,619, were nearly treble those of 1940. The sum of \$74,619 of these profits was transferred to the reserve account. Dividends totaling \$320,000 were paid during the year.

The Continental Bank & Trust Company announced on Jan. 23 the appointment of Richard J. Lighthall as a Trust Officer and Harold Springer as an Assistant Trust Officer. Mr. Lighthall, formerly was an assistant officer in the trust department of the bank. Reference to the year-end statement of the institution appeared in our Jan. 8 issue, page 133.

Donovan Says Banks Have Responsibility For Winning The War

Edward C. Donovan, President of the New York State Bankers Association and President of the Auburn Trust Co., Auburn, N. Y., told the bankers gathered at the Federal Reserve Bank of New York on Jan. 19, for the Association's annual mid-winter meeting, that a large share of the responsibility for winning the war rests upon the banks of the country and particularly on New York State banks because of their large percentage of the country's banking resources. As to ways in which this responsibility could be discharged, Mr. Donovan suggested the following:

First by doing our full share in financing Defense Contracts and by withholding loans for abnormal inventory expansion in non-defense industries.

Second, by increasing the amount of Government securities in our own portfolios. Excess reserves will soon be out of style. Banks must buy Government bonds in increasing amounts if we are to spend \$50,000,000,000 a year.

And last, we must act as agents of the Treasury in promoting the sale of Defense Savings Bonds. The banks of the State made a good start by qualifying 100% as selling agents. However, some banks are not selling the Bonds in very large quantities, and others are having difficulty with deliveries due to the fact that they qualified for too small an amount.

Mr. Donovan also appealed to the bankers to set up arrangements in their institutions which will permit employees to buy Defense bonds by allowing deductions to be made out of their salaries each pay day. He said that a campaign has been started by the Association to have all of the 60,000 bank officers and employees in the State enrolled in the voluntary payroll savings plan, and added a warning that "if this voluntary plan is not successful the Treasury Department will have no alternative but an enforced savings plan." To facilitate the campaign, the Association has published a booklet, "Voluntary Payroll Savings Plans for Purchase of U. S. Defense Savings Bonds." Prepared expressly for distribution among bank employees, the booklet describes the purposes and the mechanics of these voluntary payroll plans. It is being made available to all banks in the State, together with official payroll authorization cards on which employees may direct their employers to make periodic salary deductions.

The address of Marriner S. Eccles, Chairman of the Board of Governors of the Federal Reserve System, at the morning session of the Association's meeting was reported in these columns Jan. 22, page 332. At the same session H. B. Chappell, Vice-President of the Central Hanover Bank & Trust Company, spoke on air raid protection for banks. Mr. Chappell was in charge of Central Hanover's London office from 1933 to 1941.

Rev. Edmund A. Walsh, S. J., Vice-President of Georgetown University and Regent of the University's School of Foreign Service, was the principal speaker at the Association's dinner in the evening of Jan. 19, attended by over 800 members and their guests. He spoke on "Democracy and the World Revolution."

NY Fed. Reserve Bank Director To Be Elected

The Federal Reserve Bank of New York on Jan. 16 informed member banks in Group 3 that nominations for a Class B Director for the term ending Dec. 31, 1942 will be received up to Feb. 17. This vacancy in the Bank's board was caused by the resignation of Robert T. Stevens, who has been called into active military service (referred to in these columns of Jan. 15, page 219). The banks in Group 3 are those with capital and surplus of \$300,000 or less. The member banks in Groups 1 and 2 will not participate in this election. A list of the candidates nominated will be mailed to banks on Feb. 18 and the polls will be opened from Feb. 19 to March 6.

1941 Corn Loans

The Department of Agriculture reported on Jan. 21 that Commodity Credit Corporation had made 37,449 loans, in the amount of \$28,682,738 on 39,193,184 bushels of 1941 crop corn through Jan. 10, 1942. Loans made to date have averaged 73 cents per bushel.

Death Of H. W. Doremus, Advertising Executive

Harry Whitehouse Doremus, retired advertising executive, died on Jan. 14 in the New York Hospital at the age of 76. Mr. Doremus was a founder of the New York advertising firm of Doremus & Co. A native of Brooklyn, he served from 1886 to 1903 as Assistant Secretary of several departments of the Standard Oil Co. and in the latter year founded with Clarence Barren the Doremus firm. He served as the company's first President. Mr. Doremus left the firm to become senior partner in Doremus & Morse, advertising agency specializing in financial advertising. Later he was executive secretary of the

Ways and Means Committee of the Seamen's Church Institute. Mr. Doremus returned to the advertising business in 1925 when he joined the Rudolph Guenther-Russell Law Agency, which in 1932 became Albert Frank-Guenther Law, Inc. He retired in 1933.

Java's Sugar Crop Is Largest In Nine Years

Java's 1941 sugar crop, harvesting of which commenced in April and was completed in November reached 1,678,000 long tons, the highest figure since 1932 when the yield was 2,569,390 tons, according to advices received by Lamborn & Co., New York, from Batavia. In 1940, the crop amounted to

1,580,000 tons. The firm's announcement added:

Sugar exports for the first ten months of 1941 totaled 817,374 tons as contrasted with 680,309 tons during the corresponding period of 1940, an increase of 137,065 tons, or a little over 20%. Local consumption during 1941 averaged 31,500 tons per month as against 26,900 tons in the previous year.

Stocks of sugar on hand on Nov. 1, 1941, aggregated 1,420,000 tons as compared with 1,092,000 tons on the same date in 1940 according to the Lamborn data.

For 1942 a crop of 1,427,000 long tons has been decreed by the Netherland Indies (Java) Government.

Farmers Paying Higher Wages To Farm Laborers

Sharply higher wages for farm labor and a larger total number of workers employed on farms compared with the same date last year—this was the farm employment picture as 1942 made its debut, the U. S. Department of Agriculture reported on Jan. 14.

The farm wage rate index on Jan. 1 was 166% of the 1910-14 average, compared with 155 on Oct. 1 and 124 a year earlier. The January, 1942, index was at the highest point since 1930. The Department's announcement adds:

Farm wages were higher than a year earlier in all regions.

Largest increases were in areas where the competition with industries engaged in the production of war materials was greatest. These areas included New England, the East North Central States, and the Pacific Coast. Wages with board declined slightly since October, but wages without board increased to more than offset this.

As a result of the seasonal lull, the number of workers on Jan. 1 was about 684,000 under the number working a month earlier. However, the number of workers on farms, estimated at 8,665,000 on Jan. 1, was 51,000 more than the number working a year earlier.

C. DONALD DALLAS

President, Revere Copper and Brass Incorporated

Any analysis of conditions and any preparations for the future require that we recognize that American manufacturers are no longer in business in the usual sense of the word. Conducting a business under normal conditions means supervising buying, production, sales, advertising, and distribution, with price as an important factor all along the line. Today prices, sales and distribution are largely under control. Under these conditions production for quantity remains our chief job. But such production is not normal.

Since winning the war is our number one objective, production is in many instances bound to be expensive. Today time is more valuable than money. And money, although this is hard for many to believe, is of far less ultimate importance in conducting a war than we might think. If this were not so, Germany, Italy and Japan should have been forced to surrender long ago.

In 1941 we had a boom in consumer goods but this did not interfere with the armament program because there were sufficient materials and ample labor supply available for both. All orders placed by the government were promptly accepted by industry. New armament plants, shipyards and airplane factories were built in record time and ahead of schedule.

It was probably wise on the part of the government to encourage this double boom as it eased the transition period and sustained public morale. But then we were not at war. Now we are in the war and the armament program has been doubled in volume and speed. We are on our way.

Undoubtedly, 1942 will see American war production increasing to the point where it will tip the scales of battle all over the world. Meanwhile, consumer goods will continue to disappear from the market for two reasons: lack of production facilities or materials and government control designed to offset inflation.

The copper and brass industry is already on a virtual 100% war program. In addition to the established plants in the industry, several specialized plants for the production of ordnance brass for such things as shell and cartridge cases, bullet jackets, fuses and caps are being rushed to completion. These plants will soon be turning out large and small arms ammunition in tremendous volume. One of these plants will be operated by Revere for the account of the War Department, at Chicago. Revere also has a Defense Plant Corporation plant in Baltimore and has recently completed additions to its plants in other cities.

The production of war materials in the copper and brass industry is more likely to be limited by our ability to obtain raw materials than by production capacity. Since there is a shortage of copper, zinc, nickel and other materials necessary for armament purposes, it has been necessary to withdraw their use from non-essential products. This in turn has meant the shutting down of some departments whereas others concerned directly with war production are operating three shifts seven days a week.

The United States still has many things to iron out in the way of production. For example the question of future labor supply and training now looms up as a real problem. Not only will the war industries need millions of additional workers during 1942, but at the same time the Army, Navy and Marine Corps will be calling on more and more of the younger trained workers. However, I am confident that these difficulties will be overcome and that we are on our way to victory in this field.

At home I regard inflation as our chief danger. Prices are being regulated to an ever increasing degree. However, no price regulating machinery can be set up on a workable basis without taking into consideration all the factors which go to make up prices which are only, after all, an index of production costs. Included in these factors are wages and agricultural prices.

You cannot just go out and tell a man to sell an article for a dollar when the cost of wages and material in the article are a dollar and ten cents, or even a dollar and one cent. We must be realistic if we are to have successful price controls. It is most unrealistic to attempt to control only 10% of all prices and neglect entirely the remaining 90%, when the 90% enters into the cost of the 10%. To do so is like nailing down the steam gauge of a locomotive in order to prevent an explosion. It only makes it worse.

Industry is doing everything in its power—literally working miracles of production—to help win this war. This must not be offset through the efforts of powerful

blobs in Washington seeking special privileges or advantages for those they represent and using the emergency to obtain these ends.

It is my firm conviction that free American industry with the largest and most up-to-date industrial plant in the world will soon put weapons in the hands of our armed forces that will swamp the slave labor of the dictator states.

W. W. DUECKER

Texas Gulf Sulphur Co., Inc.

"SULPHUR IN 1941"

The domestic sulphur industry, reacting to the stimulus of the National Defense Program, established new records in 1941. Total shipments of sulphur from the mines were more than 3,300,000 gross tons. Of this quantity approximately 2,600,000 tons was shipped to domestic consumers. With the exception of 200,000 tons, which was shipped to Canada, the major portion of the exports went to Great Britain, New Zealand and Australia. Sizeable quantities of sulphur were also shipped to South American countries which formerly obtained most of their supplies from Sicily and Chile.

Production of sulphur amounted to 3,150,000 tons and exceeded the previous high record made in 1940. According to these data it is evident that shipments of sulphur from the mines in 1941 exceeded production by something over 150,000 tons. Stocks in consumers' hands, however, were increased considerably over normal operating stocks in anticipation of transportation difficulties. Since producers of sulphur have about 4,000,000 tons on hand ready for shipment, it is estimated that stocks of sulphur in the hands of producers and consumers are actually in excess of the total sulphur stocks at the end of 1940. As there should be no great difficulty in increasing production of sulphur at the mines above the 1941 rate if such a step seems advisable, it is apparent that sufficient sulphur is available to satisfy the demands of all industry and the Allies, even at the accelerated rate of consumption.

The major portion of all sulphur used in the United States, whether obtained from pyrites, brimstone or other sources, is consumed in the form of sulphuric acid. This acid is an important war material. It is a fundamental heavy chemical used in the manufacture of fertilizer, refining of petroleum, preparation of many chemicals, pickling of steel, processing of textiles, and in the making of explosives.

Perhaps as much as 12 million net tons of sulphuric acid (50 degrees Be') was produced and consumed in the United States. The fertilizer industry in making an all-time record in the production of commercial fertilizer during the last crop year, consumed more acid than it did in 1940.

Due to the demand for lubricants refined with the aid of sulphuric acid, as well as the demand for aviation gasoline made by the alkylation processes, the use of this acid in the petroleum industry was likewise increased.

The steel industry produced probably 25% more ingots in 1941 than in 1940. Although there is no direct correlation between ingot production and acid consumption, it may be anticipated that the consumption of acid by steel industry also increased considerably. The demand for textiles, rayon, paints and pigments, and sulphite pulp contributed to increases in the consumption of sulphur.

On Oct. 1, 1941, sulphur, pyrites and sulphuric acid were classified as surveillance materials by the Commodities Division, Office of Under-Secretary of War. These materials are kept under observation to check requirements against available supplies. Due to the practice established by the sulphur mining industry of carrying large stocks of sulphur, it has not been, and it is not believed that it will be, necessary to allocate sulphur supplies.

Of all sulphur compounds, sulphuric acid is the most important, more particularly just now since it is used in the making of high explosives, an industry in which fortunately during these days of extraordinary demands, great improvements have been made. Changes in chemical procedure now make it possible for a pound of sulphur to accomplish much more than it did during the World War. At that time 800 pounds of sulphur would produce 1,000 pounds either of smokeless powder or TNT. Today 200 pounds of sulphur will produce 1,000 pounds of smokeless powder while 30 to 40 pounds of sulphur will yield 1,000 pounds of TNT. In other words, a pound of sulphur today will accomplish four to twenty times as much as it did in those days.

With the aid of sulphuric acid, many chemical products can be produced. Chlorine is now generally made by electrolysis of salt, and nitric acid is made from atmospheric nitrogen, but when shortages occur, or during times of stress and scarcity, sulphuric acid is the tool to which industry turns. Today, for example, attention is again being given to the fact that chlorine and salt cake can be made from salt and sulphuric acid.

During 1942 it is expected that more sulphur will be used than in 1941, although no estimate can be given as to the probable rate of consumption. It can be said, however, that the productive capacity of the sulphur industry is ample to meet the demand of domestic consumers and of the United Nations, and the 4,000,000 tons of sulphur ready for shipment in the stock piles at the mines, afford assurance of an uninterrupted supply.

AUSTIN S. IGLEHEART

Executive Vice President, General Foods Corp.

America and her allies will need a record volume of food during 1942. In addition to increases in population, per capita consumption is higher when more citizens are active in military service or unusually busy in war industries.

America's food plants will not only be called upon to turn out increased amounts of food products for its own people, but also for shipment abroad. It is estimated that we may be supplying food to more than 200,000,000 people before the end of the year. Also strenuous efforts will be made to lay aside great reserves to aid in the rehabilitation of the world after the end of the war.

Much of this vast supply of food must be processed—perishable foods especially. Also processing in many instances eliminates waste, and that is a necessary step because of limited shipping space.

While the food industry generally expects to be very busy in 1942, it will have many problems to overcome. The manufacturers of food products generally have done a good job of keeping their plants in excellent condition, but the strain of record production on machinery will call for both replacements of worn out machines and the building of new ones.

The industry will need help in getting adequate transportation, packaging materials, and other supplies to carry out the big task confronting it. Farmers will need help in getting necessary machinery, especially to make up for the loss of young men who leave the farms to enter military services or war factories.

While prices have risen in the past year on many food items, these rises have not been out of line with higher costs for material, labor, taxes, etc. It is estimated that the total dollar volume of food produced in the United States last year was around \$15 billions. Of this amount about \$12,750,000,000 was sold through retail stores, or a gain of 12.5% over 1940. It is expected that the gain will also be sizeable in 1942, barring extremely unfavorable weather conditions.

There were record expenditures for research by the American food industry during the last decade. New plants, equipment, machinery, methods, and processes increased operating and distributing efficiencies and thereby tended to hold down costs. Research is creating and discovering alternate and substitute materials now to offset scarcities and shortages caused by the war, but 1942 price trends will depend largely on tendencies of costs and the industry's ability to obtain equipment, machinery, materials, and competent labor necessary to the handling of record food tonnages with maximum efficiencies.

Food shares on the New York Stock Exchange last year did not decline in market value as much as all shares, but food bonds rose relatively more than all bonds. Food shares had a market value of \$2,374,360,761, a decline of \$259,040,595, or 9.8%. All stocks had a market value, Dec. 31, 1941, of \$35,785,946,533, a decline of \$6,104,700,426, or 14.6%. Food bonds Dec. 31, 1941, had a market value of \$207,432,788, a gain of \$33,431,483, or 19.2%. All bonds on the Exchange had a market value of \$55,033,616,312, a rise of \$4,202,332,997, or 8.3%.

Average food companies' earnings, partly as a result of increased exports, in 1941 were somewhat higher than in 1940, when all foreign food trade was sharply reduced. But it is not reasonable to paint a glowing picture of food profits for the remainder of the war, even though most processors are likely to have a great deal of business. Taxes are, and will be, very large. Most costs have risen considerably, and there are numerous problems of supplies, equipment, and transportation to be met.

BUSINESS AND FINANCE SPEAKS

After The Turn Of The Year

HERBERT ABRAHAM

President, The Ruberoid Co.

What sacrifices may be called for in 1942 no one can tell, but this much is certain—that for the building industry, as for every other area of American life, there can be but one objective, and that is winning the war.

To that end every other consideration must give way completely and at once to that of the swiftest possible production of the materials required for all construction projects that will help in any way to insure and hasten the triumph of American arms. Stockholders must expect curtailed profits because of the increased taxes needed to finance the most stupendous military effort of all time; employees must expect to work much longer hours; and company executives must take on, in addition to their already heightened responsibilities, whatever extra tasks the Government may suggest.

Prior to our entry into the war, estimates by OPM, F. W. Dodge Corporation and other statistical sources indicated that, due in large degree to necessary Governmental restrictions on non-defense building, total construction in 1942 would amount to from 24% to 32% less than in 1941.

Under the new all-out war conditions, and until the nature and extent of the Government's needs and necessary restrictions can be more clearly seen, essential facts are lacking for seasoned estimates of the probable demand in 1942. Subject to the announcement of further decisions by the Government, however, the immediate market for building products continues to be in three fields.

First, and of supreme importance, is Government construction of cantonments, airports and plants for the manufacture and storage of munitions. Second, is housing, in units costing not in excess of \$6,000, for workers in some 275 localities which have been designated as defense areas. Third, is the repair and maintenance of existing buildings generally to the extent necessary to public health and safety.

To meet the rapidly mounting demand for asphalt and asbestos building products in all three of these fields, all of Ruberoid's eleven plants have been in full operation seven days a week since early in 1941. In addition, and in anticipation of probable greatly increased demands, The Ruberoid Co. authorized during the past year appropriations approximately \$1,350,000 for major plant extensions and improvements, many of which have been completed and are in operation.

In the light of recent press reports of rapidly expanding facilities and continuous operation in virtually all organizations engaged in the manufacture of building supplies, our industry already appears to be well geared for whatever demands the war may make.

H. R. AMOTT

President, Amott, Baker & Co., Incorporated

Prices of real estate securities have been in a rising cycle for the past 18 months and in many quarters the advance is expected



H. R. Amott

running into millions of dollars, protection against inflation is not the only reason for the commitment but it certainly has been one of the important reasons. After all, the principal problem of accumulated wealth, whether corporate or individual, is its protection and employment at a fair return.

Many large and small investors have turned to real estate securities where they were unable or unwilling to



Herbert Abraham

make an investment in real estate as such. In spite of what might be said about the marketability of these securities, they are infinitely more liquid than actual real estate. Furthermore, in December, 1941, the market for real estate securities behaved better than most other security markets. Bid prices in most cases while lower, held strong and offerings in volume were not thrown on the market. In fact, one of the major problems is the obtaining of sufficient offerings at or near the market level. Bonds of many better grade issues are simply not obtainable.

There has been much talk of foreign investing and "refugee" money going into New York real estate. This is difficult to trace but there have been substantial evidences of it. Certain investment firms having foreign connections are reported to have invested sizeable amounts in Real Estate Bonds. In some instances, a sufficient amount of an issue has been acquired to give control and management and even outright ownership. Real Estate Brokers have reported many direct sales of Real Estate to such interests and to foreign syndicates organized for the purpose. Even in these troubled times for the entire world, these cosmopolitan investors realize that the greatest safety for large long-term investments, against inflation and bombings and loss of income, lies in diversified holdings in our American cities.

Still another reason for the rise which has taken place in real estate securities may be the relative freedom of these real estate corporations from the effect of increased taxes. Most corporations owning real estate which is security for publicly held mortgages are earning a sufficient amount to pay interest and in many instances sufficient to retire some bonds. However, after calculating the amount allowed to be charged off as depreciation by the tax authorities, a loss is usually shown. These companies therefore do not have any taxable income and will not be affected by increased tax rates. Holders of the mortgage bonds of these companies will not have their income affected by these taxes even in the small number of cases where a profit is shown after the allowed depreciation, since the mortgage charges are an expense of the company.

Speaking of income brings us to the last important point which seems to make this type of security attractive at present. Many real estate issues secured by well known properties are selling at levels which yield 8% or more. These are issues where earnings are covering interest requirements by a good margin and amortization is taking place. In many cases, earnings have been showing improvement and the outlook is good because of new leases or because of defense business activity in the area.

Anyone making predictions at times like the present is without question putting himself "out on a limb." However, all of the influences outlined here may become stronger and the probable result will be a continuation of the rise in prices which started in July, 1940, for Real Estate Bonds, and continued for 18 consecutive months.

WILLIAM C. APPLETON

President, American Viscose Corporation

The active participation of the United States in the war will mean a steadily increasing demand upon the nation's textile industries for larger quantities of textile products for the nation's armed forces. During 1942, it is probable that much more of the country's rayon yarn output will be taken for military and naval uses.

Because of war-time conditions, rayon production in 1942 may be affected by smaller supplies, both of chemicals and machine parts and replacements, and there seems therefore to be little likelihood that production of rayon yarn and rayon staple fiber will be increased to any great extent. It is not probable that producers will be able to obtain construction materials or new machinery on the scale needed for any important expansion of output.

Demand for rayon yarn and staple fiber for some time past has outrun the available supply. This condition was intensified last year when it became necessary to divert a considerable monthly poundage of rayon yarn to hosiery manufacturers and other former users of silk. Further tightening of the rayon yarn supply situation may be inevitable this year, owing to an increasing percentage of the output being needed for military uses such as uniform and helmet linings, parachute troop uniforms, cords for Army, Navy and Marine Corps, airplane and truck tires, self-sealing gasoline tanks, Navy neckerchiefs and hat bands, Army chevrons and insignia, and other goods required by the fighting forces. Rayon staple fiber supplies for normal civilian use may be affected by increased demands for this product for use in spun rayon civilian defense uniforms.

Another factor that may reduce the amount of rayon available for civilian clothing and other purposes is the possibility of the Government requiring "Good Neighbor" shipments to Mexico and other Latin American coun-

tries. Such shipments are now more needed than previously because the war has stopped Japanese exports of rayon to these countries.

It is clear, therefore, that rayon in 1942, in common with the other textile industries, will be striving to fulfill a two-fold duty to the nation. To an increasing extent, it will supply apparel and equipment for the fighting forces. At the same time, rayon yarn and staple fiber will provide millions of yards of civilian clothing material. These rayon fabrics are urgently needed at the present time due to the stoppage or reduction of imports of other textile fibers such as silk, flax and wool.

Because rayon is the most versatile of the textile fibers, it can be made into fabrics of the silk, woolen, linen or cotton type. These provide textures and wearing qualities similar to the fabrics made of the natural fibers, of which supplies today are limited. It is probable, therefore, that one of rayon's important contributions during the coming year will be to help conserve supplies of other textile fibers of which there are limited supplies and to provide a large volume of serviceable civilian clothing fabrics of the types formerly made from the natural textile fibers.

A. EDWARD BARIT

President, Hudson Motor Car Company

The automobile industry, with an all-out war program, faces 1942 with confidence. We feel confident that ours is an industry that has the management, labor, and facilities, backed up with the experience needed, to contribute our full share towards the total effort needed to get the job accomplished successfully.

At Hudson our task is clear-cut. It is a three-way job, calling for the continuation and expansion of a program already well under way.

First, of course—and most vitally important—is the all-out production of war materials in volume, and in the shortest possible time. This is work that calls for the highest degree of manufacturing skill and accuracy, and at the same time requires the special training of tens of thousands of workmen for these new jobs.

Operation by Hudson of the new \$20,000,000 U. S. Naval Ordnance Plant at Centerline, Michigan—built during 1941 for the U. S. Navy Department—is one of our major defense operations. There, production of Oerlikon 20 m.m. anti-aircraft machine guns has already started as well as the manufacture of other important naval ordnance.

In Hudson plants proper, we are now ahead of schedule on the mass production of pistons and rocker arms for Wright "Cyclone" aircraft engines for which Hudson is the sole source.

In another section of the plant an entire building has been converted for the manufacture of rear fuselage sections for the Martin B-26 B Bomber.

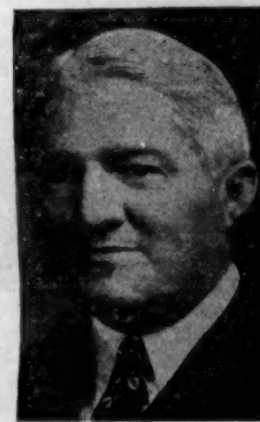
Second—it is the responsibility of the automobile industry to maintain essential civilian transportation at the highest possible level of efficiency, under any necessary restrictions imposed by the war effort.

This is a task that calls for close cooperation with the Government, and at the same time for doing all that can be done to maintain distributor and dealer parts and service operations. Dealers' service facilities for car owners, already greatly expanded, may be expected to increase in importance as time goes on, as personal transportation for defense, State and Government workers must be maintained.

In the midst of these immediate and all-out war activities, we recognize a third obligation—that of thinking and planning for the future. A strong, progressive, well-equipped and well-manned automobile industry is a post-war necessity.

While we are making an all-out effort to speed war production, we cannot forget the kind of world we would like to have when the war ends. Great problems will arise calling for skill and wisdom and new applications of our national resources.

In the technical fields it is not too much to expect that our engineering progress, the experience gained in regard to new materials, and the new manufacturing processes will serve as a beginning towards still more and better products and greater values for more people.



A. Edward Barit

R. W. BROWN*President, Lehigh Valley Railroad Company*

The year 1941 opened with a nation-wide effort centered upon an effective national defense. It ended with our entry into a war which has become world-wide. The railroads are now more essential to the national welfare than ever before.

For the past thirty months, rail traffic has reflected the demands of the conflict abroad, our own program for national defense, the lend-lease agreements, and in the recent weeks—the war. Over this period, the railroads have continued to provide a highly satisfactory service for a steadily rising volume of traffic; peak demands have been met without car shortages or congestion; and special movements of troops and supplies have been operated on emergency schedules on short notice.

The past year again records marked improvement in operating efficiency. Plant and equipment are being maintained at high standards, new cars and locomotives have been added, and cars awaiting repairs have been reduced to a minimum. New high records were established in practically every feature of railroad operation and the carriers are today providing better service than ever before.

Splendid cooperation on the part of shippers and receivers of freight has resulted in speeding up the loading and unloading of cars, as well as in having cars carry greater tonnage. This contribution on the part of shippers is vital to an adequate car supply because it creates empty cars faster than new ones can be built.

Carloadings in 1941 will exceed 42,200,000—an increase of about 5,850,000 cars or 16% when compared with the loadings of 1940. While carloadings for the year are about 20% less than the loadings for 1929, the installation of new cars of greater capacity over the recent years, a longer average haul for freight traffic, and better utilization of cars, increased the revenue ton-miles to an all-time record peak.

Ton-miles for the year will total about 470,000,000,000, an increase of 5% when compared with the former record year of 1929, and an increase of nearly 26% over 1940. Revenue passenger miles for 1941 are estimated at 29,000,000,000—exceeding any year since 1929, and an increase of 22% when compared with 1940.

Total revenues for 1941 increased slightly more than a billion dollars, about 24% higher than 1940. Expenditures for maintenance rose \$275,000,000 when compared with 1940. Total operating expenses increased more than 18%. Net income will exceed \$480,000,000—compared with \$188,851,151 in 1940; \$523,907,472 in 1930; and \$896,806,611 in 1929.

Among the new records established during 1941 is a record for taxes, now estimated at \$550,000,000—more than \$1,500,000 daily—and the largest tax bill in railroad history. This huge sum represents an increase of 40% over 1940, and it was \$153,000,000 greater than 1929, the next largest tax year.

Capital expenditures for additions and betterments will probably exceed \$600,000,000—the largest amount spent for improvements since 1930. New equipment installed during the year includes more than 75,000 freight cars and 600 locomotives. Moreover, the present program of the railroads should add about 40,000 additional cars and 375 locomotives prior to Oct. 1, 1942.

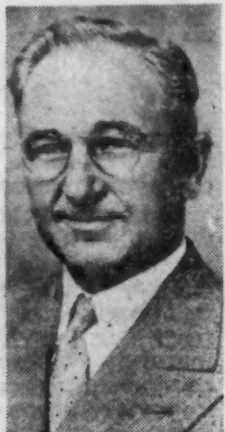
This equipment program should maintain the proper balance between production and railroad transportation. However, if the railroads are to continue to meet wartime traffic demands, it goes without saying that they must be given not only the materials for new cars and locomotives—they must also be given materials and supplies necessary for the proper maintenance of existing plant and equipment.

Of course, the increased traffic volume of 1941 has enabled the rail carriers to improve their financial position. But they are not out of the woods by any means. Relatively few of the roads can now be classed as highly prosperous business concerns. Many of them are still paying off loans contracted during the depression period. Others are still in the process of financial reorganization.

In addition to rising taxes and increased costs for materials and supplies, the roads must now meet a much higher payroll. The recent increase in wages, the cost of vacations with pay, and consequent higher payroll taxes, will add more than \$330,000,000 annually to the railroad wage bill. Average annual earnings per employee increased from \$1,913 in 1940 to \$2,018 in 1941, and it will rise still higher in 1942.

In the main, the railroads have only one source of income—freight rates and passenger fares. When the carriers meet rising costs, such as they face today, they have no alternative—they must seek the increased revenues necessary to pay the bills, and it is for this reason that they are now asking for a modest increase in rates and fares.

For more than a century these railroads have made a vital contribution to the expansion of the country and to the development of industry and agriculture. They have survived wars, business depressions and economic upheavals. They constitute the greatest transportation system on the face of the globe. Every foot of American railroad, every dollar invested in the railroad industry and every employee on the railroad payroll is now dedicated to a single purpose—the winning of the war.

**R. W. Brown****GEORGE H. BUCHER***President, Westinghouse Electric & Manufacturing Company*

The electrical industry's number one job in 1941 has been production of electrical equipment essential to every branch of war effort. The industry is doing this job well. It produced more equipment in 1941 than ever before. It will better this record in 1942.

At Westinghouse we have doubled our output since the start of the emergency. Our factories are building propulsion equipment for the Navy, power and lighting equipment for the Army, Navy and Air Corps and for other defense industries.

Of equal importance, Westinghouse research has developed new devices and equipment for defense which will eventually contribute to better living conditions with the return of peace.

Our research engineers have developed a new plastic which may be used to replace aluminum as the nose on anti-tank and anti-aircraft shells. To help arsenals study behavior of bullets in gun barrels, research men at our Lamp Division Laboratories have developed an X-ray machine to take pictures through an inch thickness of steel in a millionth of a second. X-ray machines are also helping industry to study the interior of steel parts. Many other devices developed by the Westinghouse Research Laboratories cannot now be made public, but are doing their part toward the winning of the war.

During 1941 we completed three 108,000 kilovolt-ampere waterwheel generators for Grand Coulee Dam and started work on three more of these power-making machines which are the largest waterwheel-driven units in the world. Westinghouse also completed a 40,000-horsepower motor which has been installed in the new wind tunnel at the U. S. Army Corps' Wright Field. It will drive air through the tunnel at 400 miles an hour to test new fighting plane models. Knowledge thus gained will be helpful in designing better transport planes as well as military planes.

Westinghouse equipment has helped to insure a steadily growing supply of aluminum and magnesium by tripling production of the Ignition. This is a device which changes alternating current electricity into direct current required to produce aluminum from purified bauxite and to recover magnesium from sea water.

In order to produce all of this equipment in quantities required for our defense needs, Westinghouse has increased the number of its employees to more than 75,000, a 50% gain since the summer of 1940.

America's first job is to win the war and we are meeting the immediate problem of war production with every resource at our command.

**George H. Bucher****EMERSON S. BOWERS***Treasurer, Atlantic, Gulf and Pacific Co.*

Since we began our defense effort, and even more so since war has come to us, a new and wider public recognition of the value of the Federal waterway system has occurred. There are practical reasons for this: For example, the public is learning that the steel and motor industries are almost wholly dependent for base materials—iron and steel, from which will come most of our war equipment, vital to us now, upon vast quantities of iron ore which comes to them from Minnesota mines over most of the 1,000 mile distance via the Great Lakes waterway system, with its dredged channels and canals, harbors, breakwaters and locks all constructed by the Federal Government. I should like to point out here that, during the 1941 season almost 90,000,000 tons, an all-time record, of ore was transported by water at from one-eighth to one-tenth of what the cost would have been by other means of transportation. The savings in this one year alone probably exceed double the cost, approximately \$200,000,000, of the Great Lakes waterway system since it was begun, over a century ago. Of course, this economical transportation of ore to make steel for America has been going on for years—nearly 2,000,000,000 tons have been transported since 1855, but the public had scant knowledge of this, or of how it benefited. Without Federal improvements, the Great Lakes would be useless inland seas.

The public is also learning that the tremendous expansion of our navy and merchant marine is made possible through the Federal waterway system. Dredges must do their work before the battleship, the submarine, the destroyer, and the merchant vessel can be built, before they can use channels, harbors and berths. Every navy yard and shipyard in America is now located, or will be, on a waterway improved by the Federal Government, either along the Atlantic, Gulf or Pacific Coast, along the Great Lakes or on rivers.

Such projects as deepening the Delaware River from Philadelphia to the sea, to make the Philadelphia navy

**Emerson S. Bowers**

yard available for the building and servicing of new giant battleships; the development of San Diego Harbor for the use of the whole Pacific fleet, if necessary; the expansion of the Atlantic and Gulf Intracoastal Waterways, that vital petroleum products, and other bulk commodities, can be moved economically by water; the moving of certain industries to locations along major rivers where economical water transportation is available, are bringing home to the public the importance of waterways; showing it the reasons for their continuous development and expansion. The people are awakening to the fact that the Federal waterway system is indispensable; that it is vital to the safety of the nation; that it is of real benefit to them. They are beginning to realize, too, that our country has the greatest natural system of inland and intracoastal waterways in all the world; and that through development and expansion they can be made one of our greatest national assets.

The impetus which we believe will be given to waterway development through growing public recognition of its benefits, will be furthered through the Federal Government's plan for a nation-wide program of public works. The purpose is to lessen mass unemployment when the war's end will make millions idle while, at the same time, add to the nation's intrinsic assets. This program will undoubtedly include a considerable volume of waterway improvement work, as this furnishes a material amount of employment, and completed projects are indisputable national assets.

When full civil activity can be resumed, national development will certainly go forward with increasing tempo; it must if democracy is to survive and go forward.

Weighing all the foregoing factors, I feel encouraged about the outlook for our industry. In the increased civil activity which we vision, I believe that, with our special equipment and trained organizations, there will be opportunity for us in doing our part in the new and better era which surely lies ahead.

JOHN S. COLEMAN*President, Birmingham Trust and Savings Company*

Business activity in Alabama is at a high level. Deposits of many of the banks have reached new peaks. In Birmingham they increased 21% over last year and on Dec. 31 were \$155,450,000.

City and rural banks are generally maintaining strong liquid positions. Earnings in most instances appear to have been satisfactory. Increases in loans seem to be largely in connection with defense work. Nearly all the banking institutions in the State have qualified to sell defense bonds.

Defense projects are well distributed over the State and most of them are either in operation or a good way along in construction. In the Muscle Shoals area the Reynolds plant is now producing aluminum and facilities for additional expansion are being built. The large chemical warfare arsenal at Huntsville is under way and is expected to be producing next fall. The Gadsden Ordnance Plant is in operation. Better than scheduled progress has been made in the powder plant at Childersburg and it and the bag-loading plant are expected to start operations in the early spring. The Alabama Dry Docks and Shipbuilding Corporation and Gulf Shipbuilding Company at Mobile and Ingalls Shipbuilding Corporation at Pascagoula, Miss., are engaged to capacity in building ships for the Government.

The private industries are cooperating in defense work to the fullest extent and many are expanding to take care of the increased demands placed on them. The Tennessee Coal, Iron & Railroad Company has acquired an additional blast furnace which it has rehabilitated, is building another one and enlarging two others. It is also installing equipment for shell forgings, building a new wide plate rolling mill, adding to its tin plate facilities and increasing its coal and iron ore output. The Republic Company is making substantial additions at Gadsden and Birmingham. The companies producing commercial pig iron, cast iron pipe and other metal products and also the cement and lumber companies report capacity operations.

During last summer and early fall the use of electricity was restricted in this area due to the greatly increased demand for power for war industries which was coincident with an unusual drought in the Southeast and consequent reduction in available water power. This condition is now changed and the restrictions have been lifted. The Alabama Power Company has under construction two additional units at its principal steam plants, one at Gorgas near Birmingham with a capacity of 60,000 kilowatts, expected to go into operation by the middle of 1943, and the other at Chickasaw near Mobile with a capacity of 40,000 kilowatts, expected to be completed by the beginning of 1943.

Volume of employment is at a new high but there does not seem to be any substantial shortage of labor. Housing facilities are reasonably adequate. A number of lines of business are expected to show curtailment as a result of shortage and limitations in the production of materials and articles handled by them and dislo-

**John S. Coleman**

cation in employment is expected to those engaged in such occupations.

Cotton produced in Alabama for 1941 is estimated at 790,000 bales, a slight increase over last year but below the normal production of 1,200,000 bales. The unusual dry season in a number of areas and the trend towards diversification in farm products as well as crop control measures account in large measure for the lessened production. The farmers have materially benefited as a result of the substantial increase in the prices of agricultural commodities.

ROBERT H. COLLEY

President, The Atlantic Refining Company

Win the war! That is an imperious command to all American industry. Win the war quickly—the more quickly the less the loss of life, the less the material destruction, the sooner the return to our way of life.



Robert H. Colley

Do your part! That is a specific, equally imperious command to the petroleum industry. Every other consideration is secondary because the war can be won quickly only by the overwhelming superiority of petroleum-fueled and lubricated airplanes, ships and tanks. Never in history has greater responsibility been placed on any single industry. Our national liberty, perhaps civilization itself, depends on an unstinted supply of the world's highest quality petroleum products.

War purposes alone may require the petroleum industry to supply as vast a volume of products as our entire country used for all purposes in the war year

1917. Furthermore, the destruction of oil fields in the eastern hemisphere may require the American industry with the help of the rest of the western hemisphere to supply most of the petroleum requirements of friendly neutral nations for an indefinite time. In recent years the United States petroleum industry has demonstrated its ability to carry the brunt of this task. It has produced 63% of the world's crude oil from only 6% of the world's land area. If extended, it could, single-handed, supply all neutral and allied countries with their maximum military, and indispensable civilian requirements.

These figures are significant because of questions raised recently regarding the probable results of modifying our historic way of doing business. They are indisputable evidence of the great benefits created by the free exercise of the initiative, resourcefulness and energy of American private industry. This fact becomes crystal clear when one considers that the rest of the world probably contains immensely greater petroleum reserves than the United States—reserves not nearly as productive as the scantier ones in the United States because they have not had applied to them the free enterprise which has made America great.

During 1942, at least 1,500,000,000 barrels of crude oil, a new all-time peak, will have to be produced and processed in the United States. Barring unpredictable, insurmountable obstacles, the petroleum industry will fill all demands. It has approximately the largest known underground reserves in its history; it has tapped them with 380,000 wells; and it has put into practice the latest techniques for maximum recovery of the oil and for conservation of the natural forces which make recovery economical. This is true conservation.

Currently, there is no imminence of shortage. Last summer's threatened Atlantic Seaboard shortage, caused by transferring eighty tankers to Britain, provided opportunity for another demonstration of the industry's resourcefulness when faced with a specific, difficult problem. As a result of its efforts virtually no one suffered for lack of petroleum. The lesson of that experience is valuable. It teaches the effectiveness of American business methods in solving economic problems.

To maintain reserves enough ahead of demand to produce crude oil economically, searches must be carried on in unknown, often remote, areas. The search for oil is costly. It is predicated on the prospect of compensatory prices for the oil when it is found. Just now, the prices for petroleum products do not offer incentive for an expansion of efforts to discover and develop crude oil reserves suited to the needs of today. A comparison of the profits which present petroleum prices yield with the profits of other businesses indicates a lag in the movement of petroleum prices. Since 1937, the wholesale prices of industrial commodities increased 9.9% but the prices of petroleum products rose only 2.8%.

Equitable treatment of the industry should give it the power to serve the whole American people unstintedly. Its products have proved economically, socially and recreationally valuable. In the days ahead they may mean even more than they have in ordinary times because of the war-time lack of other goods. There is no doubt that the petroleum industry is fully aware of its opportunity to serve the public. But its first commitment is to help win the war.

HENRY M. DAWES

President, The Pure Oil Co.

Only a very bold or a very ignorant person would make any dogmatic statements as to the operations of the oil industry during the coming year. It is possible, however, to set down certain outstanding facts with reasonable assurance.

There is no more important function in the war program than that which must be performed by this industry. It will furnish the fuel and lubricants necessary to drive the machines of modern warfare, from plane to battleship; it will make a very large proportion of the raw and manufactured material required for explosives; and it will supply most of the material for synthetic rubber in sufficient quantities to meet developing emergencies.

There is no doubt of the ability of the industry, properly organized, to meet the demands upon it as rapidly as the authorities at Washington can formulate their requirements. It is of vital significance that the Petroleum Coordinator and the industry should be working together zealously and unselfishly to the single end of meeting the country's military needs.

It is inherent in this situation that these first steps should be involved in complications and difficulties and the danger of over-regulation. It is not easy for a highly competitive and individualistic industry to adjust itself overnight to the regimentation of war, but there is every evidence that it will be possible to preserve the dynamic force of individual enterprise and initiative in its co-operation with the Government. There is no reason to assume that this regimentation will long exist after the emergency has passed.



Photo by Greystone Studios, Inc.
Henry M. Dawes

CARL F. DANNER

President, American Hide and Leather Company

At the moment there is no prospect or need of rationing shoes. Normal consumption is probably not over four hundred million pairs or less, while production in 1941 was approximately four hundred and ninety-three million pairs. This included nearly fifteen million pairs of military shoes. Therefore, it is evident that an invisible stock pile was built up which is probably well distributed all the way along the line from manufacturers' finished stock to the consumers' wardrobe.



Carl F. Danner

While undoubtedly many people already have or probably will buy an extra pair of shoes just to play safe or because of increased income, there is little likelihood of serious "runs" on shoes for several reasons.

In June, 1941, the supply and price administration placed a ceiling on hides and skins. Recently ceilings were set for leather. Consequently, except in those few in-

stances where shoe manufacturers and retailers have been slow in advancing their prices, the price of shoes should stay very close to present levels—advances should be modest and reflect only increases in costs of labor and overhead.

Also, because of possible style changes, some deterioration in leather through non-use, and the possibility of misfits after a few months, shoes are unsatisfactory objects for hoarding. If the public can be convinced that there will be no scarcity of shoes and that prices will not go materially higher, the shoe and leather industries can take care of both military and civilian shoe needs without any particular difficulty.

Moreover, there is no serious prospect of a shortage in raw materials. Normally, domestic supplies of hides and skins take care of 70 to 80% of this country's needs and there is an abundant supply of hides available in South America. There may be some curtailment in the available supply of calf and kid leathers due to shipping difficulties in the Far East but this should not be great and the substitution of other satisfactory leathers is possible.

While production for military establishments in 1941 amounted to about fourteen million pairs, it represented less than 3% of the total shoe production in point of numbers. Even though military shoes require more than an average amount of leather per shoe, they probably did not use up more than 6 or 7% of the year's leather production.

It is obvious that this year, with the enlargement of our Army and Navy and "lease-lend" needs, the production of military shoes will have to be stepped up rapidly and this may cause some dislocation and considerable readjustment in both the leather and shoe industries and some changes in types of civilian shoes, but from the point of view of the average consumer there will be nothing to worry about.

The principal reason for this condition is that the Army and Navy are getting "the cream of the crop." Army specifications are so rigid as to quality and weights that probably not more than 30% of the hides and calfskins tanned in this country meet the requirements. Already

a number of tanners have voluntarily stopped selling certain grades and weights of both sole and upper leather unless they are certain that they are to be used for military or naval contracts.

However, there is plenty of leather available in the lower grades for civilian use, which except for superficial grain damage, such as scratches and insect bites, are of the same general quality as the better grades. To be sure, the lower grades give the shoe manufacturer a higher cutting loss inasmuch as the shoe patterns have to be cut around the damages but in view of the restriction in the use of the usual grades, there may be more inclination on their part to use leather with some grain imperfections.

For example, for use in high-priced calfskin shoes, fat wrinkles have been considered a serious defect. These wrinkles usually are found toward the neck of the animal and indicate a well-fed calf. Paradoxically, a calfskin having fat wrinkles is better than the one whose grain is altogether smooth. To be sure, these wrinkles detract from the appearance of the finished shoe but they do not affect the comfort or wear.

The American public will be glad to overlook some of the ultra-refinements if it can be assured that there will be no change in the fundamental value of shoes.

JACKSON DODDS, O.B.E., D.C.L.

General Manager, Bank of Montreal

The outlook for the chartered banks of Canada is exactly the same as that for every large business interest in the Dominion and the United States, which is that

they will have increasingly to adapt their services to the war effort, cope with demands and with problems of unprecedented volume and complexity, and count it not as a burden but as a privilege to contribute their due share to the heavy taxation which is the price of victory. In the past year the assets of Canada's banks have risen to the highest level on record, with marked advances in both current and notice deposits. Coincident with this there has been a steadily advancing volume of bank loans from the low level of the pre-war period, though the actual increase has been proportionately less than the activity it has served. The reasons for the latter are that at the outbreak of the war there was a large

volume of idle money in the hands of corporations and individuals; that the employment of money for non-essential and speculative purposes has declined; and that many pre-war borrowers have repaid their loans. In the activity which lies ahead I expect to see business of a normal civilian character yield place increasingly to the needs of the great war industries which Canada has built up and which now are entering upon full-scale production. To sum up, we look for plenty of hard work for managements and staffs, in which we shall continue to do our best to serve the people, the Government and the industries of Canada in every way which may contribute toward winning the war.



Jackson Dodds

DR. CAMILLE DREYFUS

President, Celanese Corporation of America

The relationship of an individual corporate enterprise to the national economy, subjected to annual appraisal at this time of year, is overshadowed as 1942 opens by the all-important fact that the United States of America is at war. Every effort of the American people, her trades and industries, her institutions, have been pledged to the winning of the conflict.

In keeping with this spirit of national unity and national purpose Celanese Corporation of America is making every contribution it can that serves the national interest. Research, which has played such an important part in the growth of this company, looms large in any contribution we are making to the war effort. As one instance we have developed in our laboratories some chemical products which will be of tremendous significance in the prosecution of the war.

Discovering also new uses and applications for the miscellaneous Celanese yarns, fabrics and plastics—whether for direct defense or for civilian consumption—is essential to those charged with military affairs and civilian morale. Celanese Corporation of America, in collaboration with the Government, is accelerating the rate of these discoveries.

Through research this company in the past year or more directed its products into channels once reserved exclusively for imported fibers, such as Japanese silk. Through research, Lumarith plastics are assuming a vital place in miscellaneous fields for strategic military purposes.

Fortisan, the super-strong yarn developed by Celanese, is being used in the making of parachute and balloon cloth and for several other purposes. The whole production of Fortisan, which is increasing steadily, has been pledged to the Government.

All the effort of Celanese Corporation of America is at the disposition of the United States of America.



Photo by Blank & Stoller
Dr. Camille Dreyfus

EDWARD J. ENGEL

President, The Atchison, Topeka and Santa Fe Railway System

The year 1941 has been marked by heavier than average precipitation in Santa Fe territory. Subsoil moisture is unusually deep and storage reservoirs are well filled. The wheat crop actually suffered considerable damage from excess moisture at the time of ripening, but notwithstanding this handicap the crop was considerably larger than a year ago.



Edward J. Engel

Corn and grain sorghums made larger yields in 1941 than in 1940, but rice and cotton crops were smaller, the latter due partly to a reduced acreage and partly to heavy insect damage which wet weather fostered.

Wide-spread defense activities have required a large volume of freight transportation and have added substantially to passenger movement. To aid in handling this traffic the company has bought since the first of last year 10 steam locomotives, five diesel-electric passenger, 20 freight and

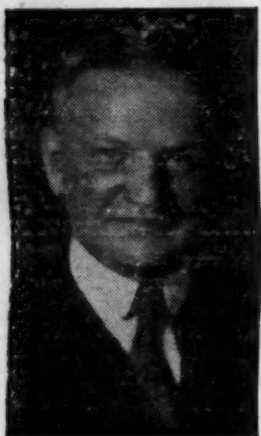
three switching locomotives, 6,786 freight and 79 light-weight passenger cars and will rebuild about 2,400 freight cars.

The acreage sown to winter wheat for 1942 has been considerably curtailed because in some places the soil was too wet to permit seeding at the proper time. In general, however, the stand is good and the outlook favorable. Both passenger and freight traffic promise to move in heavy volume as long as present general conditions continue.

CHARLES ENGELHARD

President, Baker & Co., Inc.

The outstanding feature of 1941 in the platinum metals industry has been the rapid growth in the industrial use of platinum metals. More platinum metals are used now in industrial products and equipment than in jewelry, which formerly held a position of first importance in platinum consumption.



Charles Engelhard

Under present war conditions, it is inadvisable, if not impossible, to make estimates for 1941 of world production and consumption of platinum metals. He added, however, that it can be stated that the Allied nations practically have both the world's sources and the supply of platinum metals at their disposal.

In industry platinum is used as a catalyst in producing nitric acid and much of the contact sulphuric acid. These acids are consumed in large quantities for the manufacture of explosives and other war materials. Palladium

is being used increasingly as a catalyst in the hydrogenation of organic compounds and in various other processes. Palladium catalysts permit the use of lower temperature and pressure than catalysts made of the base metals.

Glass wool fiber for insulation and other similar purposes is made from molten glass which is passed through small orifices in platinum metal alloy feeder dies. These alloys are used because of their resistance to oxidation, abrasion and chemical corrosion. Platinum alloys also perform a most important function in producing rayon fiber. The viscous solution is extruded under pressure into an acid bath through platinum metal alloy spinnerettes having very small holes that must retain their contours and dimensions despite severe corrosive action.

In the production of electrochemical products, such as potassium perchlorate and persulphuric acid, platinum is used for the exposed surfaces of insoluble anodes. The new platinum-clad metals which comprise a protective layer of platinum bonded to nickel, or other metal, in such forms as tubing and sheet, are being employed in electrochemical processes, and they are being adopted elsewhere in chemical industries for heat exchangers and similar apparatus.

Electrical contacts of platinum metal alloys are required in the modern electrical instruments and equipment used by our fighting forces and in our huge industrial efforts. Contributing also to the current high production rate of industry are the numerous thermocouples of platinum or platinum-rhodium alloy used in temperature control and other instruments.

For dental purposes, the consumption of platinum and palladium as alloying elements with gold has shown a marked increase. This was particularly so with respect to palladium, which is employed because of the superior tarnish resistance and performance which it contributes to the gold alloy.

In jewelry, ruthenium-platinum alloys are replacing iridium-platinum alloys, because iridium is being conserved for war work under an OPM order prohibiting its use in the manufacture of jewelry. Ruthenium-platinum alloys are adaptable to jewelry without the necessity of experimentation and are available at lower cost than iridium alloys. The higher taxes recently

Monthly Range of Prices on the NEW YORK STOCK EXCHANGE

THE NEW YORK STOCK EXCHANGE—BONDS AND STOCKS.

The tables which follow show the high and low prices, by months, for the year 1941 of every bond and every stock in which any dealings occurred on the New York Stock Exchange. The prices in all cases are based on actual sales.

COURSE OF PRICES OF RAILROAD AND MISCELLANEOUS BONDS FOR 1941

BONDS	January	February	March	April	May	June	July	August	September	October	November	December
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Abitibi Pow & Paper 1st 5s. 1953	45	49	43 1/2	46 1/2	45 1/2	50 1/2	44	50	45 1/2	52 1/2	50	56
5s stamped. 1953	100 1/2	102 1/2	101	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2
Adams Express col tr 4 1/2s. 1947	101 1/2	103	103 1/2	103 1/2	103 1/2	103 1/2	101 1/2	102 1/2	103 1/2	103 1/2	103 1/2	103 1/2
Col trust 4 1/2s stamped. 1947	107 1/2	107 1/2	107	107 1/2	107 1/2	107 1/2	105	107	106	106 1/2	106 1/2	107 1/2
Adriatic Elec Co ext 7s. 1952	109 1/2	110 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2
Ala Gt Sou 1st 5s. ser A. 1943	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2
Albany Perf Wrp Paper 6s. 1948	54 1/2	58	59	59	57	57	55	55 1/2	54 1/2	55	53	54
6s with warrants. 1948	54 1/2	58	59	59	57	57	55	55 1/2	54 1/2	55	53	54
Albany & Susq 1st guar 3 1/2s. 1946	81 1/2	83	82	83 1/2	80	80	82 1/2	84	82 1/2	84	80	83
3 1/2s registered. 1946	79	79	79	79	79	79	79	79	79	79	79	79
Allegheny Corp col tr 5s. 1944	94 1/2	97 1/2	90 1/2	95	93 1/2	95 1/2	85 1/2	92 1/2	86	92	92	93 1/2
Col & conv 5s. 1944	82	86	78	83	80 1/2	83 1/2	73 1/2	75 1/2	74 1/2	79	76 1/2	78 1/2
5s stamped. 1944	58 1/2	62 1/2	55	61	60 1/2	62 1/2	54 1/2	60	47	56	46 1/2	52 1/2
5s modified. 1944	58 1/2	62 1/2	55	61	60 1/2	62 1/2	54 1/2	60	47	56	46 1/2	52 1/2
5s modified. 1944	58 1/2	62 1/2	55	61	60 1/2	62 1/2	54 1/2	60	47	56	46 1/2	52 1/2
5s income. 1944	58 1/2	62 1/2	55	61	60 1/2	62 1/2	54 1/2	60	47	56	46 1/2	52 1/2
Allegheny & West 1st g 4 1/2s. 1946	69	69	70	70	70	70	72	72 1/2	73	73	71	71 1/2
Allegh Val gen guar 4s. 1942	103 1/2	104	103 1/2	104	103 1/2	103 1/2	102 1/2	102 1/2	101 1/2	101 1/2	101 1/2	101 1/2
Allied Stores Corp deb 4 1/2s. 1951	103 1/2	104 1/2	102	104	102 1/2	104 1/2	103 1/2	104	103 1/2	104 1/2	104	105
Allis-Chalmers Mfg conv 4s. 1952	106 1/2	107 1/2	106 1/2	107 1/2	106 1/2	107 1/2	107 1/2	108	107 1/2	108	107 1/2	108 1/2
4s (called). 1952	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2
Am & Foreign Pow deb 5s. 1938	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2
Amer I G Chem conv 5 1/2s. 1949	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2
5 1/2s (called). 1949	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2
Amer Int'l Corp conv 5 1/2s. 1949	101 1/2	103	101	101 1/2	101	102 1/2	100 1/2	102 1/2	99 1/2	100 1/2	100 1/2	101 1/2
Amer Tel & Tel—	103 1/2	104 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2
20-year s f 5 1/2s. 1943	103 1/2	104 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2
3 1/2s debentures. 1943	108 1/2	110	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2
3 1/2s debentures. 1943	107 1/2	109 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2
3s conv deb w l. 1943	105 1/2	108	105	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2
Am Type Eds s f deb 2 1/2s. 1950	105 1/2	108	105	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2
Am War Wks & Ed deb 6 1/2s. 1945	109	110 1/2	108 1/2	109 1/2	108 1/2	109 1/2	108 1/2	109 1/2	108 1/2	109 1/2	108 1/2	109 1/2
Anaconda Cop Min 4 1/2s. 1946	104	106	103 1/2	104 1/2	104	104 1/2	104	104 1/2	103 1/2	104 1/2	104	105 1/2
Anglo-Chil Nitrate	32	35	31 1/2	34 1/2	32	33 1/2	32	33 1/2	26 1/2	28 1/2	30 1/2	32
Sinking fund income deb 1947	50 1/2	55 1/2	49	50 1/2	49	50 1/2	52 1/2	58	56	57	56 1/2	58 1/2
Ann Arbor 1st g 4s. 1945	98 1/2	100	98 1/2	100	98 1/2	100	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	100
Ark & Mem Ry deb & Ter 5s. 1944	105 1/2	106	105 1/2	106	105 1/2	106	105 1/2	106	105 1/2	106	105 1/2	106
Armour & Co 4s ser B (Del). 1944	105 1/2	106	105 1/2	106	105 1/2	106	105 1/2	106	105 1/2	106	105 1/2	106
4s series C. 1944	105 1/2	106	105 1/2	106	105 1/2	106	105 1/2	106	105 1/2	106	105 1/2	106
Atch Top & S F gen gold 4s. 1955	108 1/2	110 1/2	108 1/2	110	107 1/2	109 1/2	107 1/2	109 1/2	108 1/2	109 1/2	108 1/2	109 1/2
Adjustment g 4s. 1955	91	92 1/2	90	92 1/2	90	92 1/2	92 1/2	93 1/2	91 1/2	93 1/2	90	92 1/2
Stamped. 1955	90	93	89 1/2	91	89 1/2	92	88	92	90	93 1/2	90	93 1/2
Conv g 4s of 1909. 1955	98 1/2	100	98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	98 1/2
Conv g 4s of 1915. 1955	98 1/2	101	97 1/2	99	98 1/2	99 1/2	98 1/2	99 1/2	98 1/2	99 1/2	98 1/2	99 1/2
Conv g 4s of 1940. 1955	98 1/2	101	97 1/2	99	98 1/2	99 1/2	98 1/2	99 1/2	98 1/2	99 1/2	98 1/2	99 1/2
Conv deb 4 1/2s. 1945	103 1/2	104	103 1/2	104	103 1/2	104	103 1/2	104	103 1/2	104	103 1/2	104
Rock Mtn Div 1st 4s ser A. 1945	100 1/2	101 1/2	101 1/2	102 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2
Trans-Cont Short L 1st 4s. 1945	112	112 1/2	111 1/2	112 1/2	111	111 1/2	111 1/2	111 1/2	111 1/2	111 1/2	111 1/2	111 1/2
Cal-Ariz 1st & ref 4 1/2s ser A. 1942	111	111 1/2	110	110 1/2	110 1/2	111 1/2	109 1/2	111 1/2	110 1/2	111 1/2	110 1/2	111 1/2
Atlanta Knox & Nor 1st g 5s. 1946	99 1/2	99 1/2	98 1/2	98 1/2	97 1/2	99	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2
Atlanta & Char A L 4 1/2s ser A. 1944	100 1/2	101 1/2	99 1/2	100 1/2	99 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2
Atl Coast & Line 1st g 4s. 1945	74	79	73 1/2	78 1/2	74 1/2	78 1/2	77 1/2	78 1/2	76	78 1/2	75 1/2	78 1/2
Gen unific 4 1/2s ser A. 1944	61 1/2	67	61 1/2	65 1/2	62 1/2	65 1/2	64	66 1/2	63 1/2	66 1/2	63 1/2	66 1/2
10-year col trust 5s. 1945	79 1/2	83 1/2	77	81 1/2	79 1/2	83 1/2	77 1/2	81 1/2	79 1/2	83 1/2	77 1/2	81 1/2
Louisv & Nash col g 4s. 1952	68 1/2	75	69 1/2	73 1/2	70 1/2	74 1/2	72 1/2	75 1/2	71 1/2	74	70 1/2	73 1/2
Atlantic & Danv 1st g 4s. 1948	34	38	34 1/2	37 1/2	33 1/2	36 1/2	33 1/2	37 1/2	35 1/2	37 1/2	35 1/2	37 1/2
2d 4s. 1948	31	33 1/2	31 1/2	33 1/2	31 1/2	33 1/2	31 1/2	33 1/2	31 1/2	33 1/2	31 1/2	33 1/2
Atl Gulf & W I S S L col tr 5s. 1959	75 1/2	85 1/2	82	85	83	87 1/2	88	97	93	95 1/2	94 1/2	99 1/2
Atlantic Refining deb 3s. 1953	105 1/2	106 1/2	105 1/2	106 1/2	105 1/2	106 1/2	105 1/2	106 1/2	105 1/2	106 1/2	105 1/2	106 1/2
Austin & N W 1st 5s. 1941	96 1/2	99 1/2	96 1/2	99 1/2	96 1/2	99 1/2	96 1/2	99 1/2	96 1/2	99 1/2	96 1/2	99 1/2
Balt & Ohio 1st g 4s. 1948	69 1/2	73 1/2	68 1/2	69 1/2	68 1/2	70	67	70	64 1/2	69	62 1/2	65
Registered. 1948	68	68	68	68	65 1/2	65 1/2	64 1/2	65	61 1/2	65 1/2	60 1/2	64 1/2
Stamped modified. 1948	69 1/2	73 1/2	68 1/2	69 1/2	67 1/2	71 1/2	66 1/2	71 1/2	67 1/2	69 1/2	64 1/2	67 1/2
1st mtg g 4s. 1948	69 1/2	73 1/2	68 1/2	69 1/2	67 1/2	71 1/2	66 1/2	71 1/2	67 1/2	69 1/2	64 1/2	67 1/2
Ref & gen 5s A. 1948	36 1/2	44 1/2	36 1/2	43 1/2	34 1/2	47 1/2	34	39	33 1/2	35 1/2	34	37 1/2
Ref & gen 6s A. 1948	41 1/2	48 1/2	42 1/2	48 1/2	40 1/2	53 1/2	40	44 1/2	38 1/2	40 1/2	38 1/2	41 1/2
Ref & gen 5s B. 1948	36 1/2	43 1/2	36 1/2	42 1/2	34 1/2	46 1/2	34	38 1/2	33 1/2	35 1/2	34	37 1/2

1941—Continued

BONDS		January Low High	February Low High	March Low High	April Low High	May Low High	June Low High	July Low High	August Low High	September Low High	October Low High	November Low High	December Low High
Can Northern deb 6 1/4%.....	1946	104 1/2 101	102 1/2 101 1/2	103 1/2 102 1/2	105 1/2 103 1/2	105 1/2 103 1/2	107 107 1/2	107 107 1/2	109 110 1/2	109 111 1/2	110 111 1/2	109 111 1/2	107 109 1/2
Canadian Pac 4% coup deb 3/4	1946	52 57 1/2	51 1/2 55 1/2	51 1/2 62	58 63	61 63 1/2	60 1/2 63 1/2	63 63 1/2	61 64 1/2	64 68 1/2	64 68 1/2	66 68 1/2	61 67 1/2
Coll trust 4 1/4%.....	1946	77 80	73 81	73 81	82 84	82 84 1/2	83 88	83 88	89 93	91 95 1/2	91 95 1/2	93 94 1/2	87 93 1/2
5% equip trust ctf.....	1941	101 101 1/2	101 102 1/2	101 102 1/2	102 104 1/2	102 104 1/2	103 104 1/2	104 104 1/2	104 105 1/2	104 105 1/2	104 105 1/2	104 105 1/2	103 104 1/2
Coll trust gold 5%.....	1934	64 70 1/2	73 74	73 74	75 81 1/2	72 80	80 84	80 84	83 88 1/2	84 88 1/2	84 88 1/2	86 88	80 87 1/2
Collateral trust 4 1/4%.....	1958	61 64	65 69 1/2	68 74 1/2	71 76 1/2	70 75 1/2	72 77 1/2	76 78 1/2	76 80 1/2	80 84	82 86 1/2	83 85	76 84 1/2
Caro C & O 4 1/2%.....	1942	103 103 1/2	104 104 1/2	105 105 1/2	106 106 1/2	107 107 1/2	108 108 1/2	109 109 1/2	110 110 1/2	111 111 1/2	112 112 1/2	113 113 1/2	114 114 1/2
Caro C & O 4 1/2%.....	1955	105 105 1/2	106 106 1/2	107 107 1/2	108 108 1/2	109 109 1/2	110 110 1/2	111 111 1/2	112 112 1/2	113 113 1/2	114 114 1/2	115 115 1/2	116 116 1/2
Car & Gen Corp deb 5% w/w 1939	1940	100 101 1/2	101 102 1/2	102 103 1/2	103 104 1/2	104 105 1/2	105 106 1/2	106 107 1/2	107 108 1/2	108 109 1/2	109 110 1/2	110 111 1/2	111 112 1/2
Carthage & Adiron 1st gu 4 1/2% 1931	1931	52 53 1/2	51 52 1/2	51 52 1/2	51 52 1/2	51 52 1/2	51 52 1/2	51 52 1/2	51 52 1/2	51 52 1/2	51 52 1/2	51 52 1/2	51 52 1/2
Calanese Corp of Amer 3%.....	1935	97 99 1/2	97 98 1/2	97 98 1/2	97 98 1/2	97 98 1/2	97 98 1/2	97 98 1/2	97 98 1/2	97 98 1/2	97 98 1/2	97 98 1/2	97 98 1/2
Colo & Colo Corp deb 4 1/2% w/w 1917	1917	98 99 1/2	98 99 1/2	98 99 1/2	98 99 1/2	98 99 1/2	98 99 1/2	98 99 1/2	98 99 1/2	98 99 1/2	98 99 1/2	98 99 1/2	98 99 1/2
Central Franch Un Pac 1st deb 4 1/2% 1947	1947	17 20 1/2	19 20 1/2	19 20 1/2	19 20 1/2	19 20 1/2	19 20 1/2	19 20 1/2	19 20 1/2	19 20 1/2	19 20 1/2	19 20 1/2	19 20 1/2
Gen Ry 1st gu 5% Nov 1913	1913	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2
Gen Ry 1st gu 5% Nov 1913	1913	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2	28 30 1/2
Ref & gen 4 1/2% series B.....	1951	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2							

imposed on jewelry have increased interest in the lower cost palladium alloys and there is a growing acceptance of ruthenium-palladium alloys in this field. Ruthenium, like iridium, is an effective hardening agent for both platinum and palladium.

With the exception of iridium, prices for the platinum metals remained practically unchanged during 1941. Iridium, which was quoted at \$275 per ounce at the beginning of 1941, dropped to \$175 an ounce in February and remained at approximately that figure during the remainder of the year. Platinum was quoted from \$36 to \$38 per ounce throughout the year, against a range of \$36 to \$40 in 1940. Palladium, at \$24 per ounce, has remained stable in price since 1935. Rhodium continued to be quoted at \$125 per ounce, the same quotation prevailing since 1937. At \$35 to \$40 an ounce, there has been no change in the price range of ruthenium since 1938.

E. C. FAUSTMANN

President, The Royal Typewriter Company

As American industry pours its full resources into the greatest job it has ever faced—total war production—the changeover from civilian consumption to war consumption is bound to produce some profound changes during 1942 and for as long as the war lasts.

How will these tremendous problems that lie ahead affect the typewriter industry?

First, we must understand the vital role which the typewriter plays in modern warfare and in the preparations for war. We have William Batt of the Office of Production Management as authority for the statement that the typewriter is, in a real sense, an "engine of war."

Increasing demands for more and more typewriters have come not only from Government agencies directing the nation's war effort and from expanding war industries producing our guns, planes and tanks. They have come also from the armed forces. For modern, mechanized warfare requires rapid coordination between units and the necessity for quickly transcribed orders has raised the typewriter to a fundamental place in war strategy. Sixty or more typewriters, for example, are used on each American battleship.

As a result, production and sales of the Royal Typewriter Company reached an all-time high during 1941, in line with the highest national income in history. Unless unforeseen circumstances interfere, we have every reason to believe that the war program of industry and Government will call on the typewriter industry during 1942 for greater production than ever before.

As war production jumps from 17% of total American production to upwards of 50%, the technical ingenuity of the typewriter industry will be taxed to the utmost to maintain production in the face of possible material shortages.

Already much has been done to avert this problem. In a series of conferences, which began last March, the production department of the Royal Typewriter Company has laid plans to anticipate and solve acute shortages of metals needed elsewhere in war production.

In spite of increased capacity and production, the Royal Typewriter Company has eliminated the use of aluminum and has reduced nickel consumption approximately 50%. Moreover, by reducing the size of parts or turning to plastics we have effected a yearly saving of 135,000 pounds of brass. We are saving an even larger quantity of steel.

This use of alternate materials has already resulted in distinct improvements in design and, together with notable improvements in production methods, will exert a lasting effect on typewriter manufacturing.

For the duration of the war, it seems clear that typewriter production by the Royal Company and the industry as a whole will be geared primarily to wartime needs. Shortages of machines for strictly civilian use must be anticipated.

JACK FRYE

President, Transcontinental & Western Air, Inc.

Entering 1942, the airlines are filling a role which does not permit any specific forecasting on the volume of business they will handle during the year. Unlike previous years when we could forecast revenue trends with reasonable accuracy, no one can foretell how many revenue miles will be flown or how many revenue passengers will be carried in the ensuing 12 months. But that is relatively unimportant. Our chief job in this war is one of performance, not of bookkeeping.

The role undertaken by the airlines is two-fold: we must satisfy the needs of the military in flying men and materials wherever directed, and we must continue to transport passengers, air mail and air express in scheduled operations, which likewise are essential to our national war effort. It is a large order to fill but one which the air transport industry has undertaken with the fullest measure of confidence.

In TWA, we have an added responsibility of training 4-engine flight crews for the Air Corps. Because of our experience in operating the 4-engine Stratoliners we were authorized in 1941 to establish Eagle Nest Flight Center



Jack Frye

1941—Continued

BONDS		January		February		March		April		May		June		July		August		September		October		November		December	
		Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Int & Great Nor 1st 6s A. 1952																									
Adjustment M Series A 1952																									
1st 5s series B. 1956																									
1st 5s series C. 1956																									
Internat Hydro Elec deb 6s 1941																									
Int Mer Mar 1st coll tr 3 1/2 4s 1941																									
Int Mer Mar 2nd coll tr 3 1/2 4s 1941																									
Ref A for ser A. 1951																									
Int Rya Genl Am Int 1st 6s B. 1972																									
1st 1st & ref 1/2 5s. 1917																									
Int Tel & Tel deb 4 1/2 5s. 1957																									
Deb 5s. 1957																									
Iowa Central ref gold 4s. 1951																									
James Frankl Clear 1st 4s. 1959																									
1st mtdg. 4 1/2s. 1961																									
3 1/2s. 1961																									
Kanawha & Mich 1st gds. 1991																									
K C P & S M Ry ref 4s 1936																									
Certificates of deposit																									
Kan City South 1s. g. 3s. 1956																									
Ref and improv 5s. April 1956																									
Kearney & N Y 1st 4s. 1959																									
Karstadt (Rudolph)																									
Grfs w a spd (par 5-45) 1948																									
Keith (B F) Corp 1st & ref 6s. 4																									
Kentucky C & R 4s 1987																									
Ky & Ind term 4 1/2s. 1961																									
Stamped. 1961																									
Plain. 1961																									
4 1/2% guaranteed. 1961																									
Kings Co L & P p r m o n t 4s 7																									
Kings Co Ltd 1st & ref 5s. 1951																									
1st & ref 1/2 5s. 1951																									
Koppers Co 4s series A. 1951																									
Kresge Foundation 3s. 1950																									
Kreuger & Toll																									
5s unref. 1959																									
Laclede Gas & Light ext 5s. 1939																									
L & A ex m v e s. 194																									
Col & ref 5 1/2s ser C. 1953																									
Col & ref 5 1/2s ser D. 1956																									
Col trust 6s ser A. 1940																									
Col trust 6s ser B. 1940																									
Lake Erie & Western																									
2nd gold 1st 3% to 1947																									
Lake Shore & M Sou 3 1/2s. 1991																									
Registered. 1991																									
Lanaro Marine 1st m line 1975																									
Lehigh C & Nav con s 4 1/2s A. 1954																									
Cons s 4 1/2s ser C. 1954																									
Lehigh & New Eng RR 4s A. 1945																									
Lehigh & N Y 1st 4s A. 1945																									
Lith Val Coal Co																									
5s stamped. 1944																									
1st & ref 1 1/2s. 1944																									
Stamped. 1954																									
1st & ref 5s. 1964																									
Stamped. 1964																									
1st & ref 1 1/2s. 1974																									
Sec v r notes ext to 1943																									
Stamped. 1943																									
Leh Val Harbor Term 1st 5s. 1954																									
Leh V (N Y) 1st ext 4 1/2s. 1950																									
Lehigh Val (Pa) gen con 4s. 2003																									
4 1/2s spd modified. 2003																									
Registered. 2003																									
4 1/2s spd modified. 2003																									
Registered. 2003																									
Gen con 5s. 2001																									
5s stamped modified. 2003																									
Leh V Ter Ry ext 5s. 1951																									
Lerintong & East 1st 5s 1955																									
Lehigh Valley & Lehigh 4s. 1955																									
Liggett & Myers Tob 7s. 1944																									
5s. 1951																									
Little Miami Gen 4s ser A. 1962																									
Lowe's Inc den s 1 1/2s. 1946																									
Lombard Elec 7s ser A. 1952																									
Lone Star Gas 3 1/2s. 1950																									
Long Island 1000 4s 1945																									
Long Island 1000 4s 1945																									
Guar ref & 4s. 1949																									
Stamped. 1949																									
Lortillard (P) Co 7s. 1944																									
Debentures 5s. 1951																									
Louisiana & Ark 1st 5s ser A. 1965																									
Louisiana Gas & Elec 3 1/2s. 1965																									
Louisiana & Ark 1st 4s ser A. 1965																									
Louisville & Nashville																									
1st & ref 5s ser B. 2003																									
1st & ref 4 1/2s ser C. 2003																									
1st & ref 4s series D. 2003																									
1st & ref 3 1/2s series E. 2003																									
Unit mgt ext 3 1/2s ser A. 1950																									
Unit mgt ext 4 1/2s ser B. 1950																									
Unit mgt ext 5 1/2s ser C. 1950																									
St Louis Div 2d gold 3s. 1986																									
Mobile & Mont 1st & 4 1/2s. 1948																									
Southern Ry Jt Mnnon 4s 1952																									
Atl Knox & Clin Div 4s. 1951																									
McCoy's Stores Corp 3 1/2s. 1955																									
McKesson & Robbins deb 5 1/2s 5s 1950																									
Met Central RR 4s A. 1945																									
Met Central 4 1/2s A. 1945																									
Mon T & N v f. 1950																									
Manila EIRR & Ltrk col 5s. 1959																									
Manila RR Ser L 1st ex 4s. 1959																									
Man G B & N W 1st 3 1/2s 1941																									
Marion Steam Shovel s f 1945																									
Stamped. 1945																									
Market St Ry 1st 7s. ser A. 1945																									
Met & Ref 1st 5s ser A. 1945																									
Meach Corp 1st mtdg 4 1/2s. 1955																									
Metro Edison 1st 4 1/2s ser D 1968																									
Metro Wat Srv & Drain 5 1/2s 5s 1960																									
Met-West Side Elev (Chic) 4s 38 6																									
Michigan Central RR																									
Jack Iams & Sals 3 1/2s. 1951																									
1st gold. 3 1/2s. 1952																									
Midland Great N Gals 4s 9 1959																									
Midland of N J 1st ext 5s. 1940																									
Milw Nor ext 4 1/2s. 1951																									
Con ext 4 1/2s. 1939																									
Mil Spar & N W 1st guar 4s 1947																									
Milw & State Line 1st 3 1/2s 1944																									
Minn & St Louis 1st 4s. 1944																									
5s fund. gold. 4s. 1944																									
Ref & 1st 5s ser A. 1962																									
Minn St P & S Mcons 4s 4 1/2s 1938																									
1st conol 5s. 1938																									
1st cons 5s guar to int 1948																									
1st & ref 6s. ser A. 1940																									
25-year gold 5 1/2s. 1978																									
1st ref 5 1/2s ser B. 1959																									
Mo-Hi RR 1st 5s ser A. 1959																									
Mo-Hi RR Car & Trs 1st 4s. 1959																									
Mo-Kan Tex RR 5s. A. 1962																									
Prior Den 4 1/2s ser B. 1962																									
Prior Den 4 1/2s ser D. 1978																									
Cum ad 5s. ser A. 1967																									
Missouri Pac RR 1st 5s A. 1965																									
Certificates of deposit																									
General. 1975																									
1st 1st & ref 5s ser F. 1977																									
Certificates of deposit																									
1st & ref gold 5s ser G. 1978																									
Certificates of deposit																									
Conv gold 5 1/2s. 1949																									
1st & ref gold 5 1/2s ser H. 1980																									
Cert letters of deposit																									
1st 1st & ref 5s ser I. 1981																									
Certificates of deposit																									
Missouri Pac 3d 7s ext at 4 1/2 1981																									
Miss & Mat 1st gold 4s. 1991																									

mated the tonnage from Brazil—the second largest source—whereas for the same period of 1940 Cuba trailed South Africa, Russia, the Gola Coast, Brazil and Indian arrivals in the order named.

The increase in Cuban shipments brought the estimated total for the year to approximately 245,000 long tons, nearly twice the 1940 figure and three times that of the peak year of the first World War. Shipments of ore from Cuba also showed a greater percentage increase over the previous year than that of any other supplier—deliveries being up about 85%, compared with an estimated increase of around 70% for Brazil, 15% for India and 10% for South Africa. Gold Coast imports declined in 1941, while no ore arrived from Russia.

Back of Cuba's record—epitomized by her rise from a supplier of less than 1% of the United States requirements in 1931 to 20% in 1941—is an interesting story. Cuban-American Manganese Corporation—a subsidiary of Freeport Sulphur Company and the owner of the only large scale producer in Cuba—expanded the capacity of its plant by about one-third to 130,000 tons of high-grade concentrates and marshalled hundreds of Cuban small property-owners and miners to bring out additional amounts of ore from small, scattered deposits, an output that accounted for nearly 100,000 of the 245,000 ton total.

Recent newspaper articles point to the loss of Philippine and Dutch East Indies supplies of manganese as threatening to hamper United States steel output, but Cuban-American Manganese's additional output together with its encouragement of small producers will mean the delivery of twice as much ore as could be expected from the Philippines and Dutch East Indies during 1941.

Behind Cuban-American Manganese Corporation's unique program lies much initial effort. When the job started, the Company's concentrated ore easily met the United States Government's requirements of 43% ore or better, but much of the potential production from hundreds of small mines did not. However, the management of Cuban-American Manganese went ahead in the belief that an average of 45% ore could be produced in important quantities and that soon such ore would be recognized and accepted as a worthwhile contribution to the war effort. To stimulate local producers and overcome the technical and financial difficulties of the small Cuban miners, Cuban-American organized a group of trained engineers, geologists and accountants. Members of this group visited numerous deposits, advanced capital for payroll and other expenses, loaned machinery and equipment, gave technical advice and assistance and provided a central shipping agency.


Since the program started and ore began to pour in from many remote, almost inaccessible deposits, other buyers and brokers have entered the new market. Their purchases and shipments have accounted for the additional increase in imports into the United States.

Up to the time of our entrance into the war, Cuban-American Manganese Corporation had obtained ore from over fifty-five different Cuban mines, supplying from as little as four tons to 7,500 tons. This ore—low in silica, phosphorous and other harmful impurities—is playing a valuable role in the manufacture of ferromanganese for the United States steel industry.

L. M. GIANNINI

President, Bank of America National Trust and Savings Association

There will be serious post-war problems for both Government and business to face, and these will be common problems. Their social aspects may not be fully apparent at this time, but there is little question that their financial phases are now clearly discernible; and, therefore, their effect on our future economy can be gauged to a reasonable extent.



L. M. Giannini

should be reserved as far as practicable for emergency purposes.

This procedure should permit business to recover its former position in some measure by allowing sufficient capital to flow with necessary freedom through normal channels and thereby rebuild our economic structure to the point where it is able to provide for the liquidation of the Government debt on an orderly basis. To require business to meet a heavy Government debt maturing in the early stages of the transition period would hamper unduly the efforts of business to get under way for the long and hard grind ahead.

The effect, both immediate and probable, upon the American people and American business, of outright participation in war need hardly be commented upon at length. Unity in plan and purpose as well as in thought and spirit is an accepted fact. Whatever changes



L. M. Giannini

In this respect the bank will not be alone or outstanding, for already it is evident that the same spirit of determined cooperation prevails throughout the nation.

Year-End Bond Review

"It has seldom fallen to the lot of investors to cope with problems such as have confronted those of the present generation," says the Review. "The excesses of the twenties, the distress of the thirties, and the disturbing possibilities of the forties have left the members of this vitally important segment of society somewhat reduced in circumstances and quite generally confused as to ways of safeguarding whatever they may have salvaged from the upheavals of the first phase, the erosion of the second and the gathering storms of the third."

Citing the fact that the present generation investor was reared in a tradition of self-reliance, free enterprise, low-cost government and moderate military outlays, Halsey, Stuart & Co., Inc., states that the slowness of the investor to adjust himself to present investment conditions, seemingly reflected his hope or belief that the trend away from previously accepted fixed principles might be only temporary. This led him either to inaction or pursuit of investment practice with which he was familiar, and "neither brought the rewards nor the peace of mind he hoped for."

The six basic factors considered pertinent to an investment policy adjusted to present realities are summarized as follows:

1. Government will be both powerful and costly.
2. Future national growth is going to be slower.
3. Risk-taking will give way to the quest for security.
4. Opportunities for private investment will be fewer.
5. Interest rates will remain low.
6. Further inflation is reasonably certain; ultimate deflation probable.

The five investment precepts presented are: A. A conservative course is more than ever desirable. B. Reconcile yourself to low interest returns. C. Some shift from private to public securities will be necessary and advisable. D. A relatively liquid position should be maintained. E. Diversify and review holdings periodically.

Reviewing the trend toward increased cost of and centralization in government, the Year-End Bond Review states: "On top of the now necessary unprecedented military expenditures, the fulfillment of the newly established social and control theories involving transfer of responsibility and authority from the individual to the Government will involve outlays of huge sums." Government controls accompanying the expanding program of social and political change will have, the Review continues, far-reaching effects on investment policies, because of restriction of profits and the limitations of private initiative.

Forecasting a slower rate of national growth, the Year-End Bond Review points out that "the favorable conditions of our past unprecedented growth would not in themselves have produced that growth had not capital been available for financing the expansion." "Had there been no profits," the Review emphasizes, "or had the profits been unproductively employed, obviously there could not have been any substantial progress."

Restriction of future profits might not be so serious, in the opinion of the authorities of the Review, if the existing capital reserve of the country could be maintained, but warning is given that the nation's pool of capital may be depleted by the costs of war and the extension of special grants to segments of the population.

That the traditional American habit of risk-taking in anticipation of growth and profits will give way to a quest for security, is a conclusion stated as drawn from observable data. Incentives for risk-taking are stated as lacking, and as likely to be lacking for a considerable period, and without incentives both capital and individual enterprise, it is pointed out, cease to function dynamically.

"We are already realizing," the Year-End Bond Review states in discussing the conclusion that opportunities for private investment will be fewer, "the fact that the dynamic, expansive elements of a free economy must be greatly reduced, if not entirely eliminated, under the rigid controls to which the productive facilities of the nation will be subjected in providing the necessary materials for the implements of war. Extensive curtailment of many forms of business activity will take place and the development of many new channels of investment must be postponed indefinitely. So long as these conditions prevail, the opportunities for private investment will be reduced materially."

That interest rates will remain low is the opinion of the Year-End Bond Review. Factors that will keep interest rates low are cited as increased governmental

1941-Continued

BONDS	January		February		March		April		May		June		July		August		September		October		November		December	
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Monongahela Ry Ist m 4s A. 1966	106	106½	105½	105½													103½	103½	103½	104	103½	104	103½	104
3½s series B. 1966																								
Monongahela West Penn P. 1966	108½	110½	110	110½	110	110½	110½	111	110½	110½	111	111½	110½	111½	109½	110½	108½	109½	108½	109½	109½	111	109	110½
6s debentures. 1965	108½	110½	110	110½	110	110½	110½	111	110½	110½	111	111½	110½	111½	109½	110½	108½	109½	108½	109½	109½	111	109	110½
Montana Power 3½s. 1966	104½	106½	102½	104½	104½	105½	104½	105½	105½	106½	107	106½	107	106½	107	106½	107	106½	107	106½	107	106½	107	106½
Montreal Tram Ist & ref A 5s. 1941	75½	77	72½	74½	72½	74½	72½	74½	76½	78½	76½	78½	76½	78½	72	72	70	71½	75	79	78½	80	80½	81½
Gen & ref A 5s ser A. 1955									40	50	39	40½	40	40	43½	43½	47½	48½	49½	52			55	55
Gen & ref A 5s ser B. 1955											39	39											50	50
Gen & ref A 5s D. 1955											38½	38½											32	39½
Gen & ref A 5s E. 1955	37	40½	37½	40½	37½	40½	37½	40½	39½	43½	39½	43½	41	41	40½	43½	39½	42½	38½	40½	38½	40½	32	39½
Gen & ref A 5s F. 1955	36½	41	37½	40½	37½	40½	37½	40½	39½	43½	39½	43½	41	41	40½	43½	39½	42½	38½	40½	38½	40½	32	39½
Constr mtd 4½s ser A. 1965	30½	35½	32½	35½	32½	35½	32½	35½	34	38½	35½	39	37	36½	39	37½	35	38	34½	37	33½	36½	28½	35
Mountain States T & T 3½s. 1965	108½	109½	108½	109½	107½	108½	107½	108½	108½	108½	108½	108½	108½	108½	109½	110½	109½	109½	109½	110½	109½	110½	107½	107½
Mutual Fuel Gas Ist gu 5s 1947	116½	117			117	117	115½	115½	115½	115½	115	116			115½	115½	115½	116	117½	117½	116½	116½	116½	117½
Mutual Union Tel 5s. 1941	100½	100½																						
Nash Chatt St L Ist 4s. 1978	69½	72	68	71½	68½	69½	68½	69½	68½	71½	68	69½	68	70	66	68	66	67½	65	66½	65½	66½	62½	66½
Nat Dairy Products 3½s. 1965			103½	104½	102	104½	103½	104½	103½	104½	104	104½	103½	104½	103½	104½	103½	104½	103½	104½	103½	104½	102½	106½
Nat Distillers Prod Corp 3½s. 1949	103½	104½	104	104½	103½	104½	103½	104½	103½	104½	103	104	103½	104½	103½	104½	103½	104½	103½	104½	103½	104½	102½	106½

Note—Superior figures denote 32ds of a point; viz.: 105¹⁵=105¹⁵/₃₂. a Deferred delivery. r Cash sale.

1941—Continued

[illegible]

Note.—Superior figures denote 32ds of 140 at; viz., $105^{13}=105^{13}_{14}$. s Deferred delivery. r Cash sale

controls of the credit mechanism and the money markets; the lack of opportunity for the profitable employment of idle capital funds under conditions of political and economic uncertainty, and the existence of large excess bank reserves created by the absorption of extraordinary amounts of gold into the banking structure.

The Government's interest, it is stated, is to keep interest rates low, one reason being that the "Government debt is now largely held by banks and insurance companies, and any material advance in the interest rate of new Government issues would have the effect of corresponding reduction in the market values of those previously distributed."

Thus, with the Government the major borrower, the Review continues, and with the necessary controls at its disposal, there seems to be little prospect of any substantial increase in interest rates, during the near term at least.

The sixth and last basic factor presented to assist the investor in the development of an investment policy adjusted to present realities is the likelihood of some further inflation, followed by deflation.

"When, as at present," the Year-End Bond Review states, "national income is expanding and the supply of consumers goods contracting, prices go up." "Runaway price increases, however, are not seen as likely. "More menacing," the Review continues, "is the probability at some future point of severe deflation." "Even the vast resources of this rich country are not limitless, and the farther they are drained off through military and other non-productive expenditures the smaller the remaining capital pool, and the more reduced becomes buying power. As an aftermath of such conditions, the price level may tumble and the marginal property values may be considerably reduced or even wiped out."

Under such conditions as those cited, the Year-End Bond Review asks, "what investment policies should be adhered to in order to protect one's principal and derive a reasonable income?"

Glancing over the performance of the security markets during the past 25 years, the Year-End Bond Review points out that during that period of "greatest inflation and of greatest deflation the country has ever experienced" holders of better grade bonds came through the period relatively better than almost any other class of security or property holders. Five investment precepts are then offered.

The first is the recommendation that a conservative course be followed because "With business profits limited by restrictions, taxes and dislocated markets, with even survival uncertain (at least as private enterprises) in the case of many concerns, it is only the part of wisdom for investors to steer their courses even more carefully than they usually do."

The second is that the investor reconcile himself to low interest returns because "as heretofore stated, indications point to a continuation of low money rates."

The third is the warning that some shift from private to public securities will be advisable because of the diminished supply of new private securities, the heavy tax load, and the most compelling reason, the patriotic desire to assist in the successful prosecution of the war.

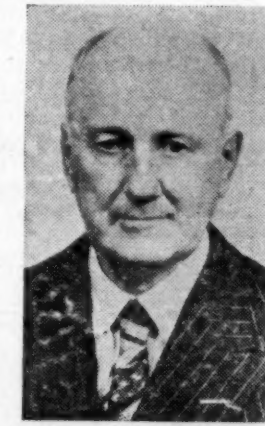
The fourth is a recommendation that a relatively liquid position be maintained because "of the uncertainties of the period ahead," and because "ability to shift course in order to avoid newly developing difficulties or to take advantage of unexpected opportunities, is obviously more important than in a period of more stable character."

The final recommendation is that holdings be diversified "to minimize the unavoidable risks that attend even the most carefully chosen securities," and be reviewed periodically because of the especial necessity of this procedure during times of change.

MAJOR GENERAL JAMES G. HARBORD

Chairman of the Board, Radio Corporation of America

Radio in 1941 went to war. Working with redoubled zeal throughout the year, radio services were at the ready on that fateful day, December 8, when President Roosevelt asked for a declaration of war against the Japanese Empire. Congress acted immediately while the world listened in. Three days later, upon receiving the President's request for war on Germany and Italy, Congress flashed its unanimous vote to the country through microphones in the Capitol. Radio, as a medium in which history is made and news is born, has acquired a new significance.

A black and white portrait of a middle-aged man with short, dark hair, wearing a suit and tie. He is looking directly at the camera with a neutral expression. The background is a plain, light color.

James G. Harbord

Television is in much the same position as the radiophone in the first World War. Then, wireless was beginning to find its tongue; radio for the past few years has been opening its electric eyes. The military value of television is yet to be revealed.

Behind the curtain of military secrecy, scientists in their research laboratories are in the front lines of national defense. Their discoveries might turn the tide of battle. But in wartime science must of necessity withhold its big news stories. Mindful of the importance of research, the aim of RCA Laboratories is directed to fortifying the defense of American democracy and freedom. What the soldiers of science succeed in doing with those tiny bits of electricity, known as electrons, conceivably might become

more important to insure victory than the biggest bombs ever dropped.

We have but to look at the map of the Pacific, dotted with insular bases, to realize the importance of radio in bringing these outposts into a vast communications network. Were it not for radio, weeks might have passed before the mainland heard of attacks and invasions of these outlying possessions.

When we think of the role wireless played in the first World War, it may well be imagined that radio, with its electric ears and eyes, has a vital responsibility in Europe, Asia and on the seas. Silence, however, is often imposed by military necessity. Radio's ears are always open, there can be no doubt of that; but its electric tongue wisely is "off the air" in wartime lest positions be revealed to the enemy. Modern radio direction finders make it easy to track down a transmitter. A faint radio whisper could lead a submarine directly to a battleship or to a convoy. That is why, these days, silence is golden at sea.

That same silence guards all of our new scientific developments in wartime. Radio lives on sound, but when called upon to play its great role in war, it finds that silence is the better part of valor. Fortunately, the magic of radio is such that even in the quiet, it performs services of paramount military importance. The full story of radio in action must wait until after the war is won.

K. T. KELLER

President, Chrysler Corporation

American industry has been given a very grave commission and, at the same time, a notable opportunity. The commission is to produce, at the eleventh hour, such a volume of war equipment and supplies as will turn the tide of the world war, already near its flood. The opportunity is to demonstrate, to all people, that their faith in the character and worth of American industry is justified, for through industry, and only through industry, can this job for defense be accomplished.



K. T. Keller

By getting the war job done at this critical time industry will demonstrate once again that the free enterprise principle under which it developed its ability and willingness to do the job is the key to the preservation of the American way of life. I believe, too, that having done this job well, industry will then be able to face with confidence what will be its greatest task—that of giving leadership as well as co-operation in the reconstruction to follow.

Today's crisis in world relations is a challenge to our productive ability. The output of American industry will determine for many years to come the way of life of millions of people on every continent of the globe. Our fighting manpower, alone, is no longer the all-important tool of warfare. Men do not struggle for days to advance from one trench to another a few hundred yards away. War has become a struggle of machines and the products of machines. It has become a test of the productivity of a nation's industry, its engineering and manufacturing skills, marshalled for military and naval uses.

We must outproduce a war machine abroad that is efficient and ruthless, and which years ago made production for war its principal goal. Production and conquest, more production and more conquest—that is the formula behind the military march of the aggressor nations. However much we abhor their methods and detest their aims, we must realize that they have done, and are doing, a big production job. We must do a better one.

No one can honestly belittle or underrate what has already been accomplished. In a little more than a year we, under a free competitive enterprise system, have reached a production stage that it took German industry, under a dictatorship, from three to five years to reach. We are on the way to the greatest production ever known or dreamed of in this world.

Starting from scratch a year and a half ago, the United States defense program has passed \$65,000,000,000 in authorized expenditures and, according to reports from Washington, it may soon be doubled. It started with five billion. So in less than 18 months, the defense load to be undertaken by American industry has multiplied 15 times.

According to present prospects, American industry will be expected to produce \$30,000,000,000 in actual defense output during 1942. Thus, the industries of America will produce next year armaments and related defense items at a rate equal to three-fourths of their total normal annual output of peace-time goods. The automobile industry alone, a \$4,000,000,000 peace-time industry, has already undertaken defense contracts for more than \$4,000,000,000, and additional assignments are being issued almost daily.

The automobile industry in 1942 will deliver war material in excess of \$3,000,000,000. One-quarter of a million military vehicles have already been delivered to our own armed forces and to the non-Axis governments.

As an example of military striking power of war items undertaken by the automobile industry, the rated horsepower of aircraft engines, already under contract by this industry, is conservatively figured at approximately 60 million. This is equal to all the power produced by

1941—Continued

BONDS	Jan		Feb		March		April		May		June		July		August		September		October		November		December		
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	
Shinyetsu El Pow 1st 4 1/2% 1952	50	54	48 1/2	51	47 1/2	51 1/2	51	51	45 1/2	45 1/2	49	52	46 1/2	52	29 1/4	40	36	47 1/2	47	48	40	42	10	10	
Siemens & Halske deb 4 1/2% 1946	27	27	20 1/4	20 1/4	19 1/4	19 1/4	19 1/4	19 1/4	14	14	14	14	14	14	14	14	9	9	7 1/2	7 1/2	7 1/2	7 1/2	10	10	
Silesta Elec Corp 4 1/2% 1944	27	27	20 1/4	20 1/4	19 1/4	19 1/4	19 1/4	19 1/4	14	14	14	14	14	14	14	14	9	9	7 1/2	7 1/2	7 1/2	7 1/2	10	10	
Siemens-Am Corp coll tr 7 1/2% 1941	70	71	70	70 1/2	39 1/2	68 1/2	45	45 1/2	55	55	55	55	45 1/2	84	31	60	62	73	67	70	102 1/2	103 1/2	99	103	
Simmons Co deb 4 1/2% 1952	102 1/2	103 1/2	102 1/2	103 1/2	102 1/2	103 1/2	102 1/2	103 1/2	102 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	
Skelly Oil deb 3 1/2% 1950	103 1/4	104	102	103 1/4	103	103 1/4	103 1/4	103	102 1/4	103 1/4	103 1/4	103 1/4	103 1/4	103 1/4	103 1/4	103 1/4	103 1/4	103 1/4	103 1/4	103 1/4	103 1/4	103 1/4	103 1/4	103 1/4	
Socony-Vacuum Oil deb 3 1/2% 1964	105 1/4	107	104 1/2	106 1/2	103 1/2	106 1/2	103 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	
So & North Ala con gu 5 1/2% 1963	107 1/2	108 1/2	106 1/2	107 1/2	106 1/2	107 1/2	106 1/2	107 1/2	106 1/2	107 1/2	106 1/2	107 1/2	106 1/2	107 1/2	106 1/2	107 1/2	106 1/2	107 1/2	106 1/2	107 1/2	106 1/2	107 1/2	106 1/2	107 1/2	
Southern Bell T & T 3 1/2% 1947	105 1/2	106	105	105 1/2	104	106	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	
Southern Colo Pow 1st 4 1/2% A. 1947	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	
Southern Natural Gas—																									
1st mtde Pipe Line 4 1/2% 1951	37 1/2	48 1/2	42 1/2	45 1/2	44 1/2	48 1/2	44 1/2	45 1/2	48 1/2	44 1/2	45 1/2	48 1/2	44 1/2	45 1/2	48 1/2	44 1/2	45 1/2	48 1/2	44 1/2	45 1/2	48 1/2	44 1/2	45 1/2	48 1/2	
So Pac Co Cent Pac coll 4 1/2% 1949	37 1/2	48 1/2	42 1/2	45 1/2	44 1/2	48 1/2	44 1/2	45 1/2	48 1/2	44 1/2	45 1/2	48 1/2	44 1/2	45 1/2	48 1/2	44 1/2	45 1/2	48 1/2	44 1/2	45 1/2	48 1/2	44 1/2	45 1/2	48 1/2	
4 1/2% registered 1949	34 1/2	44 1/2	42	42	44	46 1/2	46	47	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	48 1/2	
1st 4 1/2% (Oregon Lines) A. 1977	44 1/2	52	46 1/2	49 1/2	48 1/2	51 1/2	50 1/2	54 1/2	53 1/2	57 1/2	53 1/2	55 1/2	53 1/2	54 1/2	50 1/2	53 1/2	48 1/2	52 1/2	49 1/2	51 1/2	49 1/2	51 1/2	44	51 1/2	
Gold 4 1/2% 1968	40 1/4	49 1/2	43 1/2	47 1/2	45 1/2	50 1/2	46 1/2	53 1/2	51 1/2	55 1/2	51 1/2	53 1/2	51 1/2	53 1/2	50 1/2	53 1/2	46 1/2	52 1/2	47 1/2	51 1/2	46 1/2	50 1/2	41 1/2	49 1/2	
Gold 4 1/2% with war 1 1/2% 1951	39 1/4	49 1/2	43 1/2	47 1/2	45 1/2	50 1/2	46 1/2	53 1/2	51 1/2	55 1/2	51 1/2	53 1/2	51 1/2	53 1/2	50 1/2	53 1/2	46 1/2	52 1/2	47 1/2	51 1/2	46 1/2	50 1/2	41 1/2	49 1/2	
Gold 4 1/2% 1958	48 1/4	59	52 1/2	56 1/2	55 1/2	61 1/2	59 1/2	67 1/2	65 1/2	71 1/2	65 1/2	70 1/2	68 1/2	72 1/2	68 1/2	72 1/2	65 1/2	70 1/2	68 1/2	72 1/2	65 1/2	70 1/2	68 1/2	72 1/2	
10-year secured 3 1/2% 1944	77	82	75 1/2	81 1/2	76	82 1/2	82	88	85	87 1/2	82 1/2	85 1/2	82	83 1/2	83	84	75	81	75 1/2	81 1/2	80	84	80	83 1/2	
San Fran Term 1st 4 1/2% 1950	57 1/2	64 1/2	59 1/2	62 1/2	61	66 1/2	62 1/2	69 1/2	66 1/2	70 1/2	65 1/2	68 1/2	65 1/2	66 1/2	63 1/2	66 1/2	61	65	60 1/2	64 1/2	60 1/2	64 1/2	56	63 1/2	
Sou Pac RR 1st ref gu 4 1/2% 1954	90 1/2	93 1/2	90	92 1/2	92	94 1/2	92 1/2	94 1/2	91 1/2	94 1/2	91 1/2	92 1/2	90 1/2	91 1/2	90 1/2	91 1/2	90 1/2	91 1/2	90 1/2	91 1/2	90 1/2	91 1/2	90 1/2	91 1/2	
Southern Ry 1st con 5 1/2% 1954	59 1/2	63 1/2	57	63	59 1/2	63 1/2	59 1/2	63 1/2	61	65 1/2	61	65 1/2	61	65 1/2	61	65 1/2	61	65 1/2	61	65 1/2	61	65 1/2	61	65 1/2	
Devel & gen 4 1/2% series A. 1956	76 1/2	81 1/2	75	82 1/2	73 1/2	83	77 1/2	84	80 1/2	84 1/2	80 1/2	84 1/2	80 1/2	84 1/2	80 1/2	84 1/2	80 1/2	84 1/2	80 1/2	84 1/2	80 1/2	84 1/2	80 1/2	84 1/2	
Devel & gen 4 1/2% series B. 1956	81 1/2	86 1/2	79	84 1/2	81 1/2	87 1/2	82 1/2	89	84 1/2	89	84 1/2	89	84 1/2	89	84 1/2	89	84 1/2	89	84 1/2	89	84 1/2	89	84 1/2	89	84 1/2
Memphis Div 1st 4 1/2% 1959	81 1/2	83	80	82 1/2	78	81 1/2	81 1/2	85 1/2	84 1/2	86	83	84	83	83 1/2	83	84	80	82 1/2	80 1/2	82 1/2	80 1/2	82 1/2	80 1/2	82 1/2	
St Louis Div 1st gold 4 1/2% 1951	76 1/2	78 1/2	73 1/2	75 1/2	75	80	77	80	76	80	74	79	72	77	78 1/2	80	80	81	80	81	80	81	79	80 1/2	
South Bell Tel 3 1/2% ser B. 1964	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	
St & ref 3 1/2% series C. 1968	107 1/2	109	106 1/2	107 1/2	105	108	104 1/2	107	106 1/2	107 1/2	107	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	
Spokane Internat 1st 4 1/2% 1955	28 1/2	32 1/2	26 1/2	29 1/2	27 1/2	34	29	33	29 1/2	33 1/2	28	33	31 1/2	33 1/2	32	34 1/2	31 1/2	33 1/2	31 1/2	33 1/2	31 1/2	33 1/2	31 1/2	33 1/2	
Mortgage 4 1/2% series A. 1955	104 1/2	106 1/2	103 1/2	104 1/2	103 1/2	105 1/2	103 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	
Standard Oil of N. deb 3 1/2% 1961	104 1/2	105 1/2	104 1/2	105 1/2	103 1/2	105 1/2	103 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	
15-year 2 1/2% deb. 1953	104 1/2	105 1/2	104 1/2	105 1/2	103 1/2	105 1/2	103 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	
Studebaker Corp conv deb 6 1/2% 1945	105 1/2	109	100 1/2	107 1/2	102 1/2	105 1/2	104	105 1/2	103 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	
Superior Oil 3 1/2% deb. 1950	100	101 1/2	100 1/2	100 1/2	100	100 1/2	99 1/2	100 1/2	100 1/2	100 1/2	101 1/2	102 1/2	100 1/2	101 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	
Swift & Co 1st m 3 1/2% 1950	102 1/2	106 1/2	102 1/2	106 1/2	102 1/2	106 1/2	102 1/2	106 1/2	102 1/2	106 1/2	102 1/2	106 1/2	102 1/2	106 1/2	102 1/2	106 1/2	102 1/2	106 1/2	102 1/2	106 1/2	102 1/2	106 1/2	102 1/2	106 1/2	
2 1/2% debentures. 1961	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	
Tenn C & RR gen 5 1/2% 1951	128 1/2	128 1/2	127	128	124 1/2	126 1/2	123 1/2	123 1/2	124 1/2	124 1/2	124	125													
Term Assn of St L 5 1/2% 1951	113 1/2	113 1/2	111	113 1/2	110 1/2	111	110 1/2	111	109 1/2	111	109 1/2	111	111	111	109 1/2	111	109 1/2	111	109 1/2	111	109 1/2	111	109 1/2	111	
Gen ref 3 1/2% 1951	110	111	108 1/2	111 1/2	108 1/2	110	110 1/2	111 1/2	109 1/2	111 1/2	109 1/2	111 1/2	109 1/2	111 1/2	109 1/2	111 1/2	109 1/2	111 1/2	109 1/2	111 1/2	109 1/2	111 1/2	109 1/2	111 1/2	
Gen imp 3 1/2% B. 1974	88	92 1/2	88	90	88 1/2	93	92	94	90 1/2	94 1/2	89 1/2	92	90 1/2	92	91	92	89	90	88	90	87 1/2	88 1/2	87	88 1/2	
Texas Corp 3 1/2% 1958	105 1/2	106 1/2	105</																						

1941—Concluded

BONDS	January	February	March	April	May	June	July	August	September	October	November	December
	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High
Westchester Ltd 5s stpd g. 1955	128 1/2 129 1/2	128 1/2 129 1/2	128 1/2 129 1/2	128 1/2 129 1/2	128 1/2 129 1/2	128 1/2 129 1/2	128 1/2 129 1/2	128 1/2 129 1/2	128 1/2 129 1/2	128 1/2 129 1/2	128 1/2 129 1/2	128 1/2 129 1/2
Gen mtg 3 1/4s	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2
West Penna Pow 1st 5s ser E 1963	113 1/2 114 1/2	113 1/2 114 1/2	113 1/2 114 1/2	113 1/2 114 1/2	113 1/2 114 1/2	113 1/2 114 1/2	113 1/2 114 1/2	113 1/2 114 1/2	113 1/2 114 1/2	113 1/2 114 1/2	113 1/2 114 1/2	113 1/2 114 1/2
1st mtg 3 1/4s series I 1966	110 1/2 111 1/2	110 1/2 111 1/2	110 1/2 111 1/2	110 1/2 111 1/2	110 1/2 111 1/2	110 1/2 111 1/2	110 1/2 111 1/2	110 1/2 111 1/2	110 1/2 111 1/2	110 1/2 111 1/2	110 1/2 111 1/2	110 1/2 111 1/2
West Va Pulp & Pap 3s 1954	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2
West Maryland 1st 4 1/2s 1952	92 1/2 93 1/2	92 1/2 93 1/2	92 1/2 93 1/2	92 1/2 93 1/2	92 1/2 93 1/2	92 1/2 93 1/2	92 1/2 93 1/2	92 1/2 93 1/2	92 1/2 93 1/2	92 1/2 93 1/2	92 1/2 93 1/2	92 1/2 93 1/2
1st and ref 3 1/4s A 1977	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2	102 1/2 103 1/2
West N Y & Penna 4 1/2s 1943	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2
Western Pac RR 1st 5s A 1946	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2
Assented	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2	15 1/2 16 1/2
West house El & Mfe 2 1/2s 1951	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2
West Union Teleg 4 1/2s sold 1957	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2
Gold 5s	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2
30-year 5s	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2	75 1/2 76 1/2
Westphalia Un El Pow 6s 1953	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2
With declaration	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2	21 1/2 22 1/2
West Shore 1st 4 1/2s 1949	51 1/2 52 1/2	51 1/2 52 1/2	51 1/2 52 1/2	51 1/2 52 1/2	51 1/2 52 1/2	51 1/2 52 1/2	51 1/2 52 1/2	51 1/2 52 1/2	51 1/2 52 1/2	51 1/2 52 1/2	51 1/2 52 1/2	51 1/2 52 1/2
Registered	47 1/2 48 1/2	47 1/2 48 1/2	47 1/2 48 1/2	47 1/2 48 1/2	47 1/2 48 1/2	47 1/2 48 1/2	47 1/2 48 1/2	47 1/2 48 1/2	47 1/2 48 1/2	47 1/2 48 1/2	47 1/2 48 1/2	47 1/2 48 1/2
Wh & L E RR 1st con g 4s 1949	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2
Wheeling Steel 4 1/2s A 1966	104 1/2 105 1/2	104 1/2 105 1/2	104 1/2 105 1/2	104 1/2 105 1/2	104 1/2 105 1/2	104 1/2 105 1/2	104 1/2 105 1/2	104 1/2 105 1/2	104 1/2 105 1/2	104 1/2 105 1/2	104 1/2 105 1/2	104 1/2 105 1/2
1st 3 1/4s series B 1961	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2	106 1/2 107 1/2
Wilson & Co 4 1/2s series A 1954	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2
Convertible deb 3 1/4s 1947	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2	103 1/2 104 1/2
Winston-Salem S B 1st 4s 1949	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2	114 1/2 115 1/2
Wiscon Cent 1st gen 4 1/2s 1949	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2
Certificates of deposit	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2	27 1/2 28 1/2
Sup & Dul div 1st 4s 1936	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2
Certificates of deposit	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2	7 1/2 8 1/2
Wisconsin El Power 3 1/2s 1965	108 1/2 109 1/2	108 1/2 109 1/2	108 1/2 109 1/2	108 1/2 109 1/2	108 1/2 109 1/2	108 1/2 109 1/2	108 1/2 109 1/2	108 1/2 109 1/2	108 1/2 109 1/2	108 1/2 109 1/2	108 1/2 109 1/2	108 1/2 109 1/2
Wisconsin Public Serv 4s 1961	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2	107 1/2 108 1/2
1st 3 1/4s series D 1960	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2
Youngs S & T conv deb 4s 1948	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2
1st mtg 3 1/4s series D 1960	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2	101 1/2 102 1/2

Note—Superior figures denote 32ds of a point; viz.: 105 1/2 = 105 1/4. a Deferred delivery. r Cash sale.

DEALINGS IN FOREIGN GOVERNMENT SECURITIES AT N. Y. STOCK EXCHANGE IN 1941.

BONDS	January		February		March		April		May		June		July		August		September		October		November		December		
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	
Agric Mtge Bk—Gid s f 6s...1947	23 1/2	23 1/2	23 1/2	24 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	
Adink fund extl 4 1/2s...1948	22 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	
Akershus (Dept) 4s...1946					23	23			23	23	21 1/2	21 1/2					32	35 1/2			26 1/2	27 1/2	22 1/2	27	
Antioquia (Dept) col 7s A 1945	8 1/4	9 1/2	8 1/4	9 1/2	8 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	9 1/4	9 1/4	9 1/4	9 1/4	10 1/4	11 1/4	11 1/4	11 1/4	10 1/4	11 1/4	9 1/4	10 1/4	
External s f 7s ser B...1945	8 1/4	9 1/2	8 1/4	9 1/2	8 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	9 1/4	9 1/4	9 1/4	9 1/4	10 1/4	11 1/4	11 1/4	11 1/4	10 1/4	11 1/4	9 1/4	10 1/4	
Extl s f 7s ser C...1945	8 1/4	9 1/2	8 1/4	9 1/2	8 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	9 1/4	9 1/4	9 1/4	9 1/4	10 1/4	11 1/4	11 1/4	11 1/4	10 1/4	11 1/4	9 1/4	10 1/4	
Extl s f 7s series D...1945	8 1/4	9 1/2	8 1/4	9 1/2	8 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	9 1/4	9 1/4	9 1/4	9 1/4	10 1/4	11 1/4	11 1/4	11 1/4	10 1/4	11 1/4	9 1/4	10 1/4	
Extl 7s 1st series...1957	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	7 1/2	8 1/2	8 1/2	8 1/2	9 1/2	10 1/2	11 1/2	10 1/2	11 1/2	9 1/2	10 1/2	11 1/2	
Extl 7s 2nd series...1957	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	7 1/2	8 1/2	8 1/2	8 1/2	9 1/2	10 1/2	11 1/2	10 1/2	11 1/2	9 1/2	10 1/2	11 1/2	
Extl s f 7s 3d series...1957	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	7 1/2	8 1/2	8 1/2	8 1/2	9 1/2	10 1/2	11 1/2	10 1/2	11 1/2	9 1/2	10 1/2	11 1/2	
Antwerp (City) extl loan 5s '58	16	17	15 1/2	16	14	16 1/2			15 1/2	15 1/2							17 1/2	18	20	25			25	27 1/2	
Argentine Nat G '7s fext 4 1/2s '44	78	80 1/2	78 1/2	82 1/2	78 1/2	81 1/2	78	79 1/2	78 1/2	79 1/2	79	83	84 1/2	90	88 1/2	91 1/2	88 1/2	90 1/2	90	93	92	94 1/2	88 1/2	93 1/2	
Sink fund extl conv 4s Feb 1972	50 1/2	64 1/2	58 1/2	62 1/2	59 1/2	61 1/2	59 1/2	61 1/2	59 1/2	61 1/2	59 1/2	61 1/2	62 1/2	65 1/2	64 1/2	66 1/2	69 1/2	71 1/2	72 1/2	70 1/2	72 1/2	69 1/2	71 1/2	72 1/2	
S f extl conv 4s...Apr 1972	60 1/2	64 1/2	58 1/2	62 1/2	59 1/2	61 1/2	59 1/2	61 1/2	59 1/2	61 1/2	59 1/2	61 1/2	62 1/2	65 1/2	64 1/2	66 1/2	69 1/2	71 1/2	72 1/2	70 1/2	72 1/2	69 1/2	71 1/2	72 1/2	
Australia 5 1/2s...July 15 1955	53 1/2	60 1/2	59 1/2	63 1/2	58 1/2	60 1/2	57	61 1/2	58 1/2	60 1/2	58 1/2	60 1/2	63 1/2	65 1/2	64 1/2	66 1/2	69 1/2	71 1/2	72 1/2	70 1/2	72 1/2	69 1/2	71 1/2	72 1/2	
Extl 5 1/2s...June 1955	53 1/2	60 1/2	59 1/2	63 1/2	58 1/2	60 1/2	57	61 1/2	58 1/2	60 1/2	58 1/2	60 1/2	63 1/2	65 1/2	64 1/2	66 1/2	69 1/2	71 1/2	72 1/2	70 1/2	72 1/2	69 1/2	71 1/2	72 1/2	
Extl s f 4 1/2s of 1928...1956	48	53 1/2	47	53	48 1/2	51 1/2	48 1/2	53 1/2	49 1/2	53 1/2	52 1/2	59	57 1/2	61	64	69 1/2	66 1/2	72	66	70 1/2	59	66	44	60 1/2	
Austrian (Govt) s f 7s...1954	8 1/2	8 1/2	6	6 1/2	6	6 1/2	6 1/2	6 1/2	7	7 1/2	7	7	7	7	7	7 1/2	7	8 1/2			6	6 1/2	3	4	
Bavaria (Free State) 6 1/2s...1945	20 1/2	27	21 1/2	21 1/2	19 1/2	19 1/2			14	17	12	17									7 1/2	8	6 1/2	6 1/2	
With declaration	26	26							16	16															
Belg (Kingd) 25 yr extl 6 1/2s...1949	43 1/2	52	47 1/2	61	59	72	62	69	68 1/2	72	71 1/2	90	83	93	78	93 1/2	78	93	86	91	85	88	77	88 1/2	
With declaration	43 1/2	52	47 1/2	61	59	72	62	69	68 1/2	72	71 1/2	90	83	93	78	93 1/2	78	93	86	91	85	88	77	88 1/2	
External s f 6s...1955	43 1/2	51 1/2	51 1/2	70	70	83	62 1/2	62 1/2	69	70	75	75			84	91	77 1/2	91	77 1/2	93	86	95	86	93	
Extl s f 7s...1955	43 1/2	51 1/2	51 1/2	70	70	83	62 1/2	62 1/2	69	70	75	75			84	91	77 1/2	91	77 1/2	93	86	95	86	93	
External s f 7s...1955	43 1/2	51 1/2	51 1/2	70	71	84 1/2	68	68	70	74	75	84	73	78	73	78	71 1/2	73	73	76 1/2	80	78 1/2	82 1/2	75	85
With declaration	48 1/2	48 1/2	55	55			73	73	68 1/2	75	74 1/2	75													
Berlin (Germany) 6 1/2s...1950	20 1/2	26 1/2	20 1/2	22	18	21 1/2			15	15 1/2	8	17					8 1/4	8 1/4						3	6
With declaration	26	26																							
External s f 6s...1958	21 1/2	26 1/2	19	22	19	19	14	16 1/2			8	23	8 1/2	9 1/2	8 1/2	8 1/2					7 1/2	8 1/2	6 1/2	7	3 1/2
With declaration	26	26																							
Brazil 5 1/2s...1941	12	18	18 1/2	19 1/2	18 1/2	19 1/2	18 1/2	19 1/2	19 1/2	21 1/2	19 1/2	20 1/2	21 1/2	20 1/2	20 1/2	23	22 1/2	23 1/2	22 1/2	23 1/2	24	26 1/2	21 1/2	24	
Extl s f 6 1/2s of 1926...1957	15 1/2	16	15 1/2	17	16 1/2	16 1/2	15 1/2	16 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	18 1/2	19 1/2	19 1/2	20 1/2	17 1/2	19 1/2	
Extl s f 6 1/2s of 1927...1957	15 1/2	16	15 1/2	17	16 1/2	17	15 1/2	17	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	18 1/2	19 1/2	19 1/2	20 1/2	17 1/2	19 1/2	
Cent Ry 30 year 7s...1952	16 1/2	17 1/2	17	18 1/2	17 1/2	17 1/2	17 1/2	18 1/2	17 1/2	19 1/2	18	19	17 1/2	18 1/2	18	20 1/2	19 1/2	20 1/2	19	20 1/2	20 1/2	21 1/2	17 1/2	20	
Brisbane (City) s f 5s...1957	59	64	57 1/2	60 1/2	57	60 1/2	53	59	52 1/2	53	54	55 1/2	61	67	68	70	68	69 1/2	67	70 1/2	66	68	51 1/2	66 1/2	
Sinking fund gold 5s...1958	52	61 1/2	57	59 1/2	57	57	52 1/2	53	53	55 1/2	63	60	60 1/2	68	65	60 1/2	68	65	66 1/2	70 1/2	65	70	51 1/2	66 1/2	
20 year s f 6s...1950	57 1/2	60 1/2	60	62	61	65	58	64 1/2	57	60	58 1/2	63	63	64	65	67 1/2	68 1/2	77	76	70 1/2	70	73	56	70	
With declaration	5	5 1/2	5	6	5 1/2	6	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	
Buenos Aires (Prov)—																									
6s stamped...1961	49	51					68	68									70	70	85	85	87	87			
Readjustment 4 1/2s-4 1/2s...1977	46 1/2	52	45	49	45 1/2	47 1/2	45	48	45 1/2	46 1/2	45 1/2	49	49	52 1/2	50 1/2	54 1/2	52	55 1/2	53 1/2	59	59	63 1/2	55 1/2	62	
Refunding 4 1/2s-4 1/2s...1976	46 1/2	52 1/2	45 1/2	50	45 1/2	47 1/2	46 1/2	47 1/2	46 1/2	47 1/2	46 1/2	49	49	52 1/2	50 1/2	54 1/2	52	55 1/2	53 1/2	59	59	63 1/2	55 1/2	62	
Extl readjust 4 1/2s-4 1/2s...1976	49	51	47 1/2	51 1/2	46	48	46 1/2	49	46 1/2	49	46 1/2	49	49	52 1/2	50 1/2	54 1/2	52	55 1/2	53 1/2	59	59	63 1/2	55 1/2	62	
Extl s f 4 1/2s 4 1/2s doll bonds 7 1/2s 3 1/2s extl doll bonds...1967	50	52 1/2	49	51	48 1/2	52 1/2	49	49 1/2	47	49 1/2	47	49 1/2	49	52 1/2	50 1/2	54 1/2	52	55 1/2	53 1/2	59	59	63 1/2	55 1/2	62	
Bulg 5 1/2s...1967	7	7	33 1/2	33 1/2	33 1/2	33 1/2	37	32 1/2	36	35	36	35	36	37	38	37	38	37	38	39	40	41	43 1/2	46 1/2	
Stabilization loan 7 1/2s...19s	8	8	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	
Canada, Dom of 30 yr 4s...1910	90	92 1/2	88 1/2	90 1/2	89	92 1/2	92	98	94 1/2	98	97	99 1/2	99 1/2	100 1/2	100	101 1/2	100 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	
30 year gold 5s...1952	98 1/2	100 1/2	97	99 1/2	97 1/2	100 1/2	99 1/2	101 1/2	100 1/2	102	100 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	1			

adapted to meet prospective requirements with little change.

Our aim is to do today's job the best we know how and to do a better job tomorrow. I am convinced that the companies most likely to weather the postwar adjustment are the companies which are willing to work on preliminary preparations for that period, even in these very busy times.

HENRY W. KOENEKE

President, American Bankers Association

Up to Dec. 7, 1941, we thought we knew in a general way where the country was heading. I doubt if many people deliberately and consciously believed that we would be drawn into this war in a large way or that this country would ever do more than provide the sinews of war to the belligerents whose cause had been embraced and help in the Atlantic with the navy and eventually with an air force.

The process of conversion from a peace economy to a war economy has been accordingly slow. It has been estimated that not more than 20% of the productive capacity of the nation has been devoted to the production of defense goods. In spite of all that has been said about an all-out effort, the nation had not progressed so very far from its normal processes of life.

But all of this was suddenly changed on Dec. 7. It was as if the past had been liquidated in one blow. The position of the country was completely changed. It must now wage total war and that means total effort.

For the first time in American war experience unanimous support of actual war developed on the first day. Fortunately a considerable amount of experience has been had in military production. Tooling up is advanced. The basic organization and pattern have been pretty well set. The task ahead is one of vast expansion on a heretofore undreamed-of scale.

The banking system of the country is in a better position to carry out its part of such a program than it has been at any previous time of national crisis. For a whole decade it has been undergoing a strengthening process. It, too, has had a lot of experience in its realm of military preparation. It is seasoned and ready. It has absorbed the shock of the outbreak of war without a tremor.

The banks have been active participants in the financing of the national defense program from its inception. As soon as the preliminary defense legislation was enacted by Congress, the banks of the country, through the American Bankers Association, established a nationwide machinery to facilitate the extension of credit for the financing of defense goods orders. Committees are set up in every Federal Reserve District and in every State. Meetings were held, lectures were given and literature was distributed, all designed to acquaint banks with the process of making defense loans. Manufacturing facilities of their communities were inventoried by banks. In many places, efforts were made to interest manufacturers in the procedure for acquiring defense goods orders. Exhibits arranged by banks in a number of cities of articles needed by the armed forces were the forerunners of the defense production clinics on wheels now touring the country.

The first job of the banks in the defense production program was, of course, the financing of production of orders placed with manufacturers by the Army and Navy. And the extension of credit was the first task to which organized banking addressed itself. For many months these orders were placed in the larger industrial areas, though in recent months they have been steadily spreading out.

In order to have some measure of the trend of defense loans made by banks the American Bankers Association has made regular quarterly surveys of defense lending activity. Five hundred banks have been queried at the end of each quarter beginning with March 31. Reports have been received each time from 345 to 376 banks. The volume of commitments for defense loans reported as outstanding on March 31 was \$934,197,688. By Sept. 30 this figure had risen to \$1,765,584,174. These are outstanding figures. They do not take into consideration the fact that many loans have been paid off and new ones made. But they do indicate the rising trend, the figure having doubled in six months. It is interesting to note that while the banks may require the assignment of the Government contract held by the borrower as security for a defense loan, more than 70% of these loans have been made without such assignment.

The national defense program phase of rearmament was but a prelude to the real thing. The "real thing" has arrived. Now the "bits and pieces" program so long promised will become a reality. Many thousands more manufacturers will be called upon to produce military goods. Those who are not forced into military production directly by request of the armed forces will be so forced by the effect of priorities. Production for civilian consumption will be drastically curtailed.

The credit service of banks must of necessity become predominantly a war credit service. This does not involve any drastic change. It will be but a natural evolution. The banks have the resources, the experience and the spirit necessary to a great war effort.



H. W. Koeneke

1941—Continued

BONDS	January Low High	February Low High	March Low High	April Low High	May Low High	June Low High	July Low High	August Low High	September Low High	October Low High	November Low High	December Low High
Dominic Rep Cust Adm 5 1/2% '42	56 57	53 1/2 56	52 54 1/2	52 1/2 54 1/2	53 1/2 55	55 58	59 1/2 59 1/2	58 1/2 59 1/2	58 1/2 59 1/2	60 1/2 60 1/2	59 1/2 61	61 70
1st ser 5 1/2% of 1926.....1940	54 1/2 58	55 56	52 1/2 54 1/2	53 1/2 54 1/2	53 1/2 55	55 58	59 1/2 59 1/2	58 1/2 59 1/2	58 1/2 59 1/2	60 1/2 60 1/2	59 1/2 61	61 70
2d series 5 1/2%.....1940	57 58	55 56	52 1/2 54 1/2	53 1/2 54 1/2	53 1/2 55	55 58	59 1/2 59 1/2	58 1/2 59 1/2	58 1/2 59 1/2	60 1/2 60 1/2	59 1/2 61	61 70
Customs Admin 5 1/2% 2d.....1941	56 56 1/2	54 1/2 56 1/2	52 54 1/2	53 54 1/2	53 1/2 55	55 58	59 1/2 59 1/2	58 1/2 59 1/2	58 1/2 59 1/2	60 1/2 60 1/2	59 1/2 61	61 70
5 1/2% 1st series.....1940	56 56 1/2	54 1/2 56 1/2	52 54 1/2	53 54 1/2	53 1/2 55	55 58	59 1/2 59 1/2	58 1/2 59 1/2	58 1/2 59 1/2	60 1/2 60 1/2	59 1/2 61	61 70
5 1/2% 2d series.....1940	56 56 1/2	54 1/2 56 1/2	52 54 1/2	53 54 1/2	53 1/2 55	55 58	59 1/2 59 1/2	58 1/2 59 1/2	58 1/2 59 1/2	60 1/2 60 1/2	59 1/2 61	61 70
Dresden (City) extl 7%.....1945	27 27	8 8	16 16	8 8 1/2	8 8 1/2	8 8 1/2	9 9	8 8 1/2	9 9	11 11	7 1/2	6 8 1/2
El Salvador (Rep) 8% cts.....1948	8 8	8 8	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	9 9	8 8 1/2	9 9	11 11	7 1/2	6 8 1/2
Estonia (Rep of) 7%.....1947	50 50	51 51 1/2	51 51 1/2	52 52 1/2	51 1/2 55	55 55	55 55	51 51	51 51	52 52	46 1/2 48 1/2	45 55
Finland (Rep of) extl 6%.....1945	22 1/2 27	20 1/2 22 1/2	15 21	14 15	14 1/2 16 1/2	8 17	8 1/2	8 1/2	9 9	8 8 1/2	6 6 1/2	4 4
Frankfort (City of) 5 1/2% 1953	26 1/2 26 1/2	26 1/2 26 1/2	26 1/2 26 1/2	26 1/2 26 1/2	26 1/2 26 1/2	26 1/2 26 1/2	26 1/2 26 1/2	26 1/2 26 1/2	26 1/2 26 1/2	26 1/2 26 1/2	26 1/2 26 1/2	26 1/2 26 1/2
French Rep extl 7 1/2% stpd.....1941	73 1/2 86	82 90	92 94	92 94	92 94	92 94	92 94	92 94	92 94	92 94	92 94	92 94
7 1/2% unstamped.....1949	84 88	85 1/2 93	94 97 1/2	91 95	96 100	96 100	93 93	93 93	93 93	93 93	93 93	93 93
External 7% of 1924 stpd.....1949	69 1/2 70	68 1/2 68 1/2	81 84	81 84	81 84	81 84	81 84	81 84	81 84	81 84	81 84	81 84
7% unstamped.....1949	63 72	60 1/2 60 1/2	81 89	91 91	91 93	93 93	93 93	93 93	93 93	93 93	93 93	93 93
German Govt Int 5 1/2% stpd.....1945	8 9 1/2	8 9	7 1/2 9 1/2	8 11 1/2	8 11	6 8 1/2	6 1/2	7 1/2	6 1/2	7 1/2	5 6 1/2	4 4 1/2
5 1/2% unstamped.....1945	5 1/2 6 1/2	5 1/2 6 1/2	5 1/2 6 1/2	5 1/2 6 1/2	5 1/2 6 1/2	5 1/2 6 1/2	5 1/2 6 1/2	5 1/2 6 1/2	5 1/2 6 1/2	5 1/2 6 1/2	5 1/2 6 1/2	5 1/2 6 1/2
German Rep 7% stamped.....1949	10 1/2 13	10 1/2 12	10 1/2 14 1/2	10 1/2 14	11 1/2 11 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2
7% unstamped.....1949	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2
Germ Prov & Comm Bond	25 1/2 26 1/2	20 22	15 15	15 15	17 1/2 17 1/2	9 9 1/2	7 11	8 8	12 1/2 12 1/2	10 10	8 10	7 8 1/2
(Cons Agric Loan) 6 1/2% A. 1958	9 1/2 10	9 1/2 10 1/2	11 1/2 12 1/2	12 12	12 12	12 12	12 12	12 12	12 12	12 12	12 12	12 12
Greek Govt 7% part paid.....1944	9 1/2 10	8 1/2 9 1/2	8 9	7 1/2 9 1/2	6 1/2 7 1/2	9 9 1/2	7 11	8 8	12 1/2 12 1/2	10 10	8 10	7 8 1/2
6% part paid.....1948	9 1/2 10	8 1/2 9 1/2	8 9	7 1/2 9 1/2	6 1/2 7 1/2	9 9 1/2	7 11	8 8	12 1/2 12 1/2	10 10	8 10	7 8 1/2
Haiti (Rep of) 6% series A.....1952	62 1/2 66	60 65 1/2	39 58	38 1/2 62 1/2	50 1/2 60	53 1/2 55	55 55 1/2	54 1/2 56 1/2	59 70	69 71 1/2	67 68	53 65 1/2
Hamburg (State) 6%.....1946	26 26	26 26	26 26	26 26	26 26	26 26	26 26	26 26	26 26	26 26	26 26	26 26
Heidelberg (Ger) ext 7 1/2%.....1950	26 27	26 27	26 27	26 27	26 27	26 27	26 27	26 27	26 27	26 27	26 27	26 27
Helsingfors (City) ext 6 1/2% 1960	49 1/2 49 1/2	49 1/2 49 1/2	49 1/2 49 1/2	49 1/2 49 1/2	49 1/2 49 1/2	49 1/2 49 1/2	49 1/2 49 1/2	49 1/2 49 1/2	49 1/2 49 1/2	49 1/2 49 1/2	49 1/2 49 1/2	49 1/2 49 1/2
Hong Cons Mun 7 1/2% sec 5 f 4.....1945	5 1/2 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2
7% secured 5 f 4.....1945	5 1/2 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2
Hung Land Mtg Inst 7 1/2%.....1941	5 1/2 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2
5 f 7 1/2% series B.....1941	5 1/2 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2	5 5 1/2
Hungary 7 1/2% ext to 4 1/2%.....1979	20 23 1/2	20 23 1/2	20 23 1/2	20 23 1/2	20 23 1/2	20 23 1/2	20 23 1/2	20 23 1/2	20 23 1/2	20 23 1/2	20 23 1/2	20 23 1/2
Irish Free State extl 5%.....1960	65 65	67 1/2 72	73 75	74 1/2 75	74 1/2 75	74 1/2 75	74 1/2 75	74 1/2 75	74 1/2 75	74 1/2 75	74 1/2 75	74 1/2 75
Italy (King of) extl 7%.....1951	44 1/2 46 1/2	36 1/2 46 1/2	28 1/2 37	26 1/2 35	26 1/2 35	26 1/2 35	26 1/2 35	26 1/2 35	26 1/2 35	26 1/2 35	26 1/2 35	26 1/2 35
New So Wales (State) ext 5%.....1947	29 30 1/2	25 30	20 20	19 1/2 20 1/2	21 22 1/2	18 20	20 23 1/2	20 22	20 22	20 22	20 22	20 22
Italian Cred Consort 7% B.....1947	26 1/2 29 1/2	23 1/2 29 1/2	18 23 1/2	20 25 1/2	20 22 1/2	19 20 1/2	15 20 1/2	15 18 1/2	15 17	18 18	16 18	10 15 1/2
Japanese Pub Ut 7 1/2% 7%.....1952	26 1/2 29 1/2	23 1/2 29 1/2	18 23 1/2	20 25 1/2	20 22 1/2	19 20 1/2	15 20 1/2	15 18 1/2	15 17	18 18	16 18	10 15 1/2
Italian Gov ext 5 f 6 1/2%.....1954	61 1/2 71	60 1/2 68 1/2	60 1/2 66	58 1/2 65 1/2	59 1/2 63 1/2	62 1/2 73	45 79 1/2	45 79 1/2	45 79 1/2	45 79 1/2	45 79 1/2	45 79 1/2
With declaration.....1945	46 1/2 55 1/2	43 1/2 49 1/2	44 46	41 1/2 47	46 55 1/2	55 1/2 70	35 69	37 47 1/2	45 59 1/2	45 1/2 53 1/2	38 46	38 1/2 44
Extl 5 f 5 1/2%.....1945	46 1/2 55 1/2	43 1/2 49 1/2	44 46	41 1/2 47	46 55 1/2	55 1/2 70	35 69	37 47 1/2	45 59 1/2	45 1/2 53 1/2	38 46	38 1/2 44
Yugoslavia (State Mtg Bk) 7% 7%.....1947	8 1/2 8 1/2	7 1/2 7 1/2	7 8	6 6	6 6	6 6	6 6	6 6	6 6	6 6	6 6	6 6
Leipzig (Germany) 5 1/2%.....1947	26 1/2 26 1/2	22 1/2 22 1/2	19 1/2 19 1/2	19 1/2 19 1/2	19 1/2 19 1/2	19 1/2 19 1/2	19 1/2 19 1/2	19 1/2 19 1/2	19 1/2 19 1/2	19 1/2 19 1/2	19 1/2 19 1/2	19 1/2 19 1/2
Lower Austria (Prov) 7 1/2%.....1950	8 8 1/2	7 9 1/2	7 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2	6 1/2 7 1/2
Mendoza (Prov) 4%.....1954	62 62 1/2	61 63 1/2	63 1/2 70	68 69 1/2	65 70	70 73	70 71 1/2	71 72 1/2	75 81	80 82 1/2	76 77 1/2	70 72
Mexican Irrig 4 1/2% stpd asst 43	3 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2
Mexico (U S of) ext 5% of '99 & 45	3 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2
Assenting 5% of 1899.....1945	3 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2
Assenting 4% of 1944.....1945	3 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2
Assenting 4% of 1910.....1945	3 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2
Treas 6% of 13 July '24 coup '33	4 1/2 5 1/2	5 5 1/2	4 1/2 5 1/2	4 1/2 5 1/2	4 1/2 5 1/2	4 1/2 5 1/2	4 1/2 5 1/2	4 1/2 5 1/2	4 1/2 5 1/2	4 1/2 5 1/2	4 1/2 5 1/2	4 1/2 5 1/2
Milan (City) Italy extl 6 1/2% 1952	28 30	23 29 1/2	18 1/2 23	19 25	19 25	19 25	19 25	19 25	19 25	19 25	19 25	19 25
Minas Gerais ext 5 f 6 1/2%.....1952	8 1/2 9 1/2	8 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9
Extl 5 f 6 1/2%.....1952	8 1/2 9 1/2	8 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9	8 1/2 9
Montevideo (City of) 6 1/2%.....1952	62 64	58 1/2 58 1/2	59 1/2 60	60 60	60 60	60 60	60 60	60 60	60 60	60 60	60 60	60 60
Extl 5 f 6 1/2% series A.....1952	57 64 1/2	56 1/2 64 1/2	56 1/2 59 1/2	58 61 1/2	57 1/2 61	61 68 1/2	69 70	72 77 1/2	73 1/2 79	77 78 1/2	75 77	56 76
New So Wales (State) ext 5%.....1947	54 1/2 61 1/2	56 1/2 62	60 1/2 62 1/2	61 1/2 67	59 63	59 63	59 63	59 63	59 63	59 63	59 63	59 63
External 5% sink fund.....1947	52 52 1/2	52 1/2 52 1/2	52 1									

COURSE OF PRICES OF GOVERNMENT SECURITIES FOR THE YEAR 1941

(Compiled from sales made at the New York Stock Exchange. Quotations after decimal point represent one or more 32ds of a point.)

	Treasury 4½s 1947-52	Treasury 4s 1944-54	Treasury 3½s 1946-56	Treasury 3½s 1941-43	Treasury 3½s 1943-47	Treasury 3½s 1941	Treasury 3½s 1943-45	Treasury 3½s 1944-46	Treasury 3½s 1946-49	Treasury 3½s 1949-52	Treasury 3s 1946-48	Treasury 3s 1951-55	Treasury 2½s 1955-60	Treasury 2½s 1945-47	Treasury 2½s 1948-51	Treasury 2½s 1951-54	Treasury 2½s 1956-59	Treasury 2½s 1958-63	Treasury 2½s 1960-65	Treasury 2½s 1945
January—																				
Opening.....	121.26	113.15	115.7	101.24	107.24	102.18	108.5	109.6	112.12	114.9	111.20	113	111.9	109.22	110.9	109.31	110.22	109.29	110.6	108.14
High.....	121.26	113.18	115.7	101.24	107.25	102.18	108.6	109.9	112.12	114.9	111.21	113.2	111.9	109.24	110.9	109.31	110.22	109.29	110.17	108.14
Low.....	120.26	113.1	114.20	101.19	107.20	102.18	107.28	108.19	111.28	113.12	111.4	111.28	109	108.28	109.21	108.18	108.14	108.11	108.5	108.14
Close.....	120.28	113.1	114.17	101.19	107.20	102.18	107.28	108.19	112.2	113.12	111.4	111.28	109	109.4	109.21	108.18	108.14	108.11	108.5	108.14
February—																				
Opening.....	120.21	113.1	113.4	101.10	107.12	102.14	107.16	108.18	111.19	-----	110.15	110.22	108.26	108.14	108.25	108.7	107.11	108	108.12	108.1
High.....	120.21	113.1	113.17	101.13	107.12	102.14	107.16	108.18	111.19	-----	110.15	110.27	109.10	108.14	108.25	108.7	108.16	109.29	110.17	108.1
Low.....	119.4	112.8	113.4	100.31	106.26	102	107.2	108.1	110.11	-----	109.24	110.4	107.14	108	107.27	107.2	107.1	106.31	107.8	107.30
Close.....	119.8	112.18	113.17	100.31	107	102	107.10	108.11	110.24	-----	110.5	110.26	109	108.9	108	107.31	108.5	108.16	108.17	107.30
March—																				
Opening.....	119.8	112.16	113.12	100.1	107.4	101.25	107.10	108.7	110.22	-----	109.27	110.22	109	108.14	108.4	107.31	108.6	108.2	108.13	-----
High.....	119.20	112.17	113.12	100.1	107.4	101.25	107.10	108.9	110.22	-----	110.4	111.31	110.16	108.4	108.4	108.31	109.23	110	110.5	-----
Low.....	119.8	112.9	113.12	100.1	106.29	101.21	107.7	108.6	110.11	-----	109.25	110.22	108.15	108.4	108.4	107.22	108.6	107.27	108.1	-----
Close.....	119.20	112.9	113.12	100.1	106.29	101.21	107.7	108.6	110.11	-----	109.25	111.24	109.26	108.5	108.4	108.22	109	109.28	109.20	-----
April—																				
Opening.....	119.22	112.6	113.10	-----	106.18	101.21	107.4	108.4	110.12	112.15	109.28	111.20	109.28	108.4	110.1	108.21	109.5	109.12	109.17	107.22
High.....	120.12	112.6	113.18	-----	106.18	101.29	107.6	108.4	110.24	113.13	110.19	112.20	111.13	108.16	110.1	109.26	110.22	110.15	111.9	107.22
Low.....	119.18	111.30	113.10	-----	106.18	101.21	107.1	108	110.12	112.15	109.26	111.9	109.13	108.3	110.1	108.12	108.22	108.24	109.6	107.22
Close.....	120.10	112.3	113.18	-----	106.18	101.29	107.1	108.1	110.24	113.13	110.14	112.20	110.29	108.15	110.1	108.26	110.15	110.15	110.31	107.22
May—																				
Opening.....	120	111.23	113.4	-----	-----	101.23	106.26	107.29	110.21	112.19	110.5	112.21	110.29	108.14	109.23	109.24	110.8	110.11	110.30	108.3
High.....	120.4	111.26	113.7	-----	-----	102.19	107.3	108.7	110.24	112.19	110.5	112.21	111.2	108.16	109.26	109.24	110.8	110.12	111.4	108.3
Low.....	119.9	111.19	113.3	-----	-----	102.22	106.26	107.29	110.17	112.19	109.30	111.17	110.4	108.11	109.13	109.10	109.18	110	110.1	108.3
Close.....	119.9	111.26	113.3	-----	-----	102.22	107	108.4	110.20	112.19	110.1	112.4	111.2	108.15	109.15	109.13	109.30	110.12	111.4	108.3
June—																				
Opening.....	119.9	111.25	113.6	-----	106.8	-----	107.7	108.3	110.30	113.10	110.8	112.21	111.3	108.15	109.25	110.1	110.12	110.14	111.3	108.4
High.....	119.9	111.26	113.6	-----	106.18	-----	107.4	108.4	111	113.10	110.14	113.6	111.22	108.20	109.28	110.3	111	110.31	111.22	108.4
Low.....	119.4	111.21	113.6	-----	106.12	-----	106.30	108.1	110.29	113.10	110.8	112.19	110.24	108.15	109.25	109.24	110.1	110.7	110.18	108.4
Close.....	119.4	111.21	113.6	-----	106.12	-----	106.30	108.1	110.29	113.10	110.13	113.6	111.18	108.17	109.28	110.3	111	110.30	111.19	108.4
July—																				
Opening.....	119.5	111.22	113.7	-----	106.6	-----	106.28	107.31	111	113.7	110.14	113.3	111.25	108.17	109.28	110.13	110.27	110.26	111.15	-----
High.....	119.18	111.23	113.9	-----	106.6	-----	106.28	107.31	111.1	113.14	110.14	113.9	111.25	108.17	109.28	110.13	110.27	110.26	111.15	-----
Low.....	119.5	111.20	113.7	-----	106.1	-----	106.20	107.22	110.31	113.7	110.12	112.28	111.6	108.14	109.28	110.10	110.22	110.22	111.8	-----
Close.....	119.18	111.21	113.9	-----	106.1	-----	106.20	107.23	110.31	113.10	110.14	113.3	111.18	108.15	110	110.16	111.2	110.28	111.18	-----
August—																				
Opening.....	119.18	-----	113.7	-----	106	-----	106.20	107.23	111	112.20	110.8	113.4	111.13	108.15	109.23	110.16	110.27	110.29	111.13	-----
High.....	119.19	-----	113.7	-----	106	-----	106.20	107.23	111.3	112.30	110.10	113.4	111.19	108.15	109.23	110.16	110.24	110.29	111.13	-----
Low.....	118.30	-----	113.5	-----	105.27	-----	106.13	107.14	110.26	112.20	110.8	111.29	110.22	108.10	109.7	109.13	110	109.26	110.2	-----
Close.....	118.30	-----	113.5	-----	105.27	-----	106.13	107.14	110.27	112.30	110.10	112.4	111.18	108.10	109.12	109.23	110.18	110.24	111.10	-----
September—																				
Opening.....	118.30	111.7	113.1	-----	105.27	-----	106.13	107.15	110.27	112.25	110.4	112.14	111.18	108.12	109.6	109.31	110	110.18	111.16	107.25
High.....	118.30	111.7	113.1	-----	105.27	-----	106.13	107.15	110.29	112.25	110.4	112.17	111.18	108.12	109.6	109.31	110.18	110.24	111.16	107.27
Low.....	118.4	110.30	112.30	-----	105.18	-----	106	107.10	110.13	112.7	110	111.19	110.14	108.3	109.6	109.19	109.26	110.7	110.18	107.25
Close.....	118.4	111	112.30	-----	105.18	-----	106.3	107.10	110.15	112.14	110	112	111.2	108.4	109.6	109.21	110.18	110.12	111.4	107.27
October—																				
Opening.....	118.6	110.7	112.21	-----	105.18	-----	105.31	107.9	110.15	112.20	110	112.1	111.6	107.31	109.4	109.20	111.18	110.26	111.14	-----
High.....	118.6	110.7	112.21	-----	105.18	-----	106	107.9	110.16	112.20	110	112.29	111.6	107.31	109.10	110.17	111.18	111.23	112.24	-----
Low.....	117.21	109.26	112.20	-----	104.29	-----	105.13	106.12	109.24	112.20	109.13	111.29	110.13	107.10	109.3	109.20	111.18	110.25	111.13	-----
Close.....	117.21	109.26	112.20	-----	104.29	-----	105.13	106.14	109.24	112.20	109.13	112.27	112.11	107.10	109.7	110.17	111.18	111.23	112.19	-----
November—																				
Opening.....	117.24	109.27	111.13	-----	104.15	-----	105.13	106.14	109.27	-----	109.14	113.3	112.7	107.11	108.27	110.22	111.12	111.25	112.14	106.25
High.....	117.26	109.27	111.13	-----	104.15	-----	105.13	106.14	109.27	-----	109.14	113.3	112.8	107.11	109.2	110.22	111.15	111.25	112.14	106.25
Low.....	117.15	109.4	111.13	-----	104.15	-----	104.28	105.29	109.9	-----	108.28	112.21	111.28	106.24	108.27	110.22	111.12	111.28	110.25	106.25
Close.....	117.16	109.4	111.13	-----	104.15	-----	104.28	105.31	109.9	-----	108.28	112.21	111.31	106.24	109	110.22	111.15	111.12	112.9	106.25
December—																				
Opening.....	117.4	108.26	110.7	-----	104.13	-----	104.27	105.26	109.9	112.20	107.21	112.20	111.22	106.22	109	110.3	111.5	111.6	112	105.10
High.....	117.4	109	110.7	-----	104.13	-----	104.27	105.27	109.9	112.20	107.26	112.15	111.22	106.22	109	110.3	111.5	111.6	112	105.27
Low.....	115.28	108.12	110.7	-----	103.30	-----	103.30	105	108.8	110.13	107.21	110.4	109.6	105.30	107.11	102.28	109.9	109	109.9	105.10
Close.....	116	108.12	110.7	-----	104.1	-----	104.8	105	108.8	110.13	107.26	110.17	109.14	106	107.11	108.6	109.9	109	109.21	105.27

	Treasury 2½s 1948	Treasury 2½s 1949-53	Treasury 2½s 1950-52	Treasury 2½s 1952-54	Treasury 2½s 1956-58	Treasury 2½s 1967-72	Treasury 2½s 1951-53	Treasury 2½s 1951-56	Treasury 2s 1947	Treasury 2s 1948-50 March	Treasury 2s 1948-50 Dec.	Treasury 2s 1951-55	Treasury 2s 1953-55	Federal Farm Mortgage Corp. 3½s 1944-64	Federal Farm Mortgage Corp. 3s 1944-49	Federal Farm Mortgage Corp. 3s 1942-47	Federal Farm Mortgage Corp. 2½s 1942-47	Home Owners' Loan Corp. 3
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COURSE OF PRICES OF RAILROAD AND MISCELLANEOUS STOCKS FOR 1941

The war-time efforts of a banking system must go far beyond the extension of credit to the producers of war material. Since the Government will not be able to raise anything like all the necessary revenues from the public at large either by taxation or borrowing, the banks must be prepared to lend large sums directly to the Government.

Banks will have to assume a number of additional services to the nation at war, or at least greatly expand services now being performed. The outline of some of them can already be seen in the increased selling of defense bonds, in the part they are playing in identifying and freezing the funds of citizens of enemy countries and in other miscellaneous activities. They shall have to give payroll and other services to army and navy camps and posts. And, incidentally, they will probably have to give checking account service to many new customers in response to demands made possible by high war-time wages.

However, it is in the realm of credit to war-time industry and government and in the distribution of war bonds to the public that banks will perform their more spectacular service. Banks are the logical distributing agencies for such bonds and they have outsold all the other agencies in the matter of Defense Savings Bonds. It is still the purpose of the U. S. Treasury to siphon increasing earning power of the public into the Treasury for war costs and as an inflation preventative. Its present objective is to persuade the wage earners to raise their investment in savings bonds from \$40,000,000 a month to at least \$500,000,000 a month, and to draw into the program 35,000,000 wage and salary earners.

One of the big tasks of banks for the duration of the war will be that of helping to consummate the Treasury's program of drawing upon the income of the public in order to raise necessary funds. Bankers will be among the mainstays of the effort in their communities. The American Bankers Association will be the liaison organization between the Government and the banks.

To bankers, as to all other citizens, there is now but one goal. That goal is victory.

S. H. LOGAN

President, The Canadian Bank of Commerce

Canadian business has undergone unprecedented expansion and change in character since the outbreak of war in September, 1939. The major part of armament orders, aggregating nearly \$3,000,000,000 for Canadian and British account, has been placed in the industrial-mineral sector, which accounts for about 65% of all economic activity. Thus there has been a marked shift to an industrial-mineral economy, which has engaged the largest working force ever required and increased employment and wage earnings to record levels (earnings are more than half as large again as in 1939).

As a result of this industrial-mineral expansion Canada is a major arsenal, producing an almost complete line of modern armament—thousands of machine, field, naval and anti-aircraft guns each month, as well as hundreds of motor vehicles, tanks and carriers, several types of airplanes and millions of shells, bombs, depth charges, grenades and bullets, to cite only a few of the manifold items which are now being made available to Canadian armed services and to the Allied forces in practically all the war sectors, including Africa and Russia. The current output is not only much more diversified than in the war of 1914-18 but, also, is more than double the highest rate in the last year of that conflict, when men and machines were being utilized to the utmost for armament purposes and when Canada won the distinction of being one of the major sources of war supplies.

The record productivity of Canada is reflected partly in our foreign and domestic trade. The volume of exports has risen to an all-time peak, being 25% greater than a year previous, with fully half of this trade directly or indirectly connected with war requirements abroad. In fact, the volume of exports exceeds by about two-thirds that in the last year of the 1914-18 conflict, for one reason, because of a broader American market. Exports to the United States during the first 11 months of 1941 were \$537,000,000, representing an advance of about 35% over 1940, the increase in the past year resulting mainly from heavy shipments of aluminium, lead, nickel and zinc, based largely on the Hyde Park agreements. Imports from the United States in the January-November period of this year totaled \$912,000,000, an increase also of 35% over the first 11 months of 1940, notwithstanding restrictions upon the purchase of non-essential American goods. Exports to Britain, valued at \$610,000,000, included substantial quantities of munitions of many types, hundreds of thousands of tons of metals, timber, pulp and paper and huge quantities of foodstuffs. At present, Canada is sending to Britain "lease-lend" supplies worth nearly \$1,000,000,000 per annum. Domestic retail trade rose in volume by 13% from August, 1939 (about as much as in all the preceding 10 years), apart from the vast quantity of supplies sold to the Dominion Government for the maintenance of its armed forces of over 500,000 men.

The financial side of the Canadian war effort is equally impressive. War expenditures are now at a yearly rate

STOCKS		January		February		March		April		May		June		July		August		September		October		November		December	
		Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Abbott Laboratories	Par	\$ 50	53	46	51	47	52	47	50	47	48	47	50	53	53	53	53	51	51	49	52	46	50	48	50
4 1/2% conv preferred	100	119 1/2	120	117	119	115	118	116 1/2	118	116	117 1/2	118 1/2	118 1/2	115	119	120	122	121	124	122	124	108 1/2	123 1/2	108	103 1/2
Abraham & Straus		38 1/4	43	40 1/2	43 1/2	41	41	38	41			43 1/2	43 1/2	41	41	47 1/2	47 1/2	50	54 1/2	46	49	45 1/2	45 1/2	34	47
Acme Steel Co.	25	47 1/2	51 1/2	45	48 1/2	45	47	44	47	44	46 1/2	45	48	43	51 1/2	48 1/2	50 1/2	47 1/2	49 1/2	45	48 1/2	44 1/2	47	43 1/2	48 1/2
Adams Express		5 7/8	7 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2
Addressograph-Multigraph	10	14	15 1/2	14 1/2	15 1/2	13 1/2	15	13	14 1/2	12	12 1/2	12 1/2	13 1/2	12 1/2	13 1/2	13	13 1/2	12 1/2	13 1/2	12	13	11 1/2	12 1/2	9	12 1/2
Air Reduction Inc.		39 1/2	42 1/2	36 1/2	40 1/2	37	38 1/2	35 1/2	38 1/2	37 1/2	40 1/2	39 1/2	42 1/2	40 1/2	45	40	41	43 1/2	37 1/2	42	34 1/2	38 1/2	34 1/2	39	41
Air-Way Elec Appl Corp.		1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2
Alabama & Vicksburg Ry. Co.	10	41 1/2	5	43 1/2	43 1/2	4 1/2	4 1/2	4	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2
Alaska Juneau Gold Min.	10	41 1/2	5	43 1/2	43 1/2	4 1/2	4 1/2	4	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2
Albany & Susquehanna RR.	100	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2
Allegheny Corp.	100	7 1/2	9	7 1/2	9	7 1/2	9	7 1/2	9	7 1/2	9	7 1/2	9	7 1/2	9	7 1/2	9	7 1/2	9	7 1/2	9	7 1/2	9	7 1/2	9
4 1/2% conv preferred	100	119 1/2	120	117	119	115	118	116 1/2	118	116	117 1/2	118 1/2	118 1/2	115	119	120	122	121	124	122	124	108 1/2	123 1/2	108	103 1/2
Allegheny Ludlum Steel Corp.		20 1/2	25 1/2	19 1/2	22 1/2	20 1/2	22 1/2	18 1/2	21 1/2	20 1/2	22 1/2	21 1/2	23 1/2	22 1/2	24 1/2	23 1/2	24 1/2	22 1/2	24 1/2	20 1/2	22 1/2	21 1/2	22 1/2	17 1/2	22 1/2
Allen Industries Inc.	10	11 1/2	11 1/2	9 1/2	9 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2
Allied Chemical & Dye		15 1/2	16 1/2	14 1/2	15 1/2	14 1/2	15 1/2	14 1/2	15 1/2	14 1/2	15 1/2	14 1/2	15 1/2	14 1/2	15 1/2	14 1/2	15 1/2	14 1/2	15 1/2	14 1/2	15 1/2	14 1/2	15 1/2	14 1/2	15 1/2
Allied Mills Co.	10	10 1/2	11 1/2	10 1/2	11 1/2	11	11 1/2	11	11 1/2	10 1/2	11 1/2	11	11 1/2	11	11 1/2	11	11 1/2	11	11 1/2	11	11 1/2	11	11 1/2	11	11 1/2
Allied Mills Co. Inc.		12 1/2	13 1/2	11 1/2	13 1/2	13	14	12 1/2	14 1/2	12 1/2	14 1/2	12 1/2	14 1/2	12 1/2	14 1/2	12 1/2	14 1/2	12 1/2	14 1/2	12 1/2	14 1/2	12 1/2	14 1/2	12 1/2	14 1/2
Allied Stores Corp.		6 1/4	7 1/4	6 1/4	7 1/4	6 1/4	7 1/4	6 1/4	7 1/4	6 1/4	7 1/4	6 1/4	7 1/4	6 1/4	7 1/4	6 1/4	7 1/4	6 1/4	7 1/4	6 1/4	7 1/4	6 1/4	7 1/4	6 1/4	7 1/4
5% preferred	100	74 1/2	80	75 1/2	81	73	79	71	77 1/2	73 1/2	79 1/2	76	81 1/2	81	81	83 1/2	84	81	83 1/2	81	87	88	86 1/2	79 1/2	84 1/2
Allis-Chalmers Mfg Co.		32	37	28 1/2	33 1/2	28 1/2	29 1/2	25 1/2	29 1/2	25 1/2	27 1/2	26	29 1/2	27 1/2	32	28 1/2	30 1/2	28 1/2	31 1/2	27 1/2	29 1/2	24 1/2	27 1/2	28 1/2	29 1/2
Alpha Portland Cement		16 1/2	17 1/2	15 1/2	17 1/2	14 1/2	15 1/2	15	16 1/2	15 1/2	16 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2
Amalgamated Leather	1	1 1/8	1 1/4	1 1/8	1 1/4	1 1/8	1 1/4	1 1/8	1 1/4	1 1/8	1 1/4	1 1/8	1 1/4	1 1/8	1 1/4	1 1/8	1 1/4	1 1/8	1 1/4	1 1/8	1 1/4	1 1/8	1 1/4	1 1/8	1 1/4
6% conv preferred	5	14 1/2	15 1/2	12	14	11 1/2	13 1/2	10	12	12 1/2	13 1/2	13	13 1/2	14 1/2	15	17 1/2	17 1/2	17 1/2	17 1/2	15 1/2	15 1/2	16	16 1/2	14	17
Amerada Petroleum Corp.		46 1/2	50 1/2	41 1/2	47	44 1/2	48 1/2	46 1/2	50	44 1/2	48 1/2	52 1/2	58 1/2	53 1/2	63 1/2	57 1/2	61 1/2	53 1/2	59 1/2	54 1/2	59	56 1/2	58 1/2	53 1/2	58
Amer Agri Chem (Del)		15 1/2	17 1/2	15 1/2	17 1/2	14 1/2	15 1/2	14 1/2	15 1/2	15 1/2	17 1/2	17 1/2	18 1/2	17 1/2	18 1/2	17 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	19 1/2	19 1/2	19 1/2	19 1/2
American Airline		44 1/2	58 1/2	40	52 1/2	42 1/2	54 1/2	42 1/2	54 1/2	42 1/2	54 1/2	42 1/2	54 1/2	42 1/2	54 1/2	42 1/2	54 1/2	42 1/2	54 1/2	42 1/2	54 1/2	42 1/2	54 1/2	42 1/2	54 1/2
American Bank Note	10	7 1/8	8 1/4	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2
6% preferred	5	42 1/2	46 1/2	45	49 1/2	46	47	44 1/2	45 1/2	42 1/2	44 1/2	42 1/2	44 1/2	41	47	44 1/2	47	43	45	44	47 1/2	43	46 1/2	41 1/2	47 1/2
American Bosch Corp.	1	6 1/2	8 1/4	5 1/2	7	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2
American Brake Shoe & Fdy.		35	38	33	35 1/2	31 1/2	35 1/2	29 1/2	34 1/2	31	35	35 1/2	39	34	39	34 1/2	38	33 1/2	35	29 1/2	33 1/2	30	33 1/2	26 1/2	31 1/2
5 1/4% conv pref.	100	126	129 1/2	125 1/2	127	125	130	122 1/2	126 1/2	125	129 1/2	126 1/2	128 1/2	127 1/2	129 1/2	129 1/2	130	128	135	129	130 1/2	128	130	125	128

NOTE.—Superior figures denote 32ds of a point, viz., 100° = 100⁰⁰00. * No par value. † Reported in receivership. ‡ Called for redemptions. § Deleted delivery.
Cash sale. x Ex-dividends. y Ex-rights.

1841-Continued

STOCKS		January	February	March	April	May	June	July	August	September	October	November	December
		Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Beatrice Creamery	25	22 1/2	24 1/2	22 1/2	23 1/2	22 1/2	23 1/2	21 1/2	23 1/2	21 1/2	23 1/2	20 1/2	22 1/2
8 1/2 preferred w w													
8 1/2 preferred w warrants													
Beech Creek RR Co.	50	31 1/2	31 1/2	28 1/2	31	28 1/2	29	31 1/2	32	31 1/2	29 1/2	31 1/2	31 1/2
Beech-Nut Packing Co.	20	12 1/2	12 1/2	11 1/2	12 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2
Belding-Hemway Co.		10 1/2	10 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2
Belmont Nat. Ry. pref.		10 1/2	10 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2
Bentley Aviation Corp.	5	37 1/2	37 1/2	33 1/2	34 1/2	33 1/2	37	33 1/2	37	34 1/2	35 1/2	38 1/2	33 1/2
Beneficial Indus Loan Corp.	5	19 1/2	20 1/2	19 1/2	21 1/2	19 1/2	19 1/2	15 1/2	19 1/2	15 1/2	16 1/2	13 1/2	14 1/2
Prior anal \$1.50 div ser 1931		5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2
Best & Co.		29 1/2	32	27 1/2	29 1/2	27 1/2	29	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Bethlehem Steel Corp (Del)	100	81 1/2	84 1/2	74 1/2	81 1/2	68 1/2	74 1/2	68 1/2	74 1/2	68 1/2	74 1/2	59 1/2	68 1/2
100 preferred		128 1/2	134 1/2	137 1/2	142 1/2	137 1/2	142 1/2	137 1/2	142 1/2	137 1/2	142 1/2	137 1/2	142 1/2
Bigelow Sanford Carpet Inc.		19 1/2	21 1/2	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2
100 1/2% for Mfg Co.		8 1/2	10 1/2	7 1/2	8 1/2	7 1/2	8 1/2	6 1/2	7 1/2	6 1/2	7 1/2	5 1/2	6 1/2
Bliss-Knot Co.		8 1/2	10 1/2	7 1/2	8 1/2	7 1/2	8 1/2	6 1/2	7 1/2	6 1/2	7 1/2	5 1/2	6 1/2
Bliss & Laughlin Inc.	5	17 1/2	18 1/2	16 1/2	17 1/2	16 1/2	17 1/2	14 1/2	16 1/2	14 1/2	15 1/2	13 1/2	14 1/2
Bloomington Bros	12	15 1/2	16 1/2	14 1/2	15 1/2	14 1/2	15 1/2	12 1/2	14 1/2	12 1/2	13 1/2	11 1/2	12 1/2
Blumenthal & Co preferred 100		87 1/2	87 1/2	80 1/2	85 1/2	80 1/2	85 1/2	81 1/2	81 1/2	80 1/2	81 1/2	80 1/2	80 1/2
Bonair Airplane Co.	5	16 1/2	18 1/2	13 1/2	15 1/2	13 1/2	15 1/2	12 1/2	14 1/2	12 1/2	13 1/2	11 1/2	12 1/2
Bohn Aluminum & Brass Corp.	5	24 1/2	25 1/2	27 1/2	28 1/2	27 1/2	28 1/2	24 1/2	25 1/2	24 1/2	25 1/2	24 1/2	25 1/2
Bon Ami (The) class A.	100	10 1/2	11 1/2	10 1/2	10 1/2	10 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2
100 1/2% for Mfg Co.		5 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	3 1/2	4 1/2	3 1/2	4 1/2	2 1/2	3 1/2
Bond Stores Inc.	1	19 1/2	22 1/2	19 1/2	20 1/2	19 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2
Borden Co (The)	15	19 1/2	20 1/2	18 1/2	19 1/2	18 1/2	19 1/2	18 1/2	19 1/2	18 1/2	19 1/2	18 1/2	19 1/2
Borg-Warner Corp.	5	17 1/2	20 1/2	16 1/2	18 1/2	16 1/2	18 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2
Boston & Maine RR Co.	100	1	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2
Bower Roller Bearing Co.	5	33 1/2	34 1/2	30 1/2	31 1/2	30 1/2	31 1/2	31 1/2	32	31 1/2	32	30 1/2	31 1/2
Brewing Corp of America	3	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2
New	15	10 1/2	12 1/2	9 1/2	11 1/2	10 1/2	11 1/2	9 1/2	10 1/2	9 1/2	10 1/2	8 1/2	9 1/2
Briggs & Stratton	25	21 1/2	25 1/2	19 1/2	22 1/2	20 1/2	21 1/2	18 1/2	19 1/2	19 1/2	20 1/2	17 1/2	18 1/2
Briggs & Stratton	38	41	37 1/2	38 1/2	36 1/2	38 1/2	34 1/2	39 1/2	33 1/2	33 1/2	30 1/2	26 1/2	27 1/2
Bristol-Myers Co.	5	42 1/2	44 1/2	39 1/2	41 1/2	38 1/2	39 1/2	38 1/2	42 1/2	39 1/2	41 1/2	41 1/2	40 1/2
Btlyn & Queens Transit Corp.	5	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Btlyn-Manhattan Transit	6	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2
Brooklyn Union Gas	30	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2
Brown Shoe, Inc.	20	21 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	20 1/2	21 1/2	20 1/2	21 1/2	20 1/2	21 1/2
Brown Shoe & Leather Goods	5	10 1/2	11 1/2	10 1/2	11 1/2	10 1/2	11 1/2	10 1/2	11 1/2	10 1/2	11 1/2	10 1/2	11 1/2
Bucyrus-Erie Co.	5	10 1/2	11 1/2	10 1/2	11 1/2	10 1/2	11 1/2	10 1/2	11 1/2	10 1/2	11 1/2	10 1/2	11 1/2
7 1/2 preferred	100	115 1/2	118 1/2	112 1/2	114 1/2	110 1/2	112 1/2	110 1/2	112 1/2	112 1/2	114 1/2	114 1/2	110 1/2
Budd (E G) Manufacturing	4	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2
7 1/2 preferred	100	60 1/2	61 1/2	56 1/2	58 1/2	54 1/2	56 1/2	54 1/2	56 1/2	54 1/2	56 1/2	54 1/2	56 1/2
Budd Wheel	6	6 1/2	7 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2
Bullard Co.	20	21 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	20 1/2	21 1/2	20 1/2	21 1/2	20 1/2	21 1/2
Bullard & Co.	20	21 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	20 1/2	21 1/2</				

considerably higher than the total spent in all of the 1914-18 conflict. The current war expenditures are being met by taxes to the extent of nearly 60%. Income and defense tax collections are about five times greater than in 1939.

To sum up, Canada is in the final stage of transition to a complete war economy. But when this process is finished within a few months her expanded war effort will not be static but, instead, make possible a further shift to armament production, accompanied by a continued decline in civilian business. Moreover, the present economic relationships between Canada and the United States will become even more intimate than those which in peace years made trade between these two countries the largest of any in the world.

LOUIS S. LEBENTHAL

(Lebenthal & Co., New York)

Review and Forecast of Municipal Bond Market

Since the advent of war has relegated many side issues further into the background, this year's review and forecast will be brief, confining itself entirely to the major questions.

Average prices during 1941 set still another all-time high. At the beginning of the year, the yield of 20 standard Municipals was 2.14% and reached an all-time high during the year of 1.90%.

The diminishing supply of Municipal bonds, the increasing desirability of tax-exempts and their obvious safety factors were the primary causes of the rise. Not until war was actually declared with the upward trend stopped.

I believe that the perennial question of tax exemption will continue to plague us for many more years. Eventually, the privilege will be removed, but only after a constitutional amendment—and it is extremely unlikely

Federal surveys indicate that less than 30% of the \$19,000,000,000 of Municipal State bonds now outstanding are held by individual investors with incomes of more than \$5,000. It is my prediction that within the next five years, this class of investors will hold over 60% of the bonds which are tax exempt from all Federal income tax. Meanwhile, I expect the debt of the National Government to more than double, while municipalities will economize and reduce their indebtedness.

I believe that the safety factors behind Municipals will continue to improve while prices will continue to rise, with a corresponding decline in yields to investors.

Democracies and the capitalistic system will expand and prosper, while Municipal Bonds will continue to be the preferred investment, next only to U. S. bonds and the Victory Issue which will complete the United States of America's major financing for many years thereafter.

IMPORTANT MUNICIPAL OFFERINGS DURING 1941:


\$	
136,300,000	State of Arkansas, Refunding
19,600,000	New York State
22,000,000	Consumers Public Power District, Nebraska
51,157,000	Detroit, Michigan, Refunding
14,983,000	North Bergen, N. J., Refunding
15,000,000	New York State
131,000,000	Philadelphia, Pa., Refunding
15,000,000	New York State
10,230,000	Asbury Park, N. J., Refunding

W. C. MAC FARLANE

President, Minneapolis-Moline Power Implement Company

The raw material situation affecting the agricultural machinery industry has been serious for a long time. Our forced entry into the war has made it acute. Of course preference must and will be given to defense orders. At the same time, the farmers must be provided with the necessary machinery for the economical production of food products.

As to the future, there can be no return to normal conditions for the farm machinery industry until the war is over. The raising of food is a vital subject, and we are fully aware of our responsibility to help the farmer with equipment. We are cooperating with our customers along the lines of servicing the machines they now have, furnishing them repair parts, and cautioning them to take good care of their implements, in order that they will last longer.



W. C. MacFarlane

The accumulated need of agricultural machinery in all farming communities,, both here and abroad, will probably mean an unprecedented volume of orders for manufacturers in this line just as soon as the emergency is over and we can again restore our entire capacity and materials to the making of our regular product. Our hope is that this may come surprisingly early.



Louis S. Lebenthal



W. C. MacFarlane

PERCY C. MADEIRA, JR.

President, Land Title Bank and Trust Company

The opening of the great war by the Axis powers against our country, which so many have anticipated for so long is, of course, the overwhelming event of the year which has just ended. With a unanimity of purpose, seldom if ever seen in the 165 years of its history, the people of the United States are now determined to end the rule of treachery and violence in international relationship.



P. C. Madeira, Jr.

It is useless at this time to attempt to forecast the internal effects of so immense an undertaking as the conduct of war by the United States of America and its Allies, against Germany, Italy and Japan.

It is, however, only prudent for banks to plan for the future on the assumption that this great task will require a long time to complete. During the period ahead of us, changing conditions, altered ways of life, higher taxes, and war-time restrictions and

regulations, will, perhaps, require that bankers become financial advisers, not alone to business and industry but to individuals as well.

It will be the responsibility of banks to contribute their utmost in the way of financial support to the war-time effort of America. It is clear that the conversion of peace-time plants and the increase of existing war capacity, must be aided in large measure by the financial institutions of this country. Banks must also, to an even greater degree in the future, help to finance the war through the aggressive promotion of the sale of Defense Bonds and Stamps.

The banking profession knows the problems and the tasks which lie ahead. It is anticipating the needs that may arise, and it is prepared to give all possible aid for the success of the American cause. It is enlisted for the duration of the war.

M. LEE MARSHALL

President, Continental Baking Company, Inc.

Defense work means more lunch pails, which, in turn, means that more sandwiches and cake are consumed by hearty eaters. This is good for the baking industry. So the baking business should be good for some time to come.

Photo by Blank & Stoller
M. Lee Marshall

However, there will be no profiteers in our industry, because its members are cooperating with OPA to make our essential foods available to the public at the lowest possible cost.

We and others in the industry are studying our costs, particularly packaging and distribution costs, to afford every possible saving before the cost of raw materials may necessitate an increase in prices to the consumer.

We are not expanding our service to gain the temporary benefits of defense work. We are getting the new business that is available in the territories we normally serve. We look forward to a good year for both bread and cake for the entire industry.

We are hopeful that the excellent work already done in the National Nutritional Program will continue to emphasize the vital importance of bread, particularly whole wheat, in the daily diets of all Americans. The natural vitamins of wheat place bread at the top of the list in national nutrition defense.

A. T. MERCIER

President, Southern Pacific Company

Our first duty is to our Government in the war.

The railroads are America's No. 1 war and defense industry. The Government depends on us to carry troops, equipment and supplies. Because our country is engaged in a two-ocean conflict, railroad service now is doubly vital in providing the main channels of land transportation linking the two oceans. War factories depend on us to carry their raw materials, parts for assembly, and finished products. In this way the whole industrial war effort rests basically on the railroads, and thus far the railroads have done a job unexcelled by any industry.

Among the railroads, none is more strategically positioned than our own. Thus the Southern Pacific has an extraordinary responsibility. We have already done much to prepare for the present crisis.

Our new equipment purchase program for the three years 1940, 1941 and 1942 involves a total expenditure of more than \$50,000,000 for new locomotives, freight and passenger cars. Additions may be expected as circumstances indicate and as the governing war-time priorities permit.

We have reduced the number of locomotives and cars out of service for repair to an all-time low. At the same time, a great program of extension and improvement of terminal and line facilities has been under way for many months and is continuing—longer passing

1941—Continued

STOCKS		January		February		March		April		May		June		July		August		September		October		November		December	
		Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Conde Nast Publications.....	Par	3 3/4	4	3 3/4	4	3 3/4	4	3 3/4	4	3 3/4	4	3 3/4	4	3 3/4	4	3 3/4	4	3 3/4	4	3 3/4	4	3 3/4	4	3 3/4	4
Consolidated-Nairn Inc.....	100	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2
Consolidated Aircraft Corp.....	100	26	29 1/4	26	29 1/4	26	29 1/4	26	29 1/4	26	29 1/4	26	29 1/4	26	29 1/4	26	29 1/4	26	29 1/4	26	29 1/4	26	29 1/4	26	29 1/4
New.....																									
Consolidated Cigar.....	100	13	15 1/2	12 1/2	14 1/2	11 1/2	13 1/2	11 1/2	13 1/2	10 1/2	11 1/2	11 1/2	13 1/2	12 1/2	13 1/2	11 1/2	12 1/2	12 1/2	14 1/2	12 1/2	13 1/2	12 1/2	13 1/2	12 1/2	13 1/2
Consolidated Oil Corp.....	100	96	103	92	99 1/2	94 1/2	100 1/2	93 1/2	97 1/2	90	93 1/2	90	96 1/2	95 1/2	99 1/2	93 1/2	96 1/2	94	98 1/2	94 1/2	97 1/2	92 1/2	94 1/2	90	94 1/2
Consolidated Coppermines Corp.....	5	6 1/4	7 1/2	5 1/2	6 1/2	6 1/4	7 1/2	5 1/2	6 1/2	7 1/2	8 1/2	6 1/2	7 1/2	7 1/2	8 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2
Consolidated Edison Co of N.Y. Inc.....	25	22	23 1/2	20 1/2	22 1/2	20 1/2	21 1/2	19	21 1/2	17 1/2	19 1/2	17 1/2	19 1/2	18	19 1/2	17 1/2	19 1/2	16 1/2	18 1/2	15 1/2	16 1/2	13 1/2	15 1/2	11 1/2	14 1/2
5% preferred.....	100	106 1/2	107 1/2	105	107 1/2	104	105 1/2	102	105 1/2	95	103 1/2	97	101 1/2	97	101 1/2	99	100 1/2	97 1/2	100 1/2	95 1/2	98 1/2	95	98 1/2	82	97 1/2
Consolidated Film Industry.....	1	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4
5% participating pref.....	1	7 1/2	8	7 1/2	8	7 1/2	8	7 1/2	8	8 1/2	9	8 1/2	9	8 1/2	9	8 1/2	9	8 1/2	9	8 1/2	9	8 1/2	9	8 1/2	9
Consolidated Laundries Corp.....	5	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4
Consolidated Oil Corp.....	100	92 1/2	97 1/2	87 1/2	92 1/2	87 1/2	92 1/2	87 1/2	92 1/2	87 1/2	92 1/2	87 1/2	92 1/2	87 1/2	92 1/2	87 1/2	92 1/2	87 1/2	92 1/2	87 1/2	92 1/2	87 1/2	92 1/2	87 1/2	92 1/2
Consolidated RR of Cuba 6% pref.....	100	9 1/2	10 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2
Consolidated Steel Corp.....	25	3 1/4	4 1/4	2 3/4	3 3/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4
5% conv preferred.....	25	17	21	15 1/2	18 1/2	17 1/2	18 1/2	16 1/2	19 1/2	17 1/2	18 1/2	22	26 1/2	24	30	27	30	23	26	20 1/2	24	20 1/2	23	14	23
Consumers Power Co \$4.50 pref.....	100	105 1/2	106 1/2	101 1/2	102 1/2	102 1/2	103 1/2	100 1/2	103 1/2	99 1/2	101 1/2	99	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	102 1/2	103 1/2	101 1/2	103 1/2	93	102
Continental Baking Co of A.....	100	14 1/2	15 1/2	12 1/2	14 1/2	13 1/2	14 1/2	12 1/2	14 1/2	13 1/2	14 1/2	13 1/2	14 1/2	15 1/2	16 1/2	15 1/2	16 1/2	14 1/2	15 1/2	12 1/2	14 1/2	13 1/2	14 1/2	11	13 1/2
Continental Can.....	20	7 1/4	9 1/4	7 1/4	8 1/4	8 1/4	9 1/4	7 1/4	8 1/4	8 1/4	9 1/4	7 1/4	8 1/4	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Class B.....																									
5% preferred.....	100	79	90	81 1/4	87 1/4	83 1/4	98 1/4	91 1/4	97 1/4	93 1/4	99 1/4	97 1/4	102 1/4	98 1/4	102 1/4	102 1/4	107 1/4	102 1/4	109 1/4	101 1/4	108 1/4	102 1/4	109 1/4	94 1/4	107 1/4
Preferred called.....	100	79	90	81 1/4	87 1/4	83 1/4	98 1/4	91 1/4	97 1/4	93 1/4	99 1/4	97 1/4	102 1/4	98 1/4	102 1/4	102 1/4	107 1/4	102 1/4	109 1/4	101 1/4	108 1/4	102 1/4	109 1/4	94 1/4	107 1/4
Continental Diamond Fibre.....	20	27	40 1/2	36	38 1/2	36 1/2	37 1/2	33	38 1/2	32	34 1/2	31 1/2	34 1/2	34 1/2	37	35 1/2	38	35 1/2	37	33 1/2	37 1/2	29 1/2	33 1/2	21 1/2	31 1/2
Continental Insurance.....	2.50	37 1/2	39 1/2	36 1/2	37 1/2	36 1/2	39 1/2	35 1/2	39 1/2	35 1/2	37 1/2	37 1/2	41 1/2	39 1/2	44 1/2	44 1/2	45 1/2	44 1/2	45 1/2	43 1/2	45 1/2	42 1/2	44 1/2	39	43 1/2
Continental Motors.....	1	3 1/2	4 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2
Continental Oil Corp.....	100	18	20 1/2	17 1/2	18 1/2	17 1/2	18 1/2	15 1/2	18 1/2	14 1/2	16 1/2	17 1/2	18 1/2	17 1/2	18 1/2	20	20 1/2	18 1/2	20 1/2	17 1/2	18 1/2	17 1/2	18 1/2	16 1/2	17 1/2
Continental Steel Corp.....	5	2 1/2	3 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2
Copperweld Steel Co.....	5	16	18 1/2	14 1/2	16 1/2	14 1/2	15 1/2	13 1/2	15 1/2	13 1/2	14 1/2	14 1/2	15 1/2	15 1/2	16 1/2	15 1/2	16 1/2	14 1/2	15 1/2	12 1/2	14 1/2	12 1/2	13 1/2	9 1/2	12 1/2
Conv pref 5% series.....	50	54 1/2	56	52 1/2	54 1/2	52 1/2	54 1/2	52 1/2	54 1/2	52 1/2	54 1/2	52 1/2	54 1/2	53 1/2	54 1/2	53 1/2	54 1/2	52 1/2	54 1/2	50 1/2	52 1/2	50 1/2	52 1/2	48	52 1/2
Corn Exchange Bank Trust Co.....	20	48 1/2	52 1/2	45 1/2	48 1/2	45 1/2	48 1/2	42 1/2	47 1/2	40 1/2	45 1/2	42 1/2	45 1/2	44 1/2	45 1/2	42 1/2	45 1/2	42 1/2	45 1/2	40 1/2	42 1/2	37 1/2	40 1/2	28 1/2	33 1/2
Corn Products Refining.....	25	44 1/2	47 1/2	44 1/2	46 1/2	44 1/2	47 1/2	42 1/2	47 1/2	45 1/2	46 1/2	45 1/2	47 1/2	47 1/2	48 1/2	47 1/2	48 1/2	45 1/2	47 1/2	44 1/2	45 1/2	40 1/2	43 1/2	35 1/2	40 1/2
Preferred.....	100	217 1/2	218 1/2	215 1/2	217 1/2	215 1/2	217 1/2	210 1/2	217 1/2	207 1/2	214 1/2	207 1/2	214 1/2	210 1/2	214 1/2	207 1/2	214 1/2	210 1/2	214 1/2	207 1/2	214 1/2	207 1/2	214 1/2	175 1/2	177 1/2
Cory Inc.....	1	4 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	2 1/2	3 1/2
Coty International Corp.....	100	117	119 1/2	115 1/2	118 1/2	114 1/2	116 1/2	112 1/2	115 1/2	110 1/2	113 1/2	111 1/2	114 1/2	110 1/2	113 1/2	111 1/2	114 1/2	108 1/2	111 1/2	105 1/2	108 1/2	102 1/2	105 1/2	94 1/2	102 1/2
Crane Co.....	25	17 1/2	19 1/2	15 1/2	18 1/2	14 1/2	16 1/2	13 1/2	15 1/2	13 1/2	14 1/2	14 1/2	15 1/2	16 1/2	17 1/2	16 1/2	17 1/2	14 1/2	15 1/2	12 1/2	14 1/2	11 1/2	12 1/2	8 1/2	11 1/2
5% convertible preferred.....	100	102 1/2	107 1/2	100 1/2	103 1/2	101 1/2	104 1/2	100 1/2	104 1/2	96 1/2	103 1/2	98 1/2	100 1/2	98 1/2	101 1/2	98 1/2	102 1/2	97 1/2	100 1/2	95 1/2	100 1/2	95 1/2	100 1/2	88	96 1/2
Cream of Wheat Corp (The).....																									
Crescent Corp (The).....	100	4 1/2	6 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2
Crown Cork & Seal.....	20	23 1/2	27 1/2	22 1/2	25 1/2	23 1/2	25 1/2	21 1/2	24 1/2	19 1/2	23 1/2	20 1/2	23 1/2	22 1/2	24 1/2	22 1/2	24 1/2	22 1/2	24 1/2	22 1/2	24 1/2	20 1/2	23 1/2	15	20 1/2
5 1/2% conv preferred w w.....	20	43 1/2	45 1/2	40 1/2	42 1/2	40 1/2	42 1/2	41 1/2	43 1/2	41 1/2	43 1/2	40 1/2	43 1/2	40 1/2	43 1/2	41 1/2	43 1/2	40 1/2	43 1/2	41 1/2	43 1/2	40 1/2	43 1/2	38 1/2	42 1/2
Crown Zellerbach Corp.....	5	42 1/2	45 1/2	40 1/2	42 1/2	40 1/2	42 1/2	41 1/2	43 1/2	40 1/2	43 1/2	40 1/2	43 1/2	40 1/2	43 1/2	41 1/2	43 1/2	40 1/2	43 1/2	41 1/2	43 1/2	40 1/2	43 1/2	38 1/2	42 1/2
5% conv preferred.....	100	90	92 1/2	87 1/2	90 1/2	85 1/2	87 1/2	82 1/2	87 1/2	80 1/2	85 1/2	82 1/2	87 1/2	80 1/2	85 1/2	82 1/2	87 1/2	80 1/2	85 1/2	82 1/2	87 1/2	80 1/2	85 1/2	75	82 1/2
Cruible Steel of America.....	100	39 1/2	47 1/2	36 1/2	42 1/2	38 1/2	43 1/2	35 1/2	41 1/2	36 1/2	41 1/2	37 1/2	42 1/2	37 1/2	42 1/2	37 1/2	42 1/2	37 1/2	42 1/2	34 1/2	38 1/2	35 1/2	38 1/2	28	37 1/2
5% convertible preferred.....	100	9																							

1941—Continued

[illegible]

Note—Superior figures denote 32/64s of a point, viz.: 105¹⁴=105¹⁴/₆₄. * No par value. † Reported receivership. ‡ Called for redemption. a Deferred delivery.
r Cash sale. s Ex-dividends. y Ex-rights.

tracks, new rail and ballast, extension of central traffic control and signals, new roundhouses, etc.

Much of the improvement of our plant has been made possible by increased income from the record volume of business handled, though it should be noted we received 26% less per ton mile on 1941 traffic than we did on the traffic of 1929.

Our most critical task and our greatest opportunity are at hand. We have planned and are continuing to plan carefully for every eventuality. But no one can foresee all future emergencies, and this means we will have to meet unexpected situations resourcefully and with cool heads.

I have no doubt about the result. In equipment and facilities we have the best tools we have ever had to work with. We are going to do the greatest job in our history—for our country, our people and our rights as free men.

ARTHUR J. MORRIS

President, Fulton Trust Company of New York

The year 1941 opened with an intensive plan for the defense of our country with huge sums appropriated by the Government and considerable discussion of the means to be followed to raise the required amounts. In the Autumn the Tax Bill of 1941 was enacted which provided for sharp increases of taxes upon individuals and upon industry. We all promptly realized the need of readjusting our affairs to meet the substantial additional charges.

As the twilight of the year gathered, we were shocked by the perfidious attack of the Japanese upon our Far Eastern stations resulting in a state of war being declared against the Axis powers. Thus, the nation in the space of a few hours was automatically changed from a plan of defense to a definite war economy and that is the condition in which the country found itself at the dawn of the year 1942.

The tax program as promulgated in the 1941 law, had the effect of slowly developing the thoughts of the people towards the rigid requirements of the war economy. It is true that there are a goodly number who will be slow to realize the direct effect upon them—however, that the adjustments must be made, cannot be gainsaid.

What effect these necessary adjustments will have on finance and industry, it is beyond one's ken to suggest at this time. There is one virtue that will be demanded of all whether a captain of industry or an employee and that is patience.

Patience to take the bad news from the war area and not to adopt a defeatist policy realizing that great distances must be covered and that democracies move slowly.

Patience with confidence that the Nazi powers will be destroyed and that a peace will be established that will really end wars forever.

Patience in meeting the demands of our country for ever increasing taxes, and towards the issues of Government bonds coming almost as regularly as the seasonal crops—and that crop must not fail.

Patience that will fortify us to await the end of hostilities, in the knowledge that our country will become the market place and financial center of the world, open to all those who will be looking to the United States to help rebuild their stricken lands.

And with that patience must go the hope that our statesmen in plotting the world peace will act with justice to all. Particularly in the reopening of foreign trade with a complete review of tariffs and reductions where necessary.

This country of ours, with a unity unknown since the days of the Revolution, has a great opportunity for the rebuilding of the world and it will continue as a land of opportunity if all of the people will endeavor to meet their individual obligations toward preventing a serious inflation. That obligation involves voluntarily giving up many so-called necessities and buying Government securities—yes buying until it hurts. Then will a heritage of freedom and opportunity await future generations.

HAYWARD NIEDRINGHAUS

President, Granite City Steel Company

The Steel Industry's production capacity at the close of 1941 has been stepped up to 88,000,000 tons of steel annually and a further expansion is on the program for 1942. In fact, in Granite City, Illinois, alone, which is part of the St. Louis Metropolitan District, a steel expansion program is now in progress amounting to over \$22,000,000. The United States can now produce 50% more steel than Germany, Italy, Japan and the other Axis-dominated countries combined. The contemplated additions to steel capacity will further increase our country's superiority of this most vital war material.

Recent events have been such as to preclude any sense of smugness on our part in our presumable isolation from danger. But upon calm appraisal of the situation, we realize that the outbreak of actual war presents many problems which must and will be solved in such a manner as to preclude the possibility of any serious collapse in any single phase of our defense.

We are faced with the greatest threat that America has ever had in its entire history as this is a war between two worlds—civilization as we know it and barbarian thought and slave labor. We are going to fight a war against materials produced by slave labor. This means that every man and woman must work and work and work as we have never worked before.

The record of American industry during the past year has been praiseworthy. This was a period of many extra adjustments that demanded not only increased production but the fullest cooperation with our Government

1944—Continued

STOCKS		January		February		March		April		May		June		July		August		September		October		November		December	
		Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Murray Corp of America	10	6 1/4	8 1/2	5 1/4	7 1/2	6	8 1/4	4 1/2	6 1/2	5	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2
Myers (P & E) Bros	10	4 1/2	5 1/2	4 1/4	5 1/4	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2
Nash-Kelvinator Corp	10	4 1/2	5 1/2	4 1/4	5 1/4	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2
Nash Chatt & St Louis	100	14 1/2	20 1/2	14 1/4	18 1/4	16 1/4	18 1/4	13 1/4	19 1/4	17 1/4	20 1/4	17 1/4	18 1/4	18 1/4	22 1/4	20 1/4	23 1/4	19 1/4	23 1/4	19 1/4	22 1/4	19 1/4	21 1/4	15 1/4	20 1/4
National Acme	1	19 1/2	21 1/2	17 1/2	21 1/2	18 1/2	21 1/2	13 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	22 1/2	19 1/2	21 1/2	16 1/2	19 1/2	16 1/2	19 1/2	16 1/2	19 1/2	13 1/2	17 1/2
Nat Automotive Fibres Inc	1	6 1/4	7 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4	7 1/4	8 1/4
Nat'l Biscuit	10	8 1/4	9 1/4	7 1/4	8																				

Note—Superior figures denote 32 lb of a point, viz.: 105³² = 105³² * No bar value † Reported in receivership. ‡ Called for redemption. § Deferred delivery

ties represent financing aid to those institutions which are producing the sinews of war and are stabilizing the nation to make it strong for war. And life insurance owns more than \$10,000,000,000 of such securities. Mortgages represent housing, which is today recognized as one of the urgent war needs. All in all, the asset dollars of life insurance, which are largely policyholder dollars at work for them and their families, are funds at work for the nation in its war crisis. This aid will grow in importance during 1942.

There are other equally important ways in which life insurance will make increasing contributions to the national welfare in 1942. Total death benefits, which for the first time topped \$1,000,000,000 in 1941, will attain still further heights in 1942, representing an important public benefit in the national war effort. These are dollars flowing into families and meeting community credit in every corner of the nation at times of emergency and need. They are a stabilizing force in the national economy and avert what would otherwise be a demand for aid in many cases. The same is true of all payments to living policyholders, representing another \$1,500,000,000 annually.

Then there is the vital force of the total insurance itself—now at an all-time peak of \$124,000,000,000 and certain to increase materially in 1942, possibly to a figure nearly five times that of 1917. This great bulwark of security is a great force in the building of national morale—and its present bulk is perhaps an excellent reflection of the very high morale in America.

Thus we see that both management and the agency force will contribute in major degree to a great war contribution by the institution of life insurance and that our increased efforts both in the field and in the home offices will make this contribution relatively greater than at any other time of crisis in the history of our country.

Being a war year, 1942 will naturally produce its problems. No one and no institution can expect to be undisturbed by so great an effort as will be necessary for America in the year ahead. But we look to this with complete confidence and assurance, sponsored by a century of our own experience in America and the current war experience in Canada and Britain. Life insurance is built on a firm foundation. Many have been the efforts by the unknowing or the unthinking to change and weaken that foundation, but by good fortune and no small effort we have held firmly to it through all these years. And now we face the future with the assurance that this firm base of our institution will ride the storm just as it has all the wars, panics and plagues of a century. We know that the all-out blitzkrieg of the Nazis over the British Isles has left this institution unshaken and making ever greater contributions there. And we know that the American people will turn to life insurance with ever greater assurance and will receive ever greater services from it.

Just as marked progress was made in 1941 in meeting the major problems of the business, we can expect even greater progress in 1942, because of the increased urgency of the year. This year will see final decisions on such matters as the long-mooted mortality table revision, we can expect. It will see the educational side of the business still further advanced. Undoubtedly still further progress shall be made in carrying the story of life insurance to the public. We can expect 1942, in sum total, to be a year of increasing demands on time and energy and a year of multiple and swift-maturing problems, but we can expect it to be another year of progress for the institution, with each of us doing our share to make it so. In the one major objective of all America, swift and complete defeat of the totalitarian aggressors, we are all united and serving as best we can, whether in active service or in our usual place in the national economy.

W. A. PATTERSON

President, United Air Lines Transport Corporation

Air traffic, both passenger and cargo, established all-time records in 1941, but that is incidental to the fact that during the year, air transportation demonstrated conclusively that it is essential not only to our national economy but to national defense as well.

Statistically the airlines established an increase of approximately 30% in revenue passenger miles during 1941 over the previous year and a gain of about 25% in air mail and 40% in air express. It is in the latter category that the airlines can look for the sharpness in increases in 1942.

Just as 1941 was significant because it dramatized the potential value of scheduled air service in times of emergency, so will 1942 be doubly important in the contribution which air transportation is destined to make in accelerating our Victory program.

Without citing specifically the numerous services the airlines are performing in furthering our country's war program, it can be stated that during 1942 as in 1941, the airlines will devote primary attention to their responsibility to the nation's welfare.

This does not mean the airlines will ignore civilian traffic. On the contrary, much civilian travel is essential to our "home defense," and the airlines recognize the importance of speeding civilian supplies as well as expediting war production. Therefore, the airlines will undertake to operate as many schedules as is consistent



W. A. Patterson

1941—Continued

STOCKS	January	February	March	April	May	June	July	August	September	October	November	December
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Sun Oil Co.	125	127	117	125	117	119 3/4	116	118 1/2	116 3/4	116 1/2	116 1/2	116 1/2
Class A pref (4 1/2% cum)	100		100		100		100		100		100	
Sunshine Mining Co.	10c		10c		10c		10c		10c		10c	
Superheater Co. (The)	17 1/2	21	16 1/2	18 1/2	17	18 1/2	15	17 1/2	16 1/2	19 1/2	15 1/2	14 1/2
Superior Oil Corp.	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4	1 1/2	1 3/4
Superior Steel Corp.	100		100		100		100		100		100	
Sutherland Paper Co.	14 1/2	17	12	14	11 1/2	13 1/2	12 1/2	14 1/2	13	18 1/2	14 1/2	15 1/2
Sweets Co of America	22 1/2	24 1/2	20 1/2	22	21	22	19	21 1/2	18 1/2	19 1/2	16 1/2	19 1/2
Swift & Co.	25		25		25		25		25		25	
Swift Internat. Ltd.	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2
Symington-Gould Corp.	1		1		1		1		1		1	
Without warrants	1		1		1		1		1		1	
Talcott Inc (James)	9		9		9		9		9		9	
3 1/2% partic preferred	5		5		5		5		5		5	
Telaograph Corp.	5		5		5		5		5		5	
Tennessee Corp.	5		5		5		5		5		5	
Texas Co (The)	25		25		25		25		25		25	
Texas Gulf Sulphur	3 1/2	3 3/4	3 1/2	3 3/4	3 1/2	3 3/4	3 1/2	3 3/4	3 1/2	3 3/4	3 1/2	3 3/4
Texas Pacific Coal & Oil	10		10		10		10		10		10	
Texas Pacific Land Trust	1 3/4	1 3/4	1 3/4	1 3/4	1 3/4	1 3/4	1 3/4	1 3/4	1 3/4	1 3/4	1 3/4	1 3/4
Texas & Pacific Ry	100		100		100		100		100		100	
Thatcher Mfg.	7 1/2	10 1/2	5 1/2	8 1/2	6 1/2	7 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2
3 1/2% conv preferred	35 1/2	40 1/2	38 1/2	43 1/2	38 1/2	43 1/2	38 1/2	43 1/2	38 1/2	43 1/2	38 1/2	43 1/2
The Fair Co.	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
7% preferred	100		100		100		100		100		100	
Thermoid Co.	1		1		1		1		1		1	
3 1/2% div conv pref.	10		10		10		10		10		10	
Third Avenue Ry Co.	100		100		100		100		100		100	
Thompson (J. R.)	25		25		25		25		25		25	
Thompson Products	30 1/2	34	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2
Thompson-Starrett	1		1		1		1		1		1	
3 1/2% preferred	13 1/2	18 1/2	13 1/2	18 1/2	13 1/2	18 1/2	13 1/2	18 1/2	13 1/2	18 1/2	13 1/2	18 1/2
Tidewater Associated Oil	1		1		1		1		1		1	
4 1/2% conv preferred	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2
Timken-Detroit Axle Co.	10		10		10		10		10		10	
Timken Roller Bearing	29 1/2	34 1/2	27 1/2	32 1/2	27 1/2	32 1/2	27 1/2	32 1/2	27 1/2	32 1/2	27 1/2	32 1/2
Transamerica Corp.	10		10		10		10		10		10	
Transcontinental & West Air Inc.	14 1/2	17 1/2	13 1/2	15 1/2	12 1/2	14 1/2	11 1/2	13 1/2	10 1/2	12 1/2	11 1/2	13 1/2
Transue & Williams Steel Fg.	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2
Tri-Continental Corp.	1		1		1		1		1		1	
3 1/2% preferred	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2
Truax-Tracer Coal	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2	4 1/2	5 1/2
Trucon Steel Co.	10		10		10		10		10		10	
Twentieth Cent Fox Film Corp.	10		10		10		10		10		10	
3 1/2% preferred	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2	17 1/2	19 1/2
Twin City Rapid Transit	1		1		1		1		1		1	
Preferred	19	24	16 1/2	20	17 1/2	18 1/2	17	21 1/2	19	24 1/2	18 1/2	21 1/2
Twin Coach Co.	1		1		1		1		1		1	
Underwood-Elliott-Fisher	31 1/2	34 1/2	30	32 1/2	31 1/2	33	30	32 1/2	30 1/2	32 1/2	31 1/2	33 1/2
Union Bag & Paper	11	12 1/2	9 1/2	11 1/2	10 1/2	11 1/2	10 1/2	11 1/2	10 1/2	11 1/2	10 1/2	11 1/2
Union Carbide & Carbon	64 1/2	70 1/2	60	65 1/2	62 1/2	67 1/2	64 1/2	69 1/2	64 1/2	69 1/2	64 1/2	69 1/2
Union Elec Co of Mo 5 1/2% pref.	111 1/2	115 1/2	112 1/2	114 1/2	113 1/2	114 1/2	113 1/2	114 1/2	113 1/2	114 1/2	113 1/2	114 1/2
Preferred 4 1/2% series	12 1/2	14 1/2	13 1/2	15 1/2	13 1/2	15 1/2	13 1/2	15 1/2	13 1/2	15 1/2	13 1/2	15 1/2
Union Pacific RR Co.	100		100		100		100		100		100	
4% preferred	77 1/2	85 1/2	70 1/2	81 1/2	75 1/2	83 1/2	72 1/2	80 1/2	75 1/2	83 1/2	72 1/2	80 1/2
Union Premier Food Stores Inc	1		1		1		1		1		1	
Union Tank Car	13	13 1/2	12 1/2	13 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2
United Aircraft Corp.	27 1/2	29 1/2	25 1/2	27 1/2	27 1/2	29 1/2	27 1/2	29 1/2	27 1/2	29 1/2	27 1/2	29 1/2
United Air Lines Trans.	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2
United Biscuit of America	100		100		100		100		100		100	
5% preferred	111 1/2	113 1/2	112 1/2	113 1/2	111 1/2	112 1/2	110 1/2	111 1/2	111 1/2	112 1/2	111 1/2	112 1/2
United Carbon	47 1/2	50 1/2	44 1/2	50 1/2	45 1/2	48 1/2	43 1/2	48 1/2	43 1/2	48 1/2	43 1/2	48 1/2
United-Carr Fastener Corp.	18 1/2	20 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	17 1/2	18 1/2	17 1/2	18 1/2
United Corp.	1		1		1		1		1		1	
3 1/2% preferred	26 1/2	30 1/2	25 1/2	28 1/2	22 1/2	26 1/2	20 1/2	22 1/2	23 1/2	25 1/2	21 1/2	23 1/2
United Drug Inc.	5		5		5		5		5		5	
United Dyeing	1		1		1		1		1		1	
Preferred	28 1/2	31 1/2	25 1/2	29 1/2	25 1/2	28 1/2	21 1/2	25 1/2	20 1/2	24 1/2	21 1/2	24 1/2
United Electric Coal Cos.	5		5		5		5		5		5	
United Eng & Foundry	5		5		5		5		5		5	
United Fruit	64 1/2	70 1/2	61 1/2	65 1/2	64 1/2	67 1/2	60 1/2	66 1/2	60 1/2	66 1/2	60 1/2	66 1/2
United Gas Improv Co.	9 1/2	10 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2
3 1/2% preferred	114 1/2	117 1/2	111 1/2	114 1/2	109 1/2	111 1/2	105 1/2	108 1/2	107 1/2	110 1/2	105 1/2	108 1/2
United Mer & Mfg Inc	1		1		1		1		1		1	
United Paperboard Co.	10		10		10		10		10		10	
U S & Foreign Secur Corp.	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2
3 1/2% preferred	88	90	86 1/2	88 1/2	84	86	84	86	84 1/2	86 1/2	83 1/2	85 1/2
U S Distributing Corp.	100		100		100		100		100		100	
Preferred	10 1/2	14 1/2	9 1/2	11 1/2	10 1/2	12 1/2	9 1/2	11 1/2	10 1/2	12 1/2	9 1/2	11 1/2
U S Freight	8 1/2	10 1/2	6 1/2	8 1/2	6 1/2	8 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2
U S Gypsum Co.	100		100		100		100		100		100	
7% preferred	62 1/2	68 1/2	58 1/2	64 1/2	55 1/2	60 1/2	52 1/2	58 1/2	55 1/2	60 1/2	52 1/2	58 1/2
U S Hoffman Machinery	100		100		100		100		100		100	
5 1/2% conv preferred	5 1/2	6 1/2	4 1/2	5 1/2	4 1/2	5 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2
U S Industrial Alcohol	50		50		50		50		50		50	
U S Leather Co.	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2
Partic & conv class A	6 1/2	8 1/2	6 1/2	8 1/2	6 1/2	8 1/2	6 1/2	8 1/2	6 1/2	8 1/2	6 1/2	8 1/2
Prior preferred	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2
U S Pipe & Foundry	20		20		20		20		20		20	
U S Playing Card Co.	10		10		10		10		10		10	
U S Plywood Corp.	1		1		1		1		1		1	
U S Realty & Improvement	1		1		1		1		1		1	
U S Rubber Co.	10		10		10		10		10		10	
8 1/2% preferred	100		100		100		100		100		100	
U S Smelt Ref & Mining	50		50		50		50		50		50	
Preferred	59 1/2	64 1/2	58 1/2	62 1/2	55 1/2	60 1/2	50 1/2	55 1/2	50 1/2	55 1/2	50 1/2	55 1/2
U S Steel	100		100		100		100		100		100	
7% preferred	120 1/2	130 1/2	117 1/2	125 1/2	118 1/2	123 1/2	113 1/2	118 1/2	113 1/2	118 1/2	113 1/2	118 1/2
U S Tobacco	30		30		30		30		30		30	
7% preferred	47 1/2	48 1/2	46 1/2	47 1/2	44 1/2	45 1/2	43 1/2	44 1/2	43 1/2	44 1/2	43 1/2	44 1/2
United Stockyards Corp.	1		1		1		1		1		1	
United Stores class A	1		1		1		1		1		1	
3 1/2% conv preferred	50		50		50		50		50		50	
Univ Cyclops Steel Corp.	1		1		1		1		1		1	
Universal Leaf Tobacco	100		100		100		100		100		100	
8% preferred	154 1/2	157 1/2	153 1/2	155 1/2	152 1/2	154 1/2	148 1/2	150 1/2	145 1/2	148 1/2	145 1/2	148 1/2
Universal Pictures 1st pref.	100		100		100		100		100		100	
Vadco Sales Corp.	100		100		100		100		100		100	
Preferred	16 1/2	17 1/2	16 1/2	17 1/2	15 1/2	16 1/2	15 1/2	16 1/2	15 1/2	16 1/2		

* No car value.

Chicago Stock Exchange—Continued.

STOCKS	January	February	March	April	May	June	July	August	September	October	November	December
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Chicago City & Conn Ry pt pref.	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Chicago Corp common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Chicago Electric Mfg class A	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Chicago Flexible Shaft com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Chicago Ry pt pref 1	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Chicago Ry pt pref 2	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Chicago Towel Co conv pref	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Chicago Yellow Cab capital	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Chrysler Corp common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Citico Service Co common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Club Alum Utensil Co com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Coleman Lamp & Stove com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Commonwealth Edison com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Consolidated Biscuit com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Consolidated Oil Corp	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Consumers Co	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
V t c pref part shares	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Common part shares A v t c	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Common part shares B v t c	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Container Corp of Amer com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Continental Steel common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Crane Co common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Cudahy Packing 7% cum pref	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Cummins Diesel Com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Curtis Lighting Inc common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Curtis-Wright Corp common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Dayton Rubber Mfg common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Class A conv preferred	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Decker (Alf) & Cohn common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Preferred	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Deep Rock Oil Corp conv pref	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Deere & Co common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
De Mott Inc preferred	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Dexter Co (The) common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Diamond T Motor Car Co com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Dixie-Vortex Co common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Class A	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Dodge Mfg Corp common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Eastern Air Lines Inc	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Eddy Paper Corp (The) com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Elec Household Util Corp	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Eldin National Watch Co	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Eversharp Inc common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Fairbanks Morse common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Fitz-Simons & Connell Dredge & Dock Co common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Four-Wheel Drive Auto	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Fox (Peter) Brewing common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Fuller Mfg Co common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Gardner Denver Co common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
8 1/2 cum conv preferred	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
General American Transp com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
General Candy class A	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
General Electric Co common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
General Finance Corp com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
General Foods common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
General Motors Corp common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
General Outdoor Advert com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Class A	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Gillette Safety Razor common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Goodrich Supply Inc class A	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Class B	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Goldblatt Bros Inc common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Goodyear Tire & Rubber com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Gossard Co (H W) common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Great Lake Dr & Dock com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Hall Printing Co common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Hamilton Mfg of A part pref	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Harris-Jeffrey Corp common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Hellman Brewing Co G cap	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Hein Werner Motor Parts	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Hibbard Spencer Bartlett com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Hordens Inc common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Hormel & Co (Geo A) common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Houdell-Hershey class B	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Huebner-Hershey Inc common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Hupp Motor Car common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Illinois Bell Co capital	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Illinois Central RR common	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Indep Pneumatic Tool v t c new	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Indiana Steel & Lumber com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Indiana Steel Products com	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Inland Steel Co capital	27 1/2	30	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2	27 1/2	28 1/2
Interlake Iron Corp common	27 1/2	30	27									

intensified study and work, for science is a powerful ally of both defense and offense.

Each year reveals—and 1941 is no exception—that research and engineering are constantly strengthening the foundation of the radio industry in the United States. Fully aware of the vital significance of scientific research as the primary guarantee of progress and the creation of new resources, services and products, the Radio Corporation of America in November, 1941, laid the cornerstone of the new RCA Laboratories at Princeton, N. J. These laboratories, designed as the foremost center of radio and electronic research in the world, will open in 1942. They will be dedicated to increasing the usefulness of radio and electronics to the nation, to the public and to industry.

Modern radio, allied with the science of electronics, finds itself spreading into new fields. Outstanding in this category of development is the RCA electron microscope, which extended its service during 1941 and revealed tremendous possibilities in science and industry. Climaxing its achievements in 1941, the RCA electron microscope used at the University of Pennsylvania, made it possible to photograph the influenza virus for the first time. The great power of the microscope is seen in the fact that the influenza virus is so tiny that when magnified 10,000 times, it is only one-tenth of a millimeter in diameter, which is the limit of visibility of the average human eye. In making the photograph of the virus it was magnified 65,000 diameters.

The electron microscope has opened the way for important studies of bacteria. In metallurgy, extremely fine analysis of metals and alloys is made possible. In chemistry, new worlds have been opened for exploration by this super-eye instrument, perfected through radio and television research.

RCA's radio tube activities are expanding in all departments to conform with enormous Government requirements. Demand for many tubes has increased greatly. The backlog of orders is running to record-breaking levels despite tremendously expanded production.

Never before in the history of radio manufacturing has the machinery been made ready for so many important tasks. The opening of 1942 finds factories humming at high speed for the Army, Navy and Marines, for Uncle Sam and his 130,000,000 people. With defense having the right-of-way in all RCA plants, several hundred employees have enrolled in special instruction courses, not only to increase their efficiency and to help speed immediate tasks, but to be in better position to advance in commercial operations in the post-war period.

In RCA Institutes, the oldest radio training school in the United States, more than 1,200 students are enrolled in New York and Chicago classrooms for training in all branches of radio, including ship operators, service men, broadcast engineers, television operators and aviation-radio technicians.

Spurred by necessity, chemists and physicists associated with radio have developed alternates to release materials for the urgent requirements of defense. New accomplishments in the utilization of metals and plastics are the result. To a great extent these have made it possible for the manufacture of home-radios and phonograph disks to continue, establishing, in 1941, new peak records in production. That such manufacturing must be continued is recognized as more paramount than ever, for in time of crisis, radio, with its nationwide, simultaneous contact with the people, is a primary factor in maintenance of civilian morale.

The facility and speed with which radio has rallied the nation from "an unlimited emergency" to a war-time basis, emphasizes the value of network broadcasting as conducted in the United States. Interrupted by news bulletins, radio continues its musical programs, comedy and drama, for these are recognized as revitalizing tonics, needed more than ever in the busy days and nights of war.

An informed public opinion is a bulwark of Democracy. Because the United States has the most efficient radio broadcasting system in the world, the people of this country, with its 900 broadcasting stations and more than 55,000,000 receiving sets, are the best informed in the world. During 1941, broadcasting stations increased the power of many of their transmitters; maintained them at peak efficiency in service to the country and the public. The National Broadcasting Company, celebrating 15 years of network broadcasting, also intensified its short-wave activities and made the fan-shaped beams far more effective in reaching across the hemispheres to knit the Americas in a common cause.

Enlisted in the all-out effort, key broadcasting stations are operating on a 24-hour basis. They are participating on an unprecedented scale in the Defense Bond and Stamp campaign. The "Treasury Hour" has become a headline program from coast to coast. Ears of listeners everywhere are hearing the messages of the Red Cross, the USO, Civilian Defense, and of numerous other organizations. Soldiers and sailors in training camps get the same entertainment as the folks at home; they also get the news.

One of the thrills of the year has been the split-second precision with which the NBC microphone jumped from city to city to pick up first-hand news and eye-witness commentaries. Within a span of 15 minutes Americans have been taken by radio to Ankara, then to London, Cairo, Manila, Honolulu and sometimes to Moscow, Kuybyshev, Singapore, Batavia or Vichy, then back to Washington for the latest news from the nation's capital.

Internationally, the United States holds supremacy in radio communications. When the United States Army went into Dutch Guiana, it found an RCA radio circuit linking Paramaribo with the USA. Since 1928, without interruption, RCA has operated that direct circuit. Radio

Chicago Stock Exchange—Concluded.

STOCKS	January		February		March		April		May		June		July		August		September		October		November		December	
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Nobility-Sparks Ind Inc cap.	5	28 1/4	32 1/4	27 1/2	29 1/4	26 1/4	28 1/4	24 1/2	27 1/4	24 1/2	26 1/4	23 1/4	25 1/4	21 1/2	23 1/2	21 1/2	25 1/4	21 1/2	23 1/4	20 1/2	23 1/4	19 1/4	24 1/4	
North American Car common	21	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	4 1/4	5 1/4	3 1/4	4 1/4	3 1/4	4 1/4	
Northern Ill Finance common	10	10 1/2	10 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	8 1/2	9 1/2	7 1/4	8 1/4	6 1/4	7 1/4		
Northern Paper Mills common	5	10 1/2	12 1/2	11 1/4	11 1/4	11 1/2	11 1/2	10 1/2	10 1/2	10 1/2	10 1/2	12 1/2	12 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	12 1/2	12 1/2	12 1/2		
Northern States Power Cl A	5	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	8 1/2	9 1/2	8 1/2	9 1/2	7 1/4	8 1/4	8 1/4	9 1/4	9 1/4	10 1/4	11 1/4	12 1/4	12 1/4	11 1/4	12 1/4		
Northwest Airlines Inc com	12	12 1/4	14 1/4	11 1/2	12 1/2	10 1/4	11 1/4	10 1/4	10 1/4	10 1/4	11 1/4	10 1/4	11 1/4	10 1/4	11 1/4	10 1/4	11 1/4	12 1/4	12 1/4	11 1/4	12 1/4	10 1/4	12 1/4	
Northwest Bancorp common	12	12 1/4	14 1/4	11 1/2	12 1/2	10 1/4	11 1/4	10 1/4	10 1/4	10 1/4	11 1/4	10 1/4	11 1/4	10 1/4	11 1/4	10 1/4	11 1/4	12 1/4	12 1/4	11 1/4	12 1/4	10 1/4	12 1/4	
Northwest Eng Co capital	22 1/2	22 1/2	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	19 1/4	
North West Util pr lien pref.	100	54 1/2	55 1/2	54 1/2	63	60	63	59 1/2	60	58	58	55	57 1/2	56	63	70	75	81 1/2	74	75	71	72		
7% preferred	100	12 1/2	13 1/2	11 1/2	12 1/2	10 1/2	11 1/2	9 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2		
Nunn-Bush Shoe common	2 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2		
Oklahoma Gas & Elec 7% pref	100	9 1/2	10 1/2	9 1/2	9 1/2	8 1/2	9 1/2	7 1/2	8 1/2	7 1/2	8 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2		
Omnibus Corp common	6	9 1/2	10 1/2	9 1/2	9 1/2	8 1/2	9 1/2	7 1/2	8 1/2	7 1/2	8 1/2	6 1/2	7 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	4 1/2	5 1/2	4 1/2		
Ontario Mfg Co common	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1		
Paramount Pictures Inc com	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1		
Parkway Pen Co (The) common	10	12 1/2	13 1/2	12 1/2	12 1/2	12 1/2	11 1/2	11 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2		
Peabody Coal Co common B	5	12 1/4	13 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4	12 1/4		
5% preferred	100	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2		
Penn Elec Switch class A	10	15 1/2	16 1/4	14 1/4	16 1/4	16 1/4	16 1/4	14 1/4	15 1/4	13 1/4	13 1/4	13 1/4	14 1/4	14 1/4	14 1/4	15 1/4	13 1/4	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4		
Penn Gas & Elec A common	10	15 1/2	16 1/4	14 1/4	16 1/4	16 1/4	16 1/4	14 1/4	15 1/4	13 1/4	13 1/4	13 1/4	14 1/4	14 1/4	14 1/4	15 1/4	13 1/4	14 1/4	14 1/4	14 1/4	14 1/4	14 1/4		
Pennsylvania RR capital	50	22 1/2	24 1/2	22 1/2	24 1/2	22 1/2	24 1/2	22 1/2	24 1/2	22 1/2	24 1/2	22 1/2	24 1/2	22 1/2	24 1/2	22 1/2	24 1/2	22 1/2	24 1/2	22 1/2	24 1/2	22 1/2		
Peoples Gas Lt & Coke cap.	100	36 1/4	43 1/4	38 1/4	43 1/4	40 1/4	43 1/4	38 1/4	43 1/4	37 1/4	39 1/4	38 1/4	40 1/4	40 1/4	46 1/4	51 1/4	48 1/4	51 1/4	48 1/4	51 1/4	43 1/4	47 1/4		
Perfect Circle Co (The)	100	25 1/2	27 1/2	24 1/2	26 1/4	24 1/2	25 1/2	23 1/2	24 1/2	23 1/2	23 1/2	22 1/4	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	23 1/2		
Poor & Co class B	100	7 1/2	8 1/4	6 1/4	7 1/4	6 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4		
Porter Co (The) common	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1		
Pressed Steel Car common	1	11 1/2	13 1/2	9 1/2	11 1/2	9 1/2	11 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2		
5% cum conv 1st preferred	100	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2		
Process Corp (The) common	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5		
Pullman Inc capital	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Pure Oil Co (The) common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Quaker Oats Co common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
5% preferred	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Radio Corp of America com	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Rath Packing common	10	53 1/2	57 1/2	47 1/2	53 1/2	47 1/2	45 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2		
Rath Packing Co common	50c	5 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4		
6% preferred	100	5 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4	1 1/4		
Reliance Mfg Co common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
5% preferred	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Republic Steel Corp common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Rollins Hosiery Mills common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Sandwich Electric Co common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Schwitzer-Cummins capital	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Sears Roebuck & Co capital	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Serick Corp class B common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Signode Steel Strap Co pref	30	28 1/4	30	28 1/4	30	28 1/4	30	28 1/4	30	28 1/4	30	28 1/4	30	28 1/4	30	28 1/4	30	28 1/4	30	28 1/4	30	28 1/4		
Common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Silver Steel Castings common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
South Bend Lathe Works cap	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
South Colo Power Cl A com	25	33 1/2	31 1/2	33 1/2	29 1/2	33 1/2	30 1/2	32 1/2	30 1/2	32 1/2	30 1/2	31 1/2	31 1/2	34 1/2	37 1/2	33 1/2	35 1/2	32 1/2	33 1/2	32 1/2	36 1/2	30 1/2		
Southwestern Gas & El 5% pf	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Southwestern Lt & Pow pref	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Spiegel Inc common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
St Louis Nat Stockyards cap	65	70	65	66	66	66 1/2	65	65	63 1/2	66	65	65	63 1/2	66	65	65	63 1/2	66	65	65	63 1/2	66		
Standard Brands Inc common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		
Standard Dredging common	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100		

MONTHLY RANGE OF PRICES ON CINCINNATI STOCK EXCHANGE FOR 1941—(Concluded)

[illegible]

Maynard H. Murch & Co.

Investment Securities

Union Commerce Building

Cleveland, Ohio

Members Cleveland Stock Exchange

THE CLEVELAND STOCK EXCHANGE

In the following table we furnish a complete record of the high and low prices for stocks made on the Cleveland Stock Exchange for each month of 1941. The compilation is the work of the Cleveland Exchange itself and is, of course, based on actual sales, and covers these and nothing else.

For record of previous years, see "Financial Chronicle" of:

Jan. 25 1911	page 577	Feb. 22 1936	page 1185	Feb. 20 1932	page 1264	Feb. 25 1928	page 1109
Jan. 27 1940	page 585	Feb. 16 1935	page 1035	Feb. 21 1931	page 1297	Feb. 26 1927	page 1133
Feb. 18 1939	page 936	Feb. 17 1934	page 1112	Feb. 15 1930	page 1035	Feb. 27 1926	page 1084
Feb. 19 1938	page 1142	Feb. 18 1933	page 1095	Feb. 16 1929	page 959	Feb. 28 1925	page 1019
Feb. 20 1937	page 1175						

MONTHLY RANGE OF PRICES ON CLEVELAND STOCK EXCHANGE FOR 1941

STOCKS	January		February		March		April		May		June		July		August		September		October		November		December			
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High		
	\$ per share		\$ per share		\$ per share		\$ per share		\$ per share		\$ per share		\$ per share		\$ per share		\$ per share		\$ per share		\$ per share		\$ per share			
Address-Multigraph Corp. c.					13¾	14¾			12	12½			15	15	12	15					12½	15		9½	10	
Airway Elec Appl Ist 7% cum pref.	22½	22½	20¾	20¾			16	16	15	15	15	15	15	15	12	15							8½	12		
Akron Brass Mfg Co. (new)	4½	6	5½	5½	6	6½	5¾	6	5½	5½	5	5½	5½	5½	5½	5½	5½	5½	5½	5½	4½	5½	4½	4½	4	
American Coach & Body	8½	11	8½	8½	8	8½	8½	8½	8½	10	10½	11	10	11	10	10	11	9½	9½	8½	8½	8½	10	6	7½	
Am Electric Mfg Co.	11	12½	10½	11							8½	8½			7¾	8		8					7½			
5% cum pref. preferred					89¾	89¾	87	87	82	82									82½	82½			82	82		
Brewing Corp of America	4½	4½	4	4¾	3¾	4½	3¾	4	3¾	4	3½	4½	3¾	4½	4	4½	3¾	4	3¾	4½	3½	4	3	3¾		
Candler Oil Co.													53	53½	53½	53½			51	51	53	53	53	53		
6% cum preferred															105	105										
City Ice & Fuel common	9½	10½			9¾	10½			8¾	10½	10	10½	10½	10½			10½	10½	9	10	9½	9¾	8½	9½		
6½% cum preferred																										
Clark & Co. common	15½	17½	13¾	16½	16½	16½			15½	16	93	104	102½	104	102½	104	101½	104	15	15½	15	15½	14	14	94	94
Cleveland Builders Realty Co.	2	2	2	2	2	2	1¾	2			1¾	1¾	2½	2½	2½	2½			2½	2½	2½	2½	2	2	2	
Cleveland Clin Illn 85 cum pref.	74	79	72½	76½	73½	78	70	79½	76	78	77	79	78½	79½	78½	79½	76½	81½	74½	77	75½	78½	66	76½		
Cleve Elec Illn a \$4.50 cum pref.	111½	113½	111	113	111	113	110½	111½							111½	113½					112	112				
Cleve Gr Bronze Co common. c.													30½	30½												
Cleveland Ry Co common	27½	30½	26½	28½	26½	32½	28	30½	25½	30	27	29	26½	30	25½	27½	26	28	25	28½	29½	33½	25½	33		
Cliffs Corp common	15½	17½	14½	15½	14½	15	12½	15	13½	14½	14	14½	11½	16½	15½	16½	13½	14½	12½	14	13½	14½	10½	13½		
Colonial Florist Co common	18½	18	18½	18	18½	18½	11½	11½	14	11½	10½	11	10	10½	10	10½	10	10½	10	10½	10	10½	7½	9½		
Commercial Bookbinding Co. com.	7½	7	9	9	8½	8¾	8	8½	7	7½	7	7	7	7	6½	6½	6½	6½	7	6½	6½	6½	6½	6½	6½	
Dow Chemical Co common																										
5% cum preferred	110	112½	112½	112½	112½	115	113½	114½	114	114½	115	115½	116½	116½	115	115	114½	114½	113	114	112	114	110½	112½		
Eaton Mfg Co common													32½	34½												
Elect Cont' & Mfg Co common	58	58	53	54	55½	55½	50	51	52½	55	50½	54	54	55	56	55	64½	65	62	62	13½	13½	10	13½		
Faultless Rubber Co common	15½	16	16½	16½	15½	15½					12½	13	13½	14	14	14	13½	13½								
Firestone Tire & Rubber com. c.	18½	18																								
General Electric Corp com.		9½	9½	9½					9½	9½	28½	29½	28½	32½	9½	9½			8½	8½	12½	12½	11½	11½		
General Electric Co common. c.									28½	29½	10½	11	10½	11	12½	13½			27½	27½	27½	27½	25	25		
General Tire & Rubber Co com.																										
6% cum pref series A			103	103			101	101	103½	103½	104	104														
Glidden Co common. c.	13½	14½																								

c Admitted to unlisted trading privileges.

was more than usually important in this case since no cables reach Dutch Guiana. When war came, our radio circuits maintained communication with the Philippines and Hawaii.

To keep pace with the changing map, American radio has hurled new circuits across the seas. One of the triumphs of radio in 1941 was the flashing of radio-photos out of Moscow across 4,615 miles to the United States. Pictures of the war on the Russian front were received by RCA in New York, in 13 minutes.

Radio, which started out more than 40 years ago, allied chiefly with the sea, added further to its prestige in Neptune's realm in 1941. Marine radio is one of the services protecting American life and property at sea. It is the voice of the eagle-eyed seaplane, just as it long has been the voice of ships. Along the American coasts powerful land stations watch over the oceans, while radio beacon stations flash like invisible lighthouses. No ship today need be out of communication with land because it is out of sight. The Radiomarine Corporation of America, which has equipped more than 1,500 American vessels with radio installations, now is engaged in the all-out wartime program. Radio is the voice of the Liberty Fleet as well as of the "Arsenal of Democracy"; it extends afar over every lane of the Seven Seas to every latitude from which an American ship may report its position.


Preliminary estimates of the industry for 1941 indicate that the American radio industry as a whole produced 13,000,000 receiving sets, and more than 100,000,000 radio tubes. Phonograph record output reached an all-time high, estimated at 110,000,000 disks, revealing how radio in combination with the phonograph has lifted the popularity of recorded music to new heights. This figure is far ahead of the record-breaking year of 1921, before broadcasting began to compete with the phonograph. But radio modernized the hand-wound "talking machine," by electrifying it, popularized its music and its artists, and then as a combination machine offered two services—music in the near and "music you want when you want it."

Television in 1941 advanced in RCA Laboratories and in the field. It will continue to do so in 1942. As a post-war industry, television holds great promise of becoming a new radio service to the public. Television today is testing its wings over the New York area through NBC's pioneer television station WNBT. Its immediate assignment like that of all radio—research, manufacturing, communications and broadcasting—is national defense. All radio is enrolled and lined up to insure final victory. When the victory is achieved, radio will be "At the Ready" for the important post-war role which will be assigned to it by Peace.

EDWARD G. SEUBERT

President, Standard Oil Company (Indiana)

Whatever the oil business may prove to be in 1942, it will not be business as usual. Co-operation of the petroleum industry, in vigorous prosecution of the war, will necessitate many adjustments, a large amount of construction work, and some adoption of new methods. Producers of crude oil will give attention for the first time in many years to increasing output instead of shutting it back. Pipelines will be built with strategic considerations in mind. Construction of tankers will be pushed. In manufacturing, emphasis will be placed on synthetic rubber, toluol, and 100-octane gasoline.



Edward G. Seubert

The industry should not have much difficulty about supplying the defense forces with all the petroleum products needed, except that the amount of aviation gasoline available will be limited until more high-octane units are in operation. To take care of civilian needs in addition is primarily a problem of transportation. The usual quantities of products can be made if present facilities can be kept in normal operation. Whether they can be distributed as usual depends on the extent to which agencies of transportation can meet all wartime demands upon them and keep the flow of gasoline, fuel oil and other products moving to civilian consumers.

Rationing of tires, curtailment of automobile production, and tightening of consumer purse strings on normal expenditures in order to meet tax bills and help pay for defense may automatically cause some decline next year in the use of motor fuel in automobiles. On the other hand, the expanded operations of mines and factories and the growing consumption of products in tanks, military vehicles, airplanes, and warships, will tend to increase the demand. Farms also may have to use more fuel in tractors to replace with machine power the manpower drafted for military service. The net result of the various opposing influences may be a diminution in consumption of petroleum products.

The rising industrial activity of recent months has given the oil industry a fairly good year in 1941. Although no final statistics are available it is evident that new records have been set in production of crude oil, output of finished products, and sales to consumers. There has also been some firming of prices, particularly in localities where competition had forced them far below normal. This does not mean that profits have risen correspondingly. Higher wages, higher taxes, and

MONTHLY RANGE OF PRICES ON DETROIT STOCK EXCHANGE FOR 1941—(Continued).

STOCKS	January	February	March	April	May	June	July	August	September	October	November	December
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Michigan Steel Tube Prod.	2.50	6 1/2	6 1/2	7 1/2	7 1/2	8 1/2	8 1/2	9 1/2	9 1/2	10 1/2	10 1/2	11 1/2
Michigan Sugar common	10	60 1/2	70 1/2	73 1/2	73 1/2	75 1/2	75 1/2	76 1/2	76 1/2	77 1/2	77 1/2	78 1/2
Preferred	10	61 1/2	71 1/2	74 1/2	74 1/2	76 1/2	76 1/2	77 1/2	77 1/2	78 1/2	78 1/2	79 1/2
Micromatic Home Corp.	50	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2
Mid-West Abrasive common	50	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2
Moore (Tom) Distillery	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Motor Products common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Motor Wheel common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Murray Corp common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Packard Motor Co common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Parke Davis & Co.	2.50	20 1/2	20 1/2	20 1/2	20 1/2	20 1/2	20 1/2	20 1/2	20 1/2	20 1/2	20 1/2	20 1/2
Parker Ry. & Power Co common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Parker-Wolverine Co common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Peninsular Metal Prod.	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Pfiffer Brewing Co common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Prudential Investing Corp.	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Reo Motors Inc v t c	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Rickel (H W) & Co common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
River Raisin Paper common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Scotten Dillon Co common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Sheller Mfg Co common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Simplicity Pattern common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Standard Tube class B	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Stearns (Frederick) common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
5% cum part preferred	100	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2
Timken Axle common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Tyrol Brewing Co common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Udyette Corp common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Union Investment Co com	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
United Shrt Distributors	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
United Steel & Iron common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
U S Graphite Co common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
U S Radiator common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Preferred	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Universal Cooler class A	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Class B	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Universal Products common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Walker & Co class A	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Class B	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Warner Aircraft Corp.	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Wayne Screw Prod common	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Wolverine Brewing Co	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Wolverine Tube Co common	100	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2
Preferred	100	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2
Woodall Industries	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2
Young (L A) Spring & Wire	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2

UNLISTED DEPARTMENT

STOCKS	January	February	March	April	May	June	July	August	September	October	November	December
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
American Radiator	100	163 1/2	168 1/2	157 1/2	163 1/2	160 1/2	150 1/2	161 1/2	149 1/2	151 1/2	150 1/2	160 1/2
American Tel & Tel Co.	100	163 1/2	168 1/2	157 1/2	163 1/2	160 1/2	150 1/2	161 1/2	149 1/2	151 1/2	150 1/2	160 1/2
Rights	100	163 1/2	168 1/2	157 1/2	163 1/2	160 1/2	150 1/2	161 1/2	149 1/2	151 1/2	150 1/2	160 1/2
Anaconda Copper Co.	50	24 1/2	27 1/2	22 1/2	25 1/2	23 1/2	20 1/2	25 1/2	20 1/2	27 1/2	24 1/2	28 1/2
Borden Co.	10	19 1/2	20 1/2	18 1/2	19 1/2	18 1/2	19 1/2	19 1/2	19 1/2	20 1/2	19 1/2	20 1/2
Borg Warner Corp common	5	15 1/2	19 1/2	17 1/2	18 1/2	17 1/2	15 1/2	17 1/2	16 1/2	17 1/2	18 1/2	20 1/2
Budd Wheel Co.	10	6 1/2	7 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2
Chiles Service common	10	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2
Commwealth & Southern Corp.	10	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2
Consolidated Oil Co.	10	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2
Dow Chemical Co common	100	130 1/2	134 1/2	123 1/2	128 1/2	126 1/2	124 1/2	125 1/2	123 1/2	124 1/2	125 1/2	126 1/2
Electric Auto-Lite	5	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Electric Power & Light	5	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
General Foods Corp.	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Hupp Motor Car Corp.	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
International Industries	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Jacobs (F L) Co common	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Kennecott Copper Corp.	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Kroger Grocery & Baking	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Montgomery Ward & Co.	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Nash-Kelvinator Corp.	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
National Dairy Products	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
New York Central RR	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Pennsylvania RR	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Purity Baking Co.	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Sears Roebuck & Co.	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Secony-Vacuum Corp.	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Standard Brands Inc.	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
U S Rubber Co.	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
U S Steel Co.	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2
Yellow Truck & Coach	10	3 1/2	3 1/2	2 1/2	3 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2

* No par value. x Ex-dividend. r Sold for cash. a Deferred delivery.

YEARLY RANGE OF PRICES ON DETROIT STOCK EXCHANGE

In addition to the foregoing monthly record, we also show on this and succeeding page the high and low prices for the calendar year 1941 for every stock in which any dealings have taken place on the Detroit Stock Exchange during the year, as well as the total volume of business during the year in each security. The record of prices is that compiled by the Detroit Stock Exchange itself, but we have added in every case the month when the high and low prices were reached.

HIGH AND LOW PRICES ON DETROIT STOCK EXCHANGE FOR CALENDAR YEAR 1941

Corporations	No. Shs.	High	Low	Corporations	No. Shs.	High	Low
Allen Electric & Equipment	4,344	2 1/2 Jan	1 1/2 Nov	Kinsel Drug common	21,745	60 1/2 Jan	40 1/2 Dec
Atlas Drop Forge common	40,775	9 1/4 Oct	5 1/2 Jan	Kresge (SS) common	21,187	26 1/2 Jan	21 1/2 Dec
Auto City Brewing common	16,491	20 1/2 Jan	2 Dec	Lakey Foundry & Machine common	5,653	5 1/2 Jan	3 1/2 Dec
Baldwin Rubber common	35,404	6 1/2 Jan	3 1/2 Dec	LaSalle Wines & Champagne	19,408	2 1/2 Oct	1 1/2 Apr
Bohn Aluminum & Brass common	1,125	30 Sept	30 Sept	Masco Screw Products common	53,316	1 1/2 Mar	1 Dec
Bower Roller Bearing common	1,643	33 Feb	33 Feb	McGlashan Oil common	211,602	250 Jan	150 Dec
Briggs Manufacturing common	18,262	21 Jan	14 1/2 Dec	Michigan Die Casting common	50,062	2 June	1 1/2 Dec
Brown McLaren common	27,735	1 1/2 Sept	75 Jan	Michigan Silica common	4,131	1 1/2 Sept	1 Dec
Burroughs Adding Machine common	37,622	9 1/4 July	5 1/2 Dec	Michigan Steel Tube common	1,959	6 1/2 Jan	3 Dec
Burry Biscuit common	12,380	50 Mar	10 Nov	Michigan Sugar common	38,078	1 1/4 Jan	60 Dec
Capital City Products common	6,681	4 1/2 Jan	7 1/2 Dec	Preferred	13,971	7 1/2 July	4 1/2 Jan
Chamberlain Metal Weather Strip	1,490	4 1/2 Jan	3 Dec	Mid-East Abrasive common	8,640	8 Aug	5 Dec
Chrysler Corporation common	19,464	68 Jan	43 1/2 Dec	Mid-West Abrasive common	31,624	1 1/2 Jan	82c Dec
Consolidated Paper common	8,787	16 1/2 Aug	15 Apr	Motor Products common	13,241	11 Jan	5 1/2 Dec
Consumers Steel Products common	53,541	1 1/2 Sept	60 Mar	Motor Wheel common	5,005	17 1/2 Jan	9 Dec
Continental Motors common	37,362	4 Jan	2 1/2 Dec	Murray Corporation common	33,758	8 1/2 Jan	4 Dec
Crowley, Miller common	13,403	3 Sept	9 1/2 June	Packard Motor common	62,401	3 1/2 Jan	3 Dec
Cummins Diesel Engine common	1,404	4 1/2 Jan	3 1/2 Dec	Parke, Davis & Co common	3,406	30 Jan	24 1/2 Dec
Diesel-Wenmer-Gilbert common	1,157	17 1/2 Jan	13 1/2 Oct	Parker Rust-Proof common	4,015	20 1/2 Jan	16 1/2 Oct
Detroit & Cleveland Navigation	81,803	9 1/2 Mar	5 1/2 Dec	Parker-Wolverine common	14,526	11 Jan	4 Dec
Detroit Edison (new stock)	116,801	21 Apr	17 Dec	Peninsular Metal Products common	21,436	1 1/2 Jan	50c Dec
(Old stock)	4,376	117 Jan	115 Jan	Pfaffier Brewing common	2,725	7 Feb	6 1/2 Dec
Detroit Gasket & Manufacturing common	853	8 1/2 May	8 1/2 Dec	Prudential Investing common	52,118	1 1/2 Jan	1 1/2 June
Preferred	5	18 Feb	18 Feb	Reo Motors v t c (old stock)	13,201	1 1/2 Jan	75c Apr
Detroit Gray Iron Foundry common	9,405	1 1/2 Nov	1 Nov	Ricker & Co common	14,055	2 1/2 July	2 Apr
Detroit-Michigan Stove common	83,113	3 Sept	1 1/2 Jan	River Raisin Paper common	33,188	2 1/2 Sept	1 1/2 Apr
Detroit Paper Products common	38,690	45 1/2 Jan	3 Nov	Scotten Dillon common	13,554	20 1/2 Jan	15 Dec
Detroit Steel Corp common	2,533	17 1/2 Jan	14 1/2 Nov	Sheller Manufacturing common	19,886	4 1/2 Jan	2 Dec
Detroit Steel Products common	1,467	21 Jan	10 1/2 Dec	Simplicity Pattern common	8,760	2 1/2 Aug	1 Feb
Dilco Twin Truck common	1,783	7 1/2 Sept	3 1/2 Dec	Standard Tube class B common	56,657	1 1/2 Dec	1 1/2 Apr
Durham Manufacturing common	71,396	5 1/2 Sept	5 Apr	Stearns & Co common	3,908	3 1/2 July	10 Dec
Eaton Manufacturing common	1,408	33 1/2 Jan	29 1/2 Dec	Preferred	195	99 1/2 Jan	93 1/2 Aug
Eureka Vacuum common	3,734	3 1/2 Jan	1 1/2 Dec	Timko v Detroit Axle common	9,207	33 1/2 Jan	29 1/2 Feb
Ex-Cello-O common	4,511	29 Mar	22 1/2 Dec	Tivoli Brewing common	66,380	1 1/2 Jan	89c Dec
Federal Mogul common	6,896	14 Jan	9 Dec	Tom Moore Distillery common	22,469	75 Nov	30c Dec
Federal Motor Truck common	10,666	4 Jan	2 1/2 May	Udylite common	11,915	4 1/2 Jan	2 1/2 Dec
Frankenmuth Brewing common	18,955	2 1/2 Jan	1 1/2 Dec	Union Investment common	7,363	3 1/2 Mar	1 1/2 Dec
Fruehauf Trailer common	4,186	22 1/2 Jan	17 Apr	United Shirt Distributors common	13,227	1 1/2 Jan	2 1/2 Dec
Gas Water Industries (new stock) common	21,922	4 1/2 Jan	2 1/2 Dec	United States Radiator common	13,697	13 1/2 July	6 1/2 Dec
(Old stock)	14,857	6 1/2 Jan	6 Feb	United States Graphite common	1,748	9 May	6 1/2 Dec
Preferred	4,313	8 Mar	6 1/2 Apr	United States radiator common	7,060	2 1/2 Jan	75c Dec
Gemmer Manufacturing A	723	33 1/2 Mar	33 Apr	Preferred	879	16 1/2 Feb	8 1/2 Dec
B	3,724	15 1/2 May	12 Oct	Universal Cooler A	3,825	5 Jan	1 1/2 Dec
General Finance common	11,437	2 1/2 Jan	1 1/2 July	B	26,630	1 1/2 Jan	25c Dec
General Motors common	85,575	48 1/2 Jan	29 Dec	Universal Products common	1,420	16 1/2 Mar	9 1/2 Dec
General Bearing common	31,660	2 1/2 Sept	2 Dec	Walker & Co A	1,491	29 Apr	26 Nov
Graham-Paige common	52,615	1 Jan	83 Dec	B	9,192	3 1/2 Apr	2 1/2 Dec
Grand Valley Brewing common	16,675	8 1/2 Nov	30c Mar	Warner Aircraft common	67,330	1 1/2 Jan	1 Feb
Hall Lamp common	5,539	7 1/2 Jan	3 1/2 Dec	Wayne Screw Products common	45,678	3 1/2 Sept	2 Jan
Horne Dairy A	25	5 Sept	5 Sept	Wolverine Brewing common	30,908	13 1/2 Feb	2c Nov
Hoover Ball & Bearing common	5,888	21 Apr	17 Dec	Wolverine Tube common	5,216	5 1/2 May	3 1/2 Dec
Hoskins Manufacturing common	8,791	14 1/2 Jan	10 Sept	Preferred	103	103 July	100 Dec
Houdaille-Hershey A	14,738	25 1/2 Dec	25 1/2 Dec	Woodall Industrial common	900	4 1/2 Apr	3 1/2 Nov
B	14,738	18 1/2 Jan	7 1/2 Dec	Young Spring & Wire common	5,325	12 1/2 Jan	5 1/2 Dec
Fudson Motor common	22,816	4 1/2 Jan	2 1/2 Dec	Total shares	2,445,614		
Hurd Lock & Mfg common	56,115	46c Oct	25c Dec				
Kingston Products common	21,681	1 1/2 Mar	1 Mar				

Last September the British Ministry of Supply renewed for another year International Nickel's agreement to deliver the major part of its output of electrolytic copper for war requirements of the United Kingdom, and all of the remainder will be sold in Canada.

The nickel industry continues to exert intensive efforts to speed Empire production by supplying essential Canadian nickel at a maximum rate.

JOHN W. THOMAS

Chairman of the Board, The Firestone Tire & Rubber Company

This coming year will see us well on the way to victory insofar as American industry's armament production is concerned. No one connected with industry can help but feel the new surge and power that is sweeping through this country's production lines.

Never before have our people been more united and more grimly determined. All realize that many hardships lie ahead and everyone is prepared to face them now that we know definitely the task confronting us. There has been a rebirth of patriotism, unity and determination that must amaze our enemies who thought our democracy a lifeless and outmoded theory of government.

No better demonstration of these facts is needed than the spirit with which the rubber industry, one of the first called upon to meet the war's necessary readjustments, has accepted the rubber rationing program. This plan will continue to work hardships upon thousands of small businessmen and upon manufacturers but everyone recognized it was the only way the Government could have handled the situation and is cooperating unreservedly.

From the inception of our rearmament program we have been swinging more and more of our production over to military equipment. Now we are practically all out on the country's war effort and are continuing to expand our plants to handle many vital arms products other than rubber.

We know everyone must keep constantly in mind the grim realities which face us and that victory will require every bit of thought, energy and patriotic devotion that we possess.



John W. Thomas

LOUIS WARE

President, International Minerals & Chemical Corporation

The prosecution of the war is the number one job of both Government and business today.

The Chemical Industry, which received its major encouragement during and after the last war, is now more than adequate to cope with the demands imposed by the current war situation and is amply capable of expanding to meet any emergency needs.

Never in the history of our country has there been such an opportunity or such an obligation for effective cooperation between Government and industry as there is under the necessity of war production today. With the Government, through its financial agencies, making possible the rapid expansion of its production facilities, the Chemical Industry is in an enviable position to develop and expand its resources so it can be of far greater service to the country in the post-war period, provided, however, that this expansion is undertaken in such a way that the new plants are properly located so as to have future commercial value.

In all major chemical fields, the impact of accelerated production for war purposes has been felt.

This is already reflected, for instance, in the increased demands for Phosphate Rock. It is anticipated that during the coming year the demand for food and the higher prices received for farm products will create an unprecedented demand for Fertilizers and Fertilizer Chemicals. The demand for Phosphate Rock is still further augmented by the increased production of Phosphorous, Phosphoric Acid and Phosphate Chemicals for war purposes.

The demand for Potash, another essential fertilizer ingredient, has likewise increased. The development of adequate Potash resources in this country since the last war has now made us completely independent of foreign sources of supply. An important factor in this large increase in domestic production was the successful development in 1940 of the Union Potash and Chemical Company properties at Carlsbad, New Mexico, which are now producing the only complete line of all grades of potash in America.

Because of the nature of modern warfare, it was inevitable that the Chemical and Metallurgical Industries would receive an impetus many times greater than that during the first World War. Many new plants are under

HIGH AND LOW PRICES ON DETROIT STOCK EXCHANGE FOR CALENDAR YEAR 1941—(Concluded)

Corporations	No. Shs.	High	Low
UNLISTED DEPARTMENT			
American Radiator	6,861	7	3 1/4
American Telephone & Telegraph	6,341	16 1/2	11 1/2
Rights	12,057	17 1/2	15 1/2
Anaconda Copper Mining	10,381	23 1/2	22 1/2
Borden Company	3,165	21 1/2	18 1/2
Borg Warner Corp.	3,481	20 1/2	15 1/2
Budd Wheel Co.	4,272	8	5 1/4
Cities Service	828	5	2 1/4
Commonwealth & Southern Corp.	16,969	8 1/2	7 1/2
Consolidated Oil Co.	7,363	6 1/2	4 1/2
Dow Chemical Co.	892	137 1/2	114 1/2
Rights	1,070	1 1/2	1 1/2
Electric Auto-Lite Co.	1,426	33	18
Electric Power & Light Co.	4,310	4 1/2	3 1/2
General Foods Corp.	2,535	41 1/2	35 1/2
Hupp Motor Car Corp.	8,058	69 1/2	58 1/2
International Industries	15,925	2 1/2	1 1/2
Jacobs (F. L.) Co.	19,951	3 1/2	1 1/2
Kennecott Copper Corp.	4,442	39 1/2	31 1/2
Kroger Grocery & Baking Co.	4,267	29 1/2	24 1/2
Montgomery Ward & Co.	6,807	39 1/2	24 1/2
Nash-Kelvinator Corp.	12,418	5 1/2	3
National Dairy Products	4,428	16 1/2	12 1/2
New York Central Railroad	33,445	15	7
Pennsylvania Railroad	7,117	25	17 1/2
Purity Baking	1,191	12 1/2	8 1/2
Sears Roebuck & Co.	5,489	78 1/2	50 1/2
Socony-Vacuum Corp.	11,586	10 1/2	7 1/2
Standard Brands	5,040	6 1/2	3 1/2
United States Rubber Co.	10,445	27 1/2	14
United States Steel Corp.	16,870	70 1/2	47 1/2
Yellow Truck & Coach Co.	17,287	17 1/2	11
Total shares	266,589		
Total shares—Listed & Unlisted Dept. 1941	2,712,293		

TOTAL VOLUME OF SHARES FOR FIVE YEARS					
	1941	1940	1939	1938	1937
Total shares	2,712,293	3,087,213	3,569,012	4,057,484	4,948,902

NEW LISTINGS AND REMOVALS DURING 1941

Detroit Edison Co common stock, \$20 par value, 6,361,300 shares admitted to trading at opening of business April 7, 1941 in substitution for 1,272,260 shares common stock, \$100 par value.

Gar Wood Industries, Inc. common stock, \$3 par value, removed when trading in new \$1 par value stock became effective at opening of business March 21, 1941. 160,000 shares Gar Wood Industries, Inc. 5% cumulative preferred stock, \$10 par value, admitted to trading March 21, 1941.

Michigan Die Casting Co common stock, \$1 par value, 225,000 shares admitted to trading at opening of business April 3, 1941.

Reo Motors, Inc. voting trust certificates, \$1 par value, 2,000,000 shares removed from trading at the close of business Dec. 22, 1941 and at the opening of business Dec. 23, 1941. 500,000 shares Reo Motors, Inc. voting trust certificates, \$1 par value, admitted to trading.

Woodall Industries, Inc. 300,000 shares common stock, \$2 par value, admitted to trading Feb. 3, 1941.

American Telephone & Telegraph rights admitted to trading at the opening of business July 22, 1941. Rights expired Aug. 27, 1941.

Dow Chemical rights admitted to trading Sept. 26, 1941.

Course of Security Prices in Kansas City, Mo

The Prescott, Wright, Snider Co. keep a record of the securities having a market in Kansas City, and they have courteously placed that record, which they explain has been checked with those of Stern Brothers & Co., at our disposal. The table below shows the high and low prices of these securities for the calendar year 1941, together with the bid and asked prices Dec. 31, 1941.

RANGE OF PRICES IN SECURITIES LOCAL TO KANSAS CITY

	Range in 1941		Price Dec. 31, '41	
	High	Low	Bid	Asked
American Asphalt Roof Corp. preferred	105	102 1/2	102	105
Common	103	103	103	107
Associated Tel. & Tel. Co. 7% preferred	15	8	7	9
\$6 preferred	14	7	6 1/2	8 1/2
\$4 preferred	4	2 1/2	2	3
Class A	2	1 1/2	1 1/2	1
Butler Manufacturing Co. common	21	18	17	21
Preferred	97 1/2	90	90	93
Central Surety & Insurance Corp.	63	54	58	61 1/2
Cook Paint & Varnish Co. \$4 preferred	63 1/2	57 1/2	56	58 1/2
Davidson-Boutell Co. 6% preferred	95	87	91	94
Dickey Clay Manufacturing Corp. preferred	10 1/2	7	8	9
Class A	82c	60c	65c	80c
Employers Reinsurance Corp.	40 1/2	36 1/2	41	43
Glenair Harvester Corp.	9 1/2	5 1/2	6 1/2	7 1/2
H. D. Lee Mercantile Co.	21 1/2	16	15 1/2	17 1/2
K. C. Fire & Marine Insurance Co.	16 1/2	15	15	17
K. C. Stock Yards Co. preferred	72	60	62	65
Common	22	7	7 1/2	9 1/2
Kansas Electric Power Co. 5% preferred	103 1/2	97	99	103
Kansas Gas & Electric Co. \$6 preferred	110	103 1/2	105 1/2	109 1/2
7% preferred	123	113	113	117
Kansas Power & Light Co. \$4.50 preferred	104	93	94 1/2	97 1/2
Kansas Power Co. \$6 preferred	103	96	98	102
\$7 preferred	106	97	101	105
Long-Bell Lumber Co. preferred	107	76	105	108 1/2
Common	26 1/2	13 1/2	24 1/2	25 1/2
Lucky Tiger Comb. Gold Mining Co.	65c	40c	53c	63c
Pickering Lumber Co. common	50c	5c	5c	5c
Preferred	7 1/2	5c	6 1/2	7 1/2
Telephone Bond & Share Co. 7% preferred	24	15 1/2	16	18 1/2
Class A	2	5c	5c	1
Western Insurance Securities class A	6 1/2	5	5 1/2	6 1/2
Woolf Brothers, Inc., 7% preferred	104	97 1/2	96	100
Class B preferred	20	18	17	19
BONDS				
K. C. Structural Steel Inc. 5s, 1944	91	88 1/2	87	91
Oregon American Lumber Co. inc. 6s, 1950	95	67	92	97
Pickering Lumber Co. inc. 4s, 1952	56	27 1/2	48 1/2	53 1/2
Telephone Bond & Share Co. 5s, 1938	84	73 1/2	71 1/2	74

* After 33 1-3% stock dividend. a Before 33 1-3% stock dividend.

State and Municipal Bonds

BOND DEPARTMENT

Mercantile-Commerce Bank and Trust Company

Locust - Eighth - St. Charles
St. Louis

CORRESPONDENTS

NEW YORK
14 Wall St.

SAN FRANCISCO
235 Montgomery St.

CHICAGO
135 So. LaSalle St.

KANSAS CITY
1004 Baltimore Ave.

THE ST. LOUIS STOCK EXCHANGE—STOCKS AND BONDS

In the following we furnish a monthly record of the high and low prices on the St. Louis Stock Exchange for the year 1941. The table includes all stocks and bonds in which any dealings occurred during the year 1941, and the prices are all based on actual sales. The number of shares traded in during the year 1941 was 221,296 shares, as compared with 280,599 shares during the year 1940. The money value of stock transactions in 1941 was \$3,080,512 and in 1940 was \$4,297,123. The total par value of bonds sold during the year 1941 was \$747,800 and in 1940 was \$1,088,000.

For the record of previous years see "Chronicle" of:

Jan. 25, 1941.....page 575	Feb. 6, 1937.....page 844	Feb. 3, 1934.....page 739	Feb. 7, 1931.....page 914
Jan. 27, 1940.....page 586	Feb. 8, 1936.....page 850	Feb. 4, 1933.....page 720	Feb. 1, 1930.....page 695
Feb. 4, 1939.....page 638	Feb. 2, 1935.....page 697	Feb. 6, 1932.....page 912	Feb. 2, 1929.....page 636

MONTHLY RANGE OF PRICES ON ST. LOUIS STOCK EXCHANGE FOR YEAR 1941

STOCKS	January		February		March		April		May		June		July		August		September		October		November		December		
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	
Aloe (A S) common	29	59	59	59	59	59	59	59	59	59	59	59	58	59	58	59	58	59	58	59	58	59	58	59	
American Investment pref.	50	50	50	50	48	50	48 1/2	49	48	48	47 1/2	48	45	45	45	47 1/2	46 1/2	47	46 1/2	47	46 1/2	47	46 1/2	47	
Common	1	12 1/2	13 1/2	12 1/2	13 1/2	12 1/2	13 1/2	12	12 1/2	11	12 1/2	11	11 1/4	11	11	10 1/2	9 1/2	9 1/2	9 1/2	9 1/2	7 1/2	8	7 1/2	8	
Boyd-Welsh Inc common	1	29 1/2	31	30	30 1/2	30	31	30	30 1/2	30	31	30 1/2	31	30 1/2	34	34	35 1/2	37 1/2	35 1/2	37 1/2	34 1/2	37	32	34 1/2	
Brown Shoe common	1	29 1/2	31	30	30 1/2	30	31	30	30 1/2	30	31	30 1/2	31	30 1/2	34	34	35 1/2	37 1/2	35 1/2	37 1/2	34 1/2	37	32	34 1/2	
Bruce (E L) Co 7% pref.	100	92	92	92	92	92	92	92	92	92	92	92	92	92	96	96	96	96	96	96	98 1/2	98 1/2	98 1/2	98 1/2	
3 1/2% preferred	100	45	45	45	45	45	45	45	45	45	45	45	45	45	45	45	45	45	45	45	45	45	45	45	
Burkart Mfg Co preferred	1	33	33 1/2	33	33	26 1/2	27 1/2	26 1/2	27 1/2	27	26 1/2	26 1/2	27 1/2	23 1/2	20 1/2	20	22	20	22	20	22	20	21	32 1/2	32 1/2
Common	1	27	27 1/2	26 1/2	27 1/2	26 1/2	27 1/2	26 1/2	27 1/2	27	26 1/2	26 1/2	27 1/2	23 1/2	20 1/2	20	22	20	22	20	22	20	21	16 1/2	20
Century Electric common	10	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	
Chic & So Airline pref.	10	12 1/2	13 1/2	12 1/2	13 1/2	11	11	11	11	11	11	11	8	8	10	10	10	10	10	10	9 1/2	10	11	11 1/2	
Coca-Cola Bottling common	1	25 1/2	27	25	25 1/2	25	25 1/2	24 1/2	25	24 1/2	24 1/2	22 1/2	24	22 1/2	22 1/2	22 1/2	23 1/2	23 1/2	21 1/2	23 1/2	20 1/2	21 1/2	17	20 1/2	
Columbia Brewing common	5	12	12 1/2	10	11 1/2	10 1/2	11	10	11	9 1/2	10 1/2	9	9 1/2	10	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	9 1/2	10 1/2	10 1/2	7 1/2	9 1/2	
Dr Pepper common	1	13	15 1/2	13	15 1/2	13 1/2	14	13 1/2	13 1/2	12	12 1/2	12 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	10 1/2	11 1/2	10 1/2	8 1/2	10 1/2	
Elder Mfg A	100	9	9 1/2	9	9 1/2	9	9 1/2	9	9 1/2	9	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	
Common	1	117	117	118	118 1/2	120	121 1/2	121 1/2	121 1/2	121	121 1/2	121 1/2	121 1/2	121 1/2	121 1/2	121 1/2	121 1/2	121 1/2	121 1/2	121 1/2	121 1/2	121 1/2	121 1/2	121 1/2	
Ely-Walker 1st preferred	100	98 1/2	98 1/2	98	98	98	98	98	98	98	98	98 1/2	98 1/2	100	100	100	100	100	100	100	100	100	100	98 1/2	
2d preferred	100	17	17 1/2	17	17 1/2	18	18 1/2	18 1/2	18 1/2	18 1/2	19	18	18	18	18	18	19	19 1/2	19	19 1/2	20 1/2	21 1/2	19	21	
Common	25	91	95	95	95	92	94	92	94	92	94	92	94	92	94	92	94	92	94	92	94	92	94	92	
Emerson Electric preferred	100	91	95	95	95	92	94	92	94	92	94	92	94	92	94	92	94	92	94	92	94	92	94	92	
Common	4	3 1/2	4	3 1/2	3 1/2	3 1/2	3 1/2	2 1/2	4 1/2	4	4	4 1/2	4 1/2	4 1/2	5 1/2	4 1/2	5	5	6 1/2	6	6 1/2	5 1/2	5 1/2	5 1/2	
Falstaff Brewing common	1	6 1/2	7 1/2	6 1/2	7	6 1/2	7	6 1/2	7	6	6 1/2	6	7	7	7 1/2	7 1/2	8	8 1/2	8	8 1/2	8 1/2	8 1/2	7 1/2	8 1/2	
General Shoe common	1	11 1/2	11 1/2	11	11	11	11	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	
General Electric preferred	100	24 1/2	25	23	24 1/2	21	22	20	21	18	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	16 1/2	16 1/2	15 1/2	17	
Griesedick-West common	1	11 1/2	11 1/2	11	11	11	11	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	10 1/2	
Hussman-Ligonier preferred	50	49	49	49	49	49	49	49 1/2	49 1/2	49	49	49	49	49	49	49	49	49	49	49	49	49	49	49	
Common	1	7 1/2	8 1/2	7 1/2	8	7 1/2	8	7	7 1/2	6 1/2	7 1/2	6 1/2	7	6 1/2	7	7 1/2	7 1/2	7 1/2	7 1/2	7 1/2	6 1/2	7	6 1/2	7 1/2	

MONTHLY RANGE OF PRICES ON ST. LOUIS STOCK EXCHANGE FOR YEAR 1941—(Concluded)

STOCKS	January	February	March	April	May	June	July	August	September	October	November	December
	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High
Huttig S & D preferred.....100	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2
Common.....100	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2	8 8 1/2
Hyde Park Brewing common.....100	80c 80c	80c 80c	80c 80c	80c 80c	80c 80c	80c 80c	80c 80c	80c 80c	80c 80c	80c 80c	80c 80c	80c 80c
Common.....100	15c 15c	15c 15c	15c 15c	15c 15c	15c 15c	15c 15c	15c 15c	15c 15c	15c 15c	15c 15c	15c 15c	15c 15c
International Shoe common.....100	29 1/4 31 1/4	29 1/4 31 1/4	29 1/4 31 1/4	29 1/4 31 1/4	29 1/4 31 1/4	29 1/4 31 1/4	29 1/4 31 1/4	29 1/4 31 1/4	29 1/4 31 1/4	29 1/4 31 1/4	29 1/4 31 1/4	29 1/4 31 1/4
Johansen Bros Shoe common.....100	13 1/2 13 1/2	13 1/2 13 1/2	13 1/2 13 1/2	13 1/2 13 1/2	13 1/2 13 1/2	13 1/2 13 1/2	13 1/2 13 1/2	13 1/2 13 1/2	13 1/2 13 1/2	13 1/2 13 1/2	13 1/2 13 1/2	13 1/2 13 1/2
Johnson-S Shinkle common.....100	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2 5 1/2	5 1/2 5 1/2
Key Co common.....100	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2
Knapp Monarch \$2.70 pref.....100	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2	35 1/2 35 1/2
Common.....100	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4
Laclede-Christy common.....100	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2
Laclede Steel common.....100	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2	18 1/2 18 1/2
Landis Machine common.....100	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8
McQuay-Norris common.....100	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8	37 3/8 37 3/8
Meyer-Blanke preferred.....100	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4
Common.....100	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4
Midwest Pipe common.....100	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4
Missouri Portland common.....100	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4	14 1/4 14 1/4
National Bear Met pref.....100	101 1/2 101 1/2	101 1/2 101 1/2	101 1/2 101 1/2	101 1/2 101 1/2	101 1/2 101 1/2	101 1/2 101 1/2	101 1/2 101 1/2	101 1/2 101 1/2	101 1/2 101 1/2	101 1/2 101 1/2	101 1/2 101 1/2	101 1/2 101 1/2
Common.....100	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2	22 1/2 22 1/2
National Candy 1st pref.....100	110 1/2 110 1/2	110 1/2 110 1/2	110 1/2 110 1/2	110 1/2 110 1/2	110 1/2 110 1/2	110 1/2 110 1/2	110 1/2 110 1/2	110 1/2 110 1/2	110 1/2 110 1/2	110 1/2 110 1/2	110 1/2 110 1/2	110 1/2 110 1/2
2d preferred.....100	98 98	98 98	98 98	98 98	98 98	98 98	98 98	98 98	98 98	98 98	98 98	98 98
Common.....100	6 3/4 6 3/4	6 3/4 6 3/4	6 3/4 6 3/4	6 3/4 6 3/4	6 3/4 6 3/4	6 3/4 6 3/4	6 3/4 6 3/4	6 3/4 6 3/4	6 3/4 6 3/4	6 3/4 6 3/4	6 3/4 6 3/4	6 3/4 6 3/4
Rice-Stix 1st preferred.....100	111 1/2 111 1/2	111 1/2 111 1/2	111 1/2 111 1/2	111 1/2 111 1/2	111 1/2 111 1/2	111 1/2 111 1/2	111 1/2 111 1/2	111 1/2 111 1/2	111 1/2 111 1/2	111 1/2 111 1/2	111 1/2 111 1/2	111 1/2 111 1/2
2d preferred.....100	100 100	100 100	100 100	100 100	100 100	100 100	100 100	100 100	100 100	100 100	100 100	100 100
Common.....100	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2	4 1/2 4 1/2
St Louis Bank Bldg common.....100	2 1/2 2 1/2	2 1/2 2 1/2	2 1/2 2 1/2	2 1/2 2 1/2	2 1/2 2 1/2	2 1/2 2 1/2	2 1/2 2 1/2	2 1/2 2 1/2	2 1/2 2 1/2	2 1/2 2 1/2	2 1/2 2 1/2	2 1/2 2 1/2
St Louis Car pref (assented).....100	50 50	50 50	50 50	50 50	50 50	50 50	50 50	50 50	50 50	50 50	50 50	50 50
Common.....100	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4
St Louis Public Service com.....100	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4
St Louis Sewer common.....100	6 6	6 6	6 6	6 6	6 6	6 6	6 6	6 6	6 6	6 6	6 6	6 6
Scruggs-V-Barney 1st pref.....100	96 97 1/2	96 97 1/2	96 97 1/2	96 97 1/2	96 97 1/2	96 97 1/2	96 97 1/2	96 97 1/2	96 97 1/2	96 97 1/2	96 97 1/2	96 97 1/2
2d preferred.....100	94 94 1/2	94 94 1/2	94 94 1/2	94 94 1/2	94 94 1/2	94 94 1/2	94 94 1/2	94 94 1/2	94 94 1/2	94 94 1/2	94 94 1/2	94 94 1/2
Preferred.....100	44 44 1/2	44 44 1/2	44 44 1/2	44 44 1/2	44 44 1/2	44 44 1/2	44 44 1/2	44 44 1/2	44 44 1/2	44 44 1/2	44 44 1/2	44 44 1/2
Common.....100	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2	10 1/2 10 1/2
Scullin Steel common.....100	132 132 1/2	132 132 1/2	132 132 1/2	132 132 1/2	132 132 1/2	132 132 1/2	132 132 1/2	132 132 1/2	132 132 1/2	132 132 1/2	132 132 1/2	132 132 1/2
Warrants.....100	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4
Securities Invest preferred.....100	100 100	100 100	100 100	100 100	100 100	100 100	100 100	100 100	100 100	100 100	100 100	100 100
Common.....100	37 37 1/2	37 37 1/2	37 37 1/2	37 37 1/2	37 37 1/2	37 37 1/2	37 37 1/2	37 37 1/2	37 37 1/2	37 37 1/2	37 37 1/2	37 37 1/2
Sterling-Aluminum common.....100	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4	7 1/4 7 1/4
Stix Baer & Fuller common.....100	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4
Vardaman Shoe common.....100	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4	1 1/4 1 1/4
Wagner Electric common.....100	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2	25 1/2 25 1/2
BONDS												
St Louis Car 6s extended.....1945	6 1/2 6 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2
St Louis Public Service 5s.....1959	6 1/2 6 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2
Income.....1964	11 1/2 11 1/2	12 1/2 12 1/2	12 1/2 12 1/2	12 1/2 12 1/2	12 1/2 12 1/2	12 1/2 12 1/2	12 1/2 12 1/2	12 1/2 12 1/2	12 1/2 12 1/2	12 1/2 12 1/2	12 1/2 12 1/2	12 1/2 12 1/2
Scullin Steel 3s.....1951	8 1/4 8 1/4	8 1/4 8 1/4	8 1/4 8 1/4	8 1/4 8 1/4	8 1/4 8 1/4	8 1/4 8 1/4	8 1/4 8 1/4	8 1/4 8 1/4	8 1/4 8 1/4	8 1/4 8 1/4	8 1/4 8 1/4	8 1/4 8 1/4

* No par value.

construction in all sections of the country to provide essential military materials. Among these are Magnesium, Ammonia and Chlorine.

Through the Defense Plant Corporation, the Government is making possible a tremendous increase in the nation's production of magnesium metal so vital to successful prosecution of its airplane program. Many new plants are being constructed. International Minerals & Chemical Corporation is building plants at Carsbad, New Mexico, and Austin, Texas, and, with the technical cooperation of Dow Chemical Company engineers will start the manufacture of magnesium metal during the current year. In the production of potassium sulphate at the Union Potash plant, magnesium chloride is produced. International's magnesium will be made from this magnesium chloride and other available magnesium ores.

The Chemical Industry has responded to the emergency needs and responsibilities imposed upon it and we are confident that this industry will do its full share in winning complete victory.

H. S. WHERRETT

Vice-Chairman, Pittsburgh Plate Glass Company

America's battle for national survival has taken precedence over all other activities of business and industry, and all our actions will be directed toward this primary objective.



H. S. Wherrett

The Pittsburgh Plate Glass Company, along with all American industry, is feeling to an increasing degree the rising tempo of the War Program. Peace-time needs have been subordinated to "all-out" war, and the future course of all business will be guided largely by whatever new measures are needed to preserve "our way of life."

Although few of its products can be classed as direct defense materials, a substantial portion of the business of the Pittsburgh Plate Glass Company has shifted to war channels. The company's chemical facilities have been enlarged to produce additional quantities of alkalies and chlorine, which are defense necessities.

Both the company's glass and paint divisions are supplying the Government with an increasing volume of products used in the manufacture of war vehicles. New paints have been developed to meet the special needs of a mechanized army. Warplanes are being equipped with bullet-resisting glasses and optical glass production has been expanded to supply the scores of needs for this special product, which was manufactured for the Armed Forces during the last war in considerable volume.

In addition to providing these supplies the company's paint and chemical laboratories have directed their attention not only to development of Defense materials but to the search for domestic sources of oils and other essential products that heretofore have been imported.

Means for relieving shortages of domestic materials, principally metals, also have received the attention of glass technicians. The scarcity of some metals has led to the substitution of glass. Doors, fire screens, ashtrays,

signs, partitions and railings are only a few applications where glass can take the place of critical metals.

Although these represent potential markets for glass products, the glass and paint industries are faced with an actual but temporary loss of markets in the automobile and building industries, their best customers. The enforced curtailment in automobile production by at least 50% has narrowed a very important outlet for glass and paint products. Likewise, the forthcoming curtailment of non-defense building will restrict this important market for these products. Among other adverse factors are the rapidly rising taxes, higher prices for various raw materials, and a general increase in the cost of doing business.

Because of these highly conflicting factors it is more difficult than ever to foretell accurately the course of business over the near future. Too much depends upon such unknowns as the World War situation, and future governmental finance and war policies. But we have solved serious problems in the past and I feel confident that eventually we will emerge from the present chaos and enter a new era of peace and prosperity. Winning this war is our primary task and to this end the company and its employees are ready and willing to make extreme sacrifices.

PHILIP D. WAGONER

President, Underwood Elliott Fisher Company

In the fight for Victory, we have two main theatres of operation. The first is the battle-front, and the second is production to meet the needs of the first. One cannot survive without the other, and in the sphere of Underwood Elliott Fisher Company we can best beget victory by an all-out effort in the field of production.

Here in Underwood Elliott Fisher, therefore, we have rolled up our sleeves and are concentrating all our efforts in the furtherance of our country's Victory Program. In addition to the manufacture of certain munitions which we have undertaken, we are also called upon as a vital part of this program not only to maintain but even increase production of our regular products—the writing, calculating and record-keeping machines which are just as necessary in speeding the nation's war effort.

With the total resources of our country lined up behind our armed forces, we cannot fail to achieve a complete victory for our ideals of freedom. Particularly apropos at this crucial time in our nation's history is the following quotation, which has meant much to me and to the personnel of our company:

It Can Be Done

Battles are, above all, conflicts of spirit. Defeat is inevitable from the moment the hope of conquering fails. Success comes, therefore, not to him who has suffered the least loss, but to him whose will is strongest and whose spirit has the finest temper.

THOMAS J. WATSON

President, International Business Machines Corporation

The Japanese attack on the United States instantly changed our trend of thought in this country.

Before that attack some of us thought

five new plants are planned or under way. Three methods for producing high-octane gasoline require sulphuric acid, the alkylation process being the most important.

Production of rayon, another notable consumer of sulphur, reached a new high, increasing by about one-fifth over 1940. Rayon production was stimulated by allocation of rayon yarns to silk mills, made necessary by the silk embargo, and by substitution of rayon textiles for materials needed for the military effort. A new viscose plant which will reach its top capacity of 50,000,000 pounds annually in 1942 is being built at Front Royal, Virginia. The viscose process, the principal consumer of sulphur among the rayon processes, accounts for about seven-tenths of all rayon production.

During the coming year sulphur requirements will be even greater than they were in 1941. Fortunately, the nation's enormous unmined reserves, large above-ground stocks and great productive capacity place us in a strong position to meet any challenge of the future.

DAVID E. WILLIAMS

President, Corn Exchange National Bank and Trust Company, Philadelphia, Pa.

At this moment the United States is in the midst of a momentous trial.

All must join in prosecuting the war to a victorious finish, forgetting self. The great mass of our population must work with earnest hearts, hands and heads to produce, to keep on producing; to produce more than this great, productive country of ours has even produced before. Ships, planes, tanks, guns, ammunition.

For this job our workers are coming and will continue to come into unusual, immediate, payroll rewards. There will be new billions of dollars in circulation; better living for rank and file. This era will last for some time, at least so long as the emergency lasts. Sadly, I say there will also be grief. There will be no great inflation, no skyrocketing of prices—our National Government must and will see to this. It is estimated that a full quarter of America's total assessed value of hundreds of billions of dollars will be spent to blast our enemies and to sustain the initiative that has made the living standard of these United States the model, the goal, the hope of all nations.

Our industrial and business institutions will profit for the moment. I do not believe there will be large profits for consolidation and entrenchment. Whatever increment may pile up in this moment of conflict inevitably



David E. Williams

will return to the National Government in taxes.

Steady and constant rewards will come to those now working to create vitally essential material, but the well-pools of conserved, personal wealth will not be augmented. Rather they will, in a measure, be depleted.

What America has to do is no chore. It is a major, a vital task. Selfishness must and will be forgotten. Therefore, we shall win this battle for freedom, for individual initiative and enterprise not only for ourselves but, let us hope, for all peoples now under the iron heel of despotism.

I conclude this brief statement with the expression of one of my deepest convictions that it is a great privilege to be called a citizen of the United States of America.

CHARLES E. WILSON

President, General Electric Company

The General Electric Company in 1942 will apply itself wholeheartedly to the task of multiplying and speeding up its already substantial production for all the armed

services. Even before the declaration of war, General Electric had undertaken enough work to keep its added personnel and expanded plant facilities operating at full productive capacity throughout the coming year without the addition of a single order, and had laid its plans to produce the needed goods at a rate never before attained.

But the reality of war puts everything in a new perspective, and we now clearly understand that all previous standards of performance must henceforth be considered inadequate. General Electric is not only willing to assume but is seeking, a greater share of the tremendous additional job which must and will be done. Some of the already heavy requirements placed upon us have just recently been more than doubled, and seven-day-a-week operation on a 24-hour basis will be the rule whenever this will result in greater output of the many weapons we are making for those fighting our battles in the front lines.

Inevitably the load of war work will further curtail the production of non-essential consumer goods, but it is not for us to predict the extent to which this will be done. However, it can be forecast that the employees of the General Electric Company, in common with all the people of America, will successfully meet the challenge and will, no matter how great the difficulty, produce the materials, the tools, and the weapons needed to insure a final victory for the democratic world.



Charles E. Wilson

EDWARD FOSS WILSON

President, Wilson & Co., Inc.

Livestock supplies were increased in 1941 for the fourth successive year and the average consumption of meat per person in the United States probably was as high as it has been since before World War I. Besides this favorable domestic consumption, exports of pork were the largest in 15 years and exports of lard were the largest since 1934.

Improved demand for meat products last year resulted in substantially higher livestock prices, despite increased marketings. Production has been stimulated by this favorable livestock income and it now appears that hog marketings this year will be about as large as the record levels of 1923 and 1924. Cattle numbers have been increasing for several years and the number on farms is now near the highest on record. Reports indicate that cattle feeding operations may be reduced this year and, therefore, the proportion of highly finished cattle may be smaller than last year, but total slaughter is likely to be larger. Sheep and lamb slaughter this year is expected, also, to show an increase over last year, providing weather conditions are favorable for the lamb crop this Spring. Sheep numbers are at the highest level on record.

Meat production and distribution is a very essential industry in war times, because of the basic health and strength-giving values of meat in the diet. It is, therefore, very fortunate that increased meat supplies will be available in 1942. Furthermore, prospects for the following year are encouraging, with Government reports indicating that hog production is likely to exceed greatly all previous records.

The meat industry is cooperating fully with the various branches of the Government, particularly the Army, Navy and Department of Agriculture, in solving the unusual problems of meat processing and distribution and is using its research facilities to the fullest in trying to develop ever more efficient methods.

Generally speaking, there appears to be sufficient basic plant capacity to handle the larger volume of livestock which will be slaughtered during the next two years, although there will no doubt, be times when it will be necessary to use our equipment to its full capacity and perhaps to serve our nation by working harder and longer hours.

Our Government recognizes the essential nature of the meat packing industry during this war emergency and we do not anticipate any serious difficulty in getting the material and equipment necessary to keep existing plants in good operating condition.



Edward F. Wilson

THE COURSE OF TRADE AND SPECULATION And Bank Clearings In 1941

The year 1941 witnessed the formal entry of the United States into the war which then enveloped nearly all sections of the globe. Prior to Dec. 7, when Japan launched her sudden and vicious attack on Hawaii and other of our possessions in the Pacific, our status was informally that of a non-belligerent ally of Great Britain and other countries resisting the Axis. And we were laboring to produce large quantities of arms and munitions with which to supply these peoples and at the same time provide defenses for ourselves.

It was generally felt during the year that our ultimate involvement in the war was inevitable, but the suddenness of the Japanese assault came to the nation as a distinct shock and momentarily found us unprepared to adequately resist the invading force in such far distant places as the Philippines, Guam, Midway and Wake Islands.

On the same day, but subsequent to the attack, Tokyo informed our Ambassador that Japan had declared war on the United States. At the same time Great Britain was informed of a war declaration by the Japanese. Since the attack was launched on Sunday, it was the following morning when our Congress acted in record time to declare that a state of war between ourselves and Japan had existed from the moment of the outbreak of Japanese hostilities.

In a radio address to the nation the night of Dec. 8 President Roosevelt declared that the assault of the Japanese had its inspiration in Berlin; that this was in fact the case was evidenced when on Dec. 11, first Germany and then Italy issued declarations of war against the United States. The American Congress responded the same day by unanimously declaring war on these other two members of the Axis.

The Japanese assault occurred at a time when negotiations looking toward a peaceful settlement of the issues in the Pacific were in progress in Washington between our Government and the Japanese Special Envoy Karusu and Ambassador Nomura. The morning papers of Dec. 7 announced that President Roosevelt had just sent a message to the Japanese Emperor urging him to act in behalf of a peaceful solution to the problems in the Orient. The Washington correspondents who reported the sending of the message drew a parallel

between this action and President Roosevelt's communications to Reichschancellor Hitler and Premier Mussolini on the eve of the German invasion of Poland in September, 1939. But it seems safe to assume that few readers of the dispatches seriously anticipated that the parallel would prove so immediately apt.

The declaration of war upon Japan climaxed an unprecedented period of armament building in this country for our own defense and for the assistance which we had pledged ourselves to give to the British and other peoples of the world defending themselves against the Rome-Berlin-Tokyo axis. Never before in its history has the United States entered into a war with preparations for the conflict so thoroughly advanced as on the present occasion. At the date of our entry into the conflict about 18 months has elapsed since President Roosevelt's request for the first billion dollars appropriation, and approximately \$65,000,000,000 in appropriations were already on the books, large amounts of which had been turned into actual materials, new plant or at least contracts. More than a year had gone by since the passage of the Selective Service Act on Sept. 16, 1940, and the subsequent drafting into service of the first conscriptees; about 2,000,000 men stood under arms, including draftees, national guardsmen and the regular army and navy forces. Most of the 19,000,000 men registered under the draft law had been classified as to availability and fitness and could be called to service, therefore, with a minimum of disturbance to the national economy.

But in modern warfare, as is well known, manpower is useless without mechanical forces. In this respect also we had entered advanced stages of preparation at the start of the war. Through the defense administration organization manufacturing facilities had been in process of conversion to armament purposes, new plant had been constructed, peacetime production had been curtailed, stock piles of strategic imported materials had been built up, men had been trained in large numbers to operate such plant. Production in the country, largely of armament, had been rising to new peak levels each month throughout the year.

Substantial progress also had been made in respect to converting the economy to a complete wartime basis.

Material priorities and allocation systems and a degree of price regulation had been in force for a considerable period with respect to major commodities, a far-reaching price control bill had been passed by the House, and labor legislation was under consideration in the House. A heavy tax bill had been passed by Congress a few months before providing for record collections by the National Treasury.

In fact, the gearing of a defense or war economy was the only major influence on the political and economic fronts throughout 1941. The program was carried out on such a broad scale that the industrial output of the nation was the greatest in history, substantially surpassing even 1929, the former peak year. Late in December the Department of Commerce estimated that national income produced during the year amounted to \$92,000,000,000, compared with \$76,000,000,000 in 1940, \$70,700,000,000 in 1939 and \$83,400,000,000 in 1929. In the closing months of 1941 national income was reported to be at the rate of \$95,000,000,000 a year.

Industrial production as measured by the adjusted indexes of the Board of Governors of the Federal Reserve System rose to 168 in December from 139 in December, 1940, and 106 in August, 1939. The rate of increase in this index was much higher in the first part of 1941, and the index attained as high as 159 in June. It advanced only nine points further by December. For the year the index is placed at 156, compared with 123 in 1940, 108 in 1939 and 110 in 1929.

The Board points out that since June increased industrial output has been largely in the fabrication of armaments and of equipment for armament production. At the same time, however, output of passenger automobiles, tires, silk goods and some other products was curtailed by Federal action. In most other lines production showed little further increase. Earlier in 1941 output of most products increased rapidly.

In a period like the present when the motivating force in the economy is defense and preparation for war, it is hardly to be expected that general figures of output will steadily advance upward. For the necessity to conserve materials, plant capacity and trained and even untrained manpower to the purposes of the war must naturally involve curtailments in production for civilian needs.

In addition, materials only or chiefly obtainable outside the United States must be strictly conserved for war needs. The first mandatory priorities, applying only to machine tools and aluminum, were put into force as early as last February by the Office of Production Management, while after the commencement of war with Japan in December rubber for civilian purposes was made virtually unobtainable. Manufacturers of automobiles were first asked to cut their output 20%, then 26.5% and later nearly 50%. After the declaration of war an additional 25% cut was ordered. When economic sanctions were applied to Japan in July, 1941, our imports of silk came practically to an end, and action was taken to control available domestic stocks. Other items were similarly treated, and now that we are actually at war more and more such actions are necessarily in prospect.

Some idea of the nature of 1941's industrial activity is obtainable from such figures as the following: Production of machinery other than transportation equipment had an estimated aggregate value of \$11,000,000,000, compared with \$6,500,000,000 in 1940 and \$7,118,175,812 in 1929. Aircraft production is placed at approximately 18,000 to 20,000 planes, compared with 5,800 in 1940 and 2,404 in 1939. Normal production of machine tools amounts to about 25,000 units a year; in 1940 over 100,000 were turned out, and it is estimated that 1941 output reached 200,000. Recent estimates report that 1,135 merchant vessels of 6,780,530 gross tons were under construction or contracted for as at Dec. 1, 1941. At the start of the war in September, 1939, the gross tonnage of the entire world was only about ten times this amount. Launchings in 1941, according to the Maritime Commission, had a tonnage of 722,000 gross tons, and the Commission forecasts that 3,234,000 gross tons will be launched in 1942. Meanwhile, the naval construction program as at Oct. 1, 1941, called for building of 347 ships of all kinds, from battleships to submarines. Construction activity in the entire country is estimated by the Department of Commerce to have had a value of \$10,700,000,000, compared with \$6,834,000,000 in 1940. The gain was mostly in residential building and in new plants. From the beginning of the defense program to Sept. 30, 1941, contracts for industrial plant facilities for defense were financed at a cost of \$5,263,463,000, of which \$4,266,077,000 was government funds and the balance private. The enormity of the figure is made clear when it is considered that in the decade of the twenties the aggregate spent on all manufacturing facilities was about \$20,000,000,000.

According to William P. Witherow, President of the National Association of Manufacturers, the essential war materials output of American industry in 1941 was at least equivalent to the combined production of Germany and the other Axis countries. And President Roosevelt recently declared in his message to Congress on the state of the Union Jan. 6, 1942, that only 15% of our national production was for war purposes last year and must be stepped up to over 50%. Germany, according to a League of Nations survey, may have been spending as much as 51% of its national income for military purposes shortly after the outbreak of war; Japan was cited by the same source as an instance of a nation suffering from economic exhaustion as early as 1939 due to a protracted war effort with limited material resources.

The utilization of the country's manpower expanded in line with the increased operations of industry, and by November, 1941, the number employed in non-agricultural pursuits, according to the Labor Department, aggregated 40,693,000, compared with 37,528,000 a year earlier. In the same period military and naval forces rose to 2,071,000 from 822,000. In the year 1929, non-farm employment averaged 36,448,000, and the army and navy, 262,000. The National Industrial Conference Board reported Dec. 23 that employment in 1941 averaged about 93.5% of the normal labor supply; also that, prior to the war emergency, it was believed unemployment would have reached an irreducible minimum when 92% to 95% of the labor force became employed. Total unemployment was estimated at 1,700,000 in October by the Board said, "that an extended work week and the entrance of the new people into the labor force cannot be long postponed." Thus in 1941 the labor problem gradually began the change from one of unconsumed manpower to that of manpower shortage. As is usual in periods of increasing employment, wage costs rose and labor troubles harassed industry and the Government throughout the year. From August, 1940, to October, 1941, average hourly earnings rose about 14%. Part of the increase is attributable to more overtime work at higher rates, but chiefly it is due to increases in wage rates.

Corporations were able to increase their profits last year by 31% in spite of higher material and labor costs and taxes. Net profits after taxes of 416 large industrial corporations, compiled by the Federal Reserve Board, rose to \$1,242,200,000 in the first nine months of 1941 from \$945,400,000 in the same period of 1940. Stock prices, however, did not reflect these results in any respect, the investing public being fully aware that the high rate of activity in producing war materials was a heavy drain on the country's resources and that the increasing costs and taxes in prospect left considerable doubt as to corporation profits of the future. As a result, the year's best stock quotations, as measured by the averages of 50 stocks compiled by the New York "Times," were recorded on Jan. 10, 96.60; and the poorest Dec. 23, 74.95.

Commodity prices moved rather contrary to stock prices, the Labor Bureau's index of 900 prices reaching 94 in December, the highest since the latter part of 1929, comparing with 80.2 at the start of the year and 75.3

before the war began, in August, 1939.

By the middle of November the cost of living was estimated at 9% higher than at the beginning of the year, and 11% above the pre-war level.

Department store sales as measured by the adjusted index of the Federal Reserve Board rose during the year from 101 in January to 134 in August, after which they commenced to taper off to as low as 105 in October, rising then to 116 in November. The peak reached in the third quarter of the year was largely attributable to increased purchases in anticipation of shortages, greater excise taxes and installment credit regulation.

As measured by the New York "Times" index, business activity soared to new heights in 1941, the level at the close of the year, 135, marking the peak. At the beginning of the year the index was about 121.

Exports from the United States were in greater volume in the first nine months of 1941 (later figures not reported) than in many years; the monthly shipments reached a peak of \$455,414,000 in August, which compared with \$350,933,000 in August, 1940. September's exports of \$417,139,000 were 50% lend-lease goods, and it is reported that lend-lease exports rose to \$25,000,000 in October.

The impelling force behind the striking advances in the business indexes was, as stated, the enormous appropriations and expenditures of the United States Government for war purposes, both for defense and for aid to the nations fighting the Axis, and, to a lesser extent, the orders placed here by the British Government. Authorized expenditures up to Dec. 26 aggregated no less than \$74,440,000,000, including those provided for by the Third Supplemental National Defense Act of 1942. And this sum added to the \$3,772,000,000 orders placed here for foreign account brought the aggregate authorized program to \$78,212,000,000. Of the total amount authorized, commitments had been made up to Nov. 30 of \$47,726,000,000, and \$15,252,000,000 of this sum had actually been paid out up to Dec. 31.

To appreciate the enormity of such figures one need merely consider that the national wealth of the United States is only about four times greater than the total amount of money authorized. As estimated by the National Industrial Conference Board the wealth of all kinds in the United States in 1937 (latest year available) was \$321,792,000,000. The national income in 1940 of \$76,000,000,000 was less than the amount authorized. And the amount so far paid out represents about 20% of the 1940 income. It requires no searching analysis to demonstrate how the expenditure of such amounts can bring about the high degree of activity experienced by the American economy in 1941. Nor does it tax the imagination to conceive of the upsetment in normal production and consumption in prospect for the future. The forces which were felt by the American economic system in 1941 were those of a people rousing themselves to the necessity of protecting themselves and their institutions from those who would destroy them. The activity thus inspired was designed to preserve what already existed rather than to create additional wealth. And it is in this light that the year's progress must be regarded.

According to Frederick L. Schuman, Woodrow Wilson, Professor of Government at Williams College, the genesis of the hostile forces which finally in 1941 brought the United States into the world conflict as an active participant can be traced back to Sept. 18, 1931, when the Japanese first violated Chinese territory. On this basis, we have been living for nearly a decade in the midst of the dangers that now face us without realizing or properly providing for them, according to Professor Schuman; the Ethiopian invasion, the Spanish war, the Munich pact, the fall of France, and all that has followed to the bombing of Hawaii and the invasion of the Philippines were all of a piece with the events in China in 1931.

It is then 10 years after the attack on a large but militarily and industrially weak nation that the two most powerful nations on earth, the United States and Russia, have been forced into what has become the most terrific embroilment that has ever occurred in history.

Early in the year operations in the European area centered around the Balkans where Germany succeeded in first coercing Bulgaria into an alignment in February; then applied pressure and obtained concessions from the Yugoslav Government in March. The appeasing Yugoslavians were promptly thrown out of power by their own people. But the Germans then succeeded with force where threats had failed. They invaded Yugoslavia as well as Greece through Bulgaria in April, and forced both nations to surrender before the end of the month. The Greeks had valiantly withstood and in fact had driven back the Italians who had sought unsuccessfully for months to invade this little country. But their small forces were inadequate to withstand the attack on two fronts.

These operations were more or less anticipated in advance of their occurrence, but despite preliminary rumors of impending trouble between the Russians and the Germans, the world was shocked when on June 24 the Nazi armies invaded Russia which had been, in effect, a non-belligerent Axis ally and only about two months earlier had entered into a neutrality pact with Japan, an Axis member. The attack on Russia covered a 2,000 mile front and extended from Finland to the Black Sea. It was generally feared at the start that the Germans might meet with a quick success in this campaign, as they had in others, and thereby come into possession of the fertile Ukraine wheat fields and the rich resources of the Donetz Basin. But the Russians proved tougher opponents than Hitler had theretofore encountered, and the advances which he made were for a considerable time slow and at apparently great cost of men and materials. As times went on optimism grew from the general awareness of the severe

Russian winters and Napoleon's experience of more than a century earlier. But at the same time the Germans were making important advances in Southern Russia and in the direction of Moscow. Early in December, however, reports from the Russian front unexpectedly revealed the Germans to be in retreat from Moscow, and gains were reported by Russia along the entire front. As the month progressed it became apparent that the Germans were being driven far back, and the report December 21 that Hitler had removed the Commander-in-Chief of the German Army and assumed personal direction of all military efforts lent substantial support to the hope that the German military machine might be collapsing.

It was in this atmosphere that the Japanese suddenly and without warning launched their dastardly attack upon Hawaii and other outposts of the United States and the British Empire in the Pacific early in the morning of Sunday, December 7. The attack on Hawaii was evidently intended as a crippling blow rather than as an invasion, no extensive effort being made to land troops on the island. The Philippines and the British colonies of Hongkong and Singapore as well as the Netherlands Indies were the apparent chief objectives of the Japanese strategy. These far distant outposts proved difficult to defend, and on December 25 Hongkong surrendered and Manila was declared an open city. At the end of the year the Japanese were gaining in the Philippines, and the fall of Manila was imminent. Its actual surrender occurred early in January.

Relations between the United States and Japan began to deteriorate rapidly last year after Japan in July forced the French Vichy Government to accept the Japanese demands for concessions in French Indo-China, these concessions being tantamount to granting Japan complete military control of this French colony. In retaliation, President Roosevelt on July 25 issued an executive order freezing all Japanese assets in the United States. Trade between the two nations was subjected to United States Treasury licenses and strict official scrutiny. The Japanese were quick to take similar measures against us. On August 1 action was taken by the United States which, in effect, barred shipment of aviation petroleum to Japan. These measures resulted in virtually cutting off all trade between the United States and the Nipponese Empire. An incident which threatened to sever the already strained relations between the two countries occurred on July 30 when the American gunboat Tutuila was bombed by the Japs. The affair was disposed of, however, when Japan quickly proffered and the United States accepted an apology.

On October 16 the Japanese cabinet of Prince Konoye resigned and was succeeded by a new and generally regarded more belligerent ministry headed by General Tojo. The new government undertook to send a special envoy, Saburo Kurusu, to this country to arrange a "peaceful" settlement of Far Eastern questions. Mr. Kurusu, together with Ambassador Nomura, was received on November 17 by President Roosevelt and Secretary of State Cordell Hull, and were still carrying on discussions when the assault was made on our Pacific possessions.

Aside from our relations in the East we also undertook a stronger and more determined position with respect to the European war last year. First, the lend-lease law, providing for material aid without definite payment therefor to Britain and other countries resisting the Axis, was passed by Congress and signed March 11. An initial appropriation of \$7,000,000,000 was passed, and signed March 27, and later in the year an additional \$5,935,000,000 was appropriated. Following the passage of the lend-lease law we began to take an increasing interest in seeing that the materials shipped under the act arrived at their destinations. However, the scales of public opinion appeared to be against our navy convoying the shipments. As an apparent alternative, a plan was announced by President Roosevelt, April 25, for extension of the neutrality patrol out in the Atlantic and, wherever necessary, into all of the seven seas. The plan was for the patrol to advise the President of the presence of any aggressor, and he was to decide what action to take.

In June the administration revealed that the American ship Robin Moor had been sunk by a German submarine in the South Atlantic on May 21. This news was not disclosed until June 12. On June 14 all European assets in the United States were frozen. Also in June, Germany and Italy were requested to close all their consulates in this country. Following the German attack on Russia the Soviet's frozen credits were released, and the President announced, June 24, that we would give all possible aid to the Russians in their struggle against the German aggressor.

On July 7 President Roosevelt sent a special message to Congress announcing that American naval forces were being sent to Iceland to forestall German occupation of the island, and at his press conference July 18, he further stated that the United States Navy would undertake to keep open the sea lanes to Iceland and other outlying bases.

On November 17, only a few weeks before the attack on Pearl Harbor, the restrictions of the Neutrality Act were greatly relaxed by the signing of a bill embodying amendatory provisions to the act. Under these amendments section 2 of the Neutrality Act, which forbade commerce with states engaged in armed conflict, was repealed; also repealed were section 3, authorizing the President to prescribe and proclaim combat areas where American ships might not enter, and section 6, forbidding the arming of American merchant ships.

Nearly all of the political activities of the year 1941 were directed toward organizing, paying for, and providing the executive authority necessary for the defense effort.

Except for the actual declaration of war the year's outstanding occurrence in the sphere of government was President Roosevelt's declaration, on May 27, of the existence of an unlimited national emergency. This is a step which the chief executive is permitted to take under the law only if he believes that war is imminent. Prior to this action the country was in the state of limited emergency which the President had declared existed Sept. 8, 1939. The full emergency proclamation gives the President of the United States broad powers over labor, management, and other elements in the organization of the national life; his authority to eliminate internal strife and subversive activities is vastly increased.

Two reasons cited by the President for declaring the full emergency were first, that the passage of events made it clear that the Axis powers planned "overthrow throughout the world of existing democratic order," and second, that common prudence dictated a policy permitting instant repulse of aggression "as well as to repel the threat of predatory incursion by foreign agents into our territory and society." The proclamation called upon employees and employers to merge their differences to insure survival of the only type of government "which recognizes the rights of labor and capital."

On Jan. 7, 1941, the President issued an executive order creating the previously announced Office of Production Management, headed by William S. Knudsen and consisting also of Sidney Hillman and the Secretaries of War and the Navy. The creating order described the OPM's functions as, to form and execute in the public interest all measures needed to increase the production and supply of defense materials; survey the requirements of the War and Navy Departments and of foreign governments; co-ordinate the placement of major defense orders; take steps to provide an adequate supply of raw materials; make plans for the mobilization of the nation's production facilities; determine the adequacy of existing production facilities; determine when priority on delivery of materials should take place; and serve as the liaison between various government departments. The OPM issued its first mandatory priorities on February 24, applying to machine tools and aluminum. Many others were issued throughout the year.

Another agency, the Office of Price Administration and Civilian Supply (name subsequently shortened to Office of Price Administration), which supplemented the functions of OPM was created in April with Leon Henderson as head. Although no specific price fixing authority existed in the statutes, Mr. Roosevelt delegated to the agency the authority to recommend to him the exercise of powers under existing statutes to requisition industrial plants which did not comply, to withhold transportation facilities from violators of orders, and to release or withhold strategic and critical materials in government stock-piles. The President instructed Mr. Henderson to "take all lawful steps necessary or appropriate" in order, among other things, "to prevent price spiraling, rising costs of living, profiteering and inflation resulting from market conditions caused by diversion of large segments of the nation's resources to the defense program."

On July 30 President Roosevelt sent to Congress a message requesting broad statutory authority for the establishment of ceilings on prices and rents. Mr. Roosevelt did not request any authority over wages although he observed that "there cannot be price stability if labor costs rise abnormally." The bill was still before Congress at the end of the year.

Despite the recognition of the dangers inherent in the price situation, Congress passed and the President signed on May 26 a bill which had the effect of raising prices of certain farm products by increasing the Commodity Credit Corp. loan rate. The law provides for loans of 85% of parity prices to producers of wheat, corn, cotton, tobacco and rice.

A "ministry of economic warfare" under the direction of Vice-President Wallace was set up on July 21 by Presidential order. This office was named the Economic Defense Board and, in addition to the Vice-President, is composed of the Secretaries of State, War, Navy, Treasury, Commerce, and Agriculture, and the Attorney General. Its purpose was described as, to protect and strengthen American economic relations with the outside world in the interest of defense. The Board was given planning and veto power with regard to economic defense. Economic defense was defined in the creating order as "the conduct, in the interest of national defense, of international economic activities including those relating to exports, imports, the acquisition and disposition of materials and commodities from foreign countries including preclusive buying, transactions in foreign exchange and foreign-owned or foreign-controlled property, international investments and extensions of credit, shipping and transportation of goods among countries, the international aspects of patents, international communications pertaining to commerce and other foreign economic matters."

President Roosevelt on August 28 established a Supply Priorities and Allocation Board, also headed by Vice-President Wallace, with Donald M. Nelson as Executive Director. The Board was charged with the duty not only of dividing the available supply of materials between military needs, defense-aid needs, and the total civilian needs of the people of the United States, but also will equitably allocate the supply between the different civilian industries and users in the United States.

On Jan. 16, 1942, a War Production Board was created by Presidential order and Mr. Nelson was appointed Chairman with powers said to be the broadest ever delegated to anyone in the history of the nation. At the same time William S. Knudsen was shifted from OPM to the post of production director of the War Department. Mr. Nelson was given the following powers:

"Exercise general direction over the war procurement and production program.

"Determine the policies, plans, procedures and methods of the several Federal departments, establishments, and agencies in respect to war procurement and production, including purchasing, contracting, specifications and construction; and including conversion, requisitioning, plant expansion, and the financing thereof; and issue such directives in respect thereto as he may deem necessary or appropriate.

"Perform the functions and exercise the powers vested in the SPAB.

"Supervise the OPM in the performance of its responsibilities and duties, and direct such changes in its organization as he may deem necessary.

"Report from time to time to the President on the progress of war procurement and production; and perform such other duties as the President may direct."

Another important agency set up last year was the National Defense Mediation Board created by executive order March 19. The Board was established as a medium for settling labor disputes, but was given no power to enforce a settlement; it was, however, given power to exert pressure on the parties to a dispute to settle it. The Board was authorized to act only after a labor controversy had been certified to it by the Secretary of Labor.

The C. I. O. representatives on the Board resigned in November over the decision in the "captive" coal mines dispute and the Board's subsequent effectiveness was substantially damaged thereby. On Jan. 12, 1942 the National War Labor Board was created by executive order of the President, as successor to the NDMB, with broad powers to settle all kinds of labor controversies. The new board is to carry out the policy agreed to December 23 at the industry-labor conferences, of no strikes for the duration of the war.

The President's powers were substantially extended by a bill signed October 16 authorizing him to requisition military or naval equipment, supplies or machinery needed for national defense and not otherwise obtainable on fair terms. The bill provides for "just compensation" based on fair market value for any property taken. As originally proposed by the War Department, the bill provided for the sequestering of any property, but substantial opposition to the broadness of the language employed resulted in the War Department agreeing to modifications, and the particular items which might be taken over were specified.

A law approved May 31 extended the authority of the President under the Vinson Expediting Act of June 28, 1940, which had given him the right to give priority to Army and Navy contracts over all deliveries for private account or for export. The May 31 amendment authorized the President to give priorities to (1) contracts or orders for the government of any country whose defense the President deems vital to the defense of the United States under the Lend-Lease Act, (2) contracts or orders which the President shall deem necessary or appropriate to promote the defense of the United States, and (3) sub-contracts or orders which the President shall deem necessary or appropriate to the fulfillment of any or all of the above.

The first War Powers Act of 1941, approved December 18, gave the President authority needed to put the United States Government on an immediate war basis. Title I authorized him to redistribute the functions of the various governmental agencies so that the war effort could be more expeditiously and effectively prosecuted. Title II gave the Chief Executive power to waive asking for bids on government work to save time and also help small contractors. Title III gave him control over communications with foreign nations and power to use property of the enemy which might be confiscated.

The Draft Act of 1942, approved December 20, amended the Selective Service Act of 1940 by extending the requirements of registration to all men from the ages of 18 to 64, inclusive. Only those from 20 to 44, inclusive, however, may be called for military service. The President was authorized, among other things, to extend the period of service of all men in the armed forces to six months after the end of hostilities. During the previous summer the 1940 law was amended to defer the call of men from 28 to 35 registered under the 1940 draft law.

On June 6 a bill was signed giving the President power to requisition any foreign vessels lying idle in American ports. Just after approval of the legislation Mr. Roosevelt ordered the Maritime Commission to take over and operate 84 such vessels, chiefly ships under German, Italian, Danish and French registry.

Among other enactments during 1941, the President signed on February 19 a bill raising the debt limit from \$49,000,000,000 to \$65,000,000,000. The bill also provided that all government and government agency obligations issued after February 28, 1941 be subject to all Federal taxes. Before the year-end the new debt limitation was obviously becoming inadequate, and, with the prospect for future huge budget deficits, Secretary of the Treasury Morgenthau made the statement that a further increase would have to be made in 1942.

The President's dollar devaluation powers and authority to operate the \$2,000,000,000 stabilization fund, both of which were to have expired June 30, 1941, were extended to June 30, 1943 by a law signed June 30.

Also on June 30 approval was given a bill extending until June 30, 1943 authority to use direct obligations of the United States as collateral security for Federal Reserve notes.

An Act signed June 10 permits the Reconstruction Finance Corporation to make loans to foreign governments collateralized by American securities. Under this authority large loans have subsequently been made to Great Britain which have reduced the pressure on her to liquidate the American securities sequestered from her nationals.

The Revenue Act of 1941, approved September 20, was designed to add an estimated \$3,553,400,000 to Federal tax receipts. Of the total additional revenue it was estimated that \$1,144,600,000 would be derived from individuals, \$1,382,100,000 from corporations, \$179,900,000 from capital stock, estate and gift taxes, and \$846,800,000 from excise and miscellaneous taxes. The new excise taxes were made effective October 1, and the increased income tax rates applied to 1941 income. The new law reduced personal income tax exemptions from \$800 to \$750 for single individuals, and from \$2,000 to \$1,500 for married persons and heads of families. This provision, it was expected, would require 4,930,000 persons to file returns of whom 2,275,000 would pay about \$47,000,000 taxes. The normal tax rate of 4% on individual incomes was retained, but the law dropped the income level at which surtaxes were payable from net income over \$4,000 to the first dollar of net income. The starting rate of surtax was raised to 6% from 4%, progressing upward to 77%. The new corporation levies were fixed at from 15% on the first \$5,000 net income of those corporations with no more than \$25,000 normal tax net incomes to 24% on corporations with net incomes exceeding \$25,000. In addition, corporations are required to pay surtaxes of 6% on the first \$25,000 net income, and 7% on all above that amount. Changes in the excess profits tax law involved among other things higher tax rates.

The fear of the inflationary potentialities of the armament program and resulting increase in the purchasing power of the population without a corresponding increase in consumers goods was an active one last year and received serious consideration from governmental authorities. This was the chief reason for the setting up of the OPA and the request for price control legislation. The higher taxes imposed by the Revenue Act of 1941 had anti-inflationary as well as revenue producing objectives. The budget message which President Roosevelt delivered to Congress January 7, 1942 emphasized the function of taxes in this regard. But on the whole, not enough was accomplished in this direction. Although the President asked for price and rent control authority as early as July 30, Congress has not finished debating the question at the year-end. And even though he recognized the need for price legislation, the President refrained from asking that wages be subjected to controls also; this despite the fact that it is generally admitted that wage costs have an important influence on prices of manufactured goods.

Some important action, however, was taken by the Federal Reserve authorities with regard to curbing the inflationary possibilities attendant upon credit expansion. First, on August 22, the Board utilized the power granted to it by the President's executive order of August 9, and issued regulations to apply to consumers credit in the purchase of consumers durable goods, effective September 1. The regulations set maximum maturities on installment contracts at 18 months, and fixed minimum down payments at from 10% to 33 1/3% in different cases. Such items as automobiles, motorboats, mechanical refrigerators, radios, furnaces and household furniture are among the list of items governed by the regulations. It has been estimated that subsequent to the introduction of these regulations installment financing of durable goods showed a year to year decline of about 25%.

Another action taken by the Reserve Board was the ordering, September 23, of an increase of about 15% in reserve requirements of the member banks to the statutory maximum effective November 1. The credit curtailment implications involved here were chiefly over a long period, for even after the new requirements became effective excess reserves stood at \$3,449,000,000 November 7 compared with \$4,636,000,000 October 31. Over the year 1941 excess reserves dropped from \$6,615,000,000 Dec. 31, 1940 to \$3,085,000,000 at the end of 1941. The greater portion of the decline is attributable to an increase of \$2,429,000,000 in money in circulation during the year and an increase in the amount of required reserves. During the year, loans and investments of the member banks in the 101 weekly reporting cities rose from \$25,527,000,000 at the close of 1940 to \$30,085,000,000 at Dec. 31, 1941. Of the total, commercial, industrial and agricultural loans rose from \$5,018,000,000 at the end of December 1940 to \$6,728,000,000 at the end of 1941. Regarding the rise the Federal Reserve Board says: "Larger defense orders, as well as increased production in other lines, have required more financing of producers and distributors of goods, and a large part of the needs of the medium-size and small firms is being supplied by commercial banks."

The dangers of inflation in 1941 were amplified by the increasing costs of labor. From January through November, the Labor Department reported December 31, wage increases affecting more than 4,500,000 workers were reported. In addition overtime required by the rush scheduled for defense orders called for time-and-a-half or more rates. There was another serious aspect of the labor situation last year, and this was the innumerable strikes which harassed both industry and the administration. Neither the creation of the National Defense Mediation Board, heretofore mentioned, nor the declaration of a state of unlimited emergency by President Roosevelt in July seemed to curb disputes. Pleas from all sides that the defense program deserved to surmount personal considerations had little effect. In fact, the day war was declared coincidentally marked the conclusion of the "captive" coal mine dispute. Labor Department statistics indicate that in the first eleven months of 1941 more strikes were started and more man days were lost than in any year since 1937. Altogether in the eleven months 4,044 strikes involving 2,357,545 workers began. In the period, no fewer than 22,528,956 man-days idle resulted, which compares with 6,700,872 in the year 1940, 17,812,219 in 1939, 9,148,273 in 1938, and 28,424,857 in 1937.

The most serious dispute of the year occurred in April when the bituminous mines were closed for practically the whole month. In that month alone man-days idle totaled 7,096,228. The "captive" coal mine (mines owned by steel corporations) strike, called in October, involved only the question of compulsory unionization, and took place in face of President Roosevelt's appeal that the miners stay at work.

Three of last year's disputes in defense plants led to the taking over of such plants temporarily by either the Army or Navy. It was the first time since 1921 that Federal troops were sent into a private plant because of a labor disturbance. The first recorded instance of the use of Federal troops in a labor dispute occurred during the railroad strikes of 1877. Since then and up until 1941 there were fewer than twenty major disputes in which Federal troops were employed. The first instance of such intervention last year occurred on June 9 when President Roosevelt issued a proclamation ordering the War Department to take immediate possession of the Ingleswood, California, plant of North American Aviation, Inc., after his direct appeals and those of the President of the C. I. O. to the strikers, who went out on June 5, failed to induce them to return to work pending consideration of the dispute by the Defense Mediation Board. In making the proclamation the President explained that the action was being taken because the strike jeopardized the defense program. On July 2 the plant was returned to private management, and all troops were evacuated.

On Aug. 23, 1941, the shipyard at Kearny, N. J., of the Federal Shipbuilding and Drydock Co. was commandeered by the Navy because the company would not obey the Mediation Board's recommendation after a strike had been in progress since August 7. The yard was returned to the management January 6 of this year although it still had not accepted the Board's decision requiring the company to give the union a "maintenance of membership clause." Secretary of the Navy Knox issued a statement in which he said, "This is not the time for the Navy to be operating an industrial plant unless it is absolutely necessary." He declared that he was "confident that restoration of the plant to its owners will insure maximum production."

The third plant seized by the Government last year was that of the Air Associates, Inc., at Bendix, N. J., on October 31, after a month long strike. This plant was turned back to the company on December 29 after the union and company had signed a contract giving the employees a modified union shop and a general wage increase of 10 cents an hour.

The formation of the War Labor Board and the December 23 decision of the industry-labor conference ruling out strikes and lockouts and agreeing to settle all disputes by peaceful means for the duration of the war lends hope for the removal of this disturbing influence in the future. This thought was enunciated by Secretary of the Navy Knox, Jan. 6, 1942, in the statement issued upon the return of the Kearny shipyards to company management. Secretary Knox said: "As a result of the recent industry-labor conference, there will be no work stoppages anywhere, and all disputes will be resolved by peaceful means."

Inflationary prospects were certainly not evidenced by the action of stock prices last year. The highest levels on the New York Stock Exchange were established in the early part of January, and it was late in December before the lowest levels appeared. The "New York Times" index of 50 stocks registered a high of 96.60 on January 10, and a low of 74.95 on December 23; it closed the year at 78.13, compared with 93.82 at the end of 1940, and thereby showed a 16.7% net decline over the year. The year's low was also the lowest since 1938.

A mixture of influences had bearing on stocks during 1941, of which the changing fortunes of the war, the obvious prospect of higher taxes, and labor disturbances probably played the chief roles. The introduction of the Lease-Lend Bill in Congress on January 10 carried implications of high cost and high taxes, and in addition a number of important Government officials and others who testified at the hearings on the bill portrayed the grave danger that the Germans might attempt an invasion of England at an early date. The whole picture was disturbing to the market, and stocks declined after January 11 almost steadily until past the middle of February. The decline was assisted by the German demands on powerless Bulgaria early in February. The market had a slightly rising tendency until April when the Germans invaded and conquered both Yugoslavia and Greece which deprived the British of their last foothold on the continent.

The market enjoyed its best and most sustained rise of the year following President Roosevelt's declaration of an unlimited national emergency, May 27, which gave hope of an improvement in labor conditions. The order of the President on June 9, directing the Army to take over the strikebound plant of North American Aviation, lent impetus to the rise. The German invasion of Russia on June 22 produced mixed feeling for, while on the one hand it forestalled German action against the British Isles, it was generally feared that the Nazi armies might achieve a quick victory, possess themselves at relatively small cost of the huge Russian resources and equipment, and at the same time extend their control as far east as Vladivostok. That these fears were totally unwarranted did not become apparent until the Russians had proved their ability to withstand the most vicious German assaults in subsequent months and finally turn the German drive into a retreat in December. The June and July market rise amounted to a net of 9 points in the "Times" average, which, after reaching a high of 94.70 July 22, commenced a slow decline. The really substantial losses in stock values in the closing months of the year were touched off by the statement of Secretary Morgenthau, September 24, recommending a 100% tax

on all corporate gains over 6%, followed the next day by the news that Treasury experts were already at work on legislation to fix a 6% limit on corporation profits. The decline was assisted in the last quarter year by the sinking of the United States destroyer Kearney in October, the "captive" coal mine strike, the threatened railroad strike, tax selling, and the straining relations between the United States and Japan culminating in the Japanese attack on Hawaii.

The volume of stock trading on the New York Stock Exchange last year aggregated only 170,603,671 shares, the smallest since 1918 and comparing with 207,600,249 shares in 1940 and 262,029,599 shares in 1939; in 1929, transactions aggregated 1,124,991,490 shares. Each year since 1936, when 496,046,869 shares were traded in, has shown a reduction from the year preceding. The only months last year in which trading topped the same months of 1940 were July, August, September and December. December's volume, 36,390,493 shares, was more than double that of any other month last year and the greatest of any month since May, 1940.

Volume of trading on the New York Curb Exchange last year, 34,656,354 shares, was the smallest since 1922, comparing with 42,928,377 shares in 1940, 45,729,888 shares in 1939, and 477,278,229 shares in 1929.

Bond trading was in relatively better volume on the New York Stock Exchange than stocks last year, and the price trend, as measured by Moody's compilation of prices based on average yields, was rather steadily upward with the notable exception of December when weakness set in after our entrance into the war. The record low yields of 1940 were constantly bettered in 1941 with respect to the various classes of corporate bonds in Moody's compilation, with the exception of the Aaa grade bonds which did not quite reach the low 1940 level of 2.70%. But, on the other hand, the highest rate reached during the year in the latter part of December was only 2.86%; the 1941 low was 2.72%.

Average corporate yields reached as low as 3.25%, compared with the 1940 low of 3.35%, and the highest yield recorded last year was no more than 3.42% in February; the December setback did not raise the yield of this group above 3.40%. The lowest grade bonds in Moody's compilations, the Baa classification, sold during the year to yield as little as 4.24% and never higher than 4.47%. The Baa 1940 low was 4.42%.

As to the volume of trades, \$2,111,805,000 bonds were dealt in during 1941, in comparison with \$1,669,438,000 in 1940, \$2,046,083,000 in 1939, and the peak of \$4,132,731,558 recorded in 1922.

The action of commodity prices last year was completely contrary to that of stock prices. The wholesale price index of the Bureau of Labor Statistics containing about 900 separate series rose from 80.2 on Jan. 4, 1941, the lowest of the year, to the year's high of 94.0, Dec. 20, and stood at 94.3 on Jan. 3, 1942. In no year since 1930, when prices were declining, has there been so wide a spread between the year's highest and lowest levels of this relatively slow moving index. In 1941, the rise from the low to the peak amounted to 17.2%. Since the start of the European War in September, 1939, this index, which was at 74.8 on Aug. 26, 1939, showed a rise of 26% at last year's peak. Moody's sensitive index of wholesale prices shows comparable results. According to this yardstick, prices rose from 171.9, Jan. 2, to 217.8, Dec. 31, a gain of 27%. As compared with its August, 1939, level of 140.3, this index showed a percentage increase of 55% at the close of 1941.

Retail prices also showed a rising tendency last year and in November were 14.7% above a year earlier and 20.9% above August, 1939, as measured by the Fairchild Publications Retail Price Index. Last November's price level was 11.3% above the 1937 high. The index rose from 93.7 Dec. 1, 1940, to 107.5 Dec. 1, 1941.

As already mentioned, the advance in prices was not regarded as a healthy development, and the Government took steps to control or at least curb the rise. But, incongruously, farm prices were not only not curbed but were encouraged to rise by the 85% parity loans legislation previously mentioned. In addition, Government buying for lend-lease export and for domestic distribution was a strong force behind the rise.

Examination of the Labor Bureau's index reveals that farm prices exceeded all other groups in last year's rise. This group rose from 61.1, Aug. 26, 1939, to 71.2, Jan. 4, 1941, and 96.9, Jan. 3, 1942. On a percentage basis farm prices have therefore risen 57% since August, 1939, and 36% during 1941.

The rise in agricultural prices occurred in face of large surpluses of important crops such as cotton and wheat. Metals, which were in insufficient supply to meet demands, showed a much more moderate advance. The weighted index of non-ferrous metal prices compiled by "Engineering and Mining Journal" recorded a rise of only 2 points during 1941, the December 1941 index of 84.42 comparing with 82.42 in December 1940; the index was at 73.88 in August 1939. Copper did not change during the year from 12 cents a pound, which was in line with suggestions of defense authorities. Tin rose from 50.10 cents a pound Jan. 1 to 52 cents Dec. 31, lead (New York) from 5.50 cents a pound Jan. 1 to 5.85 cents Dec. 31, and zinc (St. Louis) from 7.25 cents a pound Jan. 1 to 8.25 cents Dec. 31.

In the grain market, the highest wheat prices registered last year were December's, and the lowest, February's. The May option traded in at the start of the year sold as low as 78 cents a bushel Feb. 17, while the May 1942 option sold as high as \$1.31½ Dec. 11. At the start of 1941, May wheat opened at 87-87½, and at the close of the year the new May option was at 1.26½, a net gain over the year of nearly 40 cents a bushel. Corn prices also were at their lowest in February when the May option sold for 59½ cents on Feb. 17. The highest prices for this grain were September's, when

May corn was at 91½ cents a bushel. The May corn option opened the year at 63¼ cents, and the new May contract closed at 83½ cents, a gain of over 20 cents.

These gains, as stated, were the result of government policy. So far as supplies were concerned, the final estimate of the wheat crop was 945,000,000 bushels, and in addition there were about 390,000,000 bushels carried over from previous years. The total supply of about 1,335,000,000 bushels was the greatest in history and nearly double average domestic requirements of less than 700,000,000 bushels yearly. Exports in the first two years of the European War aggregated 84,182,000 bushels.

Last year's wheat crop was one of the largest on record, comparing with 816,698,000 bushels in 1940, 751,435,000 bushels in 1939, and the 1915 peak output of 1,008,637,000 bushels. The corn crop last year aggregated 2,642,000,000, compared with 2,449,200,000 in 1940, and a ten year (1930-1939) average of 2,307,452,000 bushels. In addition there was a record carry-over of old corn last year of 632,000,000 bushels, compared with the previous record of about 592,000,000 bushels in 1940. There was a prospect for a greater than usual consumption of corn because of the increasing production of hogs. It is anticipated that 1942 may see the greatest hog output in history.

Although the supply of cotton in the United States last year was about double domestic consumption and exports, the New York spot price advanced, as a result of government loan policy and government purchases, from a low of 10.45 cents Jan. 14 to a high of 18.61 cents Sept. 9, and closed the year at 18.55 cents per pound. The crop last year produced 11,020,000 bales of cotton from the smallest acreage harvested since 1895. Carry-over of old cotton on July 31 was estimated at 12,300,000 bales, providing with the crop a total supply of 23,320,000 bales. Domestic consumption for the year aggregated 10,574,657 bales of lint, the greatest on record, comparing with 8,017,889 bales in 1940, the previous high; and current bookings at the year-end were said to be sufficient to keep mills well occupied in the first quarter of 1942. Also at the close of the year it was estimated that about 25% of mill operations were devoted to defense purposes.

Exports, on the other hand, were at the lowest levels last year since Civil War days. In the twelve months which ended Aug. 31, 1941, shipments totaled only 1,186,000 bales, in comparison with 6,343,000 bales in the same period a year earlier.

Steel, the most basic of peace-time industries, is likewise most basic in time of war, particularly in an era like the present when mechanization is the backbone of the military machine. Consequently the all out effort of American industry in 1941 is amply illustrated by the record of steel activity during the year. Over the entire twelve month period the steel mills operated at 97.4% of their capacity, and produced 82,927,557 net tons of steel ingots, not only the greatest annual output in history but nearly 25% more than the previous record achieved in 1940 and 65% above the 1917 tonnage, which was the greatest production during World War I. In 1940, when operations averaged 82.1% of capacity, output totaled 66,981,662 net tons. In 1939, 52,797,703 tons were turned out, and in 1929, 61,735,509 tons. At no time during 1941 did operations fall below 91.8% of capacity which was in the week beginning June 30, a seasonal shutdown period for inventory and repairs; in a similar period at Christmas time the mills only slowed down to 93.4% of capacity. December's output was only 1% less than the all time monthly record established in October last year.

The ability of steel to continue its high production rate is chiefly dependent upon its ability to obtain necessary raw materials, of which growing shortages were reported at the year-end. Consumption of iron and steel scrap last year was at the record level of 59,600,000 net tons, compared with 46,600,000 tons in 1940, the previous high. The Institute of Scrap Iron and Steel in a statement at the end of December said: "It is a serious question for the entire defense program whether there will be enough scrap to keep steel mills and foundries operating at the desired capacity rate during 1942. Undoubtedly the melt of scrap in 1941 included much non-recurring material."

Shipments of finished steel products by the United States Steel Corporation in 1941 totaled 20,458,937 net tons, which was also a record high, comparing with 15,013,749 net tons in 1940, 16,812,650 tons in 1929, and the previous peak of 17,105,397 tons in 1916. Pig iron production also rose to new heights, the year's output of 55,903,720 net tons comparing with 46,948,906 net tons in 1940, 35,317,374 tons in 1939, and the previous peak of 47,360,320 tons in 1929.

Despite the heavy demand for iron and steel last year, prices in the industry showed no inflationary tendencies. Finished steel remained at one level all year, 2.30467 cents a pound; pig iron rose only moderately from \$23.45 a gross ton, Jan. 2, 1941, to \$23.61 on March 20, which rate continued throughout the remainder of the year; the price of steel scrap actually declined from \$22.00 a gross ton, Jan. 7, 1941, to \$19.17 a ton April 10, at which rate it closed the year.

Railroad traffic felt the impact of last year's industrial activity, and freight car loadings rose to 42,284,927 cars, the largest of any year since 1930, comparing with 36,357,854 cars in 1940, and 33,911,498 in 1939. As a result, the roads enjoyed the greatest degree of prosperity they have felt in years; gross revenues for last year have been estimated at \$5,325,000,000, 24% above 1940 but 15% under 1929. Net operating income last year, estimated at \$980,000,000, was 44% over 1940 but considerably less than the \$1,251,697,000 earned in 1929 when passenger and freight rates were higher. A nation-wide railroad strike was threatened last year by railroad

labor, but a compromise was arranged Dec. 1; the total cost to the roads of the new wage rates is calculated at \$331,771,000 annually. The railroads on their part have made application to the Interstate Commerce Commission for a 10% increase in freight and passenger rates to offset the higher cost of wages. The higher rates, it is estimated, would yield the roads about \$358,000,000 a year.

In the construction industry contracts awarded last year in the 37 Eastern States had an aggregate value of \$6,007,000,000, according to the records of the F. W. Dodge Corporation. This represented an increase of more than 50% over 1940, when total awards amounted to \$4,003,000,000, and was the greatest of any year since 1923. According to the Office of Production Management, about 60% of the 1941 volume was for non-defense purposes. The construction industry was approaching intensive activity last year when the Supply, Priorities and Allocations Board on Oct. 9 announced a "new policy under which no public or private construction projects which use critical materials may be started during the emergency unless these projects are either necessary for direct national defense or are essential to the health and safety of the people."

"The construction trends in evidence during the third quarter of 1941," the Dodge Corporation said, "began to approximate boom conditions. The increase in dollar volume of construction contracts awarded in the 37 Eastern States during the first nine months of 1941, as compared with the corresponding period of 1940, was 62%. The August, 1941, contract total, \$760,233,000, was \$93,000,000 larger than the previous all-time high reached in May, 1928."

The automobile industry in 1941 had one of its largest years in history. Production for the year of passenger cars and trucks totaled about 4,820,000 vehicles, compared with 4,469,354 in 1940, and 4,808,974 in 1937, formerly the highest since 1929. But for the restrictions on output which the defense authorities had to place on this industry, last year's output might have been the greatest in history. In August, September, October and November curtailment orders required the industry to reduce its output by 26.5% compared with the same months in 1940. December's output was first fixed at 48.4% under a year previous, but after the declaration of war was cut an additional 25%. Trucks and other commercial vehicles were produced in the record volume last year of 1,070,000 units, compared with 777,026 in 1940, and the previous peak of 893,085 in 1937.

Demand for petroleum products in 1941 was, according to the American Petroleum Institute, the greatest in the 80-year history of the industry. Crude oil production in the year rose to an estimated 1,405,218,000 barrels, a new peak, comparing with 1,353,214,000 barrels in 1940, and 1,264,962,000 barrels in 1939. Production in this country last year is believed to have represented 63.5% of the output of the entire world. Consumption in the United States of petroleum and its products is estimated to have aggregated 1,478,697,000 barrels in 1941, an increase of 12% over 1940's 1,326,620,000 barrels. Exports, however, decreased for the third successive year to an estimated 105,909,000 barrels, compared with 130,466,000 barrels in 1940, 183,959,000 barrels in 1939, and 193,728,000 barrels in 1938.

The defense program increased demands for industrial electric power, in 1941, 30% above 1940, according to the Edison Electric Institute. Power generated during the year totaled 168,000,000,000 kilowatt hours, the greatest in history and 16% above the previous peak of 144,984,565,000 kwh. recorded in 1940. Sales rose to 140,340,000,000 kwh. last year from 118,643,297,000 kwh. in 1940. The increase was nearly entirely in commercial and industrial sales, which rose to 100,977,000,000 kwh. from 81,930,000,000 kwh. in 1940. At the close of 1941 installed capacity aggregated over 56,000,000 kw., including 12,000,000 kw. operated by mines and manufacturing plants. The capacity of plants contributing to the public supply at the end of 1941, 44,350,000 kw., was 2,712,000 kw. greater than at the end of 1940. Peak loads, however, increased 3,250,000 kw. during the year, and, consequently, there was a drop of nearly 550,000 kw. in the margin of capacity over the sum of individual peak loads, which amounted at the year-end to 9,600,000 kw., compared with 10,150,000 kw. a year earlier.

Production of bituminous coal last year rose to 502,860,000 net tons, the greatest of any year since 1929, when 534,989,000 tons were produced. Production in 1940 aggregated 453,245,000 tons, and, in 1939, 393,065,000 tons. It is a safe assumption that last year's output would have surpassed 1929 but for the stoppage on account of strikes. In April, when the year's major strike was in progress, output dropped to only 5,975,000 tons from 48,250,000 tons in March.

Anthracite output last year rose to 54,339,000 net tons from 51,435,000 tons in 1940, and 51,487,000 tons in 1939. Last year's output was the greatest since 1936, when 54,580,000 tons were produced.

The record of 1941's industrial achievements is conservatively reflected in our tabulations of bank clearings which follow in detail. During the year an aggregate of \$373,428,167,431 checks were cleared through the nation's clearing houses, 19.8% more than in 1940 and the greatest volume of any year since 1931, which had a greater amount chiefly because of the relatively heavy volume of stock trading. In the early thirties and more particularly in the latter twenties stock market activities were accountable for an important portion of the total bank clearings but were a much less influential factor in 1941 when the volume of trading on the New York Stock Exchange was the smallest since 1918.

Last year's large scale industrial operations were felt in communities outside New York City to a much more considerable degree than in the metropolis and this is brought out by the fact that clearings in the outside area

rose 26.1% over 1940 while those in the city increased 13.9%. In addition, last year was the only one in the period since 1905, covered by the tabulation which follows, in which the volume of bank clearing outside New York exceeded that of the city.

In the area outside the city last year's clearings were the greatest since 1930, but were smaller than in any of the years 1923 to 1930, inclusive. In those years, however, the price level averaged considerably higher than in 1941 and, in addition, the large scale stock trading in progress over most of the period was to some degree felt outside of New York. Also, it must be considered that Government checks drawn on Federal Reserve Banks probably entered into last year's transactions in far greater volume than in other years and since these do not usually pass through the clearing houses, they are not reflected in the clearings. The following tabulation covering a 37-year period shows the totals for each year and also the totals both in and outside of New York City:

Year	New York Clearings	Inc. or Dec.	Clearings Outside New York	Inc. or Dec.	Total Clearings	Inc. or Dec.
1941	183,263,229,389	+13.9	190,164,938,042	+26.1	373,428,167,431	+19.8
1940	160,878,038,409	-3.0	150,757,644,123	+9.2	311,635,682,532	+2.5
1939	165,913,543,426	+0.5	138,419,915,851	+8.5	304,333,459,278	+4.0
1938	165,155,897,296	-11.6	127,554,968,367	-12.8	292,710,865,663	-12.1
1937	186,739,777,521	-3.5	146,344,564,369	+8.6	333,084,341,890	+1.4
1936	193,618,702,427	+6.1	134,707,031,536	+10.7	328,325,733,963	+10.5
1935	181,551,008,363	+12.4	115,488,335,446	+15.7	297,039,343,809	+13.7
1934	161,506,795,223	+2.6	99,810,074,309	+10.0	261,316,869,532	+8.3
1933	157,413,993,750	-1.7	83,901,416,968	-13.0	241,315,410,718	-6.0
1932	160,138,463,783	-39.2	96,443,778,646	-34.0	256,582,242,429	-37.3
1931	263,270,393,965	-24.2	146,225,889,962	-25.0	409,496,283,927	-24.5
1930	347,160,528,120	-27.3	195,049,961,784	-21.8	542,210,489,904	-25.4
1929	477,242,282,161	+21.8	249,545,564,486	+3.1	726,787,846,647	+14.7
1928	391,727,476,261	+22.0	212,144,679,206	+3.7	603,872,155,467	+14.2
1927	321,274,213,661	+10.6	237,875,528,415	+0.2	559,149,742,076	+6.6
1926	290,351,943,483	+2.4	233,418,828,972	-2.1	523,770,772,455	+2.4
1925	283,619,244,637	+13.5	228,596,560,498	+11.0	512,215,805,135	+12.3
1924	249,868,181,339	+16.8	205,891,161,152	+3.1	455,759,342,491	+10.2
1923	213,996,182,727	-1.8	199,456,218,672	+14.8	413,452,401,399	+5.6
1922	217,900,386,116	+12.1	173,606,925,839	+7.7	391,507,311,955	+10.1
1921	194,331,219,603	-20.0	161,256,972,863	-21.9	355,588,192,466	-20.5
1920	243,135,013,394	+3.1	206,592,968,076	+12.3	449,727,381,470	+7.6
1919	235,802,634,887	+32.0	181,982,219,501	+18.3	417,784,854,388	+25.7
1918	178,533,248,782	+0.6	153,820,777,681	+18.7	332,354,026,463	+8.3
1917	177,104,965,589	+11.5	129,539,760,728	+26.7	306,644,726,317	+17.2
1916	159,580,645,500	+44.4	102,275,125,073	+32.4	261,855,770,573	+30.4
1915	110,564,392,634	+33.2	77,253,171,911	+7.0	187,817,564,545	+20.9
1914	83,018,580,016	-12.3	72,226,538,218	-3.9	155,245,118,234	-8.6
1913	94,634,281,984	-6.1	75,181,418,616	+2.7	169,815,700,600	-2.4
1912	100,743,967,262	+9.1	73,208,947,649	+7.9	173,952,914,911	+8.6
1911	92,372,812,735	-6.0	67,858,960,931	+1.0	160,231,773,666	-2.4
1910	97,274,500,993	-6.1	66,320,739,906	+7.3	163,605,239,899	-1.0
1909	103,588,738,321	+30.7	62,219,403,009	+17.2	165,808,141,330	+25.2
1908	79,275,880,250	-9.1	53,132,968,880	-8.4	132,408,849,136	-8.8
1907	87,182,168,381	-17.5	57,849,565,112	-4.8	145,031,733,493	-9.3
1906	105,676,828,656	-12.5	55,229,888,677	+10.1	159,906,717,333	+11.0
1905	93,822,000,202	+36.7	50,005,388,230	+13.9	143,827,388,431	+27.7

Note—Beginning with 1920 clearings outside of New York do not include St. Joseph, Toledo, and about a dozen minor places which in 1919 and previous years contributed regular returns, but now refuse to furnish reports of clearings. The omitted places added, roughly, \$2,000,000,000 to the total in 1919.

	Year 1941	Year 1940	Inc. or Dec.	Year 1939	Year 1938	Year 1937	Year 1936	Year 1935	Year 1934
Federal Reserve Districts									
1st Boston—14 cities	17,111,377,832	14,078,582,508	+21.5	13,492,173,819	12,384,370,798	13,970,672,590	13,817,133,037	12,369,774,982	11,349,934,224
2d New York—14	110,234,531,547	166,764,557,222	+14.1	171,588,715,596	170,701,856,647	193,312,655,351	199,681,390,197	187,056,729,985	166,294,861,072
3d Philadelphia—17	2,115,162,512	22,618,280,667	+24.3	20,897,797,933	19,006,127,063	20,869,872,171	19,810,968,155	17,631,127,944	15,163,257,683
4th Cleveland—18	24,284,865,961	17,722,499,567	+31.0	15,741,835,379	14,199,255,547	17,640,302,782	15,498,116,965	12,119,067,349	10,311,511,481
5th Richmond—9	11,588,614,936	8,320,301,532	+27.3	7,307,901,646	6,770,497,819	7,622,630,175	6,905,373,211	5,815,926,358	5,169,382,429
6th Atlanta—10	13,040,185,417	9,851,881,730	+32.4	8,856,566,532	7,974,307,008	9,300,283,844	7,452,002,879	5,325,677,790	4,475,162,878
7th Chicago—31	35,046,711,729	27,761,275,869	+26.2	24,922,876,190	22,911,117,438	27,258,503,244	25,110,563,783	20,891,617,701	17,404,549,334
8th St. Louis—7	19,773,331,770	8,105,212,532	+33.0	7,488,090,194	6,879,519,576	7,728,793,846	7,239,321,013	6,169,641,291	5,422,573,564
9th Minneapolis—16	7,263,781,330	6,023,422,632	+20.6	5,521,836,755	5,175,635,474	5,742,461,874	5,286,467,352	4,767,297,866	4,160,160,815
10th Kansas City—18	11,812,012,676	9,619,805,206	+23.6	9,230,741,889	8,675,688,693	9,987,800,720	9,212,121,290	8,148,325,908	6,931,391,176
11th Dallas—11	8,403,863,343	6,712,217,893	+25.2	6,299,325,946	5,771,368,099	6,078,786,061	5,218,927,273	4,245,969,205	3,727,272,991
12th San Francisco—19	17,672,877,208	14,097,365,156	+26.2	12,946,607,404	12,261,887,471	14,346,579,222	13,134,443,808	11,477,557,509	9,925,187,182
Total—190 cities	373,428,167,431	311,635,682,532	+19.8	304,333,459,278	292,710,865,663	333,084,341,890	328,325,733,963	297,039,343,809	261,316,869,532
Outside N. Y. City	190,164,938,042	150,757,644,123	+26.1	138,419,915,851	127,554,968,367	146,344,564,369	134,707,031,536	115,488,335,446	99,810,074,309
Canada—32 cities	21,664,908,376	18,549,509,908	+17.0	17,665,087,809	17,264,888,007	18,854,552,327	19,203,324,678	16,927,457,721	15,963,488,513

Following we present our detailed tabulation of clearings for 190 cities in the United States and 32 cities in Canada. It will be observed that almost every city in

both countries had a larger volume of checks cleared last year than in 1940. The cities in the United States are arranged according to Federal Reserve districts:

BANK CLEARINGS IN DETAIL FOR THE LAST EIGHT CALENDAR YEARS ACCORDING TO FEDERAL RESERVE DISTRICTS

Clearings at—	Year 1941	Year 1940	Inc. or Dec.	Year 1939	Year 1938	Year 1937	Year 1936	Year 1935	Year 1934
	\$	\$	%	\$	\$	\$	\$	\$	\$
First Federal Reserve District—Boston									
Maine—Bangor	38,679,536	31,381,564	+23.3	26,802,607	28,150,262	34,201,299	33,358,823	31,042,950	26,453,749
Portland	135,331,460	135,489,724	+28.3	107,628,955	99,338,807	109,334,858	111,243,922	90,994,065	84,541,737
Massachusetts—Boston	11,531,373,681	11,943,665,570	+22.1	11,515,731,001	10,509,874,731	11,913,702,225	11,862,675,033	10,645,822,079	9,843,724,761
Fall River	45,542,009	37,685,232	+21.2	36,551,173	32,692,505	38,712,739	33,788,747	33,694,079	31,216,876
Holyoke	21,383,942	23,056,943	+16.6	18,759,079	18,759,079	20,160,258	19,092,564	18,240,019	17,098,215
Lowell	21,832,910	21,916,359	+8.6	21,991,241	20,235,461	20,362,209	18,532,496	10,693,967	14,403,881
New Bedford	46,207,353	37,872,164	+22.0	36,400,093	31,740,742	37,171,354	36,876,820	33,760,752	30,379,067
Springfield	113,581,368	176,702,698	+53.6	166,491,678	158,708,117	170,980,538	161,541,023	144,489,056	131,540,606
Worcester	131,817,776	114,137,872	+18.1	100,610,385	95,310,960	110,527,152	94,895,309	71,254,739	74,159,219
Connecticut—Hartford	711,983,356	629,035,116	+14.3	580,950,771	549,828,476	604,794,404	591,282,442	557,696,210	444,047,993
New Haven	27,715,635	238,658,841	+17.2	220,600,323	206,981,130	223,483,309	270,753,776	173,213,153	165,219,211
Waterbury	91,171,233	83,811,701	+8.9	81,636,700	79,401,900	90,271,000	79,031,000	66,391,000	57,998,000
Rhode Island—Providence	763,771,400	612,506,101	+26.0	517,523,300	524,711,600	576,601,300	539,411,000	480,140,200	411,388,200
N. H.—Manchester	35,551,407	32,730,625	+8.6	30,480,633	28,572,196	29,526,953	30,761,044	26,132,907	23,474,311
Total (14 cities)	17,111,377,832	14,078,582,508	+21.5	13,492,173,819	12,384,370,798	13,970,672,590	13,817,133,037	12,369,774,982	11,349,934,224
Second Federal Reserve District—New York									
New York—Albany	55,651,329	51,115,922	+3.8	467,092,732	508,200,434	507,071,439	444,645,929	473,486,159	445,177,919
Binghamton	71,985,118	65,117,137	+13.5	60,009,414	60,125,983	64,520,385	59,236,190	52,448,301	44,334,101
Buffalo	2,310,166,734	1,833,253,976	+27.9	1,663,327,802	1,538,962,335	1,896,815,575	1,692,036,197	1,473,030,656	1,342,319,027
Syracuse	39,711,723	28,373,053	+40.0	26,343,327	26,722,520	33,807,398	34,509,604	30,349,958	25,091,132
Jamestown	52,931,821	45,777,113	+16.6	40,179,888	33,538,465	39,808,449	31,587,550	27,547,226	23,330,397
New York	183,269,229,381	163,878,038,401	+13.9	165,913,643,429	165,197,897,296	180,790,772,632	193,548,793,727	181,551,038,878	168,795,715,222
Newark	43,319,281	43,319,281	+7.9	41,768,659	38,226,538	42,694,215	39,448,742	314,530,553	311,115,953
Syracuse	235,721,480	232,517,598	+1.1	223,408,529	212,256,451	250,215,451	212,277,449	190,041,841	108,851,931
Utica	58,593,812	48,019,565	+22.0	43,087,151	40,027,248	44,069,794	38,662,229	a	a
Westchester County	a	a	a	201,247,173	195,897,385	191,610,124	169,992,861	e151,437,011	e104,945,459
Connecticut—Stamford	302,257,951	219,020,533	+21.4	221,046,796	209,466,479	229,128,310	193,376,914	152,400,013	138,203,651
New Jersey—Montclair	21,611,181	23,811,263	-0.7	22,572,044	20,784,878	21,089,591	20,406,762	19,138,878	18,005,980
Newark	1,157,082,094	915,447,249	+16.2	958,089,461	901,326,372	1,027,365,095	1,012,825,000	915,488,913	800,937,487
Northern New Jersey	1,512,211,076	1,311,355,283	+15.0	1,319,875,983	1,227,273,549	1,801,110,760	1,790,762,955	1,789,879,820	1,368,819,592
Oranges	38,831,034	38,333,917	+6.7	30,144,348	44,950,711	46,630,457	46,630,457	42,419,876	41,306,120
Total (11 cities)	199,235,534,517	166,761,557,222	+14.1	171,588,715,596	170,701,956,617	193,362,655,351	199,681,390,197	187,056,720,045	169,244,861,072

MONTHLY CLEARINGS AT NEW YORK

Month	1941	1940	Inc. or Dec.	1939	1938
Jan.	14,685,103,044	14,066,844,641	+4.4	14,016,882,654	13,412,162,247
Feb.	12,811,578,104	11,805,642,008	+8.5	12,222,715,365	10,562,750,687
Mar.	15,636,277,143	13,889,324,937	+12.6	16,010,937,201	14,441,674,684
1st quar.	42,932,958,291	39,761,781,586	+8.0	42,849,536,220	38,416,617,618
April	15,232,384,272	13,937,929,568	+9.3	13,382,098,387	12,700,222,939
May	15,135,513,177	14,153,249,469	+6.9	13,480,020,268	12,383,151,667
June	15,822,887,261	12,334,217,246	+25.5	14,057,293,144	15,751,401,841
2d quar.	45,853,788,710	40,425,396,283	+13.4	40,920,311,799	41,834,775,847
6 mos.	88,783,740,001	80,187,177,869	+10.7	83,769,847,019	80,251,393,465
July	15,325,270,056	12,977,159,691	+18.1	12,651,652,575	13,468,737,154
Aug.	14,158,725,036	11,387,601,724	+24.3	13,637,331,090	11,755,053,946
Sept.	14,171,048,246	11,511,799,777	+23.1	14,410,128,010	13,571,140,334
3d quar.	43,655,052,338	35,876,561,192	+21.7	40,699,111,675	38,794,931,434
9 mos.	132,438,792,339	116,063,739,061	+14.1	124,468,958,694	119,046,324,899
Oct.	17,494,212,554	14,204,912,323	+23.2	12,526,800,515	15,087,527,653
Nov.	15,199,268,419	14,413,036,784	+5.5	12,921,694,636	13,071,420,633
Dec.	18,139,950,077	16,196,350,241	+11.9	15,996,089,584	17,950,623,781
4th quar.	51,824,437,505	44,814,299,348	+15.4	41,444,584,735	46,109,572,397
Year	183,263,223,389	160,878,038,400	+13.9	165,918,543,429	165,155,897,296

The widespread character of 1941's activities is demonstrated by the following tabulation of clearings in the larger cities of the country which shows marked expansion nearly everywhere:

CLEARINGS AT LEADING CITIES

(000,000 omitted)	1941	1940	1939	1938	1937	1936	1935	1934	1933
New York	183,263	160,878	165,918	165,156	186,740	181,551	161,507	157,414	157,414
Chicago	29,293	16,886	15,556	14,561	17,013	15,728	13,195	11,194	9,612
Boston	14,581	11,444	11,516	10,507	11,914	11,863	10,646	9,843	9,405
Philadelphia	29,782	21,455	19,823	17,969	19,724	18,745	16,909	14,515	12,424
St. Louis	6,122	4,822	4,528	4,211	4,815	4,498	3,941	3,451	2,897
Pittsburgh	9,244	7,075	6,119	5,561	7,387	6,664	5,246	4,465	3,795
San Fran.	9,485	7,774	7,350	7,053	7,914	7,230	6,469	5,475	4,685
Baltimore	5,428	4,202	3,586	3,274	3,643	3,349	2,911	2,640	2,044
Cincinnati	4,128	3,245	2,985	2,780	3,230	2,881	2,466	2,124	1,815
Kansas City	6,315	4,996	4,767	4,406	5,268	4,769	4,348	3,619	2,864
Cleveland	7,761	5,734	5,028	4,552	5,128	4,265	3,417	2,979	2,531
New Orleans	2,823	2,150	2,067	1,905	1,973	1,790	1,434	1,261	934
Minneapolis	4,614	3,787	3,467	3,256	3,686	3,337	3,045	2,704	2,518
Louisville	2,708	1,933	1,779	1,630	1,786	1,631	1,395	1,189	915
Detroit	9,906	6,312	5,051	4,420	5,868	5,351	4,523	4,575	1,941
Milwaukee	1,274	1,142	1,051	992	1,095	1,027	829	695	562
Providence	763	603	548	525	671	590	460	411	379
Omaha	1,942	1,614	1,566	1,458	1,611	1,467	1,253	992	821
Buffalo	2,334	1,833	1,663	1,539	1,687	1,603	1,474	1,342	1,206
St. Paul	1,746	1,459	1,329	1,258	1,348	1,290	1,171	1,034	760
Indianapolis	1,287	1,063	977	888	956	862	724	597	490
Denver	1,85	1,627	1,576	1,486	1,666	1,481	1,264	1,050	862
Richmond	2,799	2,237	2,106	1,982	2,112	1,863	1,697	1,558	1,288
Memphis	1,841	1,256	1,100	956	1,043	1,036	828	760	600
Seattle	2,65	2,113	1,842	1,709	1,948	1,727	1,469	1,154	965
Hartford	719	629	581	550	605	591	558	445	421
S. Lake City	1,029	843	787	708	857	756	648	549	460
Total	333,314	279,513	274,665	265,108	301,816	280,078	274,112	241,532	224,905
Other	40,084	32,123	29,068	27,603	31,268	28,268	23,065	19,827	16,547
Total all	373,428	311,636	303,733	292,711	333,084	308,346	297,039	261,359	241,452
Outside N.Y.	190,165	150,758	138,420	127,555	146,343	134,797	115,488	99,810	83,901

The greatest volume of stock trading on the New York Stock Exchange last year occurred during December, when selling for tax purposes and liquidation following entry of the United States into the war brought the total volume up to 36,390,493 shares, an amount exceeding total transactions in either the first or second quarters of the year and only a little less than the total for the third quarter. The December figure was the greatest of any month since May, 1940. Following are the monthly figures for the past five years:

SALES OF STOCKS ON THE NEW YORK STOCK EXCHANGE

	1941	1940	1939	1938	1937
No. Shares	No. Shares	No. Shares	No. Shares	No. Shares	No. Shares
Month of January	13,312,963	15,999,665	25,182,350	24,151,931	58,671,416
February	8,961,195	13,470,755	13,873,323	11,526,094	50,248,010
March	10,124,024	16,270,364	24,563,174	22,995,770	50,346,280
Total first quarter	32,406,177	45,731,788	63,618,847	61,673,795	159,265,706
Month of April	11,185,796	26,695,690	20,246,238	17,119,101	34,606,339
May	9,667,052	38,964,712	12,935,210	14,004,244	18,619,189
June	10,461,818	15,574,625	11,963,700	24,368,040	16,440,193
Total second quarter	31,314,672	81,235,027	45,145,238	55,491,385	69,665,721
Total six months	63,720,849	126,966,815	108,764,085	117,165,180	228,931,427
Month of July	17,872,807	7,304,820	18,067,920	38,778,675	20,722,285
August	10,874,655	7,641,820	17,372,781	20,728,400	17,212,557
September	13,546,161	11,940,210	57,001,430	23,826,970	38,851,188
Total third quarter	42,233,623	26,886,880	92,432,131	83,328,705	77,789,026
Total nine months	106,014,472	153,826,695	201,296,216	200,493,885	306,655,953
Month of October	13,151,616	14,489,055	23,734,931	41,558,470	51,127,611
November	15,017,142	20,887,311	19,225,036	27,922,295	29,251,626
December	36,930,192	18,307,158	17,773,413	27,492,069	38,422,380
Total fourth quarter	65,098,950	53,773,524	60,733,380	96,972,834	119,801,617
Total second six mos.	106,882,86	80,633,434	153,305,514	180,301,539	180,593,043
Total full year	170,403,671	207,600,249	262,029,596	297,466,729	426,457,570

The table below, showing the annual trading volume in stocks on the New York Stock Exchange for more than half a century, reveals that the 1941 aggregate was the smallest since 1918:

NUMBER OF SHARES SOLD AT THE NEW YORK STOCK EXCHANGE BY CALENDAR YEARS

Cal. Year	Stocks, Shares	Cal. Year	Stocks, Shares	Cal. Year	Stocks, Shares	Cal. Year	Stocks, Shares
1941	170,403,671	1925	454,404,803	1909	214,632,194	1894	49,075,032
1940	207,600,249	1924	281,931,307	1908	197,206,346	1893	80,977,830
1939	262,029,596	1923	236,115,320	1907	196,438,824	1892	85,876,092
1938	297,466,722	1922	256,652,519	1906	284,298,010	1891	69,031,639
1937	409,464,570	1921	172,712,716	1905	263,081,156	1890	71,282,885
1936	496,046,869	1920	226,040,490	1904	187,312,065	1889	72,014,000
1935	381,635,752	1919	316,787,725	1903	161,102,101	1888	65,170,106
1934	323,836,631	1918	144,118,469	1902	188,503,408	1887	81,914,616
1933	651,816,432	1917	185,628,948	1901	265,944,659	1886	100,802,050
1932	425,228,801	1916	233,311,993	1900	138,380,184	1885	92,538,947
1931	576,818,332	1915	172,115,303	1899	176,421,158	1884	96,154,071
1930	810,038,161	1914	47,900,468	1898	112,699,957	1883	97,049,999
1929	1,124,991,490	1913	83,470,631	1897	77,324,172	1882	116,307,271
1928	919,661,825	1912	131,128,425	1896	54,654,096	1881	114,511,248
1927	576,543,218	1911	127,208,254	1895	66,593,232	1880	97,019,009
1926	450,815,256	1910	161,051,061				

BANK CLEARINGS IN DETAIL FOR THE LAST EIGHT CALENDAR YEARS ACCORDING TO FEDERAL RESERVE DISTRICTS—(Continued)

Clearings at—	Year 1941	Year 1940	Inc. or Dec.	Year 1939	Year 1938	Year 1937	Year 1936	Year 1935	Year 1934
	\$	\$	%	\$	\$	\$	\$	\$	\$
Third Federal Reserve District—Philadelphia									
Pennsylvania—Allentown	27,932,588	25,757,310	+8.7	22,292,376	20,879,860	26,399,698	23,763,964	19,484,745	16,664,704
Philadelphia	51,672,632	31,988,727	+47.7	28,382,430	23,980,560	28,041,620	24,430,800	20,426,190	18,627,567
Chambersburg	29,471,018	22,488,118	+17.7	18,587,271	18,012,611	17,650,791	16,627,048	14,710,771	13,070,691
Harrisburg	135,345,431	117,834,290	+14.9	112,583,812	115,385,277	120,061,078	105,298,948	92,462,190	80,627,567
Lancaster	81,510,233	68,339,378	+19.4	66,195,122	6,549,851	73,194,243	66,605,541	53,097,047	43,647,131
Lebanon	21,933,936	26,614,615	+12.2	24,556,459	22,561,263	24,955,006	21,461,140	18,074,008	15,793,326
Norristown	28,144,631	22,529,132	+24.9	22,565,695	21,154,143	25,112,356	27,810,394	24,748,832	22,955,183
Philadelphia	26,782,933,931	21,455,030,000	+21.8	19,823,000,000	17,969,000,000	19,724,000,000	18,745,000,000	16,909,000,000	14,515,000,000
Reading	86,883,899	80,277,333	+8.2	77,672,386	73,448,222	76,507,766	66,850,995	61,553,786	53,281,657
Scranton	134,910,899	125,890,816	+7.2	122,388,803	115,071,217	127,521,224	128,129,487	114,341,292	109,079,334
Wilkes-Barre	65,621,032	57,549,406	+14.0	53,229,357	48,396,148	55,866,619	57,734,005	49,877,120	40,580,430
York	86,319,219	69,616,361	+24.0	61,994,644	72,815,602	90,460,534	78,250,662	66,912,697	54,388,654
Pottsville	15,302,551	14,622,590	+4.7	13,446,872	14,857,392	18,124,203	17,332,177	13,732,177	11,979,787
Du Bois	8,512,632	7,833,814	+8.7	7,164,275	6,636,500	7,452,158	6,198,074	5,127,074	4,388,654
Hanilton	35,035,232	32,766,036	+7.0	31,441,347	30,470,255	34,578,041	34,407,276	31,538,644	28,955,183
Delaware—Wilmington	270,610,471	222,700,537	+21.5	195,312,683	185,652,466	193,184,244	171,538,644	158,000,000	145,000,000
New Jersey—Trenton	248,539,103	235,472,310	+5.7	217,004,400	201,255,300	226,801,000	219,439,000	206,265,400	177,562,000
Total (17 cities)	28,115,162,512	22,618,280,687	+24.3	20,897,797,933	19,005,127,063	20,869,872,171	19,810,968,155	17,631,127,894	15,163,237,683
Fourth Federal Reserve District—Cleveland									
Ohio—Canton	161,239,332	123,750,533	+30.3	108,871,171	95,906,066	126,093,320	104,127,192	84,348,282	50,090,320
Cincinnati	4,127,664,829	3,245,328,861	+27.2	2,965,476,888	2,777,940,734	3,229,667,260	2,880,749,980	2,466,319,282	2,123,727,180
Columbus	7,761,538,406	5,724,467,236	+35.3	5,025,185,263	4,352,355,723	5,128,344,199	4,265,016,595	3,417,055,094	2,978,696,477
Columbus	65,621,032	57,549,406	+14.0	53,229,357	48,396,148	55,866,619	57,734,005	49,877,120	40,580,430
Hamilton	36,130,424	28,361,974	+27.6	25,828,168	26,501,733	28,073,487	26,440,210	22,995,060	19,879,787
Lorain	13,931,168	11,716,374	+18.6	11,998,775	12,408,680	19,559,112	13,370,667	10,381,357	7,139,947
Manfield	121,467,910	91,153,278	+29.0	86,444,453	75,185,028	101,770,891	79,667,141	63,838,099	55,220,965
Youngstown	183,476,731	151,918,818	+22.7	133,480,352	110,939,424	153,227,452	139,392,654	112,909,268	94,879,947
Newark	86,109,470	68,961,636	+24.9	67,165,912	62,744,906	77,527,067	66,003,167	54,879,947	47,947,947
Toledo	331,328,507	257,482,157	+29.2	234,611,728	220,773,718	292,146,128	252,965,251	214,879,947	187,947,947
West Virginia—Martinsburg	14,187,618	12,776,785	+11.6	10,251,439	9,364,967	11,621,758	10,759,217	9,482,947	8,188,247
Franklin	1,566,286	1,434,911	+9.1	1,465,871	1,442,912	1,634,650	1,517,133	1,382,947	1,257,947
Cincinnati	12,516,381	8,942,933	+39.8	7,820,990	7,921,261	9,013,511	7,786,417	12,007,313	10,932,245
Cincinnati	9,219,538,831	7,074,774,998	+31.4	6,118,971,448	5,560,826,478	7,387,019,411	6,663,998,001	5,245,717,899	4,464,937,655
Erie	113,222,946	89,831,046	+26.0	80,627,987	75,683,683	99,422,718	78,278,307	67,760,856	55,501,091
Oil City	145,279,511	127,107,350	+14.3	118,423,968	112,142,755	137,843,231	116,934,868	93,065,941	77,252,890
Warren	92,857,909	82,733,818	+12.2	83,900,957	80,806,961	9,066,363	8,603,387	6,760,856	5,501,091
Kentucky—Lexington	96,307,813	79,934,547	+20.6	81,320,709	79,260,006	108,836,769	98,260,160	83,065,941	77,252,890
Total (18 cities)	23,287,555,961	17,772,499,565	+31.0	15,741,835,379	14,109,255,547	17,640,302,782	15,408,110,955	12,119,967,349	10,311,541,484
Fifth Federal Reserve District—Richmond									
West Virginia—Huntington	43,041,815	30,910,507	+39.1	21,388,785	16,066,889	19,463,533	14,735,052	8,081,593	7,026,871
Virginia—Norfolk	212,510,899	160,612,916	+32.1	133,172,809	123,541,000	144,259,000	131,899,000	121,737,000	110,665,000
Richmond	2,732,519,999	2,237,575,580	+22.6	2,106,927,984	1,981,779,739	2,181,801,349	1,863,698,211	1,692,111,599	1,569,400,000
South Carolina—Charleston	93,332,458	69,910,458	+34.7	64,263,959	58,332,159	70,393,304	60,768,967	50,503,403	43,096,246
Columbia	151,847,288	123,440,963	+23.0	111,141,752	97,414,434	100,847,185	97,460,631	76,797,514	62,116,807
Greenville	80,319,700	61,849,713	+29.9	59,835,855	52,522,714	60,723,976	53,624,677	41,282,701	35,375,198
North Carolina—Durham	1,447,339,767	1,106,184,173	+30.8	970,940,544	760,306,845	920,515,262	754,015,099	626,438,971	530,229,581
Tampa	93,420,300	77,024,675	+17.4	63,737,498	57,971,013	65,162,890	61,864,935	51,064,057	40,158,742
Alabama—Birmingham	1,693,718,130	1,230,295,090	+36.1	1,103,197,228	950,342,642	1,058,022,308	927,878,113	815,552,246	737,163,730
Mobile	155,217,256	111,881,946	+38.8	95,092,066	79,331,423	99,793,007	79,453,802	63,879,802	53,274,779
Mississippi—Hattiesburg	122,012,036	97,082,301	+25.6	80,866,985	73,042,349	85,084,329	77,922,157	64,708,557	54,890,243
Jackson	114,644,068	102,523,172	+11.8	93,368,399	83,971,824	83,111,073	75,426,977	60,648,289	51,267,775
Meridian	28,634,05	23,809,718	+20.5	19,757,638	17,417,323	17,569,767	16,359,272	13,773,311	13,768,947
Vicksburg	9,187,216	8,285,643	+10.9	7,829,241	7,783,660	8,953,149	7,997,368	7,599,330	5,769,553
Louisiana—New Orleans	2,823,350,036	2,149,776,653	+31.3	2,067,058,030	1,905,311,549	1,972,629,039	1,706,496,246	1,434,458,217	1,251,418,602
Total (16 cities)	13,040,185,417	9,851,481,730	+32.4	8,895,556,532	7,974,307,098	8,500,283,844	7,452,002,879	6,335,677,790	5,475,162,878
Sixth Federal Reserve District—Atlanta									
Tennessee—Knoxville	301,491,461	240,285,947	+25.5	220,066,276	202,630,642	230,163,433	174,993,018	146,583,478	117,916,060
Nashville	1,339,197,613	1,056,329,939	+26.5	972,002,886	904,268,055	933,702,393	809,122,151	696,568,308	574,518,170
Georgia—Atlanta	4,651,536,980	3,430,983,906	+35.7	3,009,000,000	2,671,124,966	2,839,000,000	2,601,000,000	2,304,500,000	1,967,400,000
Augusta	97,775,166	72,107,227	+34.0	64,464,828	51,153,266	60,170,323	55,199,615	44,890,243	38,090,243
Columbus	96,318,158	66,382,204	+32.0	49,641,267	47,696,276	58,782,679	38,782,679	31,282,701	25,477,145
Macon	73,236,018	51,232,942	+46.1	51,609,665	45,686,062	52,518,995	48,363,664	42,029,408	35,375,198
Florida—Jacksonville	1,447,339,767	1,106,184,173	+30.8	970,940,544	760,306,845	920,515,262	754,015,099	626,438,971	530,229,581
Tampa	93,420,300	77,024,675	+17.4	63,737,498	57,971,013	65,162,890	61,864,935	51,064,057	40,158,742
Alabama—Birmingham	1,693,718,130	1,230,295,090	+36.1	1,103,197,228	950,342,642	1,058,022,308	927,878,113	815,552,246	737,163,730
Mobile	155,217,256	111,881,946	+38.8	95,092,066	79,331,423	99,793,007	79,453,802	63,879,802	53,274,779
Mississippi—Hattiesburg	122,012,036	97,082,301	+25.6	80,866,985	73,042,349	85,084,329	77,922,157	64,708,557	54,890,243
Jackson	114,644,068	102,523,172	+11.8	93,368,399	83,971,824	83,111,073	75,426,977	60,648,289	51,267,775
Meridian	28,634,05	23,809,718	+20.5	19,757,638	17,417,323	17,569,767	16,359,272	13,773,311	13,768,947
Vicksburg	9,187,216	8,285,643	+10.9	7,829,241	7,783,660	8,953,149	7,997,368	7,599,330	5,769,553
Louisiana—New Orleans	2,823,350,036	2,149,776,653	+31.3	2,067,058,030	1,905,311,549	1,972,629,039	1,706,496,246	1,434,458,217	1,251,418,602
Total (16 cities)	13,040,185,417	9,851,481,730	+32.4	8,895,556,532	7,974,307,098	8,500,283,844	7,452,002,879	6,335,677,790	5,475,162,878
Seventh Federal Reserve District—Chicago									
Michigan—Adrian	26,212,499	22,156,821	+18.3	21,530,668	19,678,335	20,739,219	18,791,653	26,215,143	2,888,423
An Arbor	9,096,241,953	6,343,983,905	+44.1	5,053,890,370	4,420,410,647	5,868,933,936	5,360,698,257	4,628,166,339	3,574,889,776
Flint	73,837,659	53,623,705	+37.4	50,626,765	45,104,327	61,545,320	47,307,817	41,149,901	34,890,243
Grand Rapids	212,933,791	175,501,138	+21.3	159,697,135	131,463,742	165,393,450	160,000,120	108,254,084	83,584,106
Jackson	37,283,312	28,005,314	+33.1	23,369,155	20,380,790	25,380,654	22,611,590	19,117,730	14,732,239
Lansing	116,411,111	87,654,733	+32.8	77,795,564	71,105,294	84,055,161	76,792,248	60,635,640	49,814,697
Muskegon	46,847,433	34,114,514	+37.3	29,486,346	25,886,802	34,847,527	30,157,931	24,879,947	20,879,947
Bay City	42,273,007	33,711,845	+27.4	30,260,301	31,515,882	36,069,468	30,306,872	24,287,155	22,267,775
Indiana—Fort Wayne	127,683,262	95,496,985	+25.4	69,969,664	61,508,631	69,120,228	65,515,438	51,064,057	40,158,742
Waterloo	230,724,886	174,122,916	+34.7	165,659,192	137,104,342	185,601,777	147,972,817	113,007,063	88,726,344
Indianapolis	1,287,248,614	1,062,796,248	+21.1	978,591,207	887,660,402	956,086,588	862,322,560	723,918,000	607,559,558
South Bend	147,125,114	110,570,720	+33.1	82,475,706	65,365,872	78,717,025	66,182,040	48,356,968	40,094,650
Terre Haute	355,408,651	305,139,070	+16.5	269,697,882	228,048,				

A few of the exchanges outside New York City enjoyed a somewhat greater volume of trading in 1941 than in 1940. These were the Chicago, Cleveland and Philadelphia markets. The others shown in the list, which follows, had fewer transactions last year than in the year preceding:

NUMBER OF SHARES OF STOCKS AND VALUE OF BONDS SOLD AT EXCHANGES OUTSIDE OF NEW YORK.

	Stocks, Shares.	Bonds, \$		Stocks, Shares.	Bonds, \$
Chicago—			Boston—		
1941	7,059,000	70,600	1941	4,266,889	1,412,800
1940	6,850,000	514,000	1940	4,396,270	1,603,350
1939	8,386,000	1,776,000	1939	5,356,219	567,500
1938	10,947,000	2,216,000	1938	5,378,492	220,300
1937	14,239,000	45,000	1937	6,606,434	483,350
1936	10,456,000	194,000	1936	6,747,981	602,950
1935	12,483,000	429,000	1935	5,736,490	989,350
1934	10,178,000	847,000	1934	8,048,051	1,454,150
1933	18,289,000	1,433,000	1933	13,672,390	1,213,800
1932	15,642,000	10,597,000	1932	10,299,500	1,870,000
1931	34,404,200	12,480,500	1931	12,419,793	3,370,800
1930	69,747,500	27,462,000	1930	15,251,177	5,699,376
1929	82,216,000	4,975,500	1929	24,652,115	11,147,245
1928	38,941,589	7,534,600	1928	18,240,330	8,246,199
1927	10,712,850	14,827,950	1927	8,807,874	7,742,313
1926	10,263,664	7,941,300	1926	9,562,031	7,153,447
1925	14,102,892	8,748,300	1925	9,912,352	8,141,000
Baltimore—			Detroit—		
1941	344,316	1,962,600	1941	2,712,203	---
1940	412,776	2,414,750	1940	3,087,213	---
1939	563,150	2,619,350	1939	3,569,002	---
1938	594,502	1,594,700	1938	4,057,484	---
1937	858,591	1,961,150	1937	4,948,902	---
1936	899,543	2,877,550	1936	7,094,262	---
1935	656,102	2,312,100	1935	5,777,031	---
1934	445,979	1,929,550	1934	4,472,972	---
1933	635,743	2,137,500	1933	4,089,671	---
1932	593,285	2,033,700	1932	2,775,956	---
1931	504,830	3,034,300	1931	3,843,225	---
1930	712,780	6,436,900	1930	5,065,720	---
1929	1,300,707	7,947,300	1929	11,431,665	---
1928	1,019,050	9,004,106	1928	10,227,019	---
1927	919,365	12,032,800	1927	2,786,915	---
1926	590,730	7,882,500	1926	1,852,451	---
1925	951,426	9,623,000	1925	3,204,104	---
St. Louis—			Los Angeles—		
1941	221,236	717,800	1941	3,532,933	---
1940	280,599	1,088,000	1940	4,514,178	---
1939	304,386	2,107,500	1939	4,686,050	---
1938	304,389	734,500	1938	6,833,944	---
1937	467,186	1,654,000	1937	13,721,472	5,500
1936	424,455	1,533,100	1936	12,662,164	1,200
1935	149,630	161,000	1935	5,155,703	35,400
1934	127,350	614,500	1934	2,001,853	5,000
1933	145,309	161,000	1933	3,228,810	151,000
1932	165,041	194,500	1932	3,063,749	148,000
1931	380,354	500,212	1931	5,450,543	623,500
1930	548,800	1,730,224	1930	9,171,442	2,800,500
1929	1,301,229	1,835,556	1929	15,406,903	779,500
1928	1,077,984	2,365,928	1928	49,403,086	11,351,500
1927	500,601	3,840,360	1927	27,032,349	10,707,000
1926	382,839	2,326,000	1926	44,067,289	18,392,900
1925	601,667	2,355,200	1925	36,230,111	33,243,300
Cleveland—			San Francisco—		
1941	555,975	---	1941	4,828,655	293,500
1940	551,192	---	1940	6,009,597	164,000
1939	593,450	---	1939	6,316,006	85,500
1938	408,371	---	1938	6,529,965	46,500
1937	612,399	---	1937	6,921,664	121,000
1936	788,418	---	1936	8,943,720	593,500
1935	529,609	2,075	1935	7,723,780	865,111
1934	321,962	---	1934	6,035,352	507,500
1933	488,281	---	1933	8,129,554	854,500
1932	407,463	---	1932	7,058,715	1,530,000
1931	519,460	---	1931	9,875,057	2,381,000
1930	779,056	---	1930	15,262,932	2,457,500
1929	2,007,110	---	1929	19,885,822	3,381,500
1928	2,117,549	---	1928	31,530,016	2,857,000
1927	1,663,708	---	1927	11,332,159	2,827,000
1926	1,035,382	---	1926	7,022,078	15,071,500
1925	1,859,390	---	1925	9,464,060	28,101,000
Philadelphia—			Pittsburgh—		
1941	3,375,440	397,809	1941	1,108,471	3,900
1940	3,285,977	210,500	1940	1,155,422	9,000
1939	3,738,435	1,628,525	1939	1,195,872	20,000
1938	3,564,395	883,700	1938	1,373,537	14,000
1937	4,862,114	898,100	1937	2,541,038	25,000
1936	5,363,832	1,327,025	1936	2,942,637	6,000
1935	4,435,681	1,190,961	1935	2,324,636	7,800
1934	3,081,205	1,018,725	1934	1,585,540	50,950
1933	7,614,522	1,560,188	1933	2,409,566	119,000
1932	6,592,342	3,948,602	1932	1,551,958	43,000
1931	10,589,837	11,089,222	1931	1,625,014	100,000
1930	27,234,794	5,882,125	1930	3,542,446	284,000
1929	35,520,785	6,057,074	1929	5,300,996	125,000
1928	17,649,062	8,287,827	1928	2,013,255	187,000
1927	10,550,556	9,400,361	1927	1,345,663	214,000
1926	10,174,589	9,087,769	1926	1,502,769	105,000
1925	6,297,878	14,310,920	1925	1,778,138	304,500

* For fiscal years ending Sept. 30. † Not including 446,433 sales of "rights".

In Canada, the volume of checks cleared last year was the greatest since 1929; the increase over 1940 amounted to 17.0%. As in the United States, the greatest gains were recorded in the latter months of the year as is shown by the following tabulation of the figures, by quarters, for a number of years:

Clearings Reported	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year
1941	4,683,445,477	5,499,853,292	5,306,749,802	6,174,739,558	21,664,908,376
1940	4,306,665,808	4,794,321,833	4,215,924,945	5,192,597,232	18,509,509,809
1939	3,825,793,116	4,510,178,309	4,173,260,447	4,855,855,938	17,365,037,809
1938	3,849,107,508	4,268,961,958	4,226,358,857	4,420,436,618	17,264,888,977
1937	4,613,925,162	4,864,945,572	4,481,802,438	4,913,879,155	18,854,552,327
1936	4,403,127,022	4,737,138,353	4,726,025,671	5,335,033,648	19,203,324,678
1935	3,577,761,607	4,466,554,082	4,039,727,904	4,793,414,128	16,927,457,727
1934	3,473,080,453	4,067,401,029	3,974,559,885	4,448,471,146	15,963,488,513
1933	2,805,889,881	3,672,547,485	3,388,878,432	3,353,295,195	14,720,600,993
1932	3,103,494,918	3,189,615,159	3,248,885,858	3,367,617,474	12,909,613,409
1931	4,148,010,920	4,632,082,081	3,806,438,089	4,256,046,075	16,834,377,545
1930	4,952,120,236	5,027,727,374	4,791,550,075	5,144,057,073	19,819,909,699
1929	6,016,432,676	6,041,118,661	6,170,366,921	6,837,221,922	25,065,039,125
1928	5,510,519,953	6,224,576,655	5,619,332,605	5,711,369,334	23,566,208,549
1927	4,324,149,204	4,910,336,763	4,737,796,279	6,594,280,610	20,566,490,856
1926	3,929,891,000	3,888,475,000	4,217,059,000	5,111,536,000	17,161,961,000
1925	3,708,304,000	3,854,678,000	3,904,277,000	5,263,984,000	16,731,243,000
1924	3,831,397,000	3,950,010,000	4,072,622,000	5,120,395,000	16,977,924,000
1923	3,608,308,000	4,150,184,000	3,861,938,000	5,670,913,000	17,332,324,000
1922	3,840,000,000	4,031,429,000	3,706,793,000	4,685,182,000	16,263,805,000
1921	4,127,523,000	4,447,088,000	3,983,965,000	4,586,542,000	17,444,720,000
1920	4,635,337,000	4,924,428,000	4,819,806,000	5,849,805,000	19,702,025,000
1919	3,329,475,000	3,707,863,000	4,127,237,000	5,275,350,000	16,832,478,000
1918	2,818,417,000	3,387,131,000	3,212,600,000	4,300,425,000	13,718,573,000
1917	4,657,205,000	3,363,807,000	2,923,735,000	3,611,971,000	12,656,718,000
1916	2,162,216,000	2,618,482,000	2,489,518,000	3,236,383,000	10,506,599,000

* For fiscal years ending Sept. 30. † Not including 446,433 sales of "rights".

In Canada, the volume of checks cleared last year was the greatest since 1929; the increase over 1940 amounted to 17.0%. As in the United States, the greatest gains were recorded in the latter months of the year as is shown by the following tabulation of the figures, by quarters, for a number of years:

CLEARINGS IN THE DOMINION OF CANADA

Clearings Reported	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year
1941	4,683,445,477	5,499,853,292	5,306,749,802	6,174,789,558	21,664,908,376
1940	4,306,665,818	4,794,321,893	4,215,924,945	5,192,597,232	18,509,509,908
1939	3,825,708,115	4,510,178,000	4,473,280,447	4,855,855,926	17,665,827,899
1938	3,849,107,508	4,268,964,958	4,226,388,857	4,920,426,684	17,264,888,007
1937	4,613,925,162	4,864,945,572	4,461,802,438	4,913,879,155	18,854,552,327
1936	4,403,127,032	4,737,138,353	4,728,025,671	5,335,033,648	19,203,324,672
1935	3,577,761,607	4,466,551,082	4,039,727,904	4,793,414,128	16,827,467,521
1934	3,473,080,453	4,067,401,029	3,974,559,886	4,448,471,146	15,963,488,515
1933	2,805,889,881	3,672,547,485	3,388,878,432	3,853,285,195	14,720,600,993
1932	3,103,494,918	3,189,615,159	3,248,845,858	3,667,617,474	13,209,613,409
1931	4,145,010,920	4,632,082,461	3,896,438,089	4,256,846,075	16,930,377,545
1930	5,952,120,236	5,952,120,236	5,952,120,236	5,952,120,236	23,756,500,964
1929	6,016,432,641	6,041,113,661	6,170,260,921	6,857,231,902	25,085,039,125
1928	5,510,519,951	5,224,576,655	5,619,332,605	7,171,369,336	23,530,298,549
1927	4,324,149,204	4,910,336,763	4,737,796,279	6,594,208,610	20,566,490,856
1926	3,929,891,000	3,888,475,000	4,217,059,000	5,111,536,000	17,146,961,000
1925	3,708,304,000	3,854,678,000	3,904,277,000	5,263,984,000	16,733,243,000
1924	3,831,897,000	3,950,010,000	4,072,622,000	5,120,395,000	16,977,924,000
1923	3,606,308,000	4,154,181,000	3,841,938,000	5,702,913,000	17,323,342,000
1922	3,840,001,000	4,031,429,000	3,706,793,000	4,685,582,000	16,263,805,000
1921	4,127,528,000	4,447,088,000	3,983,965,000	4,866,142,000	17,424,723,000
1920	4,638,357,000	4,924,428,000	4,819,806,000	5,849,805,000	19,232,400,000
1919	3,329,475,000	3,970,863,000	4,127,237,000	5,275,350,000	16,702,925,000
1918	2,818,417,000	3,387,131,000	3,212,609,000	4,300,425,000	13,718,573,000
1917	4,657,205,000	3,363,807,000	2,923,735,000	3,611,971,000	14,556,718,000
1916	2,162,216,000	2,618,482,000	2,489,518,000	3,236,383,000	10,506,599,000

Trading activity on the Canadian exchanges was at a considerably more depressed level than in the American markets. On the Montreal Exchange the number of shares traded in was only about half as much as in 1940, while on Toronto, trading fell off by nearly a third. Following are the figures for both exchanges for a number of years:

BANK CLEARINGS IN DETAIL FOR THE LAST EIGHT CALENDAR YEARS ACCORDING TO FEDERAL RESERVE DISTRICTS—(Continued)

Clearings at—	Year 1941	Year 1940	Inc. or Dec.	Year 1939	Year 1938	Year 1937	Year 1936	Year 1935	Year 1934
	\$	\$	%	\$	\$	\$	\$	\$	\$
Ninth Federal Reserve District—Minnesota									
Minnesota—Duluth	191,475,373	170,518,380	+12.3	163,266,004	160,128,897	189,674,147	155,717,562	136,061,636	122,709,582
Minneapolis	4,614,030,326	3,787,087,981	+21.8	3,466,995,971	3,256,111,280	3,636,111,280	3,336,540,866	3,044,735,370	2,701,320,177
Rochester	23,117,242	22,067,322	+4.8	18,191,497	16,091,483	15,630,019	15,707,777	12,630,486	9,693,563
St. Paul	1,746,453,151	1,458,791,222	+19.7	1,329,397,228	1,257,865,021	1,348,159,284	1,289,777,170	1,171,034,947	1,034,463,068
Winona	21,828,362	19,651,416	+11.1	19,151,518	18,867,577	18,423,391	18,535,239	a	a
Fergus Falls	5,510,373	6,941,281	-20.6	6,613,429	6,013,738	6,324,037	6,378,613	a	a
North Dakota—Fargo	149,726,155	130,671,035	+14.6	118,125,141	110,099,090	113,245,138	108,322,047	94,138,505	679,015,141
Grand Forks	15,138,000	13,189,000	+14.8	12,938,000	12,090,000	12,071,000	10,067,000	9,865,000	a
Minot	14,407,426	11,195,733	+28.7	9,811,936	9,347,492	10,803,287	9,109,789	8,013,279	6,706,510
South Dakota—Aberdeen	56,155,733	44,095,150	+27.4	39,934,435	36,129,756	35,789,837	32,110,879	29,719,141	25,936,910
Sioux Falls	105,237,398	78,401,465	+34.2	79,487,575	78,225,458	77,833,905	87,003,766	64,355,618	46,599,479
Huron	11,432,933	9,715,686	+17.7	9,155,292	7,468,026	7,392,910	7,205,488	a	a
Montana—Billings	54,616,906	45,301,469	+20.6	40,548,709	35,942,778	36,630,721	33,833,785	27,497,608	19,812,205
Great Falls	55,203,590	44,428,791	+24.3	43,558,162	40,327,461	41,602,370	39,249,071	37,779,284	28,911,571
Helena	197,603,887	177,191,695	+11.6	160,872,127	128,205,656	139,445,538	133,650,063	138,492,287	118,424,513
Lewistown	4,760,432	4,136,946	+15.1	3,789,731	2,797,591	2,925,014	3,258,237	2,839,708	2,177,732
Total (16 cities)	7,266,787,390	6,023,424,632	+20.6	5,521,836,755	5,175,835,474	5,742,461,878	6,286,467,352	4,767,297,866	4,117,752,515
Tenth Federal Reserve District—Kansas									
Nebraska—Fremont	5,845,281	5,230,429	+11.1	5,073,799	4,781,097	5,520,136	5,780,845	5,106,867	4,415,714
Hastings	8,288,107	6,951,412	+19.2	7,165,869	6,827,961	7,173,196	6,574,057	5,423,947	5,304,695
Lincoln	151,853,265	119,365,265	+4.2	138,936,193	124,618,947	138,799,707	146,074,547	120,181,418	99,001,073
Omaha	1,971,875,973	1,613,987,394	+22.2	1,566,341,518	1,468,348,841	1,610,593,487	1,446,788,876	1,503,195,104	1,374,821,061
Kansas—Kansas City	275,284,519	221,867,029	+24.1	207,337,170	193,783,634	199,899,968	153,774,148	68,975,947	71,889,000
Manhattan	19,814,458	8,181,160	+32.2	7,901,251	7,190,368	6,974,124	6,069,089	a	a
Parsons	9,481,058	9,477,438	+0.1	11,101,483	11,107,991	9,274,696	9,235,578	a	a
Topeka	119,951,488	113,950,095	+5.3	115,479,387	115,336,689	116,235,352	111,380,296	112,525,134	104,021,086
Wichita	219,652,035	160,363,372	+31.4	151,025,023	156,889,024	180,126,265	164,044,117	144,325,076	123,508,559
Missouri—Jefferson	37,118,886	29,136,049	+27.5	25,169,655	23,371,720	26,376,321	24,028,673	20,873,521	16,485,011
Kansas City	6,315,110,139	4,997,502,829	+26.4	4,766,827,148	4,405,692,954	5,225,142,354	4,767,538,222	4,348,112,547	3,618,798,086
St. Joseph	188,150,317	154,707,317	+13.0	158,687,160	144,004,108	160,608,436	162,350,688	152,987,831	148,803,397
Carthage	8,119,177	7,079,944	+14.7	6,055,824	5,596,833	6,457,219	6,852,189	a	a
Oklahoma—Tulsa	499,881,473	420,385,855	+18.9	404,704,213	442,495,358	512,145,985	435,631,190	342,544,169	263,846,799
Colorado—Colorado Springs	32,351,073	31,214,067	+3.6	31,322,243	33,244,923	34,845,146	33,661,462	29,863,143	25,400,515
Denver	1,485,115,931	1,627,431,421	+22.0	1,576,367,398	1,486,319,196	1,665,857,014	1,480,896,087	1,264,029,332	1,050,048,675
Pueblo	49,515,491	35,568,367	+33.9	33,086,746	27,469,778	33,537,057	35,727,764	30,482,372	26,846,585
Wyoming—Casper	2,815,287	1,898,772	+33.4	1,815,789	16,001,267	16,234,337	14,213,463	a	a
Total (11 cities)	11,832,032,676	9,619,835,206	+23.6	9,230,741,889	8,675,688,693	9,987,800,720	9,212,121,290	8,148,325,808	6,931,394,176
Eleventh Federal Reserve District—Dallas									
Texas—Austin	9,111,616	93,782,519	+5.7	90,676,867	78,623,165	73,591,466	62,830,872	65,584,047	43,171,694
Beaumont	62,613,237	52,708,550	+18.8	47,968,519	49,492,203	56,006,072	45,382,307	41,323,384	31,541,091
Dallas	3,755,533,906	2,935,774,600	+25.7	2,789,440,238	2,535,090,618	2,669,914,350	2,401,917,089	1,969,290,258	1,743,402,700
El Paso	353,674,273	269,876,127	+30.7	243,061,734	231,686,040	240,025,454	238,769,582	189,198,391	142,061,791
Fort Worth	467,570,765	355,864,100	+31.4	365,169,864	360,092,684	412,283,932	320,951,612	250,521,612	228,998,711
Galveston	133,208,090	117,154,000	+13.8	123,078,000	134,271,000	146,209,000	170,036,000	190,293,000	107,458,000
Houston	3,206,231,388	2,558,518,417	+24.8	2,386,748,464	2,123,692,315	2,165,962,723	1,808,758,478	1,420,404,459	1,246,139,725
Port Arthur	25,133,683	23,834,288	+5.2	22,379,875	21,641,625	25,610,960	19,475,929	16,371,323	14,818,879
Texasarkana	22,774,203	16,349,647	+41.9	15,568,184	14,065,077	17,616,302	15,548,582	a	a
Wichita Falls	65,621,929	53,900,631	+21.4	47,443,198	50,430,267	49,089,616	40,310,611	40,372,635	31,907,778
Louisiana—Shreveport	213,330,344	173,690,304	+22.9	167,790,973	172,330,942	187,557,389	162,007,926	113,007,489	104,773,164
Total (11 cities)	8,403,860,343	6,712,217,893	+25.2	6,299,325,946	5,771,302,039	6,073,786,064	5,218,927,273	4,235,969,205	3,727,272,991
Twelfth Federal Reserve District—San Francisco									
Washington—Bellingham	33,148,832	27,486,201	+20.6	23,129,218	19,122,710	26,188,975	30,505,738	24,251,087	20,551,984
Seattle	2,904,814,921	2,112,872,959	+37.5	1,842,375,027	1,709,245,848	1,996,377,848	1,727,459,279	1,459,945,969	1,184,192,143
Spokane	69,767,279	57,897,946	+20.5	54,410,520	47,998,710	481,017,848	494,631,000	436,953,000	375,656,934
Yakima	79,732,871	68,153,979	+16.5	62,435,411	64,494,112	68,135,456	49,189,433	53,774,785	27,272,969
Oregon—Eugene	22,806,000	16,676,000	+36.8	13,765,000	12,166,967	13,101,000	62,414,637	56,332,426	45,369,745
Portland	2,564,630,574	1,889,910,046	+36.7	1,602,816,358	1,472,080,460	1,651,542,959	1,471,756,115	1,278,957,000	1,077,794,625
Utah—Ogden	47,095,361	36,362,812	+29.5	34,513,965	33,690,926	41,045,064	40,385,430	36,385,824	26,602,877
Salt Lake City	1,028,969,780	812,612,824	+22.1	787,415,119	708,225,672	856,541,593	755,931,770	648,247,800	549,374,665
Arizona—Phoenix	132,511,981	172,885,103	+11.4	163,096,727	150,778,847	190,352,270	165,768,278	131,488,045	105,263,879
California—Bakersfield	117,078,968	97,197,466	+20.5	94,466,408	101,138,468	99,808,625	72,661,623	57,495,968	45,617,585
Berkeley	155,614,742	112,006,070	+37.9	92,487,013	80,379,317	85,545,412	225,071,462	190,145,384	212,965,852
Long Beach	235,161,681	195,332,271	+28.7	218,616,388	213,192,543	218,923,045	205,623,862	174,486,496	157,206,798
Modesto	58,223,900	47,156,422	+23.5	44,523,000	40,922,000	47,142,343	39,881,000	30,786,473	24,924,181
Pasadena	185,785,473	162,113,717	+15.2	182,638,672	189,305,472	209,351,235	181,550,419	146,110,341	128,540,941
Riverside	49,276,232	39,142,735	+25.9	39,930,913	40,503,337	45,619,759	42,570,038	35,909,440	31,996,365
Sacramento	a	a	a	a	a	a	a	287,276,460	a
San Francisco	9,485,190,052	7,778,877,326	+22.0	7,350,410,134	7,052,520,016	7,913,846,274	7,230,151,707	6,468,834,882	5,475,285,205
San Jose	183,934,227	148,133,927	+23.7	146,992,442	139,505,171	154,757,584	137,438,473	115,381,923	95,221,099
San Bernardino	82,189,551	71,191,688	+15.6	76,540,463	75,704,317	79,435,269	74,188,822	69,914,224	62,096,573
Stockton	156,597,888	129,503,314	+21.2	116,135,603	110,832,824	120,287,890	107,312,609	81,983,166	65,025,016
Total (19 cities)	17,672,877,208	11,007,365,156	+26.2	12,946,607,404	12,261,887,471	14,346,579,222	13,143,443,806	11,477,587,599	9,925,187,182
Grand total (190 cities)	373,428,167,431	311,635,682,532	+19.8	304,333,459,283	292,710,865,663	333,084,341,890	323,745,828,983	297,035,443,808	261,310,869,532
New York	130,161,938,042	159,757,644,123	+26.1	138,419,915,854	127,554,968,367	146,314,564,369	134,797,031,556	115,488,335,445	99,810,074,307

1941 Rayon Production And Consumption Again Breaks All Records-Rayon Organon

New all-time high records for both production and consumption were "the order of the day" for all divisions of the United States rayon industry during 1941, according to records compiled by the "Rayon Organon," published by the Textile Economics Bureau, Inc., New York. Both consumption and production of rayon filament yarn were essentially equal in 1941, because demand was limited entirely by what the industry could produce. Stocks of rayon yarn in the hands of producers both at the beginning and at the end of 1941 amounted to only a few days' supply. The Bureau's announcement, made public Jan. 22, further said:

Total domestic production of rayon yarn plus staple fiber) in 1941 amounted to 573,230,000 pounds, an increase of 22% over the previous record of 471,170,000 pounds produced in 1940.

Rayon filament yarn production alone amounted to 451,204,000 pounds, or 16% greater than the 1940 output, the previous record. Both the viscose-cuprammonium and the acetate branches of the industry achieved new production records of 237,459,000 pounds and 163,745,000 pounds respectively. The 1941 domestic production of staple fiber at 122,026,000 pounds compared with an output of 81,098,000 pounds in 1940, an increase of 50%. Marked gains were recorded in the production of both viscose and acetate staple fiber.

The following table shows the domestic rayon filament yarn and the rayon staple fiber production by years (in millions of pounds):

	Rayon Fila- ment Yarn	Rayon Staple Fiber	Total
1941.....	451.2	122.0	573.2
1940.....	390.1	81.1	471.2
1939.....	328.6	51.3	379.9
1938.....	257.6	29.9	287.5
1937.....	321.7	20.2	341.9
1936.....	277.6	12.3	289.9
1935.....	127.3	0.4	127.7

Because of the war, production information from foreign countries has been very meager, states the "Organon." As a result, it is not possible to give any reliable estimate on 1941 world rayon production, as had been customary in former years. Domestic consumption of rayon in 1941 reached a new all-time high total of 586,016,000 pounds, an increase of 20% over the previous 1940 record. Of this total, 452,390,000 pounds were rayon filament yarn and 133,626,000 pounds represented rayon staple fiber available for consumption (domestic production plus imports). The 1941 consumption of rayon filament yarn was 16% above the previous record set a year ago.

Stocks of rayon filament yarn in the hands of rayon yarn producers aggregated 3,800,000 pounds at the close of 1941 as compared with 6,300,000 pounds held as of Dec. 31, 1940.

The principal change in the distribution of rayon filament yarn from 1940 to 1941 occurred in the yarn shipped to the hosiery industry. The greater use of rayon yarn here resulted from the cessation of raw silk imports from Japan in August and subsequent events which led to the present Silk Substitution Program whereby rayon yarn is allocated to former silk users. In 1941 there were 26,000,000 pounds of rayon filament yarn consumed by the hosiery industry, of which 9,000,000 pounds were consumed in the full-fashioned division and 17,000,000 pounds were consumed in the seamless division of that industry.

Imports of rayon staple fiber for consumption in 1941 were lower than in 1940, the figures being 11,600,000 pounds and 17,736,000 pounds, respectively. Imports since the middle of 1941 have been negligible, and the

outlook is for little or no imported staple. Thus, at least for the duration of the war, the domestic staple fiber industry faces alone the job of supplying this country's demand for staple fiber.

Failures In December 17% Below Year Ago

Business failures in December rose seasonally above the month preceding but remained substantially below the same month of 1940. It was the ninth successive month to show a year-to-year decline and, as a result, the year's total fell about 13% below 1940. December's insolvencies, according to the records of Dun & Bradstreet, numbered 898, involving \$13,469,000 current liabilities, in comparison with 842, involving \$9,197,000 in November and 1,086, involving \$13,309,000 in December, 1940. In the entire year there were 11,848 casualties with \$136,104,000 liabilities, the smallest in the three years that figures are available on the present basis of compilation. In 1940, 13,619 firms failed for \$166,684,000 and, in 1939, 14,768, for \$182,520,000.

In the different industrial groups failures did not show uniform results for the month of December but were reduced in all classifications in the totals for the year. In December, the manufacturing, wholesale and retail divisions all had fewer failures than in the same month of 1940, but both construction and commercial service failures were more numerous. Manufacturing insolvencies dropped to 146, involving \$5,651,000 liabilities, from 188, involving \$5,928,000 in December, 1940. Wholesale trade failures numbered 87, with \$1,471,000 liabilities, in comparison with 102, with \$1,576,000 a year before. The large retail division had 540 casualties with \$4,323,000 liabilities, in comparison with 691, with \$4,097,000 in the closing month of 1940. In the construction division, 63 firms failed for \$1,161,000, in comparison with 57 for \$1,043,000 in December, 1940, and 62 commercial service organizations failed for \$863,000 compared with 48 for \$665,000.

In the annual results most marked improvement was shown by the manufacturing and wholesale trade divisions, both of which had 20% fewer failures than in 1940. Manufacturing failures dropped to 1,974 from 2,455 in 1940, wholesale to 1,045 from 1,316, retail to 7,589 from 8,495, construction to 701 from 760, and commercial service to 539 from 593.

On a geographical basis, December's failures were fewer than a year before in all sections other than the Cleveland, Minneapolis, Kansas City and San Francisco Federal Reserve Districts. The annual figures were reduced everywhere except in the Boston District.

Lend-Lease To Costa Rica

Secretary of State Hull and the Costa Rican Minister Luis Fernandez on Jan. 16 signed a \$550,000 Lend-Lease agreement. According to the Associated Press, Secretary Hull said that the loan to Costa Rica—first nation to declare war on Japan after the attack on Pearl Harbor—was part of the hemispheric defense plan. Mr. Fernandez said the money would be spent to form the nucleus of a Costa Rican Army designed to prevent any invasion of the strategically located country.

Daylight Saving Time Begins February 9

President Roosevelt signed on Jan. 20 the Daylight Saving Time legislation and it goes into effect at 2 a.m. on Feb. 9 for all interstate commerce and all Federal activities. The measure, which advances clocks of the Nation one hour, will continue in effect during the present war and for a six-months' period thereafter, unless Congress nullifies it before then. Congressional action on the measure was completed on Jan. 15 when the House adopted a conference report which the Senate had approved the previous day. The Senate and House earlier in the month had passed different bills and the conferees decided in favor of the House legislation, providing for a one-hour advance in the various time zones throughout the country. The Senate Bill would have given the President authority to advance or retard the clocks of the country up to two hours in any zone, or parts thereof, whenever he deemed such action essential.

President Roosevelt asked Congress last Summer to permit him to provide Daylight Saving Time on a regional or national basis as a means of conserving electrical energy for the national defense effort (referred to in these columns of July 19, page 322).

It was stated in a Washington account Jan. 20 to the New York "Times" that President Roosevelt directed that the pen which he used in signing the bill should be sent to Robert Garland of Pittsburgh, who headed a national committee that appeared at hearings on the legislation and urged its enactment. According to Washington advices to the same paper the pen, Mr. Garland said, will be placed in a glass case at the Western Pennsylvania Society. The advices added:

Mr. Garland, the "father of daylight-saving time in the United States, said the pen would be placed beside the one used by President Wilson to sign a similar law in the first World War. In the same case is the pen of Vice-President Marshall and the quill used by Champ Clark, Speaker of the House.

It was pointed out in United Press advices from Washington Jan. 20 that daylight-saving time under the new measure will mark the first time since the World War that the entire Nation has gone on daylight time.

Coffee Quotas

The Bureau of Customs announced on Jan. 14 preliminary figures showing the quantities of coffee authorized for entry for consumption as of Jan. 3, 1942, under the quotas for the 12 months commencing Oct. 1, 1941, provided for in the Inter-American Coffee Agreement, proclaimed by the President on April 15, 1941, as follows:

Country of Production— Signatory Countries:	Quota Quantity (Pounds)	Authorized for Entry for Consumption (Pounds)
Brazil.....	1,364,853,662	359,475,557
Colombia.....	462,698,802	124,370,827
Costa Rica.....	29,358,129	11,104,788
Cuba.....	11,795,051	1,545,858
Dominican Republic.....	17,626,703	12,062,653
Ecuador.....	22,044,457	15,693,328
El Salvador.....	94,298,370	4,653,679
Guatemala.....	78,611,627	20,049,424
Haiti.....	40,355,291	24,896,475
Honduras.....	3,208,883	671,909
Mexico.....	73,098,231	2,397,344
Nicaragua.....	31,311,581	623,014
Peru.....	3,668,676	2,587,782
Venezuela.....	36,442,699	6,761,513
Non-Signatory Countries— British Empire, ex- cept Aden and Canada.....	17,213,035	12,811,036
Kingdom of the Netherlands and its possessions.....	19,156,274	8,934,907
Aden, Yemen, and Saudi Arabia.....	3,771,864	788,169
Other countries not signatories of the Inter-American Coffee Agreement.....	11,956,391	*

*Import quota filled.

Knudsen To Direct Army Production

President Roosevelt announced on Jan. 16 that William S. Knudsen, Director General of the Office of Production Management, has been appointed Director of Production for the War Department. The nomination of Mr. Knudsen as a Lieutenant General in the Army was sent to the Senate on Jan. 19. In this new capacity, the White House said Mr. Knudsen "will have entire charge of directing and expediting the gigantic production involved in the War Department munitions program, with special emphasis on the production of airplanes, tanks, guns and ammunition."

It was also said that Mr. Knudsen will frequently visit "the great arsenals and munitions factories with the object of helping them constantly to improve and speed up their lines of production."

In making this announcement the President issued the following statement:

Bill Knudsen is one of the great production men of the world and his acceptance of this new post means that he can give his entire time to the direction and expediting of production, a field in which he has no equal.

The country is already immeasurably indebted to Mr. Knudsen and in accepting this assignment at my request, he is undertaking one of the most important tasks of the war.

He will, of course, continue as a member of the new War Production Board.

RFC Revises Rates On Defense Loans Made In Conjunction With Banks

Charles B. Henderson, Chairman of the Reconstruction Finance Corporation, disclosed on Jan. 14 that a letter has been sent to all bankers and banks, revealing amendments made in the interest charged on loans to small businesses for national defense in which banks and the RFC participate. In advices regarding this from Washington Jan. 14 to the New York "Herald Tribune" it was stated:

The London Stock Exchange

Quotations of representative stocks as received by cable each day of the past week:

	Saturday Jan. 17	Monday Jan. 19	Tuesday Jan. 20	Wednesday Jan. 21	Thursday Jan. 22	Friday Jan. 23
Boots Pure Drugs.....	36/9	36/9	36/6	36/6	36/6	36/6
British Amer. Tobacco.....	84/9	83/3	82/6	83/-	82/6	82/6
*Cable & W. ord.....	£68 1/4	£69	£69	£69	£68 3/4	£68 3/4
Central Min. & Invest.....	£13 1/4	£13 1/4	£13 1/4	£13 1/4	£13 1/4	£13 1/4
Cons. Goldfields of S. A.....	40/9	40/-	40/-	40/-	40/-	40/-
Courtaulds (S.) & Co.....	35/3	35/-	35/-	35/-	34/9	34/9
De Beers.....	£8 1/4	£8 1/4	£8 1/4	£8 1/4	£8 1/4	£8 1/4
Distillers Co.....	75/3	75/-	75/-	75/3	75/3	75/3
Electric & Musical Ind.....	14/9	14/9	14/6	14/6	14/6	14/6
Ford Ltd.....	25/6	25/3	25/6	25/6	25/6	25/6
Hudsons Bay Company.....	26/-	26/-	26/-	25/9	25/9	25/9
Imp. Tob. of G. B. & I.....	132/6	132/-	131/3	132/6	132/6	132/6
*London Mid. Ry.....	£18	£18	£18 1/4	£18 1/4	£18 1/4	£18 1/4
Metal Box.....	76/-	76/-	76/-	76/-	76/-	76/-
Rand Mines.....	£6 1/4	£6 1/4	£6 1/4	£6 1/4	£6 1/4	£6 1/4
Rio Tinto.....	£8	£8	£8	£8	£8	£8
Rolls Royce.....	89/9	89/6	89/6	90/-	90/-	90/-
Shell Transport.....	48/6	48/9	48/9	50/6	50/6	50/6
United Molasses.....	31/6	31/3	31/9	32/3	31/9	31/9
Vickers.....	17/3	17/-	17/-	17/-	17/-	17/-
West Witwatersrand Areas.....	£4 1/8	£4 1/8	£4 1/8	£4 1/8	£4 1/8	£4 1/8

*Per £100 par value. †Ex-dividend.

Reduction In Labor Strife In November

According to preliminary estimates of the Bureau of Labor Statistics there were 300 new strikes in November involving 235,000 workers with about 1,450,000 man-days idleness in all strikes in progress during the month. Strikes beginning in October numbered 450 involving 272,000 workers and a loss of 1,960,000 man-days.

The man-days of idleness during all strikes in November amounted to about 0.25% of the total time worked, as compared to 0.3% in October, the report made available showed.

Comparative figures follow:

Item	November *1941	October *1941	November 1940	Averages for 5-year period, 1935-39
Number of strikes beginning in month.....	300	450	207	185
Number of workers involved in new strikes.....	235,000	272,000	62,399	52,738
Number of man-days idle during all strikes in progress during month.....	1,450,000	1,960,000	739,807	1,229,731
				1,229,804

*Preliminary estimates.

The letter follows one mailed on Jan. 1 by Jesse H. Jones, Federal Loan Administrator, in which he urged banks to co-operate in providing capital to smaller enterprises needing credit for either primary or secondary contracts for defense orders.

The following amendments to Circulars 13 and 15 of the RFC change the rates charged:

Bank's participation—	Interest rate	RFC on RFC participa- tion chgs.
(1) 10% to 25%.....	4%	1%
(2) 25% to 50%.....	4%	3/4%
(3) 50% or over.....	4%	1/2%

Bank portion may bear up to 6%.

Loans may be made for plant equipment and to buy and process materials. "Such loans will require consideration primarily from the standpoint of spreading defense work among the smaller enterprises throughout the country," Mr. Henderson states.

"Applications should go first to their local banks. If their banks are unable to provide the necessary credit for their own account, they should, nevertheless, assist the applicant in making arrangements with the nearest RFC loan agency, including, if possible, bank credit for a portion of the loan. In any event, if requested by the RFC the bank will be expected to service the loan on a mutually agreeable basis."

1941 Wheat Loans

The Department of Agriculture reported on Jan. 21 that through Jan. 10, 1942, Commodity Credit Corporation made 507,669 loans on 351,183,935 bushels of 1941 wheat in the amount of \$345,019,471. The wheat under loan includes 115,098,127 bushels stored on farms and 236,085,808 bushels stored in public warehouses. Loans to the same date last year had been made on 276,680,902 bushels.

1941 Cotton Loans

The Department of Agriculture reported on Jan. 21 that Commodity Credit Corporation had made 1,020,419 loans on 1,942,085 bales of 1941 crop cotton through Jan. 17, 1942. Of the total, 103,923 loans on 378,027 bales were made by cooperative associations. Loans were repaid on 28,713 bales.

Portland Cement Statistics for December and 12 Months of 1941 and 1940

The portland cement industry in December, 1941, produced 13,810,000 barrels, shipped 11,511,000 barrels from the mills, and had in stock at the end of the month 19,937,000 barrels, according to the Bureau of Mines, U. S. Department of the Interior. Production and shipments of portland cement in December, 1941, showed increases of 23.4 and 24.1%, respectively, as compared with December, 1940. Portland cement stocks at mills were 14.7% lower than a year ago. The preliminary totals of production and shipments for 1941 show increases, respectively, of 25.9 and 28.5% from the final totals for 1940. The statistics given below are compiled from reports for December, received by the Bureau of Mines from all manufacturing plants. In the following statement of relation of production to capacity the total output of finished cement is compared with the estimated capacity of 160 plants at the close of December, 1940, and 157 plants at the close of December, 1941.

RATIO OF PRODUCTION TO CAPACITY

	December 1940	December 1941	November 1941	October 1941	September 1941
The Month	51.2%	64.8%	72.7%	78.6%	78.3%
The 12 months ended	50.6%	65.4%	64.5%	63.7%	62.5%

PRODUCTION, SHIPMENTS AND STOCKS OF FINISHED PORTLAND CEMENT, BY DISTRICTS, IN DECEMBER, 1941 AND 1940 (IN THOUSANDS OF BARRELS)

District	Production—		Shipments—		Stocks at end of month	
	1940	1941	1940	1941	1940	1941
Eastern Pa., N. J. & Md.	2,055	2,603	1,656	2,198	4,166	3,723
New York & Maine	761	876	609	763	1,932	1,847
Ohio, Western Pa. & W. Va.	1,071	1,368	653	936	2,641	2,440
Michigan	775	699	357	568	2,032	1,699
Wis., Ill., Ind. & Ky.	1,172	1,319	669	915	2,129	1,603
Va., Tenn., Ala., Ga., La., & Fla.	1,424	1,791	1,253	1,589	1,514	1,104
Eastern Mo., Ia., Minn. & S. Dak.	809	1,096	386	691	3,020	2,410
W. Mo., Nebr., Kans., Okla. & Ark.	716	854	485	941	2,116	1,839
Texas	602	829	592	844	903	739
Calif., Mont., Utah, Wyo. & Idaho	205	311	138	170	612	540
California	1,307	1,728	1,199	1,590	1,611	1,372
Oregon & Washington	264	288	163	256	700	621
Puerto Rico	34	48	32	50	3	0
Total	11,195	13,810	8,192	11,511	23,379	19,937

PRODUCTION, SHIPMENTS AND STOCKS OF FINISHED PORTLAND CEMENT, BY MONTHS, IN 1940 AND 1941 (IN THOUSANDS OF BARRELS)

	Production—		Shipments—		Stocks at end of month	
	1940	1941	1940	1941	1940	1941
January	6,205	9,021	3,893	7,984	25,759	24,416
February	5,041	8,345	4,907	7,456	25,894	25,307
March	7,918	10,596	7,716	9,915	26,118	25,988
April	10,043	12,196	10,829	14,132	25,348	24,056
May	12,633	14,732	13,206	16,048	24,758	22,745
June	12,490	15,223	13,223	16,109	24,010	21,865
July	12,290	16,000	13,442	16,697	21,549	19,732
August	12,712	16,345	14,018	17,825	19,921	17,561
September	13,105	16,115	14,741	18,284	18,008	16,417
October	13,935	16,688	15,776	17,833	18,008	16,417
November	12,725	14,931	10,372	13,724	20,353	17,638
December	11,195	13,810	8,192	11,511	23,379	19,937
Total	130,292	164,002	130,315	167,508	---	---

Liquidation Of Insolvent National Banks

During the month of December, 1941, the liquidation of six insolvent National Banks was completed and the affairs of such receiverships finally closed, Preston Delano, Comptroller of the Currency, announced on Jan. 16. The announcement further said:

Total disbursements, including offsets allowed, to depositors and other creditors of these six receiverships, amounted to \$118,826,515, while dividends paid to unsecured creditors amounted to an average of 87.43% of their claims. Total costs of liquidation of these receiverships averaged 3.45% of total collections from all sources including offsets allowed.

Dividend distributions to all creditors of all active receiverships during the month of December, amounted to \$622,995. Data as to results of liquidation of the receiverships finally closed during the month are as follows:

INSOLVENT NATIONAL BANKS LIQUIDATED AND FINALLY CLOSED DURING THE MONTH OF DECEMBER, 1941

Name and Location of Bank—	Date of Failure	Total Disbursements to Creditors Including Offsets Allowed	Per Cent Dividends Declared to All Claimants	Capital Stock at Date of Failure
*Potomac Savings Bank of Georgetown, Washington, D. C.	1-18-34	\$2,691,702	81.77	\$140,000
Hammond NB & Tr. Co., Hammond, Ind.	1-18-32	2,472,781	55.3	400,000
*Guardian NB of Commerce Detroit, Mich.	5-11-33	106,389,461	189.5	10,000,060
First Nat'l Bank, Preston, Minn.	1-6-39	271,153	77.45	55,000
Tex. Nat'l Bank, Ft. Worth, Tex.	2-4-30	5,545,860	53.5	500,000
*First National Bank, Clintonville, Wisc.	8-16-33	1,455,558	88.6	100,000

*Formerly in conservatorship. †68% paid assenting creditors and 89.5% paid non-assenting creditors in accordance with agreements.

December Life Insurance Sales Up

The sales of ordinary life insurance in the United States in December amounted to \$879,492,000 or 48% above the volume sold in December, 1940, according to the monthly survey issued by the Life Insurance Sales Research Bureau, Hartford, Conn. The total sales for the twelve months of 1941 is reported at \$7,319,049,000 which is about 11% above 1940.

The sales volume and the ratios for all sections are reported by the Bureau as follows:

	December, 1941		Year, 1941	
	Sales Volume in \$1,000	Ratios '41-'40 All Cos.	Sales Volume in \$1,000	Ratios '41-'40 All Cos.
U. S. total	\$879,492	148%	\$7,319,049	111%
New England	66,292	164	581,532	116
Middle Atlantic	251,633	158	1,980,121	110
East North Central	196,569	142	1,677,467	111
West North Central	98,214	136	678,838	106
South Atlantic	90,218	144	738,710	111
East South Central	34,154	134	296,981	114
West South Central	64,976	141	537,235	109
Mountain	26,480	123	183,215	104
Pacific	75,306	145	644,950	117

Shipyard Workers Get Highest Wages

Average weekly earnings of skilled and semi-skilled men employed in the shipbuilding industry were higher in November than those of the skilled and semi-skilled men employed in 26 other industries for which comparable figures are compiled by the Division of Industrial Economics of The Conference Board. The November weekly earnings of these shipyard mechanics averaged \$49.50 per week, as compared with \$48.79 in the automobile industry, \$48.10 in the machine and machine tool industry, \$46.69 in the job and book printing industry, and \$45.63 in the heavy foundry and machine shop industry. The Board's study, issued Jan. 23, further stated:

The shipyard mechanics earned more by dint of hard work. Their hourly earnings averaged less than those of the skilled workers in the automobile, news and magazine printing, and petroleum industries. But they worked on the average 43.5 hours per week, whereas the automobile mechanics worked only 39.7 hours, the news and magazine printers worked only 38.9 hours, and the skilled and semi-skilled employees in the petroleum refining industry worked only 36.7 hours.

The shipyard mechanics achieved these high weekly earnings despite the fact that in November their weekly wages were the lowest since last August. Their November earnings amounted to \$49.50, as compared with \$50.97 in October, \$49.52 in September, \$48.11 in August, and \$48.39 in July. They worked only 43.5 hours per week in November, as compared with 46.0 hours in October, 45.1 hours in September, 44.1 hours in August, and 44.6 hours in July.

Since last July, however, their average hourly earnings have increased 4.9%. In November, they averaged \$1.138 per hour, as compared with \$1.108 in October, \$1.098 in September, \$1.091 in August, and \$1.085 in July.

The following table shows the average hourly earnings, the average hours per week, and the average weekly earnings of the skilled and semi-skilled men employed in 27 manufacturing industries in November, 1941:

	Average Hourly Earnings	Hours per Week	Average Weekly Earnings
Shipbuilding	\$1.138	43.5	\$49.50
Automobile	1.229	39.7	48.79
Machine and machine tool	.942	51.1	48.10
Job and book printing	1.109	42.1	46.69
Heavy foundry and machine equipment	.989	46.1	45.63
Electrical manufacturing	1.019	44.4	45.24
News and magazine printing	1.152	38.9	44.77
Petroleum refining	1.194	36.7	43.82
Miscellaneous foundry and machine shop products	.953	46.0	43.80
Hardware and small parts	.900	46.6	41.97
Rubber	1.079	38.8	41.92
Foundries	.955	43.7	41.72
Chemical	.988	41.3	40.81
Agricultural implement	.958	40.9	39.16
Iron and steel	1.030	37.8	38.93
Paint and varnish	.924	40.8	37.70
Paper and pulp	.831	44.8	37.24
Lumber and millwork	.890	41.5	36.94
Furniture	.855	42.4	36.25
Wool	.868	41.3	35.85
Paper products	.823	43.5	35.77
Meat packing	.893	39.6	35.36
Leather tanning and finishing	.805	41.6	33.47
Cement	.784	41.1	32.20
Hosiery and knit goods	.785	40.0	31.38
Northern cotton mills	.693	42.0	29.14
Boot and shoe	.719	37.9	27.25

Treasury Reports Results Of Offering Of 2% Bonds For Four Maturing Issues

Secretary of the Treasury Morgenthau announced on Jan. 19 the final subscription and allotment figures with respect to the recent offering of 2% Treasury Bonds of 1949-51 to the holders of a maturing Treasury issue and three corporate issues. The total subscriptions received and allotted in full aggregated \$1,013,839,300. There was a total of \$1,076,063,200 of the securities outstanding, as follows: \$426,349,500 Treasury 1 3/4% Series A notes, dated June 15, 1937, and maturing March 15, 1942; \$310,090,000 Reconstruction Finance Corp., Series R 7/8% notes, dated Feb. 15, 1939, maturing Jan. 15, 1942; \$236,476,200 Federal Farm Mortgage Corp. 3% bonds, dated Jan. 15, 1935, maturing Jan. 15, 1947, but callable Jan. 15, 1942 and \$103,147,500 Federal Farm Mortgage Corp. 2 3/4% bonds, dated March 1, 1935, maturing March 1, 1947, but callable March 1, 1942. The obligations not exchanged will be paid in full by the Treasury in cash when they mature.

The details of this exchange offering were given in these columns of Jan. 15, page 231.

Subscriptions and allotments were divided among the several Federal Reserve Districts and the Treasury as follows:

	Treasury Notes Series A 1942	3% FFMC Bonds	2 3/4% FFMC Bonds	RFC Notes Series R	Total Subscriptions Received (Allotted in full)
Federal Reserve District					
Boston	\$29,451,500	\$6,159,900	\$2,135,800	\$3,410,000	\$41,157,200
New York	272,205,600	106,143,000	64,021,000	241,549,000	683,918,700
Philadelphia	10,500,500	21,766,600	6,417,700	5,189,000	43,873,800
Cleveland	13,900,400	7,118,700	1,452,600	7,856,000	30,327,700
Richmond	7,121,500	6,931,900	2,863,400	2,825,000	19,741,800
Atlanta	1,595,300	512,800	733,400	2,130,000	4,971,500
Chicago	38,172,800	32,839,800	6,398,300	32,439,000	109,849,900
St. Louis	7,917,200	3,556,000	1,293,100	2,534,000	15,300,300
Minneapolis	1,337,000	4,084,900	2,009,600	2,806,000	10,237,500
Kansas City	11,553,600	6,389,600	2,388,700	4,669,000	25,000,900
Dallas	2,079,900	932,400	524,100	751,000	4,287,400
San Francisco	9,038,600	7,775,300	5,537,100	1,421,000	23,772,000
Treasury	783,900	448,200	158,500	10,000	1,400,600
Total	\$405,657,800	\$204,659,100	\$95,933,400	\$307,589,000	\$1,013,839,300

English Financial Market-Per Cable

The daily closing quotations for securities, &c., at London, as reported by cable, have been as follows the past week:

	Saturday	Monday	Tuesday	Wednesday	Thursday	Friday
Silver, p. oz. d.	Closed	23 1/2d	23 1/2d	23 1/2d	23 1/2d	23 1/2d
Gold, p. fine oz.	168s	168s	168s	168s	168s	168s
Consols, 2 1/2%	Closed	£83	£83	£83 1/4	£83 1/4	£83 1/4
British 3 1/2% W. L.	Closed	£105 1/4	£105 1/4	£105 1/4	£105 1/4	£105 1/4
British 3 1/2% 1960-90.	Closed	£115 1/4	£115 1/4	£115 1/4	£115 1/4	£115 1/4
The price of silver per oz. (in cents) in the United States on the same day has been:						
Bar N. Y. (Foreign)	35%	35%	35%	35%	35%	35%
U. S. Treasury (newly mined)	71.11	71.11	71.11	71.11	71.11	71.11

Home Loan Bank Loans Outstanding At Record

The Federal Home Loan Bank Board announced on Jan. 17 that outstanding advances of the 12 Federal Home Loan Banks to their member savings and loan associations increased during December by \$32,362,113, to an aggregate of \$219,446,048 at the end of the year, the record total of reserve credit in use by these institutions at any time since the Federal Home Loan Bank System was established in 1932.

This compares with the previous top figure of \$201,491,964 reached exactly a year before, according to James Twohy, Governor of the Bank System, which serves some 3,850 thrift and home-finance institutions. The increase in advances outstanding during December, he said, constitutes a peak for any single month in the history of the System.

"Five consecutive months of increasing advances demonstrate how the Bank System operates to supplement local savings in meeting all sound demands for home-financing purposes," said Mr. Twohy. "The institutions it serves will be prepared for any expansion in construction which results from the increased war production program."

The Dec. 31 figure of outstanding advances was a record for six of the twelve Banks—Boston, New York, Pittsburgh, Chicago, Portland and Los Angeles. For the Winston-Salem and Des Moines Banks, these 1941 totals were exceeded only at the end of 1940. The Federal Home Loan Bank of Chicago, serving Illinois and Wisconsin institutions, had the greatest total of advances on Dec. 31—\$35,250,582. The Winston-Salem Bank (southeastern states) and the New York Bank (New York and New Jersey) were second and third with \$27,410,295 and \$24,975,246 respectively.

Farmers Advised On Debt Procedure In War Times

What to do about debts in war times is indicated for Northeastern farmers by a "platform" of recommendations by the Farm Credit Board of Springfield, Mass. The board, said to be the biggest voice in farm financial affairs in New England, New York and New Jersey, controls the policies of credit agencies which are providing upwards of \$125,000,000 in working capital and mortgage loans to some 48,000 farmers, plus \$4,000,000 in loans to 100 farmers' cooperatives.

The recommendations follow:

To those who are out of debt: You can make no better use of your funds than to place a substantial portion of them at the disposal of your Government by purchasing Defense Bonds.

To those who are in debt for long-term investments: Now is the time to reduce those debts as rapidly as possible, or build up your reserve to meet payments which will come due in the future when, perhaps, it will be more difficult to pay out of current income.

To those who have short-term debts which represent long-term investments: Now is a favorable time to refinance those debts and put them into long-term loans at low interest rates.

To those who plan to step up their production or expand their business: Better care and feeding of the present herds and flocks can produce most of the increased milk and eggs that are needed now. Use care and forethought on long-term investments, such as new buildings and more land, particularly if it is necessary to go in debt for them. You are justified, however, in filling out your herds and flocks to the fullest efficiency, even if it re-

quires some short-term credit to do so.

To all farmers, individually or in cooperative groups:

Since all your expenses, including taxes, are rising and probably will be higher, you should give special care to the manner in which you use credit. It is economy and good business to hire your credit at the lowest cost and make your purchases for cash.

Shortage of labor may make it advisable for you to use more labor-saving equipment. Shortage of steel and other metals, however, makes it a patriotic duty for you to check your equipment now and place your orders immediately for repairs or new equipment, so that manufacturers will be able to obtain the necessary raw materials to fill your needs, and so that your own production program will not be upset in mid-season.

To maintain the productivity of your land and livestock and the condition of your buildings and equipment is your patriotic duty. To build reserves in your land—reserves of productivity and fertility—is your best guarantee for the uncertain future.

Americans In Allied Forces May Transfer To U. S.—Roosevelt

President Roosevelt, in a statement issued Jan. 17, gave assurance to the Americans enlisted in the armed forces of those countries fighting the Axis powers that if they desire to do so they would be transferred to the armed forces of the United States. These transfers, the President said, would be arranged as soon as possible "without unduly hampering the combined war efforts of the United Nations now combating the Axis powers." The President's statement follows:

Prior to the entry of the United States into the present conflict, hundreds of Americans proceeded abroad and enlisted in the armed forces of those countries fighting against the Axis powers. Now that the United States is at war it is only natural that many of these Americans should desire to serve in the armed forces of their country and under their own flag.

Needless to say, an immediate transfer of all of these individuals to the American forces would materially reduce the effectiveness of the units in which they are now serving and thus impair the value of the over-all military effort against our common enemies. This would be particularly true in the cases of Americans now actually fighting in British, Canadian and Allied units.

With this in mind the service departments of this government and of the other interested governments are now collaborating to the end that those Americans who wish to do so may transfer, under defined conditions, to the armed forces of the United States as soon as transfers can be arranged without unduly hampering the combined war efforts of the United Nations now combating the Axis powers.

While the interested governments are expediting as much as possible work on the necessary arrangements, the importance of the subject and the numerous technical problems involved will undoubtedly cause considerable delay before final agreement can be reached. Until these transfers can be arranged, however, I cannot emphasize too strongly that the American citizens involved can best serve the interests of their country through continuing to contribute loyal and effective service in the units in which they are now enlisted.

Federal Reserve December Business Indexes

The Board of Governors of the Federal Reserve System on Jan. 21 issued its monthly indexes of industrial production, factory employment and payrolls, &c. At the same time the Board issues its customary summary of business conditions. The indexes for December together with comparisons for a month and a year ago, are as follows:

BUSINESS INDEXES									
1935-39 average = 100 for industrial production and freight-car loadings 1923-25 average = 100 for all other series									
	Adjusted for seasonal variation			Without seasonal adjustment			Annual indexes		
	1941	1940	1939	1941	1940	1939	1941	1940	1939
Industrial production—									
Total	166	166	139	165	167	136	156	123	123
Manufactures—									
Total	175	172	142	172	172	140	161	124	124
Durable	215	209	164	212	209	164	183	136	136
Nondurable	143	143	124	139	143	121	135	113	113
Minerals	130	131	118	124	135	113	125	117	117
Construction contracts, value—									
Total	133	138	115	106	122	93	123	81	81
Residential	68	74	90	68	71	77	89	72	72
All other	186	189	136	146	163	106	151	89	89
Factory employment—									
Total	134.3	116.6	100	134.7	116.2	100	128	108	108
Durable goods	143.7	117.6	100	144.6	117.6	100	134	104	104
Nondurable goods	125.4	115.7	100	125.3	114.8	100	122	111	111
Factory payrolls—									
Total	165.2	122.4	100	165.2	122.4	100	149	105	105
Durable goods	190.3	131.6	100	190.3	131.6	100	168	108	108
Nondurable goods	137.2	112.1	100	137.2	112.1	100	127	103	103
Freight-car loadings	137	135	119	128	141	112	130	109	109
Department store sales, value	110	116	101	119	132	179	110	94	94
Department store stocks, value	95	71	100	110	66	100	83	60	60

Note—Production, carloadings, and department store sales indexes based on daily averages. To convert durable manufactures, non-durable manufactures and minerals indexes to points in total index, shown in Federal Reserve Chart Book, multiply durable by .379, non-durable by .469, and minerals by .152.

Construction contract indexes based on 3-month moving averages, centered at second month, of F. W. Dodge data for 37 Eastern States. To convert indexes to value figures, shown in the Federal Reserve Chart Book, multiply total by \$410,269,000, residential by \$184,137,000, and all other by \$226,132,000.

Employment index, without seasonal adjustment, and payrolls index compiled by Bureau of Labor Statistics.

INDUSTRIAL PRODUCTION									
(1935-39 average = 100)									
	Adjusted for seasonal variation			Without seasonal adjustment			Annual indexes		
	1941	1940	1939	1941	1940	1939	1941	1940	1939
Manufactures—									
Iron and steel	196	191	174	196	191	174	186	147	147
Pig iron	190	184	173	190	184	173	180	151	151
Steel	212	207	181	212	207	181	198	151	151
Open hearth & Bessemer	181	176	166	181	176	166	175	143	143
Electric	432	425	283	432	425	283	364	212	212
Machinery	239	229	164	239	229	164	209	135	135
Transportation equipment	290	280	177	290	280	177	236	145	145
Aircraft	1,438	1,340	635	1,438	1,340	635	1,017	419	419
Automobiles—									
Bodies, parts, & assembly	145	142	125	145	142	125	142	116	116
Factory sales	287	283	128	287	283	128	228	116	116
Railroad cars	290	262	172	290	262	172	228	141	141
Locomotives	355	338	175	355	338	175	279	122	122
Shipbuilding	735	639	263	735	639	263	467	190	190
Non-ferrous metals & products—									
Copper smelting	138	139	135	138	139	135	137	134	134
Zinc smelting	182	180	152	182	180	152	170	139	139
Copper deliveries	222	219	190	222	219	190	222	143	143
Zinc shipments	146	147	146	146	147	147	145	129	129
Tin consumption	155	115	100	155	112	100	144	111	111
Lumber and products—									
Lumber	138	135	132	138	134	121	134	116	116
Furniture	131	128	133	131	124	114	129	115	115
Stone, clay, & glass products—									
Polished plate glass	151	148	128	151	154	133	145	117	117
Textiles and products—									
Cotton consumption	156	161	140	156	167	125	152	121	121
Rayon deliveries	67	105	117	67	120	141	126	109	109
Wool textiles	151	156	140	151	156	140	151	114	114
Leather and products—									
Tanning	155	167	142	155	167	142	158	120	120
Cattle hide leathers	178	179	156	178	179	154	166	138	138
Goat and kid leathers	169	166	145	169	166	145	159	106	106
Shoes	131	133	109	131	123	99	121	97	97
Manufactured food products—									
Wheat flour	133	102	102	133	104	119	119	93	93
Meat packing	144	113	100	144	115	100	130	97	97
Other manufactured foods	106	86	86	106	88	88	106	88	88
Paper and products—									
Paperboard	125	86	86	125	87	106	88	88	88
Newsprint production	130	133	113	130	133	113	122	100	100
Printing and publishing	109	103	104	109	107	109	107	103	103
Newsprint consumption	139	135	134	139	135	134	129	125	125
Petroleum and coal products—									
Petroleum refining	141	144	120	141	144	120	129	113	113
Gasoline	152	130	100	152	132	112	142	123	123
Fuel oil	166	167	143	166	167	143	155	124	124
Lubricating oil	110	109	100	110	110	112	112	112	112
Kerosene	135	133	112	135	135	112	124	111	111
Beehive coke	115	111	107	115	117	109	107	103	103
Chemicals—									
Fuels	135	120	100	135	119	118	116	116	116
Bituminous coal	133	116	100	133	115	112	112	113	113
Anthracite	124	115	100	124	115	100	112	115	115
Crude petroleum	139	132	114	139	128	111	120	116	116
Metals—									
Iron ore	152	150	147	152	148	148	149	134	134
Copper	199	200	186	199	200	186	197	158	158
Lead	154	152	145	155	156	146	153	142	142
Other metals	127	116	100	127	118	118	119	116	116

p Preliminary or estimated. *Data not yet available.

FREIGHT-CAR LOADINGS									
(1935-39 average = 100)									
	1941	1940	1939	1941	1940	1939	1941	1940	1939
Coal	111	121	107	125	135	121	123	111	111
Coke	167	159	153	162	168	167	168	137	137
Grain	124	118	96	113	115	87	112	101	101
Livestock	101	93	96	97	117	92	91	96	96
Forest products	145	146	133	129	143	119	139	114	114
Ore	246	204	165	69	199	46	183	147	147
Miscellaneous	149	144	125	138	150	116	136	110	110
Merchandise, l.c.l.	100	99	99	96	101	95	100	96	96

r Revised. Note—To convert coal and miscellaneous indexes to points in total index, multiply coal by .213 and miscellaneous by .548.

Auction Sales

Transacted at R. L. Day & Co., Boston on Wednesday, Jan. 21:

Share	STOCK	Per Share
1 Boston Athenaeum (par \$300)	190	190
BOND	Per Cent	
\$1,000 Danish Consolidated Municipal Loan 5½s, external Nov. 1, 1955	25 & int.	

World Prices Steady

General Motors Corp. and Cornell University, which prior to the European war had collaborated in the publication of a world commodity price index, have resumed issuance of international price statistics, but on a different basis than before the war. Instead of a composite index of world prices, these organizations now are publishing the information only as individual country indexes.

The index is built upon 40 basic commodities and the list is the same for each country in so far as possible. Each commodity is weighted uniformly for each country, according to its relative importance in world production. The actual price data are collected weekly by General Motors overseas operations from sources described as "the most responsible agencies available in each country, usually a government department." The commodities involved include "a comprehensive list of several groups, including grains, livestock and livestock products, miscellaneous foods (coffee, cocoa, tea, sugar, &c.), textiles, fuels, metals and a list of other miscellaneous materials (rubber, hides, lumber, newsprint, linseed oil, &c.)." Weights assigned in the index to the different commodity groups are as follows: Grains, 20; livestock and livestock products, 19; vegetable fats and other foods, 9; textiles, 12; fuel, 11; metals, 11; miscellaneous, 18.

The indexes, which are based on prices expressed in the currency of each country, were reported Jan. 26 as follows:

	Argentina	Australia	Canada	England	Java	Mexico	New Zealand	Sweden	Switzerland	United States
(August, 1939=100)										
1940—										
May	120	118	120	143	116	113	112	131	132	112
June	118	118	120	144	116	113	114	131	136	109
July	118	118	120	145	115	112	114	132	140	109
August	118	119	120	150	115	111	120	132	144	109
September	116	120	121	145	116	110	122	135	153	111
October	113	123	122	145	117	110	120	139	158	114
November	113	125	124	146	118	111	118	142	164	118
December	113	126	126	149	120	111	119	144	168	118
1941—										
January	114	127	126	150	120	111	119	144	172	120
February	114	126	127	150	121	113	119	147	171	120
March	119	122	129	150	123	114	119	154	176	122
April	121	121	131	150	125	115	119	156	180	125
May	126	120	134	152	129	117	120	156	189	129
June	133	121	137	155	131	119	121	155	193	132
July	135	121	141	156	136	125	122	155	194	136
August	138	121	142	157	138	127	123	156	196	138
September	140	122	145	157	138	130	123	156	203	143
October	140	123	143	158	139	132	126	156	207	140
November	142	124	143	158	141	133	124	157	209	141
December	141	122	143	160	---	138	123	157	---	145
1941—										
Weeks end.:										
Dec. 6	141	122	143	159	*141	137	124	157	209	142
Dec. 13	137	122	143	160	---	139	123	157	*209	144
Dec. 20	142	122	143	159	---	139	123	157	---	148
Dec. 27	142	123	144	*160	---	139	123	157	---	147
1942—										
Jan. 3	142	123	144	*160	---	140	123	157	---	148
Jan. 10	143	123	146	*159	---	141	123	157	---	150
Jan. 17	145	123	146	*160	---	140	124	157	---	151

NYSE Odd-Lot Trading

The Securities and Exchange Commission made public on Jan. 23 a summary for the week ended Jan. 17, 1942, of complete figures showing the volume of stock transactions for the odd-lot account of all odd-lot dealers and specialists who handle odd lots on the New York Stock Exchange, continuing a series of current figures being published by the Commission. The figures, which are based upon reports filed with the Commission by the odd-lot dealers and specialists, are given below:

STOCK TRANSACTIONS FOR THE ODD-LOT ACCOUNT OF ODD-LOT DEALERS AND SPECIALISTS ON THE NEW YORK STOCK EXCHANGE

Week Ended Jan. 17—	Total for week
Odd-lot Sales by Dealers: (Customers' Purchases)	
Number of Orders.....	15,540
Number of Shares.....	400,087
Dollar Value.....	14,735,709
Odd-lot Purchases by Dealers: (Customers' Sales)	
Number of Orders.....	409
Customers' short sales.....	13,260
Customers' other sales.....	
Customers' total sales.....	13,669
Number of Shares:	
Customers' short sales.....	9,397
Customers' other sales.....	323,124
Customers' total sales.....	332,521
Dollar Value.....	10,728,221
Round-lot Sales by Dealers:	
Number of Shares:	
Short sales.....	100
Other sales.....	64,350
Total sales.....	64,450
Round-lot Purchases by Dealers:	
Number of Shares.....	134,310
*Sales marked "short exempt" are reported with "other sales." †Sales to offset customers' odd-lot orders, and sales to liquidate a long position which is less than a round lot are reported with "other sales."	

Mortgage Recordings Nearly \$4,500,000,000

Home financing during November brought the total of recorded non-farm mortgages for the first 11 months of 1941 to nearly \$4,500,000,000, 17% more than for the same period last year, Federal Home Loan Bank Board economists announced on Jan. 10.

While November mortgage recordings of \$377,683,000 were \$70,000,000 (16%) under those for October, they were \$50,000,000 higher than for November, 1940. Although a decline in home-financing activity had been anticipated because of restrictions on non-defense construction, the Bank Board economists pointed out that studies indicate that "a large part of this October-November decline was seasonal in character."

Nevertheless, the Bank Board's seasonally adjusted index of residential construction dropped in November to the lowest point since June, 1940—six points below October, 1941. It still, however, was 167% of the average month of the 1935-1939 period, on which the index of 100 is based.

Conventions Of Bank Auditors, Comptrollers

The National Association of Bank Auditors and Comptrollers announces the following details regarding its convention calendar for 1942:

Tenth Annual Eastern Regional Conference, Hotel Warwick, Philadelphia, Pa.; April 23, 24, 25, 1942. Publicity Chairman, Paul D. Williams, Comptroller, Corn Exchange National Bank & Trust Co.

Eighth Annual Mid-Continent Regional Conference, President Hotel, Kansas City, Mo.; May 21, 22, 23, 1942. Publicity Chairman, John O'Keefe; Cashier, Plaza Bank of Commerce.

Eighteenth Annual National Convention, Hotel Roosevelt, New York City; October 7, 8, 9, 10, 1942. Publicity Chairman, David B. Mathias, Auditor, Bankers Trust Co.

Wholesale Prices Advanced 0.6% During Jan. 17 Week, According To Labor Bureau

The Bureau of Labor Statistics, U. S. Department of Labor, announced on Jan. 22 that further broad gains in agricultural commodity markets, together with moderate advances for a wide range of other commodities, brought the Bureau's index of nearly 900 price series up 0.6% during the week ended Jan. 17, 1942. Since mid-December there has been a rise of 2.7% and the index now stands at 95.6% of the 1926 average, the highest level since September, 1929.

The Bureau's announcement further stated:

In addition to an advance of 2% for farm products, foods rose 1.7%; chemicals and allied products and housefurnishing goods, 0.3%; and textile products, building materials and miscellaneous commodities, 0.2%. Hides and leather products declined fractionally, while the indexes for fuel and lighting materials and metals and metal products remained unchanged at last week's level.

Average prices for grains rose 2.3% with quotations for rye more than 10% above a week ago. Wheat advanced 3% and corn, oats and cotton about 2%. The movement in prices for livestock was mixed. Cows, calves, ewes and live poultry advanced, while steers, hogs and wethers declined. Prices for most fruits and vegetables rose sharply, and eggs, seeds and tobacco also advanced. Average wholesale prices for farm products have risen 5% in the past month and are more than 41% above a year ago.

Food prices in wholesale markets continued to advance, reflecting the rise in prices for agricultural commodities. Meats rose 2.8% and fruits and vegetables 2.7% during the week. Quotations were higher for fresh beef, ham, veal, dressed poultry, for butter, eggs, lard, peanut butter, sugar, edible tallow and cottonseed oil, and for flour, rice and corn meal. In the past four weeks food prices at wholesale have advanced 2.7% and are 27.7% higher than they were a year ago. During the week cattle feed prices advanced 3%.

Wholesale prices for men's shoes advanced slightly, while quotations on sole leather and sheepskins declined. Higher prices for raw cotton again permitted increases in ceiling prices for cotton yarns and yard goods, including denims, drills, osnaburg, print cloth and sheeting. Higher prices were also reported for men's clothing.

Average prices for fuel and lighting materials remained unchanged at 78.9% of the 1926 average, although lower quotations were reported for Pennsylvania gasoline. The index for the metals and metal products group also remained unchanged at 103.5% of the 1926 average notwithstanding a decline of 5% in prices for quicksilver.

Prices were higher for most types of Douglas fir, yellow pine and cypress lumber during the week. Paint materials such as red lead, litharge and turpentine rose sharply, and quotations were slightly higher for lime and for common building brick in some areas.

Higher prices were reported for fatty acids, pine oil, ergot and tankage, also for soap and cooperage.

The following tables show (1) index numbers for the principal groups of commodities for the past 3 weeks, for Dec. 20, 1941 and for Jan. 18, 1942 and the percentage changes from a week ago, a month ago, and a year ago; (2) percentage changes in subgroup indexes from Jan. 10 to Jan. 17, 1942.

Commodity Groups—	(1926 = 100)			Percentage changes to Jan. 17, 1942, from—		
	1-17	1-10	1-3	1-17	1-10	1-3
All Commodities.....	95.6	95.0	94.3	+0.6	+1.7	+18.6
Farm products.....	100.8	98.8	96.9	+2.0	+5.0	+41.2
Foods.....	94.1	92.5	91.9	+1.6	+2.7	+27.7
Hides and leather products.....	115.6	115.7	115.7	0.0	+0.1	+12.3
Textile products.....	92.6	92.4	91.6	+0.2	+1.3	+24.1
Fuel and lighting materials.....	78.9	78.9	79.0	0.0	0.0	+8.7
Metals and metal products.....	103.5	103.5	103.4	0.0	+0.1	+5.8
Building materials.....	109.1	108.9	108.3	+0.2	+1.5	+9.4
Chemicals and allied products.....	95.6	95.3	95.1	+0.3	+0.4	+21.6
Housefurnishing goods.....	102.7	102.4	102.5	+0.3	+0.4	+13.6
Miscellaneous commodities.....	87.9	87.7	87.5	+0.2	+0.5	+14.3
Raw materials.....	95.6	94.5	93.4	+1.2	+2.5	+28.7
Semimanufactured articles.....	91.4	91.3	90.3	+0.1	+1.6	+12.7
Manufactured products.....	96.5	96.0	95.5	+0.5	+1.5	+15.2
All commodities other than farm products.....	94.5	94.1	93.7	+0.4	+1.1	+14.4
All commodities other than farm products and foods.....	94.4	94.3	94.1	+0.1	+0.5	+11.7

PERCENTAGE CHANGES IN SUBGROUP INDEXES FROM JAN. 10, 1942 TO JAN. 17, 1942

Increases	
Cattle feed.....	3.0
Meats.....	2.8
Fruits and vegetables.....	2.7
Other farm products.....	2.6
Grains.....	2.3
Oils and fats.....	1.7
Other foods.....	1.2
Livestock and poultry.....	1.0
Cereal products.....	0.9
Dairy products.....	0.6
Cotton goods.....	0.5
Other textile products.....	0.5
Fertilizer materials.....	0.5
Furniture.....	0.5
Lumber.....	0.4
Clothing.....	0.3
Bituminous coal.....	0.3
Paint & paint materials.....	0.3
Shoes.....	0.2
Agricultural implements.....	0.1
Brick and tile.....	0.1
Drugs and pharmaceuticals.....	0.1
Furnishings.....	0.1
Other miscellaneous.....	0.1
Decreases	
Hides and skins.....	0.9
Petroleum products.....	0.3
Leather.....	0.1
Woolen and worsted goods.....	0.1

Trading On New York Exchanges

The Securities and Exchange Commission made public on Jan. 23 figures showing the daily volume of total round-lot stock sales on the New York Stock Exchange and the New York Curb Exchange and the volume of round-lot stock transactions for the account of all members of these exchanges in the week ended Jan. 10, 1942, continuing a series of current figures being published by the Commission. Short sales are shown separately from other sales in these figures, the Commission explained.

Trading on the Stock Exchange for the account of members (except odd-lot dealers) during the week ended Jan. 10 (in round-lot transactions) totaled 1,388,340 shares, which amount was 17.71% of total transactions on the Exchange of 3,919,330 shares. This compares with member trading during the previous week ended Jan. 3 of 2,427,413 shares, or 13.08% of total trading of 18,560,800 (revised) shares. On the New York Curb Exchange, member trading during the week ended Jan. 10 amounted to 212,835 shares, or 21.78% of the total volume on that Exchange of 488,495 shares; during the preceding week trading for the account of Curb members of 499,690 shares was 15.42% of total trading of 3,241,440 shares.

The Commission made available the following data for the week ended Jan. 10:

The data published are based upon weekly reports filed with the New York Stock Exchange and the New York Curb Exchange by their respective members. These reports are classified as follows:

	N. Y. Stock Exchange	N. Y. Curb Exchange
Total Number of Reports Received.....	1,051	755
1. Reports showing transactions as specialists.....	188	94
2. Reports showing other transactions initiated on the floor.....	198	31
3. Reports showing other transactions initiated off the floor.....	230	78
4. Reports showing no transactions.....	545	558

Note—On the New York Curb Exchange, odd-lot transactions are handled solely by specialists in the stocks in which they are registered and the round-lot transactions of specialists resulting from such odd-lot transactions are not segregated from the specialists' other round-lot trades. On the New York Stock Exchange, on the other hand, all but a fraction of the odd-lot transactions are effected by dealers engaged solely in the odd-lot business. As a result, the round-lot transactions of specialists in stocks in which they are registered are not directly comparable on the two exchanges. The number of reports in the various classifications may total more than the number of reports received because a single report may carry entries in more than one classification.

Total Round-Lot Stock Sales on the New York Stock Exchange and Round-Lot Stock Transactions for Account of Members* (Shares) Week Ended Jan. 10, 1942

	Total For Week	Per Cent a
1. Total Round-Lot Sales.....	1,388,340	
Short sales.....	177,830	
Other sales b.....	3,741,500	
Total sales.....	3,919,330	
2. Round-Lot Transactions for the Account of Members, Except for the Odd-Lot Accounts of Odd-Lot Dealers and Specialists.....		
1. Transactions of specialists in stocks in which they are registered.....		
Total purchases.....	294,690	
Short sales.....	86,600	
Other sales b.....	309,300	
Total sales.....	395,900	8.81
2. Other transactions initiated on the floor.....		
Total purchases.....	168,530	
Short sales.....	36,380	
Other sales b.....	238,190	
Total sales.....	274,570	5.65
3. Other transactions initiated off the floor.....		
Total purchases.....	108,850	
Short sales.....	13,100	
Other sales b.....	132,700	
Total sales.....	145,800	3.23
4. Total.....		
Total purchases.....	572,070	
Short sales.....	136,080	
Other sales b.....	680,190	
Total sales.....	816,270	17.71

Total Round-Lot Stock Sales on the New York Curb Exchange and Stock Transactions for Account of Members* (Shares) Week Ended Jan. 10, 1942

	Total For Week	Per Cent a
1. Total Round-Lot Sales.....	212,835	
Short sales.....	9,225	
Other sales b.....	479,270	
Total sales.....	488,495	
2. Round-Lot Transactions for the Account of Members.....		
1. Transactions of specialists in stocks in which they are registered.....		
Total purchases.....	49,720	
Short sales.....	5,800	
Other sales b.....	83,025	
Total sales.....	88,825	14.18
2. Other transactions initiated on the floor.....		
Total purchases.....	9,370	
Short sales.....	600	
Other sales b.....	16,200	
Total sales.....	16,800	2.68
3. Other transactions initiated off the floor.....		
Total purchases.....	15,945	
Short sales.....	2,225	
Other sales b.....	29,950	
Total sales.....	32,175	4.92
4. Total.....		
Total purchases.....	75,035	
Short sales.....	8,625	
Other sales b.....	129,175	
Total sales.....	137,800	21.78
2. Odd-Lot Transactions for the Account of Specialists.....		
Customers' short sales.....	0	
Customers' other sales c.....	25,603	
Total purchases.....	25,603	
Total sales.....	27,163	

* The term "members" includes all regular and associate Exchange members, their firms and their partners, including special partners.

a Shares in members' transactions as per cent of twice total round-lot volume. In calculating these percentages, the total members' transactions is compared with twice the total round-lot volume on the Exchange for the reason that the total of members' transactions includes both purchases and sales, while the Exchange volume includes only sales.

b Round-lot short sales which are exempted from restriction by the Commission rules are included with "other sales."

c Sales marked "short exempt" are included with "other sales."